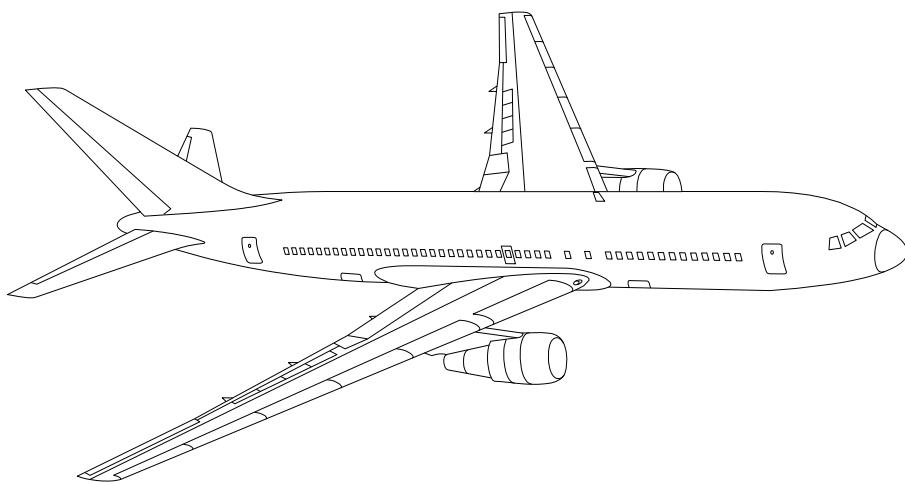


# **AIRLINE QUARTERLY FINANCIAL REVIEW**

**FOURTH QUARTER 2018**

**MAJORS**



**DEPARTMENT OF TRANSPORTATION  
OFFICE OF AVIATION ANALYSIS:  
COMPETITION AND POLICY ANALYSIS  
DIVISION**

## Table of Contents

INTRODUCTION .....	2
TOTAL SYSTEM PASSENGER & ALL-CARGO MAJORS .....	3
Chart 1. Operating and Net Profit (Loss) for the Quarter.....	6
Chart 2. Operating and Net Profit (Loss) for the Year Ended .....	6
Chart 3. Operating Profit (Loss) by Quarter .....	7
Chart 4. Net Income (Loss) by Quarter .....	7
Chart 5. Operating Profit (Loss) Year Ended by Quarter .....	8
Chart 6. Net Income (Loss) Year Ended by Quarter .....	8
Chart 7. Operating Revenue per Revenue Ton-Mile, Year over Year Percent Change .....	9
Chart 8. Ton Load Factor Year over Year Point Change .....	9
Chart 9. Operating Expense per Revenue Ton-Mile, Year over Year Percent Change.....	10
Chart 10. Operating Expense per Available Ton-Mile, Year over Year Percent Change .....	10
TOTAL PASSENGER MAJORS.....	11
Chart 11. Passenger Revenue per Revenue Passenger-Mile, Year over Year Percent Change.....	14
Chart 12. Revenue Passenger-Miles (Scheduled Service), Year over Year Percent Change .....	14
Chart 13. Available Seat-Miles (Scheduled Passenger Service), Year over Year Percent Change.....	15
Chart 14. Passenger Load Factor, Year over Year Point Change .....	15
Chart 15. Passenger (RPM) Yield for the Quarter .....	16
Chart 16. Passenger Load Factor for the Quarter .....	16
Alaska Airlines Inc. (AS).....	17
Allegiant Air (G4).....	18
American Airlines Inc. (AA) .....	19
Delta Air Lines Inc. (DL).....	20
Envoy Air (MQ) .....	21
ExpressJet Airlines Inc. (EV) .....	22
Frontier Airlines Inc. (F9).....	23
Hawaiian Airlines Inc. (HA).....	24
JetBlue Airways (B6) .....	25
SkyWest Airlines Inc. (OO) .....	26
Southwest Airlines Co. (WN).....	27
Spirit Air Lines (NK) .....	28
United Air Lines Inc. (UA) .....	29
SYSTEM CARGO MAJORS.....	30
Atlas Air Inc. (5Y).....	33
Federal Express Corporation (FX).....	34
Kalitta Air LLC (KAC).....	35
Polar Air Cargo Airways (PO).....	36
United Parcel Service (5X).....	37
Comparison of Operating Profit (Loss) for Individual System Majors.....	38
Comparison of Net Income (Loss) for Individual System Majors.....	39
Comparison of Passenger Load Factors for Individual System Passenger Majors .....	40
Comparison of Passenger Yields (Cents) for Individual System Passenger Majors .....	41
Comparison of Operating Profit Margin (Percent) for Individual System Majors.....	42
Comparison of Debt-to-Investment and Total Debt for Individual System Majors .....	43
Endnotes .....	44
Carrier List.....	45
Explanation of Line Items.....	46

## INTRODUCTION

**INTRODUCTION:** This report contains tables and charts on the financial condition of the U.S. Major airlines. All data presented in this financial and traffic review are derived from data reported to the U.S. Department of Transportation on Form 41 Schedules by Large Certificated Air Carriers.

The data are presented on both a carrier group and an individual carrier basis, but the primary focus is on individual carrier system entity performance. Data are presented for the most recent quarterly period compared to the prior year's quarter, and 12-month ended data of the five most recent quarters compared to the same period one year prior. A graphic presentation of comparative trends, on a carrier group basis, is made for several unit and overall financial indicators.

Considerations when viewing the reports:

In the case of merged carriers, data for the carriers involved have been combined and presented under the name of the surviving carrier so that meaningful (proforma) comparisons can be made. See endnotes for further information regarding timing of mergers.

In some instances, a metric in the individual carrier report will show a symbol. Please see the endnotes for a glossary of symbols.

While the Office of Aviation Analysis has reviewed the reports for obvious errors, the data are presented as reported by the carriers to the Bureau of Transportation Statistics, and have not been verified or compared to publicly filed financial documents.

Carriers can move between groupings (Majors and Nationals) based on the criteria listed below. In the instance where a carrier falls into both groupings during the time periods of a report, a carrier will appear under both groupings. The data from the Majors report and the data from the Nationals report should not be combined without ensuring any duplications are removed.

### Carrier Group Definitions

**Majors:** Air carriers with annual operating revenues exceeding \$1,000,000,000

**Nationals:** Air carriers with annual operating revenues between \$100,000,000 and \$1,000,000,000

**Large Regionals:** Air carriers with operating revenues between \$20,000,000 and \$99,000,000

**Medium Regionals:** Carriers with annual operating revenues less than \$19,999,999 or that operate only aircraft with 60 seats or less (or 18,000 lbs maximum payload)

Certain data in this review are classified in two broad categories: namely "Domestic" and "International" services. "Domestic" service encompasses operations within and between the 50 states of the United States, the District of Columbia, the Commonwealth of Puerto Rico, and the U.S. Virgin Islands. It also encompasses Canadian transborder operations and Mexican transborder operations. All other operations are considered "International" services, which includes operations in the Atlantic, Latin, and Pacific regions.

Suggestions from users for improving either the scope, presentation, or utility of this review are welcomed. Please feel free to make suggestions, provide discrepancy details or error information to the Competition and Policy Analysis Division, Office of Aviation Analysis, Office of the Secretary, U.S. Department of Transportation, 1200 New Jersey Avenue, SE, Washington, D.C. 20590.

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Passenger and All-Cargo Majors

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	58,236.6	54,489.5	231,066.8	227,319.7	222,530.9	218,418.8	214,359.4
2 Operating Expenses	53,624.1	49,607.0	210,924.1	206,907.0	200,904.7	194,584.6	189,250.8
3 Operating Profit (Loss)	4,612.5	4,882.5	20,142.7	20,412.7	21,626.3	23,273.0	23,997.5
4 Net Income (Loss)	3,498.0	5,431.5	14,934.0	16,867.5	16,689.8	17,552.3	16,317.9
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	234.0	224.2	961.9	952.0	939.7	928.7	918.7
6 ASMs - Scheduled Rev. Svc.	280.6	268.3	1,145.5	1,133.2	1,119.6	1,106.8	1,096.4
7 Overall RTMs (All Svc.)	34.1	32.9	136.8	135.6	133.8	131.9	129.8
8 Overall ATMs (All Svc.)	56.1	53.2	218.5	215.6	215.2	211.9	209.2
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	170.8	165.7	168.9	167.6	166.3	165.6	165.2
10 Operating Expense per RTM	157.3	150.9	154.2	152.6	150.1	147.6	145.8
11 Operating Profit (Loss) per RTM	13.5	14.8	14.7	15.1	16.2	17.6	18.5
12 Operating Expense per ATM	95.6	93.2	96.5	96.0	93.4	91.8	90.5
13 Passenger Revenue per RPM	14.16	13.78	13.91	13.82	13.73	13.71	13.64
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.56	1.55	1.54	1.54	1.53
15 Times Interest Earned	*	*	8.14	7.94	8.28	9.55	9.95
16 Current Assets to Current Liabilities	*	*	0.79	0.83	0.84	0.79	0.84
17 No. of Days Cash Coverage of Cash Exp.	*	*	37.2	41.0	43.6	43.1	43.9
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	7.9	9.0	8.7	9.0	9.7	10.7	11.2
19 Net Income to Stockholders Equity	*	*	17.24	19.73	19.84	21.23	19.97
20 Corporate Return on Investment	*	*	11.8	13.3	13.3	14.1	13.3
21 Debt to Total Investment	*	*	41.1	41.3	42.0	42.6	40.8
<b><u>LOAD FACTOR: (%)</u></b>							
22 Passenger Load Factor (Sch. Svc.)	83.4	83.5	84.0	84.0	83.9	83.9	83.8
23 Ton Load Factor (All Svc.)	60.8	61.8	62.6	62.9	62.2	62.2	62.0
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	633,470	611,347	625,261	619,730	614,378	609,852	605,793
25 Overall RTM's per Employee (000)	53.8	53.8	218.8	218.8	217.8	216.2	214.2
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	6.9	7.2	7.8	7.9	6.5	6.8	6.4
27 Operating Expenses (%)	8.1	8.8	11.5	11.7	10.1	9.1	9.0
28 Operating Profit (Loss) (in Millions \$)	-270.0	-330.0	-3,854.8	-3,914.8	-3,814.5	-2,388.6	-3,967.8
29 Net Income (Loss) (in Millions \$)	-1,933.4	2,550.2	-1,383.8	3,099.8	2,129.0	2,675.5	-93.9
30 RPMs (Sch. Svc.) (%)	4.4	4.1	4.7	4.6	4.1	4.1	3.4
31 ASMs (Sch. Svc.) (%)	4.6	4.1	4.5	4.4	4.0	3.8	3.3
32 Operating Revenues per RTM (%)	3.1	0.8	2.3	1.7	0.2	0.3	0.7
33 Operating Expense per RTM (%)	4.3	2.3	5.7	5.3	3.6	2.5	3.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	2.8	1.8	1.9	1.7	0.9	1.5	0.9

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## DOMESTIC OPERATIONS

### Domestic Passenger and All-Cargo Majors

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	42,403.5	39,591.6	164,762.5	161,950.6	158,752.1	156,366.6	154,130.6
2 Operating Expenses	37,482.1	34,374.6	145,139.6	142,032.1	137,551.9	132,778.3	129,248.9
3 Operating Profit (Loss)	4,921.4	5,216.9	19,622.9	19,918.4	21,200.3	23,039.4	23,793.9
4 Net Income (Loss)	3,542.9	5,630.1	13,789.3	15,876.5	16,004.8	17,173.9	16,538.1
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	168.9	161.4	680.9	673.5	663.6	654.4	647.6
6 ASMs - Scheduled Rev. Svc.	199.7	189.2	802.2	791.6	780.5	769.2	761.4
7 Overall RTMs (All Svc.)	20.9	20.1	83.1	82.3	81.1	80.0	79.0
8 Overall ATMs (All Svc.)	33.2	32.0	128.1	126.8	126.9	125.4	124.2
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	202.5	196.6	198.3	196.8	195.7	195.5	195.0
10 Operating Expense per RTM	179.0	170.7	174.7	172.6	169.6	166.0	163.6
11 Operating Profit (Loss) per RTM	23.5	25.9	23.6	24.2	26.1	28.8	30.1
12 Operating Expense per ATM	112.8	107.5	113.3	112.0	108.4	105.9	104.0
13 Passenger Revenue per RPM	14.42	14.00	14.02	13.91	13.86	13.92	13.92
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	11.6	13.2	11.9	12.3	13.4	14.7	15.4
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>LOAD FACTOR: (%)</u></b>							
22 Passenger Load Factor (Sch. Svc.)	84.6	85.3	84.9	85.1	85.0	85.1	85.1
23 Ton Load Factor (All Svc.)	63.0	63.0	64.9	64.9	63.9	63.8	63.6
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	7.1	7.7	6.9	7.0	5.8	6.3	6.4
27 Operating Expenses (%)	9.0	8.6	12.3	12.2	10.1	8.0	7.6
28 Operating Profit (Loss) (in Millions \$)	-295.5	119.7	-4,171.0	-3,755.8	-2,898.3	-509.2	-909.6
29 Net Income (Loss) (in Millions \$)	-2,087.2	2,675.4	-2,748.7	2,013.8	1,844.2	3,540.6	2,341.4
30 RPMs (Sch. Svc.) (%)	4.6	4.5	5.1	5.1	4.4	4.1	3.6
31 ASMs (Sch. Svc.) (%)	5.6	4.1	5.4	5.0	4.5	4.0	3.7
32 Operating Revenues per RTM (%)	3.0	2.2	1.7	1.5	0.7	1.4	1.9
33 Operating Expense per RTM (%)	4.8	3.1	6.8	6.4	4.8	3.0	3.0
34 Passenger Revenue per RPM (Sch. Svc.)(%)	3.0	1.2	0.7	0.2	-0.3	1.0	0.9

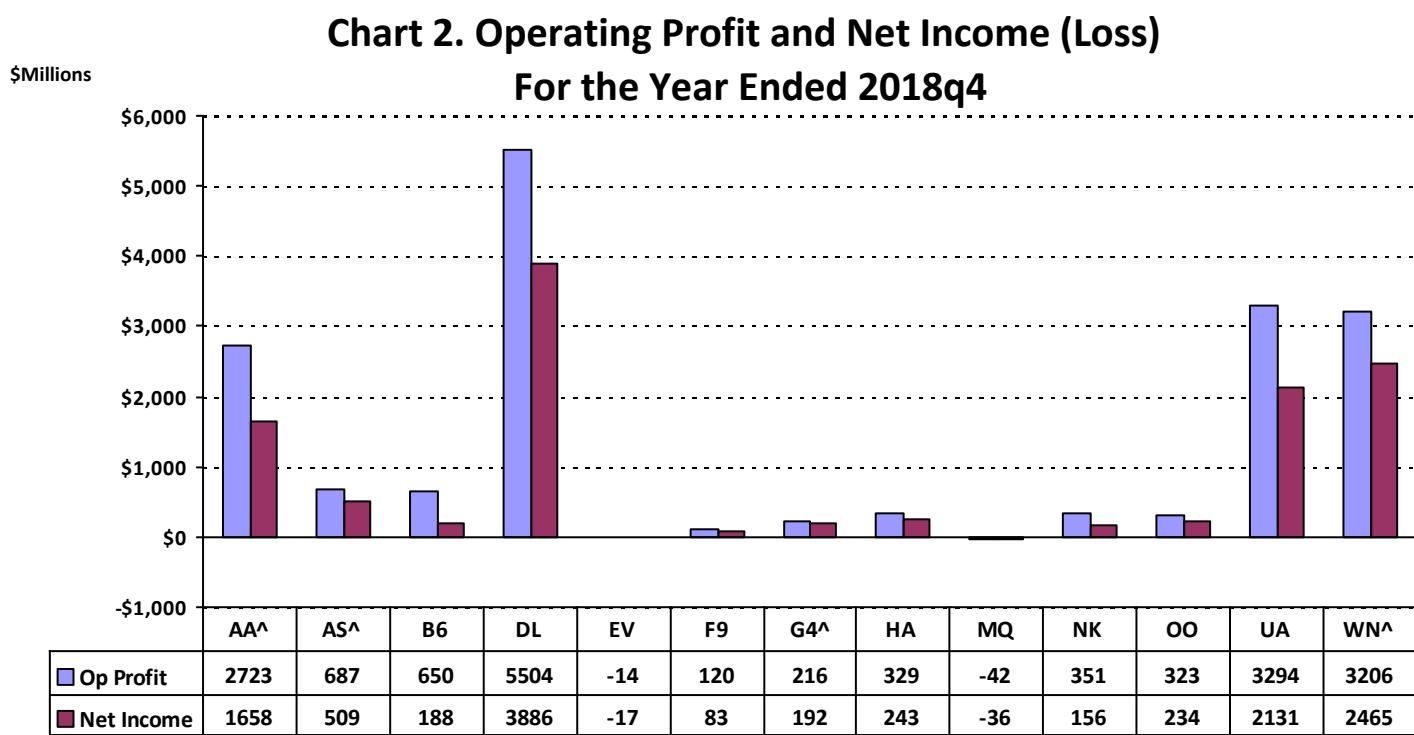
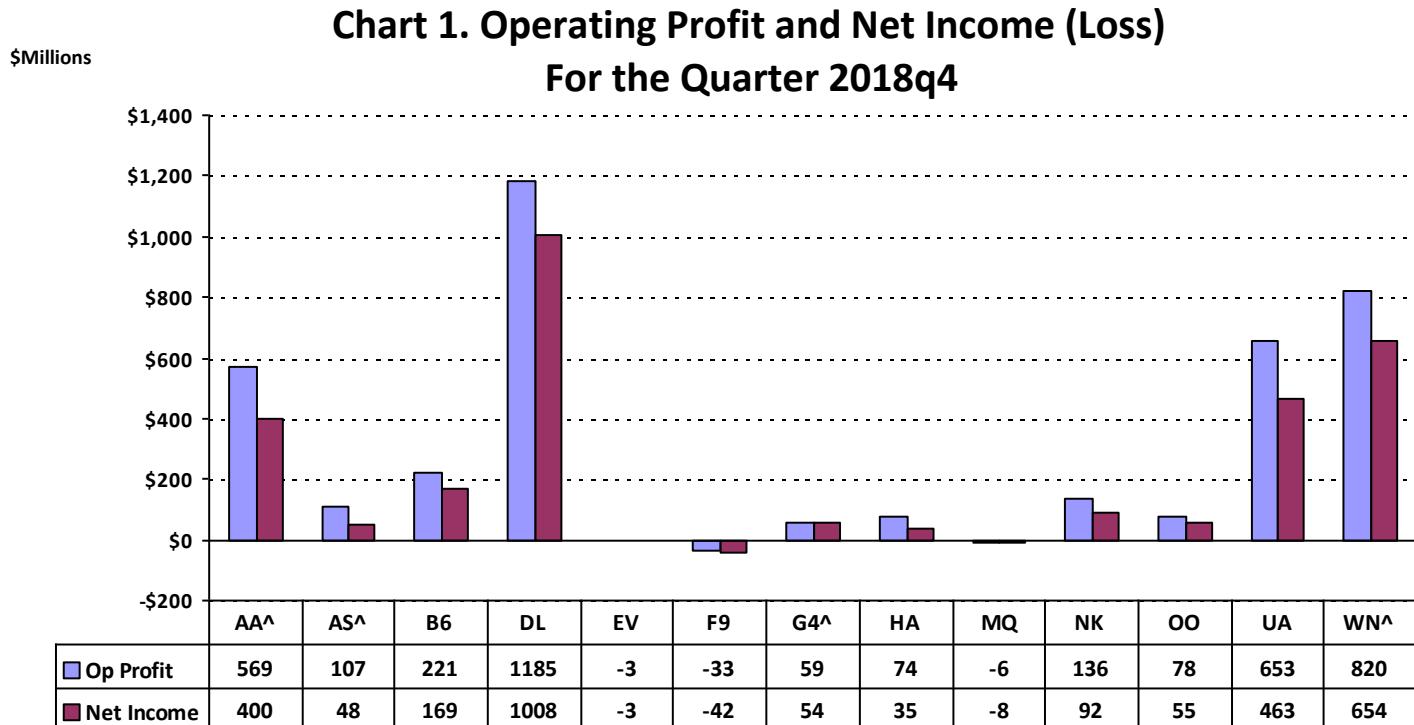
# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## INTERNATIONAL OPERATIONS

### International Passenger and All-Cargo Majors

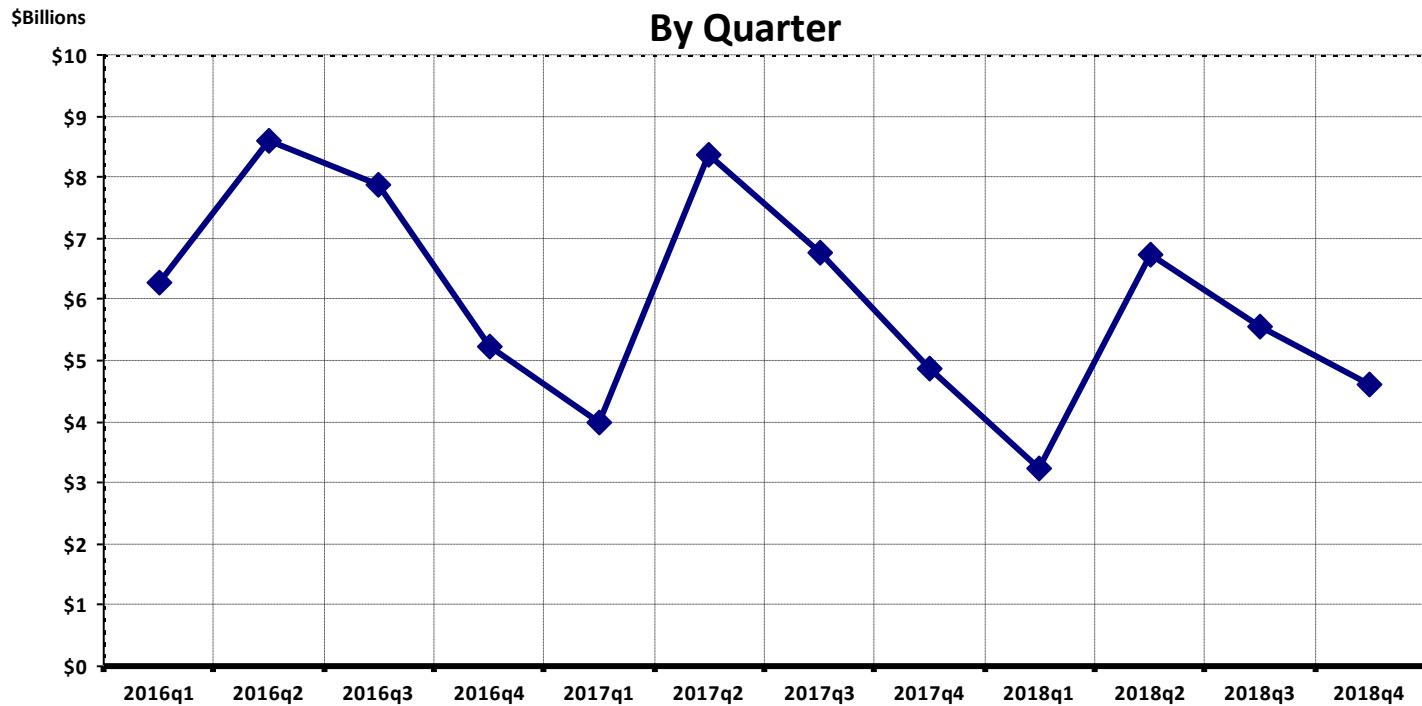
Items	Quarter Ended			12 Months Ended			
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	15,833.1	14,897.9	66,304.3	65,369.1	63,778.8	62,052.2	60,228.8
2 Operating Expenses	16,142.0	15,232.4	65,784.5	64,874.9	63,352.8	61,806.3	60,001.9
3 Operating Profit (Loss)	-309.0	-334.5	519.8	494.2	426.0	233.6	203.6
4 Net Income (Loss)	-44.9	-198.6	1,144.7	991.0	685.1	378.4	-220.2
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	65.1	62.7	280.9	278.5	276.1	274.3	271.1
6 ASMs - Scheduled Rev. Svc.	80.9	79.2	343.3	341.6	339.1	337.6	335.0
7 Overall RTMs (All Svc.)	13.1	12.7	53.7	53.3	52.7	51.9	50.8
8 Overall ATMs (All Svc.)	22.9	21.2	90.4	88.8	88.2	86.5	85.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	120.4	116.9	123.4	122.6	121.0	119.6	118.6
10 Operating Expense per RTM	122.8	119.5	122.4	121.7	120.2	119.1	118.2
11 Operating Profit (Loss) per RTM	-2.3	-2.6	1.0	0.9	0.8	0.5	0.4
12 Operating Expense per ATM	70.6	71.7	72.8	73.1	71.8	71.5	70.6
13 Passenger Revenue per RPM	13.50	13.21	13.65	13.58	13.40	13.19	12.98
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	-2.0	-2.2	0.8	0.8	0.7	0.4	0.3
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>LOAD FACTOR: (%)</u></b>							
22 Passenger Load Factor (Sch. Svc.)	80.5	79.3	81.8	81.5	81.4	81.2	80.9
23 Ton Load Factor (All Svc.)	57.5	60.0	59.4	60.1	59.8	60.0	59.8
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	6.3	6.0	10.1	10.1	8.3	8.0	6.3
27 Operating Expenses (%)	6.0	9.3	9.6	10.5	10.2	11.7	12.3
28 Operating Profit (Loss) (in Millions \$)	25.5	-449.6	316.2	-159.0	-916.2	-1,879.4	-3,058.3
29 Net Income (Loss) (in Millions \$)	153.7	-125.2	1,364.9	1,086.0	284.8	-865.1	-2,435.3
30 RPMs (Sch. Svc.) (%)	3.8	3.1	3.6	3.5	3.4	4.2	2.9
31 ASMs (Sch. Svc.) (%)	2.2	4.2	2.5	2.9	2.9	3.3	2.6
32 Operating Revenues per RTM (%)	3.0	-1.8	4.0	2.9	0.1	-0.9	-1.1
33 Operating Expense per RTM (%)	2.8	1.2	3.6	3.3	1.8	2.5	4.6
34 Passenger Revenue per RPM (Sch. Svc.)(%)	2.2	3.3	5.2	5.5	4.2	2.7	1.1

# COMPARISONS AMOUNG PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

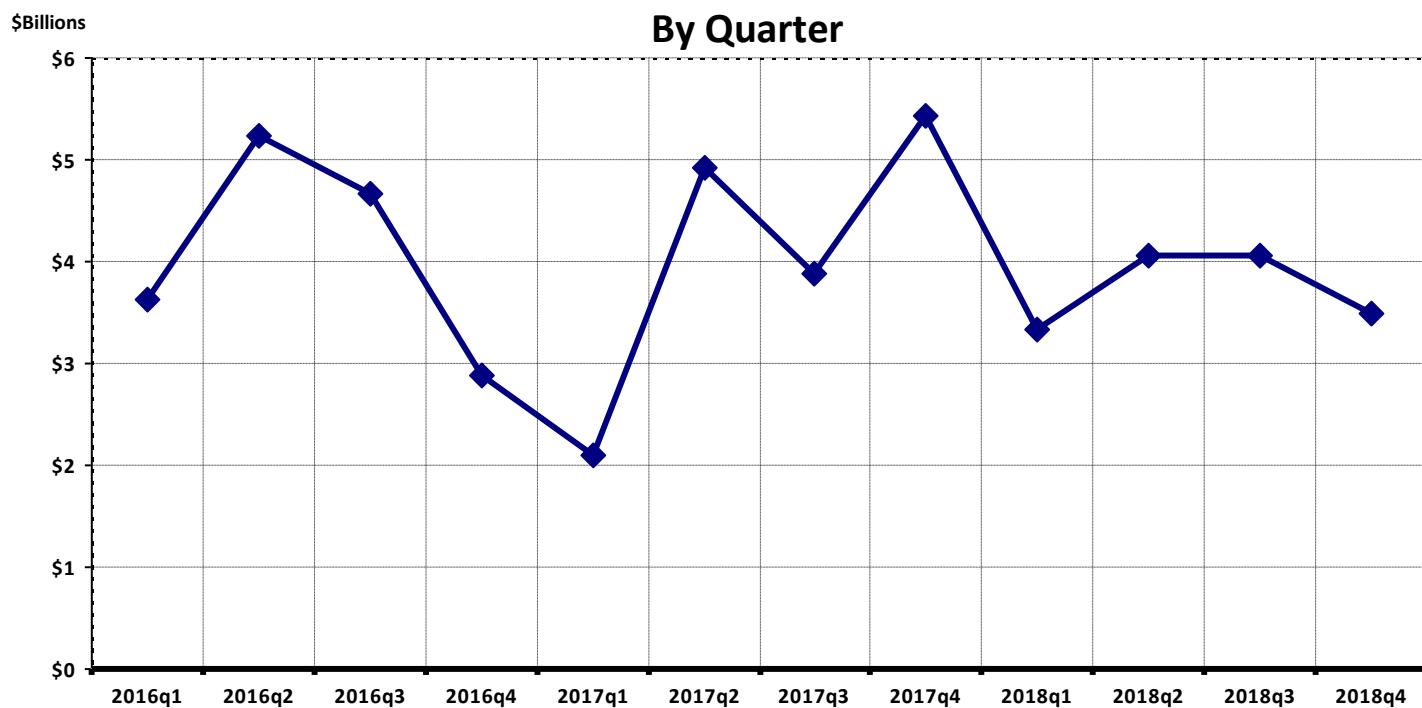


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

## Chart 3. Operating Profit (Loss) By Quarter

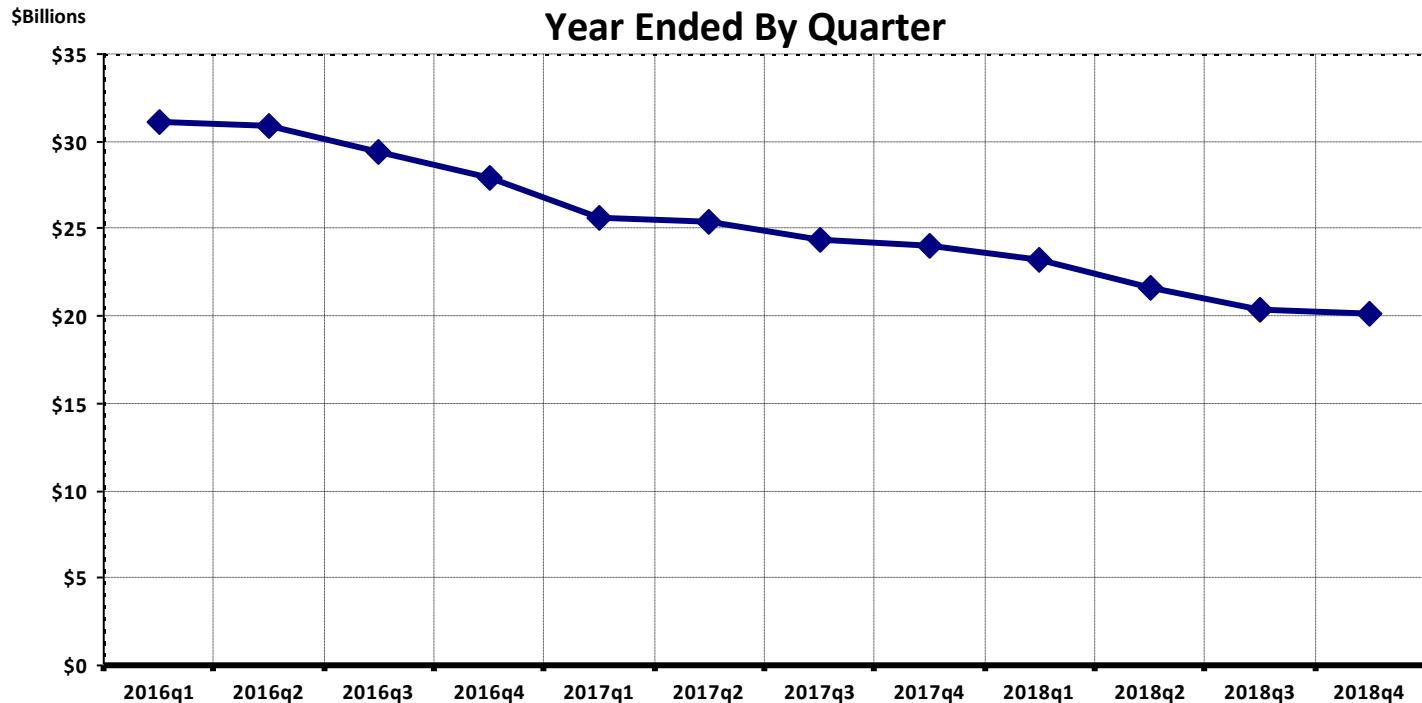


## Chart 4. Net Income (Loss) By Quarter

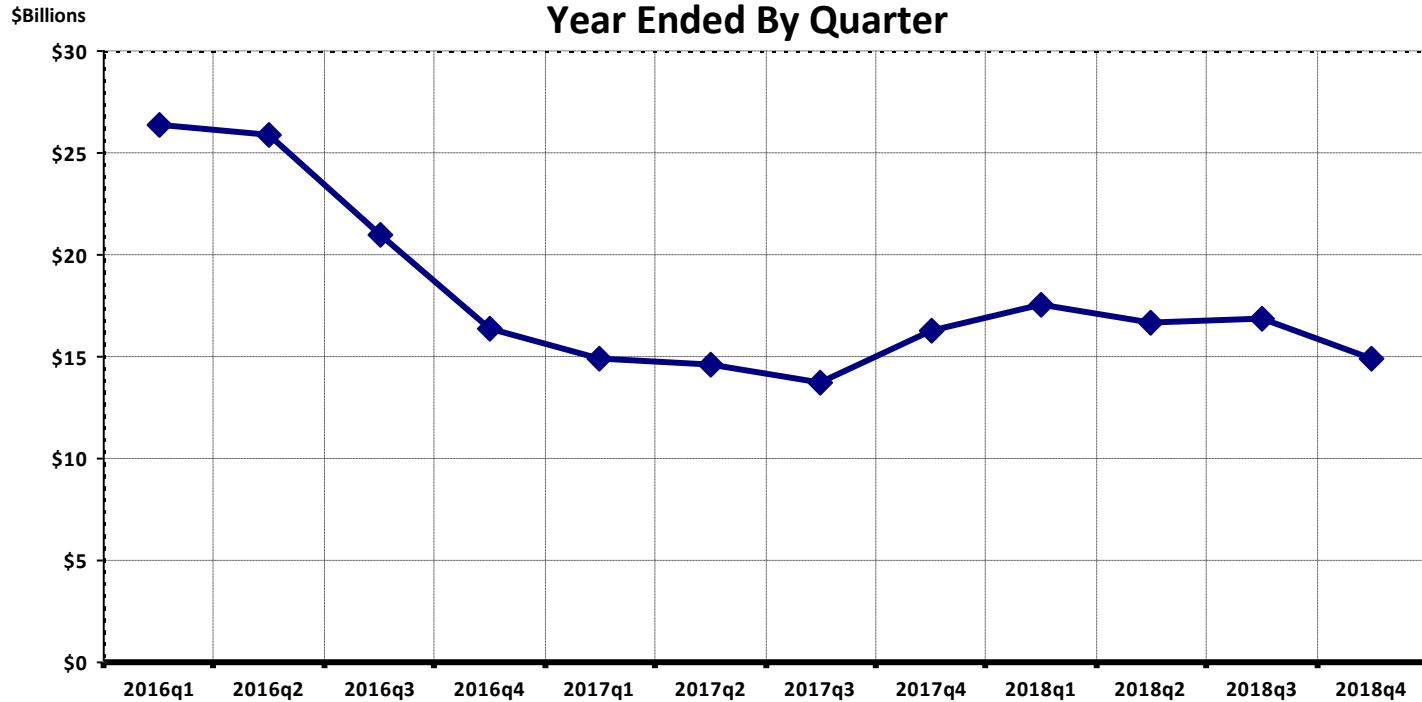


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 5. Operating Profit (Loss)  
Year Ended By Quarter**

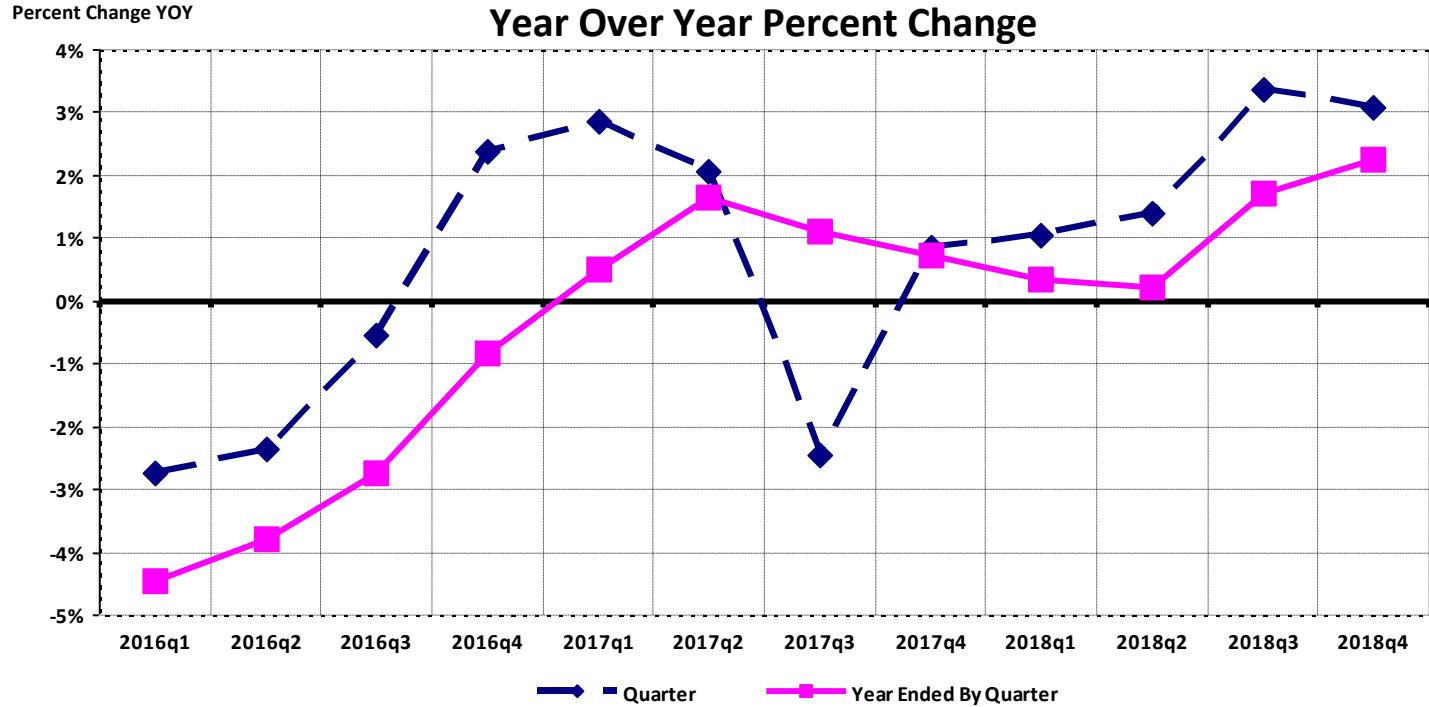


**Chart 6. Net Income (Loss)  
Year Ended By Quarter**

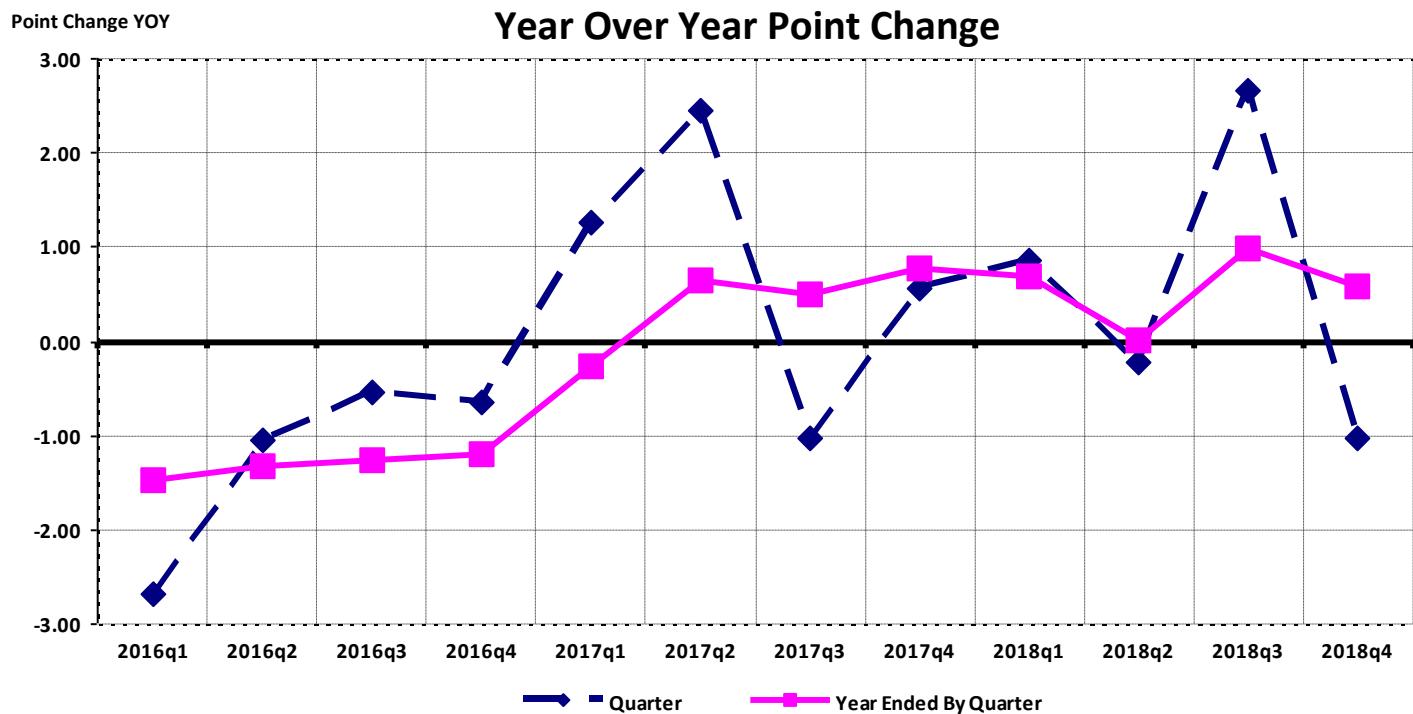


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 7. Operating Revenue Per Revenue Ton-Mile  
Year Over Year Percent Change**

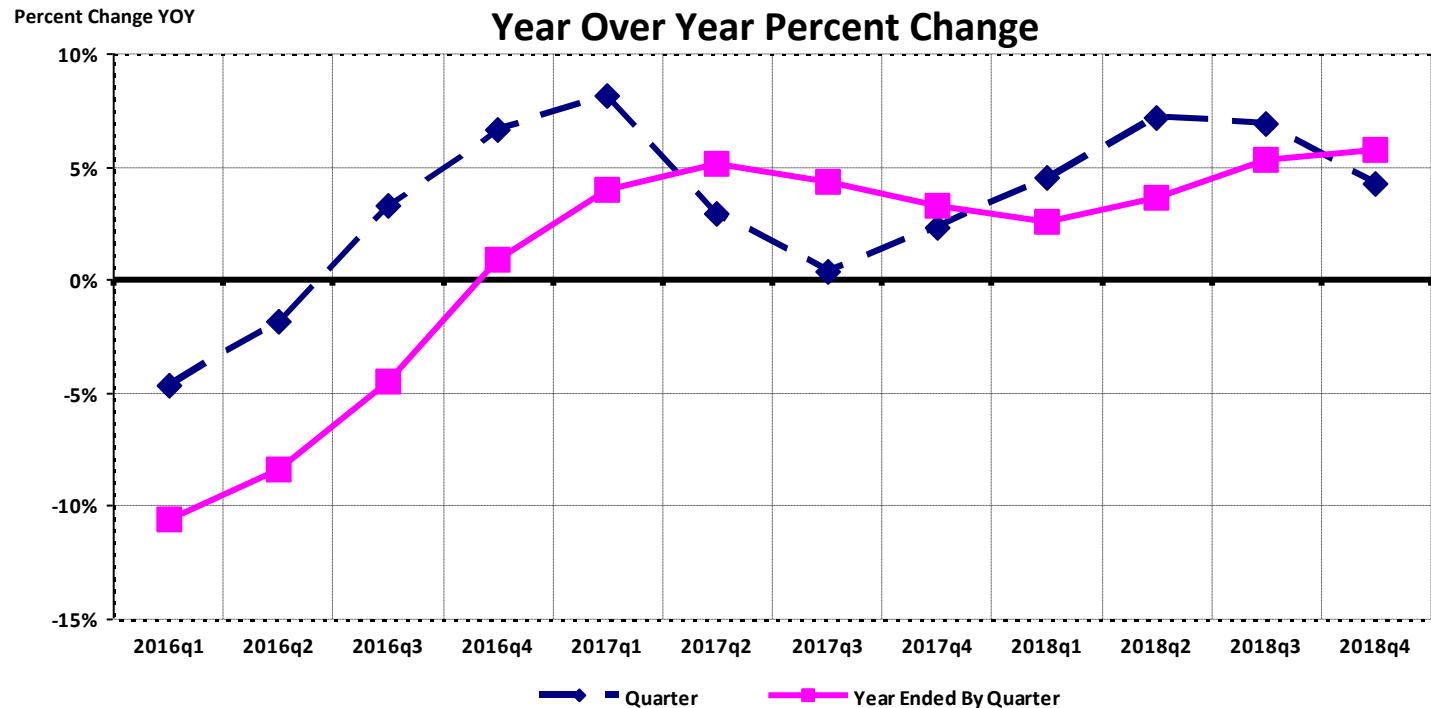


**Chart 8. Ton Load Factor  
Year Over Year Point Change**

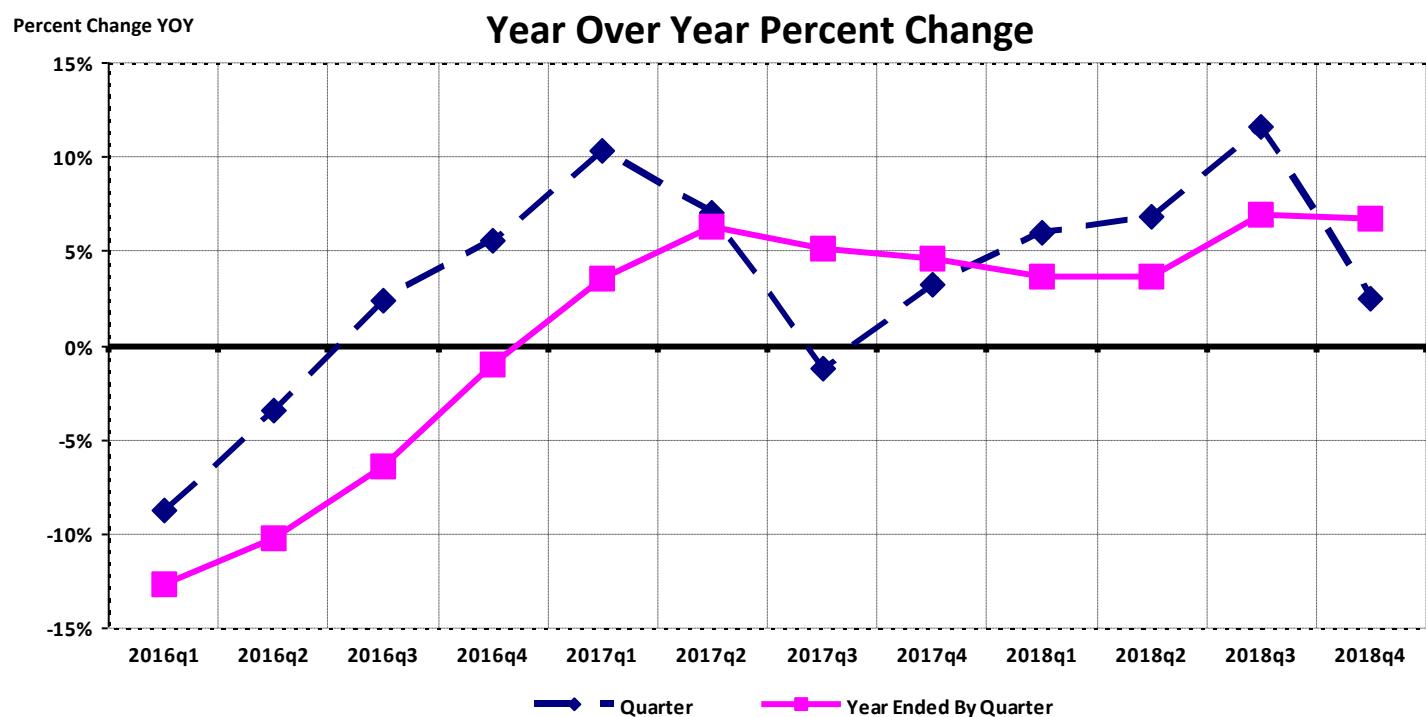


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 9. Operating Expense Per Revenue Ton-Mile**  
**Year Over Year Percent Change**



**Chart 10. Operating Expense Per Available Ton-Mile**  
**Year Over Year Percent Change**



# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Passenger Majors

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	45,516.1	42,631.9	182,602.2	179,718.0	176,106.4	173,397.9	170,571.4
2 Operating Expenses	41,655.4	38,581.0	165,253.8	162,179.4	157,452.9	152,330.7	148,303.6
3 Operating Profit (Loss)	3,860.7	4,050.8	17,348.4	17,538.6	18,653.5	20,506.0	21,156.7
4 Net Income (Loss)	2,926.7	4,892.8	11,691.4	13,657.4	13,681.7	14,771.8	14,803.4
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	234.0	224.2	961.9	952.0	939.7	928.7	918.7
6 ASMs - Scheduled Rev. Svc.	280.6	268.3	1,145.5	1,133.2	1,119.6	1,106.8	1,096.4
7 Overall RTMs (All Svc.)	25.7	24.8	105.3	104.4	103.1	101.9	100.7
8 Overall ATMs (All Svc.)	39.2	38.6	160.5	159.9	160.0	158.7	157.6
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	177.2	172.0	173.4	172.2	170.8	170.2	169.4
10 Operating Expense per RTM	162.2	155.6	157.0	155.4	152.7	149.5	147.2
11 Operating Profit (Loss) per RTM	15.0	16.3	16.5	16.8	18.1	20.1	21.0
12 Operating Expense per ATM	106.2	99.9	102.9	101.4	98.4	96.0	94.1
13 Passenger Revenue per RPM	14.16	13.78	13.91	13.82	13.73	13.71	13.64
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.49	1.48	1.46	1.45	1.44
15 Times Interest Earned	*	*	7.37	7.30	7.83	9.36	9.77
16 Current Assets to Current Liabilities	*	*	0.78	0.83	0.82	0.79	0.83
17 No. of Days Cash Coverage of Cash Exp.	*	*	44.7	49.3	52.1	51.1	51.5
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	8.5	9.5	9.5	9.8	10.6	11.8	12.4
19 Net Income to Stockholders Equity	*	*	18.18	21.31	21.51	23.43	23.58
20 Corporate Return on Investment	*	*	11.5	13.2	13.3	14.2	14.3
21 Debt to Total Investment	*	*	47.4	47.5	48.4	48.8	45.9
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	83.4	83.5	84.0	84.0	83.9	83.9	83.8
23 Breakeven	77.8	78.3	77.0	77.0	76.5	75.2	74.4
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	414,161	404,084	412,383	409,864	406,654	403,519	400,404
25 Overall RTM's per Employee (000)	62.0	61.3	255.3	254.7	253.5	252.5	251.5
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	6.8	6.8	7.1	7.1	5.7	5.8	4.4
27 Operating Expenses (%)	8.0	8.4	11.4	11.6	10.0	8.1	7.1
28 Operating Profit (Loss) (in Millions \$)	-190.2	-264.6	-3,808.3	-3,882.7	-3,680.9	-2,000.4	-3,716.3
29 Net Income (Loss) (in Millions \$)	-1,966.1	2,521.0	-3,112.1	1,375.0	843.1	1,695.2	220.1
30 RPMs (Sch. Svc.) (%)	4.4	4.1	4.7	4.6	4.1	4.1	3.4
31 ASMs (Sch. Svc.) (%)	4.6	4.1	4.5	4.4	4.0	3.8	3.3
32 Operating Revenues per RTM (%)	3.1	1.9	2.4	2.1	1.0	0.9	0.1
33 Operating Expense per RTM (%)	4.2	3.4	6.6	6.5	5.1	3.1	2.7
34 Passenger Revenue per RPM (Sch. Svc.)(%)	2.8	1.8	1.9	1.7	0.9	1.5	0.9

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**DOMESTIC OPERATIONS**  
**Domestic Passenger Majors**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	34,648.3	32,499.5	135,939.3	133,790.5	131,295.8	129,719.8	128,179.3
2 Operating Expenses	31,487.2	28,957.7	123,013.5	120,483.9	116,736.9	112,587.7	109,518.4
3 Operating Profit (Loss)	3,161.1	3,541.8	12,925.9	13,306.6	14,558.9	16,583.2	17,573.1
4 Net Income (Loss)	2,382.1	4,580.6	8,470.5	10,669.0	10,990.3	12,343.3	12,732.9
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	168.9	161.4	680.9	673.5	663.6	654.4	647.6
6 ASMs - Scheduled Rev. Svc.	199.7	189.2	802.2	791.6	780.5	769.2	761.4
7 Overall RTMs (All Svc.)	17.3	16.6	69.7	69.0	68.0	67.1	66.4
8 Overall ATMs (All Svc.)	25.6	25.1	102.3	101.8	102.3	101.3	100.8
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	200.2	195.9	195.0	193.9	193.0	193.3	193.0
10 Operating Expense per RTM	182.0	174.6	176.5	174.6	171.6	167.8	164.9
11 Operating Profit (Loss) per RTM	18.3	21.4	18.5	19.3	21.4	24.7	26.5
12 Operating Expense per ATM	123.2	115.6	120.3	118.4	114.1	111.1	108.7
13 Passenger Revenue per RPM	14.42	14.00	14.02	13.91	13.86	13.92	13.92
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	9.1	10.9	9.5	9.9	11.1	12.8	13.7
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	84.6	85.3	84.9	85.1	85.0	85.1	85.1
23 Breakeven	78.9	78.7	78.5	78.5	77.5	75.5	74.1
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	6.6	6.6	6.1	6.1	4.7	5.6	5.8
27 Operating Expenses (%)	8.7	8.3	12.3	12.3	10.3	8.1	7.7
28 Operating Profit (Loss) (in Millions \$)	-380.8	-197.3	-4,647.2	-4,463.7	-3,889.5	-1,486.5	-1,825.5
29 Net Income (Loss) (in Millions \$)	-2,198.5	2,459.8	-4,262.4	395.9	316.4	2,149.6	1,946.2
30 RPMs (Sch. Svc.) (%)	4.6	4.5	5.1	5.1	4.4	4.1	3.6
31 ASMs (Sch. Svc.) (%)	5.6	4.1	5.4	5.0	4.5	4.0	3.7
32 Operating Revenues per RTM (%)	2.2	1.9	1.1	1.0	0.3	1.4	1.9
33 Operating Expense per RTM (%)	4.2	3.5	7.0	6.9	5.6	3.7	3.6
34 Passenger Revenue per RPM (Sch. Svc.)(%)	3.0	1.2	0.7	0.2	-0.3	1.0	0.9

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

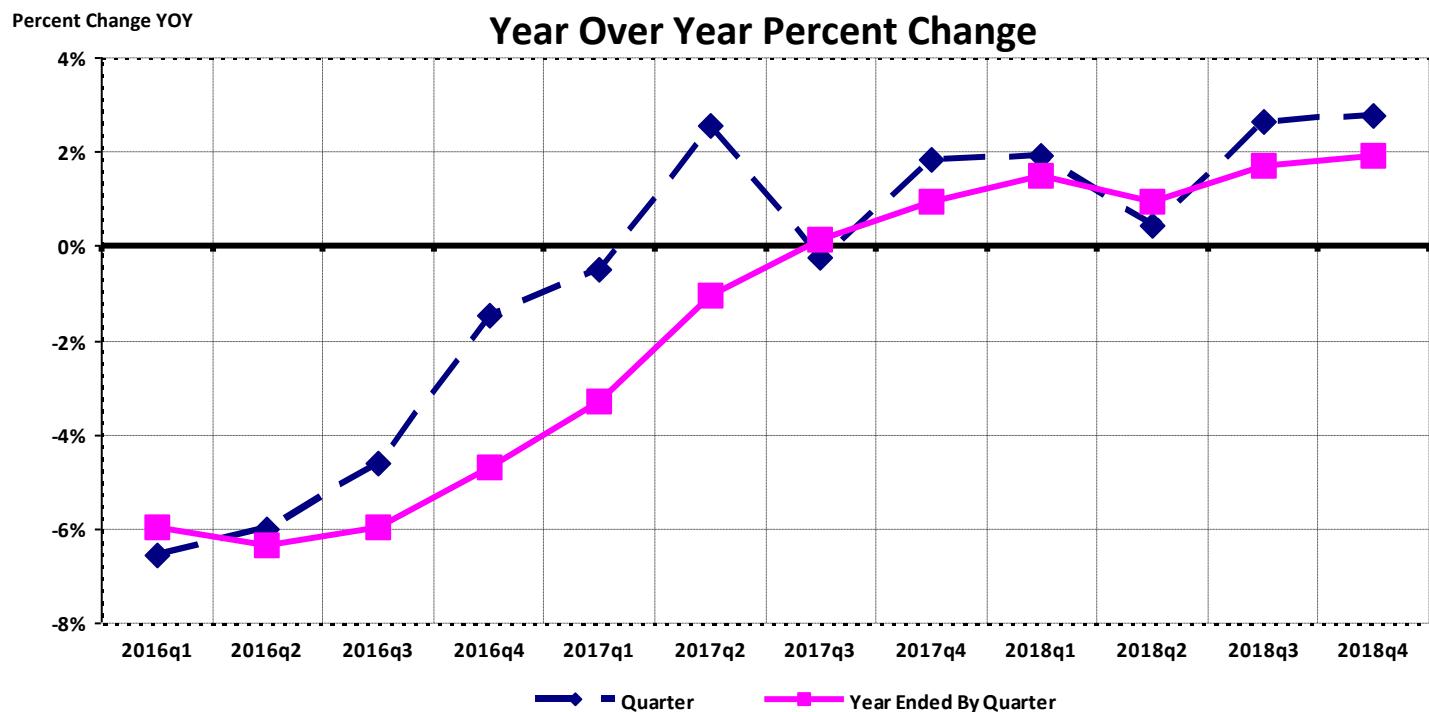
## INTERNATIONAL OPERATIONS

### International Passenger Majors

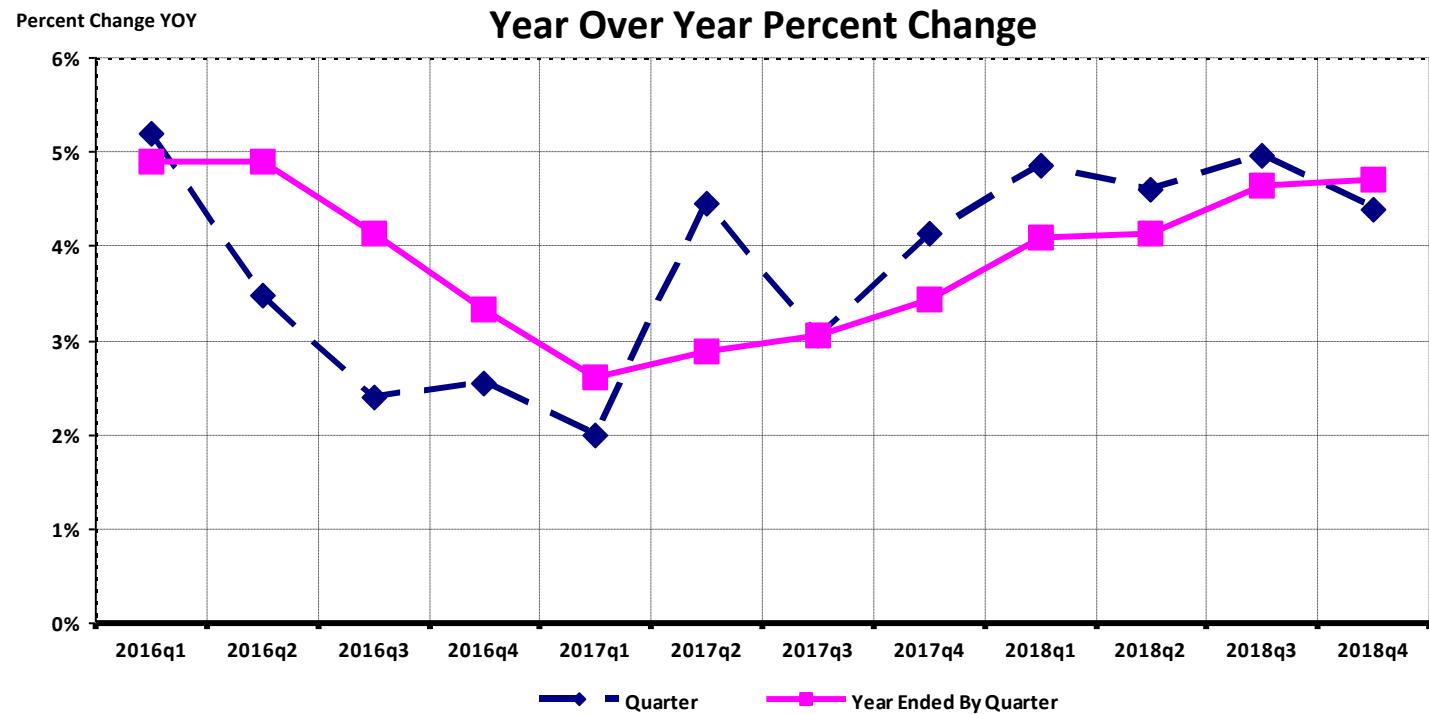
Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	10,867.8	10,132.4	46,662.9	45,927.5	44,810.6	43,678.1	42,392.1
2 Operating Expenses	10,168.2	9,623.4	42,240.3	41,695.5	40,716.0	39,742.9	38,785.2
3 Operating Profit (Loss)	699.6	509.0	4,422.6	4,232.0	4,094.6	3,922.8	3,583.6
4 Net Income (Loss)	544.6	312.2	3,220.9	2,988.5	2,691.4	2,428.5	2,070.6
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	65.1	62.7	280.9	278.5	276.1	274.3	271.1
6 ASMs - Scheduled Rev. Svc.	80.9	79.2	343.3	341.6	339.1	337.6	335.0
7 Overall RTMs (All Svc.)	8.4	8.2	35.6	35.4	35.1	34.8	34.3
8 Overall ATMs (All Svc.)	13.7	13.5	58.3	58.1	57.8	57.4	56.8
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	129.7	123.5	131.2	129.8	127.7	125.6	123.6
10 Operating Expense per RTM	121.3	117.3	118.8	117.8	116.1	114.3	113.1
11 Operating Profit (Loss) per RTM	8.3	6.2	12.4	12.0	11.7	11.3	10.4
12 Operating Expense per ATM	74.3	71.0	72.5	71.7	70.5	69.3	68.2
13 Passenger Revenue per RPM	13.50	13.21	13.65	13.58	13.40	13.19	12.98
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	6.4	5.0	9.5	9.2	9.1	9.0	8.5
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	80.5	79.3	81.8	81.5	81.4	81.2	80.9
23 Breakeven	75.3	77.5	73.2	73.7	74.1	74.6	75.3
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	7.3	7.3	10.1	10.1	8.6	6.3	0.4
27 Operating Expenses (%)	5.7	8.6	8.9	9.6	9.0	8.4	5.5
28 Operating Profit (Loss) (in Millions \$)	190.6	-67.3	838.9	581.0	208.5	-513.9	-1,890.8
29 Net Income (Loss) (in Millions \$)	232.4	61.2	1,150.3	979.1	526.7	-454.5	-1,726.1
30 RPMs (Sch. Svc.) (%)	3.8	3.1	3.6	3.5	3.4	4.2	2.9
31 ASMs (Sch. Svc.) (%)	2.2	4.2	2.5	2.9	2.9	3.3	2.6
32 Operating Revenues per RTM (%)	5.0	1.9	6.1	5.4	3.4	0.1	-4.5
33 Operating Expense per RTM (%)	3.4	3.0	5.0	5.0	3.8	2.1	0.4
34 Passenger Revenue per RPM (Sch. Svc.)(%)	2.2	3.3	5.2	5.5	4.2	2.7	1.1

# TOTAL PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 11. Passenger Revenue Per Revenue Passenger Mile**

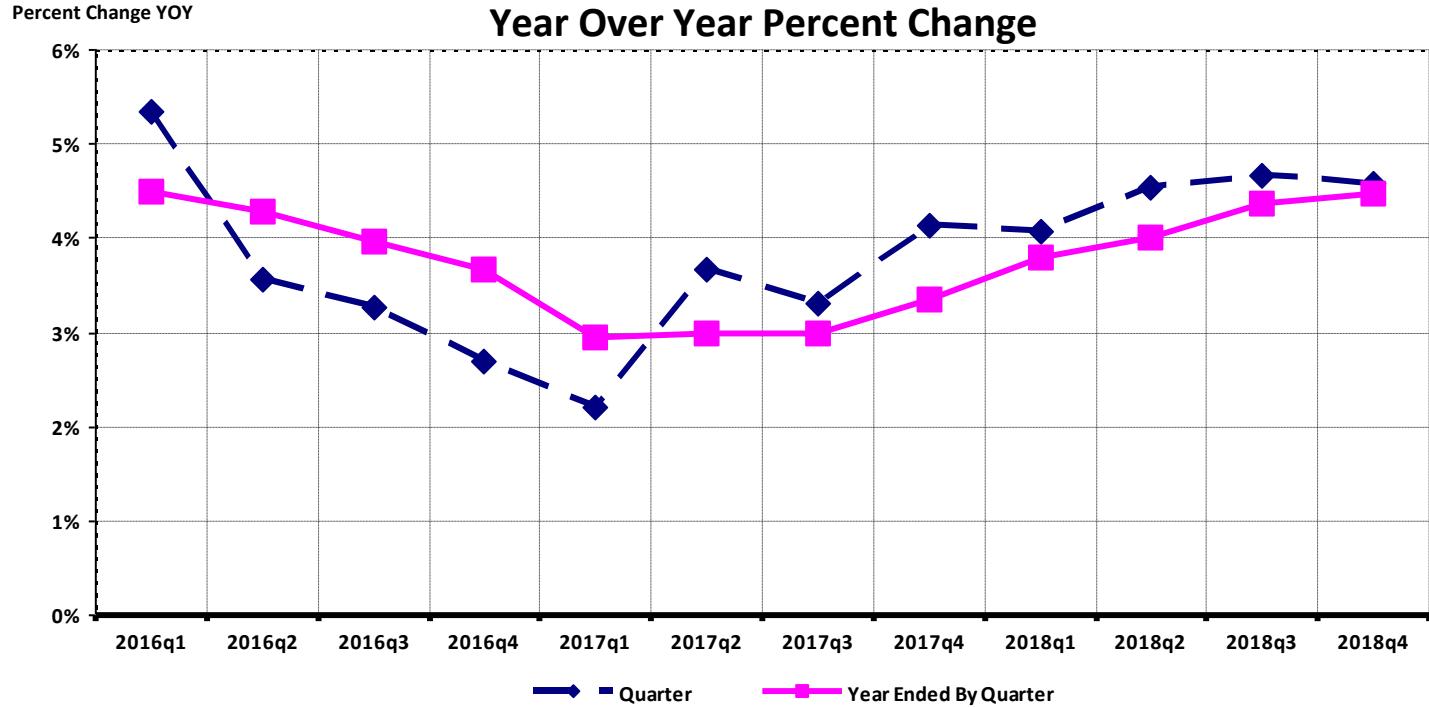


**Chart 12. Revenue Passenger Miles (Scheduled Service)**  
**Year Over Year Percent Change**

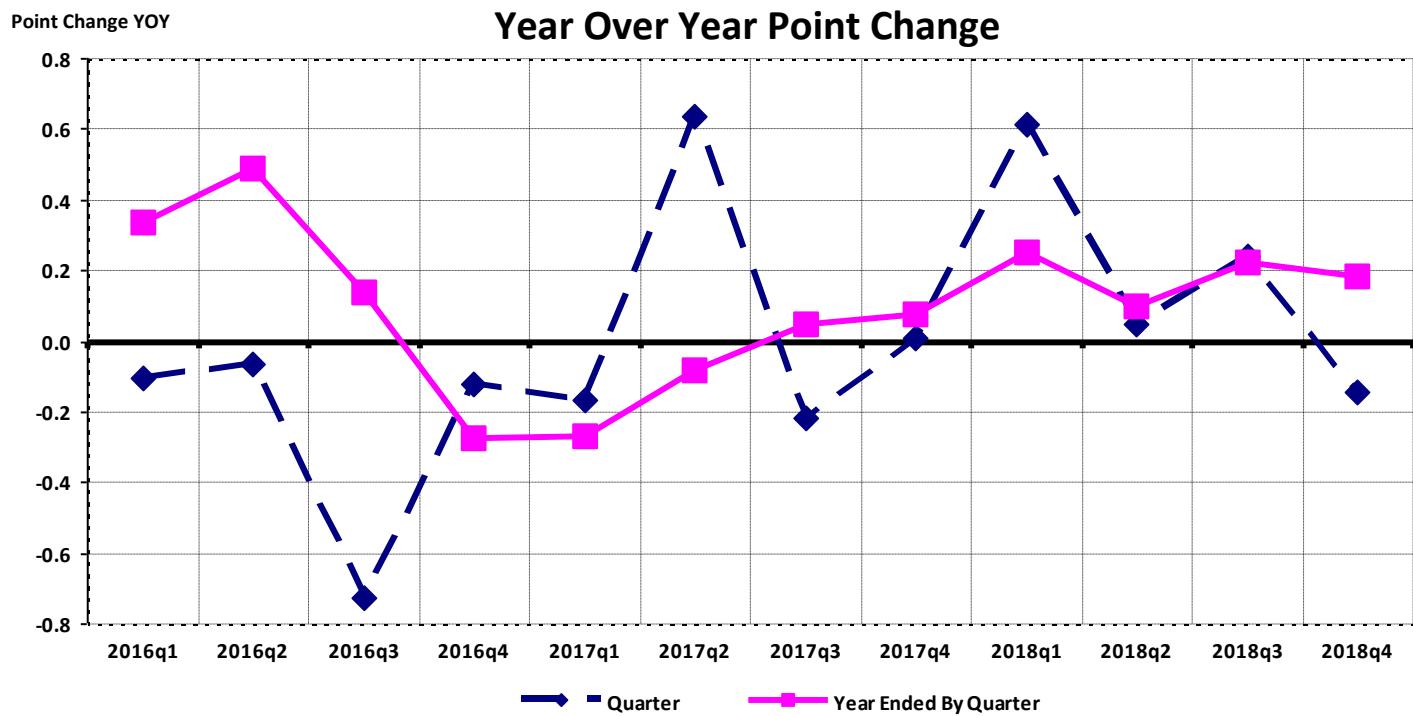


# TOTAL PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 13. Available Seat Miles (Scheduled Passenger Service)  
Year Over Year Percent Change**

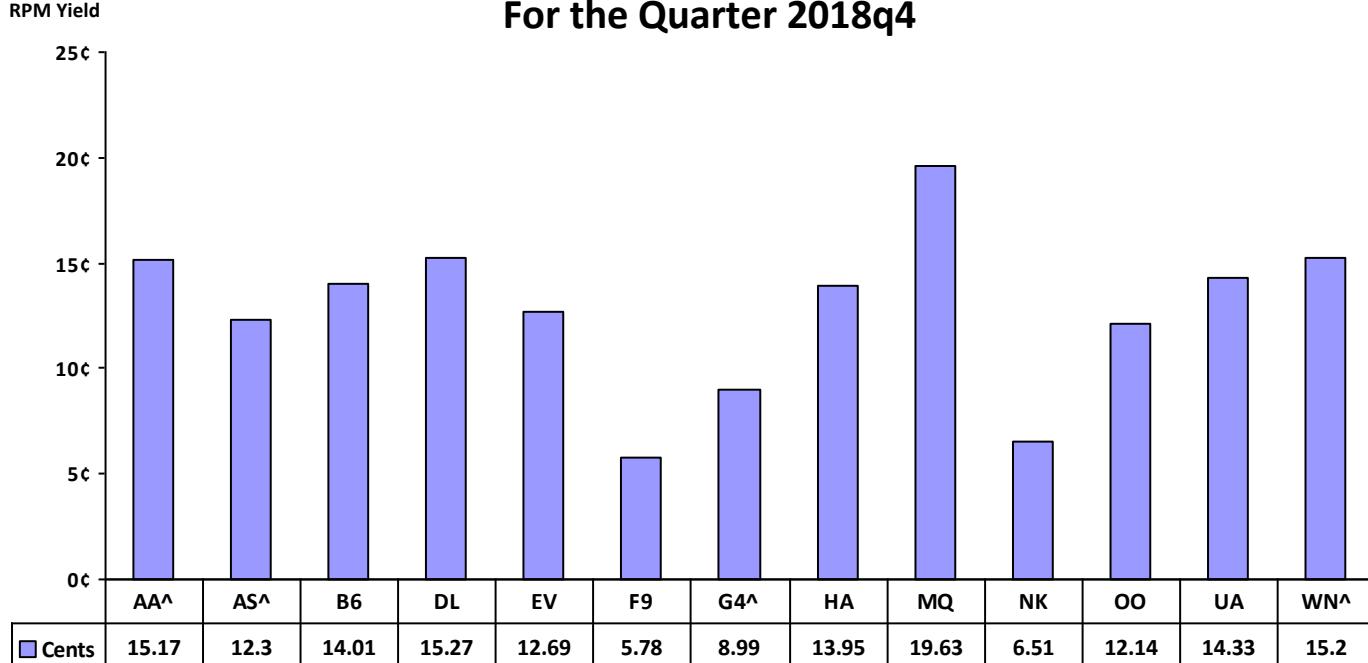


**Chart 14. Passenger Load Factor  
Year Over Year Point Change**

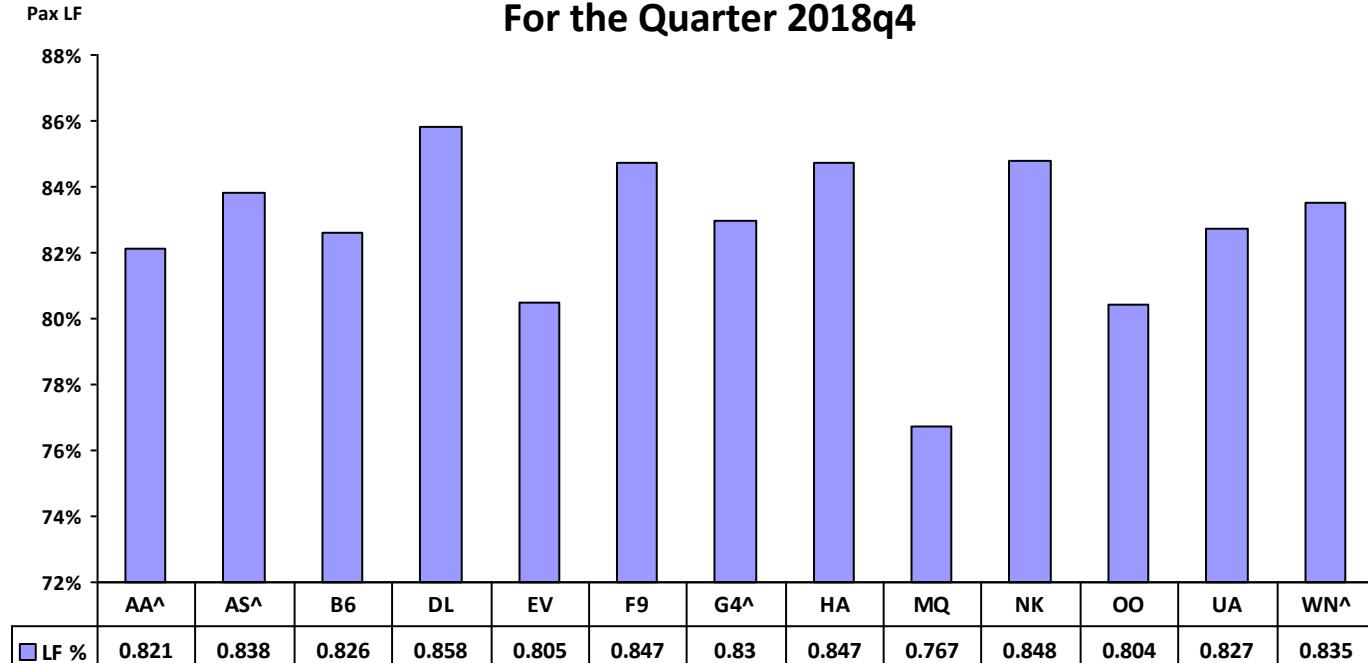


# TOTAL PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 15. Passenger (RPM) Yield  
For the Quarter 2018q4**



**Chart 16. Passenger Load Factor  
For the Quarter 2018q4**



**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Alaska Airlines Inc. (AS)^**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b>FINANCIAL RESULTS: (\$Millions)</b>							
1 Operating Revenues	2,063.6	1,960.7	8,259.8	8,156.9	8,065.6	8,011.1	7,928.4
2 Operating Expenses	1,956.7	1,782.8	7,572.5	7,398.7	7,141.6	6,818.6	6,548.7
3 Operating Profit (Loss)	106.9	177.8	687.3	758.2	924.0	1,192.6	1,379.6
4 Net Income (Loss)	47.9	372.9	508.8	833.7	881.2	987.3	1,073.4
<b>TRAFFIC: (Billions)</b>							
5 RPMs - Scheduled Rev. Svc.	12.1	12.2	49.8	49.8	49.4	48.7	48.2
6 ASMs - Scheduled Rev. Svc.	14.4	14.5	59.1	59.2	58.7	57.7	56.9
7 Overall RTMs (All Svc.)	1.2	1.2	5.1	5.1	5.0	5.0	4.9
8 Overall ATMs (All Svc.)	1.9	1.9	7.7	7.7	7.7	7.5	7.4
<b>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</b>							
9 Operating Revenue per RTM	167.5	158.4	162.9	160.7	160.3	161.5	161.6
10 Operating Expense per RTM	158.8	144.0	149.4	145.8	142.0	137.5	133.5
11 Operating Profit (Loss) per RTM	8.7	14.4	13.6	14.9	18.4	24.0	28.1
12 Operating Expense per ATM	105.0	92.0	98.9	95.7	93.1	90.3	88.2
13 Passenger Revenue per RPM	12.30	12.09	12.14	12.09	12.10	12.20	12.16
<b>FINANCIAL RATIOS:</b>							
14 Operating Revenues to Total Investment	*	*	0.80	0.79	0.78	0.78	0.78
15 Times Interest Earned	*	*	10.33	11.37	12.83	15.61	17.32
16 Current Assets to Current Liabilities	*	*	1.95	2.85	2.42	2.34	1.97
17 No. of Days Cash Coverage of Cash Exp.	*	*	59.1	69.1	80.7	82.6	91.5
<b>FINANCIAL PERCENTAGES: (%)</b>							
18 Operating Profit (Loss) to Operating Revenue	5.2	9.1	8.3	9.3	11.5	14.9	17.4
19 Net Income to Stockholders Equity	*	*	6.22	10.34	11.15	12.81	14.24
20 Corporate Return on Investment	*	*	5.6	8.8	9.3	10.4	11.4
21 Debt to Total Investment	*	*	19.5	18.9	21.1	22.6	22.9
<b>PASSENGER LOAD FACTOR: (Sch. Svc. %)</b>							
22 Actual	83.8	83.8	84.2	84.2	84.3	84.5	84.8
23 Breakeven	80.2	76.0	76.7	75.6	73.7	70.6	68.7
<b>Employment &amp; Productivity:</b>							
24 Employment, Total Weighted Avg CY	16,647	16,264	16,644	16,548	16,337	16,004	15,573
25 Overall RTM's per Employee (000)	74.0	76.1	304.6	306.7	307.9	309.9	315.0
<b>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</b>							
26 Operating Revenues (%)	5.2	5.8	4.2	4.3	4.6	6.4	5.8
27 Operating Expenses (%)	9.7	15.7	15.6	17.3	16.1	13.3	12.0
28 Operating Profit (Loss) (in Millions \$)	-70.9	-134.6	-692.4	-756.1	-638.2	-321.3	-263.9
29 Net Income (Loss) (in Millions \$)	-325.0	212.8	-564.6	-26.8	-19.2	106.3	91.6
30 RPMs (Sch. Svc.) (%)	-0.7	9.2	3.2	5.6	6.5	7.1	7.2
31 ASMs (Sch. Svc.) (%)	-0.6	9.7	4.0	6.5	7.3	7.1	6.9
32 Operating Revenues per RTM (%)	5.7	-3.1	0.8	-1.3	-1.8	-0.7	-1.3
33 Operating Expense per RTM (%)	10.2	5.9	11.9	11.0	9.0	5.8	4.5
34 Passenger Revenue per RPM (Sch. Svc.) (%)	1.8	-0.4	-0.2	-0.7	-0.5	1.0	-0.1

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Allegiant Air (G4)^\wedge**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	395.1	363.5	1,596.8	1,565.1	1,525.4	1,494.3	1,443.6
2 Operating Expenses	336.1	343.3	1,381.0	1,388.2	1,331.5	1,286.1	1,245.4
3 Operating Profit (Loss)	59.1	20.2	215.8	176.9	193.9	208.2	198.2
4 Net Income (Loss)	54.1	16.5	191.7	154.1	175.0	192.8	185.4
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	2.9	2.7	12.2	12.1	11.7	11.4	11.0
6 ASMs - Scheduled Rev. Svc.	3.5	3.3	14.3	14.2	13.8	13.4	13.1
7 Overall RTMs (All Svc.)	0.3	0.3	1.2	1.2	1.2	1.2	1.1
8 Overall ATMs (All Svc.)	0.4	0.9	1.5	2.0	2.5	2.9	3.2
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	135.4	130.6	128.9	127.8	128.4	129.2	129.2
10 Operating Expense per RTM	115.2	123.3	111.5	113.3	112.0	111.2	111.5
11 Operating Profit (Loss) per RTM	20.2	7.3	17.4	14.4	16.3	18.0	17.7
12 Operating Expense per ATM	92.7	39.0	90.9	68.1	54.0	44.7	38.4
13 Passenger Revenue per RPM	8.99	8.47	8.54	8.41	8.45	8.53	8.53
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	0.66	0.68	0.70	0.72	0.74
15 Times Interest Earned	*	*	7.68	6.81	8.87	11.81	14.72
16 Current Assets to Current Liabilities	*	*	2.36	2.07	2.03	2.05	2.09
17 No. of Days Cash Coverage of Cash Exp.	*	*	5.3	8.0	6.6	5.3	7.4
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	14.9	5.6	13.5	11.3	12.7	13.9	13.7
19 Net Income to Stockholders Equity	*	*	11.53	9.51	11.06	12.57	12.51
20 Corporate Return on Investment	*	*	9.1	7.8	9.0	10.2	10.2
21 Debt to Total Investment	*	*	31.6	33.4	28.6	29.5	31.2
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	83.0	83.3	85.3	85.3	85.1	84.9	84.1
23 Breakeven	84.1	97.6	87.9	91.1	88.8	86.5	86.0
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	3,873	3,750	3,828	3,797	3,756	3,715	3,643
25 Overall RTM's per Employee (000)	75.4	74.2	323.5	322.6	316.4	311.3	306.7
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	8.7	11.8	10.6	11.4	9.5	11.3	9.6
27 Operating Expenses (%)	-2.1	31.1	10.9	19.3	19.4	23.3	28.5
28 Operating Profit (Loss) (in Millions \$)	38.9	-43.1	17.6	-64.3	-84.1	-90.7	-150.1
29 Net Income (Loss) (in Millions \$)	37.6	-44.4	6.3	-75.7	-92.7	-94.8	-150.8
30 RPMs (Sch. Svc.) (%)	4.8	12.4	11.3	13.2	9.9	9.5	7.8
31 ASMs (Sch. Svc.) (%)	5.2	10.3	9.7	11.1	8.7	9.0	9.6
32 Operating Revenues per RTM (%)	3.7	-1.0	-0.2	-1.3	-0.3	1.4	1.4
33 Operating Expense per RTM (%)	-6.6	16.1	0.0	5.7	8.7	12.3	19.0
34 Passenger Revenue per RPM (Sch. Svc.) (%)	6.2	-2.6	0.1	-1.9	-1.0	1.4	1.0

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**American Airlines Inc. (AA)<sup>^</sup>**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	10,935.8	10,597.5	44,529.8	44,191.5	43,510.9	42,973.0	42,195.3
2 Operating Expenses	10,366.4	9,920.9	41,806.5	41,361.0	40,125.0	39,097.5	38,163.2
3 Operating Profit (Loss)	569.4	676.6	2,723.3	2,830.5	3,385.9	3,875.5	4,032.1
4 Net Income (Loss)	400.5	183.6	1,658.1	1,441.1	1,687.3	1,895.2	1,921.7
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	49.1	48.9	205.4	205.2	204.1	203.1	201.3
6 ASMs - Scheduled Rev. Svc.	59.8	59.1	248.5	247.8	246.1	245.2	243.8
7 Overall RTMs (All Svc.)	5.6	5.6	23.5	23.5	23.3	23.2	22.9
8 Overall ATMs (All Svc.)	9.3	9.2	38.7	38.6	38.3	38.1	37.8
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	194.4	187.6	189.8	188.2	186.4	185.4	184.0
10 Operating Expense per RTM	184.3	175.6	178.2	176.1	171.9	168.7	166.4
11 Operating Profit (Loss) per RTM	10.1	12.0	11.6	12.1	14.5	16.7	17.6
12 Operating Expense per ATM	111.8	108.2	108.0	107.1	104.9	102.7	100.9
13 Passenger Revenue per RPM	15.17	14.81	14.92	14.83	14.74	14.66	14.51
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.28	1.25	1.22	1.19	1.15
15 Times Interest Earned	*	*	3.13	3.14	3.66	4.18	4.28
16 Current Assets to Current Liabilities	*	*	1.12	1.23	1.18	1.15	1.23
17 No. of Days Cash Coverage of Cash Exp.	*	*	43.4	44.6	44.3	51.5	50.6
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	5.2	6.4	6.1	6.4	7.8	9.0	9.6
19 Net Income to Stockholders Equity	*	*	14.14	11.76	13.23	14.39	14.07
20 Corporate Return on Investment	*	*	7.7	7.0	7.5	8.0	8.0
21 Debt to Total Investment	*	*	66.3	67.6	67.8	69.2	61.5
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	82.1	82.8	82.7	82.8	82.9	82.8	82.6
23 Breakeven	77.2	83.9	76.6	78.2	78.3	78.5	79.5
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	101,644	100,674	101,868	101,626	101,215	100,713	100,421
25 Overall RTM's per Employee (000)	55.4	56.1	230.3	231.1	230.6	230.2	228.4
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	3.2	8.3	5.5	6.8	5.6	6.0	4.4
27 Operating Expenses (%)	4.5	10.3	9.5	11.1	8.9	8.7	8.7
28 Operating Profit (Loss) (in Millions \$)	-107.2	-114.8	-1,308.7	-1,316.4	-968.6	-709.3	-1,272.1
29 Net Income (Loss) (in Millions \$)	216.9	-157.0	-263.7	-637.6	-500.9	-438.3	-859.5
30 RPMs (Sch. Svc.) (%)	0.4	3.3	2.0	2.7	2.5	2.6	1.2
31 ASMs (Sch. Svc.) (%)	1.2	2.5	2.0	2.3	1.9	1.9	0.9
32 Operating Revenues per RTM (%)	3.6	3.7	3.1	3.2	1.9	2.0	1.7
33 Operating Expense per RTM (%)	4.9	5.6	7.1	7.3	5.1	4.6	5.8
34 Passenger Revenue per RPM (Sch. Svc.) (%)	2.5	4.7	2.8	3.3	3.2	3.9	3.5

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Delta Air Lines Inc. (DL)**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	10,732.2	10,299.7	44,538.0	44,105.4	43,242.3	42,287.7	41,475.9
2 Operating Expenses	9,546.8	9,101.4	39,034.1	38,588.7	37,542.0	36,293.4	35,326.1
3 Operating Profit (Loss)	1,185.5	1,198.3	5,503.9	5,516.7	5,700.3	5,994.3	6,149.7
4 Net Income (Loss)	1,008.3	591.5	3,885.6	3,468.8	3,384.5	3,602.3	3,634.4
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	48.2	46.0	205.1	202.8	200.3	198.3	196.6
6 ASMs - Scheduled Rev. Svc.	56.2	53.5	238.0	235.3	232.3	229.8	227.8
7 Overall RTMs (All Svc.)	5.3	5.2	22.7	22.5	22.3	22.0	21.8
8 Overall ATMs (All Svc.)	8.2	7.9	34.9	34.5	34.1	33.7	33.4
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	200.7	200.0	196.2	196.0	194.3	191.9	189.9
10 Operating Expense per RTM	178.5	176.7	171.9	171.5	168.7	164.7	161.8
11 Operating Profit (Loss) per RTM	22.2	23.3	24.2	24.5	25.6	27.2	28.2
12 Operating Expense per ATM	115.9	115.8	111.9	111.8	110.2	107.7	105.8
13 Passenger Revenue per RPM	15.27	14.77	15.06	14.94	14.75	14.55	14.36
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.96	1.96	1.93	1.89	1.89
15 Times Interest Earned	*	*	16.68	14.86	14.87	16.03	16.80
16 Current Assets to Current Liabilities	*	*	0.35	0.37	0.40	0.39	0.42
17 No. of Days Cash Coverage of Cash Exp.	*	*	17.3	18.2	24.6	20.7	28.6
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	11.0	11.6	12.4	12.5	13.2	14.2	14.8
19 Net Income to Stockholders Equity	*	*	29.01	25.78	25.25	26.86	27.21
20 Corporate Return on Investment	*	*	18.6	16.9	16.7	17.8	18.2
21 Debt to Total Investment	*	*	41.6	40.3	43.4	40.7	38.7
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	85.8	85.9	86.2	86.2	86.2	86.3	86.3
23 Breakeven	74.5	75.3	73.4	73.5	73.6	73.2	72.2
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	82,734	81,813	83,157	82,927	82,261	81,828	81,274
25 Overall RTM's per Employee (000)	64.6	63.0	273.0	271.4	270.5	269.4	268.7
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	4.2	8.3	7.4	8.4	7.8	6.4	4.1
27 Operating Expenses (%)	4.9	7.3	10.5	11.2	10.5	9.2	7.5
28 Operating Profit (Loss) (in Millions \$)	-12.8	169.0	-645.8	-464.0	-412.1	-505.7	-826.7
29 Net Income (Loss) (in Millions \$)	416.8	-41.3	251.3	-206.8	-369.0	-468.3	-775.5
30 RPMs (Sch. Svc.) (%)	4.9	3.2	4.3	3.9	3.8	3.4	2.7
31 ASMs (Sch. Svc.) (%)	5.0	3.0	4.5	4.0	3.3	2.4	1.4
32 Operating Revenues per RTM (%)	0.4	4.4	3.3	4.3	3.5	2.2	0.8
33 Operating Expense per RTM (%)	1.0	3.5	6.3	7.0	6.0	4.9	4.1
34 Passenger Revenue per RPM (Sch. Svc.)(%)	3.4	3.1	4.9	4.8	3.3	2.1	0.4

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Envoy Air (MQ)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	311.5	304.6	1,227.2	1,220.3	1,218.6	1,184.9	1,156.8
2 Operating Expenses	317.4	299.3	1,269.5	1,251.4	1,220.7	627.1	39.1
3 Operating Profit (Loss)	-5.9	5.3	-42.3	-31.1	-2.1	-3.4	6.6
4 Net Income (Loss)	-8.3	6.9	-35.9	-20.7	2.2	2.1	6.6
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	1.6	1.5	6.5	6.4	6.2	6.0	5.8
6 ASMs - Scheduled Rev. Svc.	2.1	2.0	8.3	8.2	8.0	7.7	7.6
7 Overall RTMs (All Svc.)	0.2	0.2	0.7	0.6	0.6	0.6	0.6
8 Overall ATMs (All Svc.)	0.3	0.2	1.0	1.0	1.0	1.0	1.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	196.2	202.5	188.7	190.1	195.6	198.4	197.7
10 Operating Expense per RTM	199.9	199.0	195.2	194.9	195.9	105.0	6.7
11 Operating Profit (Loss) per RTM	-3.7	3.5	-6.5	-4.8	-0.3	-0.6	1.1
12 Operating Expense per ATM	122.5	120.2	121.1	120.5	119.7	63.5	4.0
13 Passenger Revenue per RPM	19.63	20.26	18.87	19.01	19.56	19.84	19.76
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	7.14	6.87	6.72	6.52	6.24
15 Times Interest Earned	*	*	-27,546.88	-64,802.00	-904.65	137.87	7,980.92
16 Current Assets to Current Liabilities	*	*	0.48	0.52	0.68	0.64	0.64
17 No. of Days Cash Coverage of Cash Exp.	*	*	0.0	0.0	0.0	0.1	1.5
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	-1.9	1.7	-3.4	-2.5	-0.2	-0.3	0.6
19 Net Income to Stockholders Equity	*	*	-20.88	-11.63	1.21	1.13	3.61
20 Corporate Return on Investment	*	*	-20.9	-11.6	1.2	1.1	3.6
21 Debt to Total Investment	*	*					
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	76.7	77.0	78.1	78.2	77.6	77.1	77.0
23 Breakeven	78.4	75.6	81.1	80.4	77.8	36.8	-5.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	13,556	12,291	13,017	12,701	12,411	12,065	11,707
25 Overall RTM's per Employee (000)	11.7	12.2	50.0	50.5	50.2	49.5	50.0
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	2.3	12.8	6.1	8.8	10.6	9.3	9.3
27 Operating Expenses (%)	6.0	10.0	3,150.3	10,385.1	-11,720.7	19.9	-96.3
28 Operating Profit (Loss) (in Millions \$)	-11.2	7.6	-48.9	-30.1	-3.5	-14.2	-8.0
29 Net Income (Loss) (in Millions \$)	-15.3	21.5	-42.5	-5.7	11.9	3.8	7.7
30 RPMs (Sch. Svc.) (%)	5.6	6.1	11.2	11.4	8.5	5.0	8.0
31 ASMs (Sch. Svc.) (%)	6.0	9.2	9.7	10.5	10.4	8.3	11.4
32 Operating Revenues per RTM (%)	-3.1	6.3	-4.5	-2.3	1.9	4.2	1.3
33 Operating Expense per RTM (%)	0.5	3.6	2,824.6	9,315.0	-10,813.4	14.3	-96.5
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-3.1	6.5	-4.5	-2.3	2.1	4.3	1.8

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### ExpressJet Airlines Inc. (EV)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	119.3	158.7	564.2	603.7	655.0	723.4	790.9
2 Operating Expenses	122.7	174.3	577.8	629.4	690.1	756.7	819.3
3 Operating Profit (Loss)	-3.4	-15.5	-13.6	-25.7	-35.1	-33.3	-28.4
4 Net Income (Loss)	-3.2	14.9	-16.6	1.5	-5.1	-4.4	5.7
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	0.9	1.6	4.5	5.2	5.9	6.8	7.6
6 ASMs - Scheduled Rev. Svc.	1.2	2.0	5.7	6.5	7.5	8.6	9.7
7 Overall RTMs (All Svc.)	0.1	0.2	0.5	0.5	0.6	0.7	0.8
8 Overall ATMs (All Svc.)	0.1	0.2	0.6	0.7	0.8	0.9	1.1
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	126.9	101.8	124.2	116.9	111.9	107.1	103.9
10 Operating Expense per RTM	130.5	111.8	127.2	121.9	117.9	112.0	107.7
11 Operating Profit (Loss) per RTM	-3.6	-10.0	-3.0	-5.0	-6.0	-4.9	-3.7
12 Operating Expense per ATM	99.0	81.6	93.4	88.8	84.6	79.8	76.3
13 Passenger Revenue per RPM	12.69	10.18	12.42	11.69	11.19	10.69	10.36
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.78	1.45	1.48	1.56	1.50
15 Times Interest Earned	*	*	-10.27	-11.29	-12.77	-11.31	-6.88
16 Current Assets to Current Liabilities	*	*	0.32	1.31	1.52	1.59	1.60
17 No. of Days Cash Coverage of Cash Exp.	*	*	10.1	136.3	1.4	2.4	5.7
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	-2.9	-9.8	-2.4	-4.3	-5.4	-4.6	-3.6
19 Net Income to Stockholders Equity	*	*	-7.16	0.53	-1.71	-1.45	1.70
20 Corporate Return on Investment	*	*	-4.5	1.1	-0.3	-0.1	1.9
21 Debt to Total Investment	*	*	101.5	24.5	28.3	31.6	31.4
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	80.5	79.4	79.1	79.0	78.3	78.2	78.3
23 Breakeven	83.0	88.1	81.2	82.7	82.9	82.3	81.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	3,001	4,545	3,579	3,965	4,410	4,896	5,399
25 Overall RTM's per Employee (000)	31.3	34.3	126.9	130.2	132.7	138.0	141.0
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-24.9	-36.6	-28.7	-31.6	-31.2	-28.1	-24.3
27 Operating Expenses (%)	-29.6	-67.1	-29.5	-46.4	-44.1	-41.6	-38.8
28 Operating Profit (Loss) (in Millions \$)	12.1	264.1	14.8	266.8	249.1	256.5	266.3
29 Net Income (Loss) (in Millions \$)	-18.1	-88.0	-22.3	-92.2	-103.8	-98.4	-83.5
30 RPMs (Sch. Svc.) (%)	-39.7	-37.6	-40.3	-39.6	-37.6	-32.3	-27.2
31 ASMs (Sch. Svc.) (%)	-40.5	-36.0	-40.9	-39.6	-36.3	-30.3	-25.3
32 Operating Revenues per RTM (%)	24.6	1.5	19.5	13.3	10.4	6.2	4.0
33 Operating Expense per RTM (%)	16.8	-47.3	18.1	-11.3	-10.5	-13.8	-16.0
34 Passenger Revenue per RPM (Sch. Svc.) (%)	24.6	2.2	19.9	13.8	11.0	6.8	4.4

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Frontier Airlines Inc. (F9)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	553.7	491.3	2,155.9	2,093.4	2,035.6	1,986.2	1,914.7
2 Operating Expenses	586.6	460.7	2,036.0	1,910.1	1,784.4	1,708.5	1,673.1
3 Operating Profit (Loss)	-32.8	30.6	119.9	183.3	251.2	277.7	241.7
4 Net Income (Loss)	-42.1	28.7	82.5	153.4	189.2	191.9	164.9
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	5.3	5.1	20.9	20.7	20.2	19.7	18.9
6 ASMs - Scheduled Rev. Svc.	6.2	5.9	24.4	24.1	23.7	22.9	21.9
7 Overall RTMs (All Svc.)	0.5	0.5	2.1	2.1	2.0	2.0	1.9
8 Overall ATMs (All Svc.)	0.6	0.6	2.5	2.4	2.4	2.3	2.2
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	104.8	96.4	103.3	101.2	100.5	100.8	101.3
10 Operating Expense per RTM	111.0	90.4	97.5	92.3	88.1	86.7	88.5
11 Operating Profit (Loss) per RTM	-6.2	6.0	5.7	8.9	12.4	14.1	12.8
12 Operating Expense per ATM	94.0	77.3	82.9	78.7	74.9	73.9	76.0
13 Passenger Revenue per RPM	5.78	5.52	5.76	5.70	5.75	5.94	6.05
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	3.21	2.97	2.89	3.06	2.98
15 Times Interest Earned	*	*	-7.10	-15.84	-30.88	-56.37	-63.20
16 Current Assets to Current Liabilities	*	*	1.09	1.14	1.40	1.28	1.32
17 No. of Days Cash Coverage of Cash Exp.	*	*	126.0	127.5	182.5	177.9	161.3
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	-5.9	6.2	5.6	8.8	12.3	14.0	12.6
19 Net Income to Stockholders Equity	*	*	19.69	34.55	42.32	48.00	41.42
20 Corporate Return on Investment	*	*	10.3	20.1	25.7	28.8	25.1
21 Debt to Total Investment	*	*	41.3	43.6	33.6	36.2	35.5
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	84.7	86.1	85.4	85.7	85.6	85.9	86.4
23 Breakeven	140.0	109.6	118.3	110.5	101.2	94.3	96.0
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	4,212	3,662	3,977	3,840	3,726	3,651	3,583
25 Overall RTM's per Employee (000)	125.4	139.1	524.9	538.7	543.4	539.6	527.8
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	12.7	13.1	12.6	12.7	9.3	11.9	11.7
27 Operating Expenses (%)	27.3	19.4	21.7	19.5	12.9	12.4	20.1
28 Operating Profit (Loss) (in Millions \$)	-63.4	-18.1	-121.8	-76.4	-30.4	22.2	-78.7
29 Net Income (Loss) (in Millions \$)	-70.8	-4.0	-82.3	-15.5	7.7	28.1	-37.8
30 RPMs (Sch. Svc.) (%)	3.7	19.9	10.4	14.5	15.6	18.8	19.1
31 ASMs (Sch. Svc.) (%)	5.4	19.4	11.6	15.2	17.5	20.3	20.3
32 Operating Revenues per RTM (%)	8.7	-5.4	2.0	-1.5	-5.1	-5.3	-5.4
33 Operating Expense per RTM (%)	22.7	-0.1	10.2	4.4	-2.0	-4.8	1.7
34 Passenger Revenue per RPM (Sch. Svc.)(%)	4.6	-10.9	-4.8	-8.6	-12.3	-10.9	-11.4

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Hawaiian Airlines Inc. (HA)**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	694.4	684.0	2,827.2	2,816.8	2,778.3	2,738.8	2,687.9
2 Operating Expenses	620.4	581.9	2,497.9	2,459.5	2,365.1	2,273.0	2,189.1
3 Operating Profit (Loss)	74.0	102.0	329.3	357.4	413.2	465.8	498.8
4 Net Income (Loss)	35.2	173.2	243.3	381.2	361.7	360.7	369.8
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	4.3	4.1	17.2	17.0	16.8	16.5	16.3
6 ASMs - Scheduled Rev. Svc.	5.1	4.8	20.1	19.9	19.5	19.2	19.0
7 Overall RTMs (All Svc.)	0.5	0.5	2.0	2.0	2.0	1.9	1.9
8 Overall ATMs (All Svc.)	0.9	0.9	3.6	3.6	3.6	3.5	3.4
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	139.4	139.2	140.2	140.1	140.4	140.5	140.2
10 Operating Expense per RTM	124.5	118.4	123.8	122.3	119.5	116.6	114.2
11 Operating Profit (Loss) per RTM	14.8	20.8	16.3	17.8	20.9	23.9	26.0
12 Operating Expense per ATM	69.1	66.6	68.5	67.9	66.5	64.9	63.7
13 Passenger Revenue per RPM	13.95	14.43	14.16	14.27	14.37	14.44	14.42
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.93	2.03	2.15	2.26	2.29
15 Times Interest Earned	*	*	13.57	17.12	18.26	18.90	19.67
16 Current Assets to Current Liabilities	*	*	0.69	0.80	0.74	0.70	0.72
17 No. of Days Cash Coverage of Cash Exp.	*	*	75.5	90.1	92.4	82.8	69.7
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	10.7	14.9	11.6	12.7	14.9	17.0	18.6
19 Net Income to Stockholders Equity	*	*	19.81	32.65	33.14	35.43	38.65
20 Corporate Return on Investment	*	*	18.3	29.2	29.7	31.6	33.4
21 Debt to Total Investment	*	*	15.8	19.2	19.0	12.3	12.9
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	84.7	86.1	85.3	85.7	86.1	86.2	85.9
23 Breakeven	76.8	72.8	76.5	75.5	73.4	70.9	69.0
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	6,472	5,964	6,355	6,228	6,068	5,896	5,759
25 Overall RTM's per Employee (000)	77.0	82.4	317.4	322.8	326.0	330.7	333.0
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	1.5	8.4	5.2	6.9	7.4	9.3	10.1
27 Operating Expenses (%)	6.6	5.8	14.1	14.0	12.2	10.7	11.4
28 Operating Profit (Loss) (in Millions \$)	-28.0	20.9	-169.5	-120.6	-66.9	13.6	23.1
29 Net Income (Loss) (in Millions \$)	-138.0	170.0	-126.5	181.5	134.2	134.3	129.3
30 RPMs (Sch. Svc.) (%)	3.9	4.9	5.5	5.7	4.9	5.1	5.3
31 ASMs (Sch. Svc.) (%)	5.6	5.0	6.2	6.0	4.2	3.7	3.4
32 Operating Revenues per RTM (%)	0.1	1.2	0.0	0.2	0.9	1.7	2.2
33 Operating Expense per RTM (%)	5.1	-1.2	8.5	6.9	5.5	3.0	3.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-3.3	3.1	-1.8	-0.3	1.6	3.9	4.6

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### JetBlue Airways (B6)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	1,968.7	1,756.2	7,658.5	7,446.0	7,250.8	7,165.2	7,015.3
2 Operating Expenses	1,747.8	1,566.9	7,008.1	6,827.2	6,458.5	6,190.2	6,022.0
3 Operating Profit (Loss)	220.9	189.4	650.4	618.8	792.2	975.1	993.4
4 Net Income (Loss)	169.3	672.4	188.2	691.3	819.6	1,150.3	1,147.3
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	12.5	11.5	50.8	49.8	48.6	47.7	47.2
6 ASMs - Scheduled Rev. Svc.	15.2	13.9	60.4	59.1	57.9	56.7	56.0
7 Overall RTMs (All Svc.)	1.3	1.2	5.1	5.0	4.9	4.8	4.7
8 Overall ATMs (All Svc.)	1.9	1.7	7.5	7.3	7.2	7.1	7.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	157.2	152.3	150.7	149.4	149.1	150.1	148.5
10 Operating Expense per RTM	139.5	135.9	137.9	137.0	132.8	129.7	127.5
11 Operating Profit (Loss) per RTM	17.6	16.4	12.8	12.4	16.3	20.4	21.0
12 Operating Expense per ATM	92.3	90.2	93.4	93.0	89.9	87.8	86.2
13 Passenger Revenue per RPM	14.01	13.57	13.49	13.38	13.34	13.43	13.31
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.28	1.28	1.27	1.28	1.27
15 Times Interest Earned	*	*	3.64	3.35	6.22	12.12	11.89
16 Current Assets to Current Liabilities	*	*	0.61	0.60	0.59	0.53	0.50
17 No. of Days Cash Coverage of Cash Exp.	*	*	49.7	53.9	55.8	49.6	45.4
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	11.2	10.8	8.5	8.3	10.9	13.6	14.2
19 Net Income to Stockholders Equity	*	*	4.09	15.32	18.44	26.46	27.24
20 Corporate Return on Investment	*	*	4.5	13.3	15.8	22.0	22.4
21 Debt to Total Investment	*	*	26.6	26.2	23.3	19.6	19.9
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	82.6	83.1	84.1	84.3	84.1	84.2	84.3
23 Breakeven	75.2	76.5	79.2	79.6	76.8	74.2	73.6
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	18,441	17,760	18,267	18,097	17,901	17,688	17,423
25 Overall RTM's per Employee (000)	67.9	64.9	278.2	275.3	271.7	269.8	271.2
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	12.1	7.0	9.2	7.9	6.3	8.2	5.8
27 Operating Expenses (%)	11.5	16.4	16.4	17.7	13.9	12.3	13.1
28 Operating Profit (Loss) (in Millions \$)	31.6	-105.4	-343.0	-479.9	-358.6	-131.7	-314.8
29 Net Income (Loss) (in Millions \$)	-503.1	492.4	-959.1	36.4	144.5	505.9	388.6
30 RPMs (Sch. Svc.) (%)	8.6	3.1	7.6	6.2	4.3	3.6	3.5
31 ASMs (Sch. Svc.) (%)	9.3	5.1	7.8	6.8	5.5	4.6	4.5
32 Operating Revenues per RTM (%)	3.2	3.9	1.5	1.6	2.0	4.5	2.2
33 Operating Expense per RTM (%)	2.7	13.0	8.2	10.8	9.3	8.4	9.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	3.3	2.8	1.4	1.2	1.1	3.3	1.0

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**SkyWest Airlines Inc. (OO)**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	683.3	637.6	2,653.6	2,607.8	2,559.2	2,495.5	2,410.0
2 Operating Expenses	605.2	564.4	2,330.1	2,289.4	2,248.6	2,201.2	2,125.8
3 Operating Profit (Loss)	78.1	73.1	323.4	318.5	310.6	294.3	284.3
4 Net Income (Loss)	55.3	265.1	233.9	443.7	425.9	403.1	388.4
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	5.3	5.0	20.8	20.4	19.9	19.4	18.8
6 ASMs - Scheduled Rev. Svc.	6.6	6.1	25.8	25.3	24.7	24.0	23.2
7 Overall RTMs (All Svc.)	0.5	0.5	2.1	2.0	2.0	1.9	1.9
8 Overall ATMs (All Svc.)	0.8	0.7	3.0	2.9	2.9	2.8	2.7
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	128.5	128.2	127.8	127.7	128.5	128.9	128.0
10 Operating Expense per RTM	113.8	113.5	112.2	112.1	112.9	113.7	112.9
11 Operating Profit (Loss) per RTM	14.7	14.7	15.6	15.6	15.6	15.2	15.1
12 Operating Expense per ATM	80.1	79.6	78.6	78.5	78.6	78.8	78.2
13 Passenger Revenue per RPM	12.14	12.45	12.09	12.17	12.32	12.44	12.42
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	0.56	0.57	0.59	0.59	0.59
15 Times Interest Earned	*	*	19.40	18.58	16.98	14.94	13.62
16 Current Assets to Current Liabilities	*	*	0.72	0.90	0.87	0.89	0.98
17 No. of Days Cash Coverage of Cash Exp.	*	*	110.3	117.8	111.3	113.1	122.4
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	11.4	11.5	12.2	12.2	12.1	11.8	11.8
19 Net Income to Stockholders Equity	*	*	12.57	24.95	25.20	25.12	25.40
20 Corporate Return on Investment	*	*	5.3	10.1	10.2	10.1	10.1
21 Debt to Total Investment	*	*	62.3	61.7	61.0	60.0	59.3
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	80.4	81.6	80.5	80.8	80.7	80.7	81.0
23 Breakeven	71.0	71.4	70.7	70.8	70.6	70.7	70.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	14,376	12,156	13,786	13,231	12,648	12,120	11,590
25 Overall RTM's per Employee (000)	37.0	40.9	150.7	154.4	157.5	159.8	162.5
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	7.2	25.7	10.1	14.4	17.4	17.9	16.1
27 Operating Expenses (%)	7.2	20.5	9.6	12.8	15.3	16.5	15.4
28 Operating Profit (Loss) (in Millions \$)	5.0	34.2	39.2	68.4	81.6	66.6	52.2
29 Net Income (Loss) (in Millions \$)	-209.8	359.7	-154.5	415.0	411.2	390.0	374.9
30 RPMs (Sch. Svc.) (%)	6.9	15.8	10.3	12.5	12.4	10.3	7.3
31 ASMs (Sch. Svc.) (%)	8.6	17.3	11.0	13.1	13.9	12.2	8.9
32 Operating Revenues per RTM (%)	0.2	8.6	-0.2	1.7	4.5	6.9	8.2
33 Operating Expense per RTM (%)	0.3	4.1	-0.6	0.2	2.6	5.6	7.5
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-2.5	8.7	-2.6	-0.1	3.4	6.3	8.2

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Southwest Airlines Co. (WN)<sup>^</sup>

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	5,704.0	5,273.4	21,965.0	21,534.4	21,230.2	21,231.7	21,170.7
2 Operating Expenses	4,884.3	4,500.5	18,759.4	18,375.6	18,035.2	17,758.4	17,655.8
3 Operating Profit (Loss)	819.7	772.9	3,205.7	3,158.9	3,195.0	3,473.3	3,514.9
4 Net Income (Loss)	654.2	1,888.4	2,465.0	3,699.1	3,586.3	3,599.6	3,488.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	33.7	32.2	133.3	131.8	130.9	130.1	129.0
6 ASMs - Scheduled Rev. Svc.	40.4	37.9	159.8	157.3	155.8	154.5	153.8
7 Overall RTMs (All Svc.)	3.4	3.3	13.5	13.3	13.2	13.2	13.0
8 Overall ATMs (All Svc.)	4.9	4.6	19.5	19.2	19.0	18.8	18.7
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	167.4	162.0	163.1	161.8	160.5	161.4	162.3
10 Operating Expense per RTM	143.4	138.3	139.3	138.0	136.4	135.0	135.3
11 Operating Profit (Loss) per RTM	24.1	23.7	23.8	23.7	24.2	26.4	26.9
12 Operating Expense per ATM	99.0	97.3	96.1	95.6	94.9	94.4	94.4
13 Passenger Revenue per RPM	15.20	14.72	14.80	14.68	14.57	14.70	14.83
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.62	1.62	1.65	1.71	1.74
15 Times Interest Earned	*	*	34.93	35.52	40.51	48.61	50.96
16 Current Assets to Current Liabilities	*	*	0.64	0.71	0.70	0.67	0.70
17 No. of Days Cash Coverage of Cash Exp.	*	*	76.8	80.9	79.7	71.5	72.7
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	14.4	14.7	14.6	14.7	15.0	16.4	16.6
19 Net Income to Stockholders Equity	*	*	24.62	37.75	37.85	39.48	39.28
20 Corporate Return on Investment	*	*	18.9	28.6	28.5	29.5	29.3
21 Debt to Total Investment	*	*	25.5	25.3	26.0	27.2	26.0
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	83.5	85.0	83.4	83.8	84.0	84.2	83.9
23 Breakeven	68.5	69.3	68.2	68.4	68.2	67.0	66.6
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	58,814	56,054	57,862	57,172	56,497	55,866	55,264
25 Overall RTM's per Employee (000)	57.9	58.1	232.7	232.8	234.1	235.4	236.1
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	8.2	3.9	3.8	2.7	1.9	3.7	3.6
27 Operating Expenses (%)	8.5	6.4	6.3	5.7	3.7	4.4	5.9
28 Operating Profit (Loss) (in Millions \$)	46.8	-73.0	-309.2	-429.0	-253.2	-1.0	-245.2
29 Net Income (Loss) (in Millions \$)	-1,234.2	1,366.0	-1,023.5	1,576.7	1,578.2	1,517.5	1,246.5
30 RPMs (Sch. Svc.) (%)	4.7	2.6	3.3	2.8	2.7	3.5	3.4
31 ASMs (Sch. Svc.) (%)	6.5	2.0	3.9	2.8	2.6	3.0	3.6
32 Operating Revenues per RTM (%)	3.3	1.2	0.5	0.0	-0.8	0.2	0.0
33 Operating Expense per RTM (%)	3.7	3.7	3.0	2.9	1.0	1.0	2.2
34 Passenger Revenue per RPM (Sch. Svc.)(%)	3.3	-0.1	-0.2	-1.1	-2.1	-0.7	-0.4

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Spirit Air Lines (NK)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	862.8	666.2	3,323.0	3,126.4	2,909.3	2,757.9	2,645.5
2 Operating Expenses	726.7	574.9	2,972.1	2,820.3	2,644.2	2,469.9	2,259.3
3 Operating Profit (Loss)	136.1	91.3	350.9	306.2	265.1	288.1	386.3
4 Net Income (Loss)	91.9	81.7	155.7	145.6	108.3	191.2	268.1
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	7.6	6.3	30.6	29.3	27.5	25.8	24.6
6 ASMs - Scheduled Rev. Svc.	9.0	7.7	36.3	35.0	33.2	31.0	29.6
7 Overall RTMs (All Svc.)	0.8	0.6	3.1	2.9	2.8	2.6	2.5
8 Overall ATMs (All Svc.)	0.9	1.1	3.7	3.8	5.2	5.0	4.8
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	113.4	105.4	108.6	106.7	105.6	106.9	107.5
10 Operating Expense per RTM	95.5	91.0	97.2	96.2	96.0	95.7	91.8
11 Operating Profit (Loss) per RTM	17.9	14.4	11.5	10.4	9.6	11.2	15.7
12 Operating Expense per ATM	78.5	53.2	81.0	73.7	50.8	49.6	46.8
13 Passenger Revenue per RPM	6.51	5.92	6.18	6.04	5.93	6.02	6.09
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.85	1.81	1.75	1.72	1.72
15 Times Interest Earned	*	*	2.41	2.19	2.00	9.35	21.91
16 Current Assets to Current Liabilities	*	*	1.59	1.45	1.35	1.23	1.95
17 No. of Days Cash Coverage of Cash Exp.	*	*	144.6	120.4	134.2	157.2	155.3
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	15.8	13.7	10.6	9.8	9.1	10.4	14.6
19 Net Income to Stockholders Equity	*	*	8.66	8.43	6.51	11.95	17.46
20 Corporate Return on Investment	*	*	16.7	16.5	14.5	13.9	18.6
21 Debt to Total Investment	*	*					
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	84.8	81.9	84.3	83.7	82.9	83.1	83.2
23 Breakeven	59.3	60.0	67.3	67.9	68.3	66.2	59.6
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	7,503	6,500	7,178	6,927	6,667	6,377	6,104
25 Overall RTM's per Employee (000)	101.4	97.2	426.2	423.1	413.2	404.6	403.1
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	29.5	15.2	25.6	22.2	16.8	16.1	13.9
27 Operating Expenses (%)	26.4	16.6	31.6	29.5	27.1	25.1	20.3
28 Operating Profit (Loss) (in Millions \$)	44.8	6.0	-35.3	-74.1	-146.2	-113.7	-57.4
29 Net Income (Loss) (in Millions \$)	10.2	33.3	-112.3	-89.3	-147.8	-43.7	3.2
30 RPMs (Sch. Svc.) (%)	20.4	17.9	24.3	23.9	20.9	16.6	14.0
31 ASMs (Sch. Svc.) (%)	16.2	17.0	22.6	23.0	21.7	17.0	15.4
32 Operating Revenues per RTM (%)	7.6	-2.3	1.0	-1.4	-3.4	-0.5	-0.1
33 Operating Expense per RTM (%)	5.0	-1.1	5.8	4.5	5.2	7.3	5.5
34 Passenger Revenue per RPM (Sch. Svc.) (%)	9.9	-3.2	1.4	-1.7	-4.9	-0.7	0.2

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### United Air Lines Inc. (UA)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	10,491.6	9,438.5	41,303.2	40,250.1	39,125.0	38,348.1	37,736.3
2 Operating Expenses	9,838.5	8,709.7	38,008.9	36,880.1	35,865.9	34,850.1	34,236.7
3 Operating Profit (Loss)	653.1	728.8	3,294.3	3,370.0	3,259.1	3,498.0	3,499.6
4 Net Income (Loss)	463.5	596.9	2,131.1	2,264.4	2,065.6	2,199.6	2,149.3
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	50.5	47.1	204.8	201.4	198.1	195.1	193.2
6 ASMs - Scheduled Rev. Svc.	61.0	57.7	244.6	241.3	238.6	236.0	234.1
7 Overall RTMs (All Svc.)	6.0	5.6	23.9	23.6	23.2	22.9	22.7
8 Overall ATMs (All Svc.)	9.1	8.7	36.3	35.9	35.5	35.1	34.8
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	176.2	167.7	172.7	170.6	168.3	167.3	166.5
10 Operating Expense per RTM	165.2	154.7	158.9	156.3	154.3	152.1	151.1
11 Operating Profit (Loss) per RTM	11.0	12.9	13.8	14.3	14.0	15.3	15.4
12 Operating Expense per ATM	108.4	100.5	104.7	102.7	100.9	99.2	98.3
13 Passenger Revenue per RPM	14.33	13.85	14.04	13.93	13.78	13.72	13.67
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.75	1.73	1.71	1.70	1.72
15 Times Interest Earned	*	*	5.77	5.88	5.86	6.80	6.98
16 Current Assets to Current Liabilities	*	*	0.54	0.63	0.63	0.58	0.56
17 No. of Days Cash Coverage of Cash Exp.	*	*	40.2	51.8	54.8	49.8	43.1
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	6.2	7.7	8.0	8.4	8.3	9.1	9.3
19 Net Income to Stockholders Equity	*	*	23.65	25.72	23.81	25.47	24.72
20 Corporate Return on Investment	*	*	11.4	12.1	11.4	12.1	12.1
21 Debt to Total Investment	*	*	59.7	60.4	62.8	64.3	62.1
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	82.7	81.6	83.7	83.5	83.0	82.7	82.5
23 Breakeven	87.4	82.2	85.4	84.1	83.3	82.1	81.8
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	82,883	82,646	82,860	82,800	82,751	82,695	82,659
25 Overall RTM's per Employee (000)	71.8	68.1	288.6	284.9	280.8	277.2	274.1
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	11.2	4.3	9.5	7.8	4.7	4.3	3.2
27 Operating Expenses (%)	13.0	8.3	11.0	9.9	8.4	6.2	6.3
28 Operating Profit (Loss) (in Millions \$)	-75.7	-277.3	-205.3	-407.0	-1,049.9	-471.6	-841.1
29 Net Income (Loss) (in Millions \$)	-133.4	199.9	-18.2	315.1	-211.3	152.8	-114.6
30 RPMs (Sch. Svc.) (%)	7.2	3.5	6.0	5.1	4.3	4.3	3.9
31 ASMs (Sch. Svc.) (%)	5.7	4.4	4.5	4.1	4.1	4.4	4.4
32 Operating Revenues per RTM (%)	5.1	-0.9	3.7	2.2	-0.5	-1.4	-2.4
33 Operating Expense per RTM (%)	6.8	2.9	5.2	4.2	3.1	0.5	0.5
34 Passenger Revenue per RPM (Sch. Svc.)(%)	3.4	1.0	2.8	2.2	0.5	0.7	0.6

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Cargo Majors

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	12,720.5	11,857.6	48,464.6	47,601.7	46,424.6	45,020.9	43,787.9
2 Operating Expenses	11,968.7	11,025.9	45,670.3	44,727.6	43,451.8	42,253.9	40,947.2
3 Operating Profit (Loss)	751.8	831.6	2,794.2	2,874.1	2,972.8	2,767.0	2,840.8
4 Net Income (Loss)	571.3	538.7	3,242.7	3,210.0	3,008.2	2,780.5	1,514.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	5.5	5.4	20.6	20.5	20.3	20.1	19.8
6 ATMs - Scheduled Svc.	9.4	9.1	34.9	34.6	34.3	34.1	33.6
7 Overall RTMs (All Svc.)	8.4	8.1	31.5	31.2	30.7	30.0	29.1
8 Overall ATMs (All Svc.)	16.9	14.6	58.0	55.7	55.1	53.1	51.6
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	151.3	146.5	153.7	152.5	151.1	150.2	150.6
10 Operating Expense per RTM	142.4	136.3	144.8	143.3	141.4	141.0	140.9
11 Operating Profit (Loss) per RTM	8.9	10.3	8.9	9.2	9.7	9.2	9.8
12 Operating Expense per ATM	71.0	75.5	78.8	80.3	78.8	79.5	79.4
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.90	1.95	1.97	1.99	2.00
15 Times Interest Earned	*	*	20.80	16.33	13.04	11.33	11.60
16 Current Assets to Current Liabilities	*	*	0.87	0.84	1.00	0.85	0.87
17 No. of Days Cash Coverage of Cash Exp.	*	*	10.2	11.2	13.2	14.8	16.8
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	5.9	7.0	5.8	6.0	6.4	6.1	6.5
19 Net Income to Stockholders Equity	*	*	14.54	15.00	14.66	14.16	7.99
20 Corporate Return on Investment	*	*	13.3	13.9	13.7	13.3	8.0
21 Debt to Total Investment	*	*	12.1	12.1	12.7	13.0	12.1
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	58.2	58.8	59.0	59.1	59.2	59.0	58.8
23 All Services	49.8	55.4	54.4	56.1	55.8	56.4	56.4
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	219,309	207,263	212,878	209,866	207,723	206,333	205,388
25 Overall RTM's per Employee (000)	38.3	39.0	148.1	148.8	147.9	145.3	141.5
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	7.3	8.8	10.7	11.1	9.7	10.8	14.7
27 Operating Expenses (%)	8.6	10.2	11.5	12.0	10.8	12.8	16.7
28 Operating Profit (Loss) (in Millions \$)	-79.9	-65.4	-46.5	-32.1	-133.6	-388.2	-251.5
29 Net Income (Loss) (in Millions \$)	32.7	29.2	1,728.2	1,724.8	1,285.9	980.3	-314.0
30 RTMS (All Svc.) (%)	3.9	11.2	8.5	10.5	12.2	12.2	10.3
31 ATMs (All Svc.) (%)	15.5	6.6	12.4	9.9	11.4	7.7	5.9
32 Operating Revenues per RTM (%)	3.3	-2.1	2.0	0.6	-2.2	-1.2	4.0
33 Operating Expense per RTM (%)	4.5	-0.8	2.8	1.4	-1.2	0.6	5.8
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## DOMESTIC OPERATIONS

### Domestic Cargo Majors

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	7,755.2	7,092.0	28,823.2	28,160.1	27,456.3	26,646.8	25,951.3
2 Operating Expenses	5,994.8	5,416.9	22,126.1	21,548.2	20,815.0	20,190.5	19,730.5
3 Operating Profit (Loss)	1,760.3	1,675.1	6,697.0	6,611.8	6,641.4	6,456.3	6,220.8
4 Net Income (Loss)	1,160.8	1,049.5	5,318.9	5,207.5	5,014.5	4,830.6	3,805.2
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	2.8	2.8	10.7	10.7	10.6	10.5	10.4
6 ATMs - Scheduled Svc.	5.3	5.3	19.4	19.5	19.2	19.1	18.9
7 Overall RTMs (All Svc.)	3.6	3.5	13.4	13.3	13.1	12.9	12.6
8 Overall ATMs (All Svc.)	7.7	6.9	25.8	25.0	24.7	24.0	23.5
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	213.1	199.9	215.5	212.0	209.5	206.9	206.0
10 Operating Expense per RTM	164.7	152.7	165.4	162.2	158.8	156.8	156.6
11 Operating Profit (Loss) per RTM	48.4	47.2	50.1	49.8	50.7	50.1	49.4
12 Operating Expense per ATM	78.1	78.4	85.7	86.0	84.4	84.0	84.1
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	22.7	23.6	23.2	23.5	24.2	24.2	24.0
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	54.1	53.6	55.1	55.0	55.2	55.2	55.0
23 All Services	47.4	51.3	51.8	53.0	53.1	53.6	53.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	9.4	12.9	11.1	12.0	11.2	9.9	9.4
27 Operating Expenses (%)	10.7	10.0	12.1	12.0	9.3	7.6	7.2
28 Operating Profit (Loss) (in Millions \$)	85.2	316.9	476.2	707.9	991.1	977.3	915.9
29 Net Income (Loss) (in Millions \$)	111.3	215.6	1,513.7	1,617.9	1,527.9	1,390.9	395.2
30 RTMS (All Svc.) (%)	2.6	9.0	6.2	7.9	8.6	8.5	7.5
31 ATMs (All Svc.) (%)	11.1	8.0	10.1	9.2	9.3	7.6	6.1
32 Operating Revenues per RTM (%)	6.6	3.6	4.6	3.8	2.4	1.3	1.8
33 Operating Expense per RTM (%)	7.9	0.9	5.6	3.8	0.7	-0.9	-0.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## INTERNATIONAL OPERATIONS

### International Cargo Majors

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	4,965.3	4,765.5	19,641.4	19,441.6	18,968.3	18,374.2	17,836.6
2 Operating Expenses	5,973.9	5,609.0	23,544.2	23,179.3	22,636.8	22,063.4	21,216.7
3 Operating Profit (Loss)	-1,008.5	-843.5	-3,902.8	-3,737.7	-3,668.6	-3,689.2	-3,380.1
4 Net Income (Loss)	-589.5	-510.8	-2,076.2	-1,997.5	-2,006.3	-2,050.1	-2,290.7
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	2.6	2.5	9.8	9.8	9.7	9.6	9.3
6 ATMs - Scheduled Svc.	4.1	3.9	15.4	15.2	15.1	15.0	14.7
7 Overall RTMs (All Svc.)	4.8	4.5	18.2	17.9	17.6	17.1	16.5
8 Overall ATMs (All Svc.)	9.2	7.7	32.1	30.7	30.5	29.1	28.1
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	104.1	104.9	108.2	108.4	107.6	107.5	108.3
10 Operating Expense per RTM	125.3	123.4	129.6	129.2	128.4	129.0	128.8
11 Operating Profit (Loss) per RTM	-21.2	-18.6	-21.5	-20.8	-20.8	-21.6	-20.5
12 Operating Expense per ATM	65.0	72.9	73.2	75.6	74.3	75.8	75.4
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	-20.3	-17.7	-19.9	-19.2	-19.3	-20.1	-19.0
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	63.6	65.8	63.8	64.3	64.4	64.0	63.6
23 All Services	51.9	59.0	56.5	58.5	57.9	58.7	58.6
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	4.2	3.3	10.1	9.9	7.6	12.2	23.4
27 Operating Expenses (%)	6.5	10.5	11.0	12.1	12.2	18.0	27.3
28 Operating Profit (Loss) (in Millions \$)	-165.1	-382.3	-522.8	-740.0	-1,124.8	-1,365.5	-1,167.5
29 Net Income (Loss) (in Millions \$)	-78.7	-186.4	214.5	106.8	-242.0	-410.6	-709.2
30 RTMS (All Svc.) (%)	4.9	12.9	10.2	12.4	15.0	15.1	12.6
31 ATMs (All Svc.) (%)	19.4	5.3	14.3	10.5	13.1	7.9	5.8
32 Operating Revenues per RTM (%)	-0.7	-8.6	-0.1	-2.2	-6.4	-2.4	9.6
33 Operating Expense per RTM (%)	1.5	-2.1	0.7	-0.3	-2.4	2.6	13.1
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Atlas Air Inc. (5Y)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	669.0	553.4	2,348.5	2,232.9	2,123.8	1,983.6	1,872.4
2 Operating Expenses	583.3	474.3	2,194.9	2,085.9	1,978.0	1,832.3	1,735.9
3 Operating Profit (Loss)	85.7	79.1	153.6	147.0	145.8	151.3	136.6
4 Net Income (Loss)	50.2	182.8	46.7	179.3	158.5	180.5	171.8
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.							
6 ATMs - Scheduled Svc.							
7 Overall RTMs (All Svc.)	1.5	1.4	5.6	5.5	5.3	5.0	4.6
8 Overall ATMs (All Svc.)	4.6	3.6	14.5	13.4	13.4	12.1	11.3
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	45.0	39.9	42.1	40.8	40.2	40.0	41.0
10 Operating Expense per RTM	39.2	34.2	39.4	38.1	37.5	36.9	38.0
11 Operating Profit (Loss) per RTM	5.8	5.7	2.8	2.7	2.8	3.0	3.0
12 Operating Expense per ATM	12.8	13.3	15.2	15.5	14.7	15.1	15.3
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	0.90	0.86	0.83	0.79	0.77
15 Times Interest Earned	*	*	1.86	1.91	2.00	2.16	2.09
16 Current Assets to Current Liabilities	*	*	0.80	0.74	0.68	0.71	0.88
17 No. of Days Cash Coverage of Cash Exp.	*	*	5.8	9.5	9.5	9.2	23.8
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	12.8	14.3	6.5	6.6	6.9	7.6	7.3
19 Net Income to Stockholders Equity	*	*	4.92	19.82	18.15	21.46	21.15
20 Corporate Return on Investment	*	*	5.2	10.1	9.3	10.1	9.7
21 Debt to Total Investment	*	*	61.7	64.5	64.9	64.8	63.0
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.							
23 All Services	32.6	39.0	38.6	40.7	39.2	40.9	40.3
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	2,950	2,492	2,824	2,709	2,601	2,490	2,395
25 Overall RTM's per Employee (000)	504.3	556.9	1,975.1	2,022.0	2,028.9	1,993.2	1,906.0
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	20.9	19.6	25.4	25.3	24.9	21.5	17.0
27 Operating Expenses (%)	23.0	23.7	26.4	26.8	24.7	18.8	15.1
28 Operating Profit (Loss) (in Millions \$)	6.6	-0.1	17.0	10.3	31.5	62.1	44.1
29 Net Income (Loss) (in Millions \$)	-132.6	148.1	-125.2	155.5	143.7	185.2	174.1
30 RTMS (All Svc.) (%)	7.2	28.7	22.2	28.7	34.2	34.5	27.3
31 ATMs (All Svc.) (%)	28.2	13.2	27.7	23.4	32.8	16.6	14.1
32 Operating Revenues per RTM (%)	12.8	-7.0	2.6	-2.6	-6.9	-9.6	-8.1
33 Operating Expense per RTM (%)	14.7	-3.9	3.5	-1.5	-7.0	-11.7	-9.6
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Federal Express Corporation (FX)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	9,719.0	9,287.0	37,475.4	37,043.3	36,328.5	35,472.6	34,680.4
2 Operating Expenses	9,143.5	8,625.8	35,133.0	34,615.3	33,793.4	33,128.6	32,232.0
3 Operating Profit (Loss)	575.5	661.1	2,342.4	2,428.0	2,535.1	2,343.9	2,448.4
4 Net Income (Loss)	453.4	301.3	1,971.8	1,819.7	1,654.9	1,441.3	1,226.1
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	3.1	3.1	12.0	11.9	11.9	11.8	11.6
6 ATMs - Scheduled Svc.	5.8	5.5	21.5	21.3	21.2	21.0	20.7
7 Overall RTMs (All Svc.)	3.2	3.1	12.1	12.0	11.9	11.8	11.6
8 Overall ATMs (All Svc.)	5.8	5.6	21.7	21.4	21.3	21.1	20.8
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	306.3	300.9	310.5	309.2	304.4	300.4	299.1
10 Operating Expense per RTM	288.1	279.5	291.1	288.9	283.2	280.5	278.0
11 Operating Profit (Loss) per RTM	18.1	21.4	19.4	20.3	21.2	19.8	21.1
12 Operating Expense per ATM	156.9	154.7	162.2	161.7	158.7	156.9	155.0
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	2.37	2.44	2.49	2.54	2.56
15 Times Interest Earned	*	*	44.45	25.94	18.06	15.08	15.42
16 Current Assets to Current Liabilities	*	*	0.70	0.69	0.86	0.73	0.76
17 No. of Days Cash Coverage of Cash Exp.	*	*	12.0	13.1	15.4	17.1	18.7
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	5.9	7.1	6.3	6.6	7.0	6.6	7.1
19 Net Income to Stockholders Equity	*	*	12.71	12.21	11.57	10.53	9.23
20 Corporate Return on Investment	*	*	12.9	12.6	12.3	11.4	10.2
21 Debt to Total Investment	*	*	1.6	1.9	1.6	1.8	1.8
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	54.6	55.4	55.9	56.1	56.2	56.1	55.9
23 All Services	54.5	55.4	55.7	56.0	56.1	55.9	55.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	208,475	197,462	202,530	199,777	197,871	196,699	195,822
25 Overall RTM's per Employee (000)	15.2	15.6	59.6	60.0	60.3	60.0	59.2
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	4.7	7.2	8.1	8.8	7.3	9.5	14.9
27 Operating Expenses (%)	6.0	8.7	9.0	9.7	8.6	11.9	17.3
28 Operating Profit (Loss) (in Millions \$)	-85.7	-63.3	-106.0	-83.7	-187.3	-447.2	-263.9
29 Net Income (Loss) (in Millions \$)	152.1	-113.7	745.6	479.8	92.2	-223.8	-443.0
30 RTMS (All Svc.) (%)	2.8	9.5	4.1	5.8	7.8	8.5	7.4
31 ATMs (All Svc.) (%)	4.5	6.8	4.1	4.7	5.6	6.3	5.2
32 Operating Revenues per RTM (%)	1.8	-2.1	3.8	2.8	-0.5	0.9	6.9
33 Operating Expense per RTM (%)	3.1	-0.8	4.7	3.7	0.7	3.1	9.2
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Kalitta Air LLC (KAQ)<sup>A</sup>**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	322.5	236.2	1,010.1	923.8	861.6	781.3	717.6
2 Operating Expenses	289.0	199.2	944.1	854.2	792.8	724.1	669.5
3 Operating Profit (Loss)	33.5	37.1	66.0	69.6	68.9	57.2	48.1
4 Net Income (Loss)	28.6	35.4	54.3	61.2	61.6	51.4	42.0
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.							
6 ATMs - Scheduled Svc.							
7 Overall RTMs (All Svc.)	0.7	0.6	2.6	2.5	2.4	2.1	1.9
8 Overall ATMs (All Svc.)	1.9	0.9	4.9	3.9	3.7	3.2	2.9
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	46.7	39.1	38.5	36.4	36.0	36.4	37.5
10 Operating Expense per RTM	41.8	33.0	35.9	33.6	33.2	33.7	35.0
11 Operating Profit (Loss) per RTM	4.9	6.1	2.5	2.7	2.9	2.7	2.5
12 Operating Expense per ATM	15.4	21.2	19.5	21.8	21.7	22.3	23.5
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.52	1.48	1.46	1.38	1.31
15 Times Interest Earned	*	*	4.77	6.33	7.00	6.53	6.02
16 Current Assets to Current Liabilities	*	*	0.99	0.79	0.93	0.90	1.08
17 No. of Days Cash Coverage of Cash Exp.	*	*	4.7	5.6	11.7	18.1	26.7
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	10.4	15.7	6.5	7.5	8.0	7.3	6.7
19 Net Income to Stockholders Equity	*	*	11.59	13.59	14.06	12.02	9.96
20 Corporate Return on Investment	*	*	10.4	11.6	12.1	10.7	9.2
21 Debt to Total Investment	*	*	31.7	32.8	29.0	27.4	24.8
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.							
23 All Services	36.8	64.2	54.1	64.8	65.4	66.2	67.1
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	1,762	1,391	1,489	1,396	1,311	1,243	1,313
25 Overall RTM's per Employee (000)	392.3	434.2	1,764.0	1,819.0	1,823.9	1,728.0	1,455.9
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	36.5	20.0	40.8	36.2	38.1	31.8	24.6
27 Operating Expenses (%)	45.1	22.7	41.0	35.0	37.1	31.0	25.3
28 Operating Profit (Loss) (in Millions \$)	-3.5	2.6	18.0	24.1	23.4	17.2	6.2
29 Net Income (Loss) (in Millions \$)	-6.8	2.1	12.3	21.3	20.4	14.9	2.4
30 RTMS (All Svc.) (%)	14.5	26.2	37.4	42.2	45.3	36.6	22.8
31 ATMs (All Svc.) (%)	99.4	25.8	70.3	47.5	48.7	36.0	19.3
32 Operating Revenues per RTM (%)	19.3	-4.9	2.5	-4.2	-4.9	-3.5	1.5
33 Operating Expense per RTM (%)	26.8	-2.8	2.6	-5.0	-5.7	-4.1	2.1
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Polar Air Cargo Airways (PO)^**

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	385.8	340.8	1,472.0	1,426.9	1,360.5	1,300.9	1,243.6
2 Operating Expenses	385.8	340.5	1,471.0	1,425.8	1,358.0	1,297.5	1,240.7
3 Operating Profit (Loss)	0.0	0.3	0.9	1.2	2.5	3.5	2.9
4 Net Income (Loss)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.							
6 ATMs - Scheduled Svc.							
7 Overall RTMs (All Svc.)	0.7	0.7	2.7	2.7	2.7	2.7	2.8
8 Overall ATMs (All Svc.)	1.0	0.9	3.6	3.5	3.5	3.5	3.6
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	52.4	48.0	54.5	53.3	51.1	48.2	44.5
10 Operating Expense per RTM	52.4	47.9	54.4	53.3	51.0	48.1	44.4
11 Operating Profit (Loss) per RTM	0.0	0.0	0.0	0.0	0.1	0.1	0.1
12 Operating Expense per ATM	39.4	36.7	41.1	40.4	38.7	36.6	34.1
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	95.21	92.30	88.00	84.14	80.44
15 Times Interest Earned	*	*	1.43	0.69	0.82	0.85	0.88
16 Current Assets to Current Liabilities	*	*	1.11	1.13	1.11	1.11	1.12
17 No. of Days Cash Coverage of Cash Exp.	*	*	11.0	10.2	12.3	11.7	13.3
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	0.0	0.1	0.1	0.1	0.2	0.3	0.2
19 Net Income to Stockholders Equity	*	*	0.00	0.00	0.00	0.00	0.00
20 Corporate Return on Investment	*	*	0.6	2.9	5.1	6.1	6.8
21 Debt to Total Investment	*	*					
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.							
23 All Services	75.3	76.5	75.5	75.9	76.0	76.2	76.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	204	190	195	192	189	190	190
25 Overall RTM's per Employee (000)	3,611.8	3,738.3	13,857.2	13,935.4	14,096.8	14,208.6	14,704.5
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	13.2	15.8	18.4	19.2	18.9	19.6	20.2
27 Operating Expenses (%)	13.3	15.8	18.6	19.4	18.9	19.5	20.1
28 Operating Profit (Loss) (in Millions \$)	-0.2	0.3	-2.0	-1.4	0.5	2.0	1.5
29 Net Income (Loss) (in Millions \$)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
30 RTMS (All Svc.) (%)	3.7	-6.5	-3.3	-5.9	-5.1	-2.3	4.3
31 ATMs (All Svc.) (%)	5.5	-9.9	-1.7	-5.8	-9.3	-9.4	-6.0
32 Operating Revenues per RTM (%)	9.1	23.8	22.4	26.7	25.3	22.5	15.3
33 Operating Expense per RTM (%)	9.2	23.7	22.6	26.8	25.3	22.3	15.2
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### United Parcel Service (5X)

Items	Quarter Ended		12 Months Ended				
	2018 q4	2017 q4	2018 q4	2018 q3	2018 q2	2018 q1	2017 q4
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	1,624.2	1,440.2	6,158.6	5,974.6	5,750.1	5,482.6	5,273.9
2 Operating Expenses	1,567.1	1,386.2	5,927.3	5,746.3	5,529.5	5,271.4	5,069.1
3 Operating Profit (Loss)	57.1	54.1	231.3	228.3	220.6	211.2	204.9
4 Net Income (Loss)	39.2	19.1	1,169.9	1,149.9	1,133.1	1,107.3	74.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	2.3	2.3	8.6	8.5	8.5	8.3	8.2
6 ATMs - Scheduled Svc.	3.6	3.6	13.4	13.4	13.2	13.1	12.9
7 Overall RTMs (All Svc.)	2.3	2.3	8.6	8.5	8.5	8.4	8.2
8 Overall ATMs (All Svc.)	3.6	3.6	13.4	13.4	13.2	13.1	13.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	70.1	62.5	71.9	69.9	67.9	65.6	64.3
10 Operating Expense per RTM	67.6	60.2	69.2	67.2	65.3	63.1	61.8
11 Operating Profit (Loss) per RTM	2.5	2.3	2.7	2.7	2.6	2.5	2.5
12 Operating Expense per ATM	43.2	38.5	44.2	42.9	41.8	40.2	39.1
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	0.96	0.99	0.98	0.98	0.98
15 Times Interest Earned	*	*	-8.35	-11.09	-17.39	-49.47	41.50
16 Current Assets to Current Liabilities	*	*	3.16	3.05	3.08	2.90	2.55
17 No. of Days Cash Coverage of Cash Exp.	*	*	1.5	0.9	1.3	1.4	1.6
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	3.5	3.8	3.8	3.8	3.8	3.9	3.9
19 Net Income to Stockholders Equity	*	*	21.84	22.46	23.19	23.78	1.68
20 Corporate Return on Investment	*	*	18.0	18.8	19.3	19.7	1.4
21 Debt to Total Investment	*	*	17.7	14.9	17.8	16.2	12.8
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	64.0	63.9	63.9	63.9	64.2	63.8	63.4
23 All Services	63.9	63.9	63.8	63.8	64.0	63.7	63.3
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	5,918	5,726	5,838	5,790	5,749	5,709	5,668
25 Overall RTM's per Employee (000)	391.7	402.3	1,466.6	1,476.3	1,472.4	1,463.4	1,447.9
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	12.8	12.2	16.8	16.7	14.9	11.8	10.5
27 Operating Expenses (%)	13.1	13.1	16.9	17.1	15.6	12.8	12.0
28 Operating Profit (Loss) (in Millions \$)	3.0	-4.9	26.5	18.6	-1.8	-22.3	-39.4
29 Net Income (Loss) (in Millions \$)	20.0	-7.3	1,095.5	1,068.2	1,029.6	1,004.0	-47.5
30 RTMS (All Svc.) (%)	0.6	7.4	4.3	6.2	6.5	6.9	6.0
31 ATMs (All Svc.) (%)	0.6	1.1	3.5	3.6	2.6	2.8	1.8
32 Operating Revenues per RTM (%)	12.1	4.5	11.9	9.9	7.8	4.6	4.3
33 Operating Expense per RTM (%)	12.4	5.4	12.1	10.2	8.5	5.6	5.6
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# Comparison of Operating Profit (Loss)

## For Individual System Majors

**2017 q4 Compared To 2018 q4**

<b>Operating Profit (Loss) (\$Billions)</b>						
	<b>Quarterly Data</b>			<b>12 Months Ended Data</b>		
	<b>2017 q4</b>	<b>2018 q4</b>	<b>\$ Chg</b>	<b>YE 2017 q4</b>	<b>YE 2018 q4</b>	<b>\$ Chg</b>
<b>System Passenger Majors</b>	<b>4,050.8</b>	<b>3,860.7</b>	<b>-190.2</b>	<b>21,156.7</b>	<b>17,348.4</b>	<b>-3,808.3</b>
Alaska Airlines Inc. (AS)^	177.8	106.9	-70.9	1,379.6	687.3	-692.4
Allegiant Air (G4)^	20.2	59.1	38.9	198.2	215.8	17.6
American Airlines Inc. (AA)^	676.6	569.4	-107.2	4,032.1	2,723.3	-1,308.7
Delta Air Lines Inc. (DL)	1,198.3	1,185.5	-12.8	6,149.7	5,503.9	-645.8
Envoy Air (MQ)	5.3	-5.9	-11.2	6.6	-42.3	-48.9
ExpressJet Airlines Inc. (EV)	-15.5	-3.4	12.1	-28.4	-13.6	14.8
Frontier Airlines Inc. (F9)	30.6	-32.8	-63.4	241.7	119.9	-121.8
Hawaiian Airlines Inc. (HA)	102.0	74.0	-28.0	498.8	329.3	-169.5
JetBlue Airways (B6)	189.4	220.9	31.6	993.4	650.4	-343.0
SkyWest Airlines Inc. (OO)	73.1	78.1	5.0	284.3	323.4	39.2
Southwest Airlines Co. (WN)^	772.9	819.7	46.8	3,514.9	3,205.7	-309.2
Spirit Air Lines (NK)	91.3	136.1	44.8	386.3	350.9	-35.3
United Air Lines Inc. (UA)	728.8	653.1	-75.7	3,499.6	3,294.3	-205.3
<b>System Cargo Majors</b>	<b>831.6</b>	<b>751.8</b>	<b>-79.9</b>	<b>2,840.8</b>	<b>2,794.2</b>	<b>-46.5</b>
Atlas Air Inc. (5Y)	79.1	85.7	6.6	136.6	153.6	17.0
Federal Express Corporation (FX)	661.1	575.5	-85.7	2,448.4	2,342.4	-106.0
Kalitta Air LLC (KAQ)^	37.1	33.5	-3.5	48.1	66.0	18.0
Polar Air Cargo Airways (PO)^	0.3	0.0	-0.2	2.9	0.9	-2.0
United Parcel Service (5X)	54.1	57.1	3.0	204.9	231.3	26.5
<b>System All Majors</b>	<b>4,882.5</b>	<b>4,612.5</b>	<b>-270.0</b>	<b>23,997.5</b>	<b>20,142.7</b>	<b>-3,854.8</b>

# Comparison of Net Income (Loss)

## For Individual System Majors

**2017 q4 Compared To 2018 q4**

	Net Income (Loss) (\$Millions)					
	Quarterly Data			12 Months Ended Data		
	2017 q4	2018 q4	\$ Chg	YE 2017 q4	YE 2018 q4	\$ Chg
<b>System Passenger Majors</b>	<b>4,892.8</b>	<b>2,926.7</b>	<b>-1,966.1</b>	<b>14,803.4</b>	<b>11,691.4</b>	<b>-3,112.1</b>
Alaska Airlines Inc. (AS)^	372.9	47.9	-325.0	1,073.4	508.8	-564.6
Allegiant Air (G4)^	16.5	54.1	37.6	185.4	191.7	6.3
American Airlines Inc. (AA)^	183.6	400.5	216.9	1,921.7	1,658.1	-263.7
Delta Air Lines Inc. (DL)	591.5	1,008.3	416.8	3,634.4	3,885.6	251.3
Envoy Air (MQ)	6.9	-8.3	-15.3	6.6	-35.9	-42.5
ExpressJet Airlines Inc. (EV)	14.9	-3.2	-18.1	5.7	-16.6	-22.3
Frontier Airlines Inc. (F9)	28.7	-42.1	-70.8	164.9	82.5	-82.3
Hawaiian Airlines Inc. (HA)	173.2	35.2	-138.0	369.8	243.3	-126.5
JetBlue Airways (B6)	672.4	169.3	-503.1	1,147.3	188.2	-959.1
SkyWest Airlines Inc. (OO)	265.1	55.3	-209.8	388.4	233.9	-154.5
Southwest Airlines Co. (WN)^	1,888.4	654.2	-1,234.2	3,488.5	2,465.0	-1,023.5
Spirit Air Lines (NK)	81.7	91.9	10.2	268.1	155.7	-112.3
United Air Lines Inc. (UA)	596.9	463.5	-133.4	2,149.3	2,131.1	-18.2
<b>System Cargo Majors</b>	<b>538.7</b>	<b>571.3</b>	<b>32.7</b>	<b>1,514.5</b>	<b>3,242.7</b>	<b>1,728.2</b>
Atlas Air Inc. (5Y)	182.8	50.2	-132.6	171.8	46.7	-125.2
Federal Express Corporation (FX)	301.3	453.4	152.1	1,226.1	1,971.8	745.6
Kalitta Air LLC (KAQ)^	35.4	28.6	-6.8	42.0	54.3	12.3
Polar Air Cargo Airways (PO)^	0.0	0.0	0.0	0.0	0.0	0.0
United Parcel Service (5X)	19.1	39.2	20.0	74.5	1,169.9	1,095.5
<b>System All Majors</b>	<b>5,431.5</b>	<b>3,498.0</b>	<b>-1,933.4</b>	<b>16,317.9</b>	<b>14,934.0</b>	<b>-1,383.8</b>

# Comparison of Passenger Load Factors

## For Individual System Passenger Majors

**2017 q4 Compared To 2018 q4**

	Passenger Load Factor (Percent)					
	Quarterly Data			12 Months Ended Data		
	2017 q4	2018 q4	Pt Chg	YE 2017 q4	YE 2018 q4	Pt Chg
<b>System Passenger Majors</b>	<b>83.5</b>	<b>83.4</b>	<b>-0.1</b>	<b>83.8</b>	<b>84.0</b>	<b>0.2</b>
Alaska Airlines Inc. (AS) <sup>^</sup>	83.8	83.8	-0.1	84.8	84.2	-0.6
Allegiant Air (G4) <sup>^</sup>	83.3	83.0	-0.3	84.1	85.3	1.2
American Airlines Inc. (AA) <sup>^</sup>	82.8	82.1	-0.7	82.6	82.7	0.1
Delta Air Lines Inc. (DL)	85.9	85.8	-0.1	86.3	86.2	-0.2
Envoy Air (MQ)	77.0	76.7	-0.3	77.0	78.1	1.1
ExpressJet Airlines Inc. (EV)	79.4	80.5	1.1	78.3	79.1	0.8
Frontier Airlines Inc. (F9)	86.1	84.7	-1.4	86.4	85.4	-1.0
Hawaiian Airlines Inc. (HA)	86.1	84.7	-1.4	85.9	85.3	-0.6
JetBlue Airways (B6)	83.1	82.6	-0.5	84.3	84.1	-0.2
SkyWest Airlines Inc. (OO)	81.6	80.4	-1.3	81.0	80.5	-0.5
Southwest Airlines Co. (WN) <sup>^</sup>	85.0	83.5	-1.4	83.9	83.4	-0.5
Spirit Air Lines (NK)	81.9	84.8	2.9	83.2	84.3	1.2
United Air Lines Inc. (UA)	81.6	82.7	1.1	82.5	83.7	1.2

## Comparison of Passenger Yields (Cents)

For Individual System Passenger Majors

2017 q4 Compared To 2018 q4

	Passenger Yields (Cents)					
	Quarterly Data			12 Months Ended Data		
	2017 q4	2018 q4	% Chg	YE 2017 q4	YE 2018 q4	% Chg
<b>System Passenger Majors</b>	<b>13.8</b>	<b>14.2</b>	<b>2.8%</b>	<b>13.6</b>	<b>13.9</b>	<b>1.9%</b>
Alaska Airlines Inc. (AS) <sup>^</sup>	12.1	12.3	1.8%	12.2	12.1	-0.2%
Allegiant Air (G4) <sup>^</sup>	8.5	9.0	6.2%	8.5	8.5	0.1%
American Airlines Inc. (AA) <sup>^</sup>	14.8	15.2	2.5%	14.5	14.9	2.8%
Delta Air Lines Inc. (DL)	14.8	15.3	3.4%	14.4	15.1	4.9%
Envoy Air (MQ)	20.3	19.6	-3.1%	19.8	18.9	-4.5%
ExpressJet Airlines Inc. (EV)	10.2	12.7	24.6%	10.4	12.4	19.9%
Frontier Airlines Inc. (F9)	5.5	5.8	4.6%	6.1	5.8	-4.8%
Hawaiian Airlines Inc. (HA)	14.4	14.0	-3.3%	14.4	14.2	-1.8%
JetBlue Airways (B6)	13.6	14.0	3.3%	13.3	13.5	1.4%
SkyWest Airlines Inc. (OO)	12.4	12.1	-2.5%	12.4	12.1	-2.6%
Southwest Airlines Co. (WN) <sup>^</sup>	14.7	15.2	3.3%	14.8	14.8	-0.2%
Spirit Air Lines (NK)	5.9	6.5	9.9%	6.1	6.2	1.4%
United Air Lines Inc. (UA)	13.9	14.3	3.4%	13.7	14.0	2.8%

# Comparison of Operating Profit Margin (Percent)

## For Individual System Majors

**2017 q4 Compared To 2018 q4**

	Operating Profit Margin (Percent)					
	Quarterly Data			12 Months Ended Data		
	2017 q4	2018 q4	Pt Chg	YE 2017 q4	YE 2018 q4	Pt Chg
<b>System Passenger Majors</b>	<b>9.5</b>	<b>8.5</b>	<b>-1.0</b>	<b>12.4</b>	<b>9.5</b>	<b>-2.9</b>
Alaska Airlines Inc. (AS)^	9.1	5.2	-3.9	17.4	8.3	-9.1
Allegiant Air (G4)^	5.6	14.9	9.4	13.7	13.5	-0.2
American Airlines Inc. (AA)^	6.4	5.2	-1.2	9.6	6.1	-3.4
Delta Air Lines Inc. (DL)	11.6	11.0	-0.6	14.8	12.4	-2.5
Envoy Air (MQ)	1.7	-1.9	-3.6	0.6	-3.4	-4.0
ExpressJet Airlines Inc. (EV)	-9.8	-2.9	6.9	-3.6	-2.4	1.2
Frontier Airlines Inc. (F9)	6.2	-5.9	-12.2	12.6	5.6	-7.1
Hawaiian Airlines Inc. (HA)	14.9	10.7	-4.3	18.6	11.6	-6.9
JetBlue Airways (B6)	10.8	11.2	0.4	14.2	8.5	-5.7
SkyWest Airlines Inc. (OO)	11.5	11.4	0.0	11.8	12.2	0.4
Southwest Airlines Co. (WN)^	14.7	14.4	-0.3	16.6	14.6	-2.0
Spirit Air Lines (NK)	13.7	15.8	2.1	14.6	10.6	-4.0
United Air Lines Inc. (UA)	7.7	6.2	-1.5	9.3	8.0	-1.3
<b>System Cargo Majors</b>	<b>7.0</b>	<b>5.9</b>	<b>-1.1</b>	<b>6.5</b>	<b>5.8</b>	<b>-0.7</b>
Atlas Air Inc. (5Y)	14.3	12.8	-1.5	7.3	6.5	-0.8
Federal Express Corporation (FX)	7.1	5.9	-1.2	7.1	6.3	-0.8
Kalitta Air LLC (KAQ)^	15.7	10.4	-5.3	6.7	6.5	-0.2
Polar Air Cargo Airways (PO)^	0.1	0.0	-0.1	0.2	0.1	-0.2
United Parcel Service (5X)	3.8	3.5	-0.2	3.9	3.8	-0.1
<b>System All Majors</b>	<b>9.0</b>	<b>7.9</b>	<b>-1.0</b>	<b>11.2</b>	<b>8.7</b>	<b>-2.5</b>

**Comparison of Debt-to-Investment and Total Debt**  
**For Individual System Majors**  
**2017 q4 Compared To 2018 q4**

	Debt To Investment (Percent)			Total Debt (\$Millions)		
	Quarterly Data			Quarterly Data		
	2017 q4	2018 q4	Pt Chg	2017 q4	2018 q4	\$ Chg
<b>System Passenger Majors</b>	<b>45.9</b>	<b>47.4</b>	<b>1.5</b>	<b>57,662.6</b>	<b>59,219.6</b>	<b>1,556.9</b>
Alaska Airlines Inc. (AS)^	22.9	19.5	-3.4	2,410.3	2,030.7	-379.6
Allegiant Air (G4)^	31.2	31.6	0.5	705.0	810.1	105.2
American Airlines Inc. (AA)^	61.5	66.3	4.9	23,293.2	23,196.2	-96.9
Delta Air Lines Inc. (DL)	38.7	41.6	2.9	8,834.2	9,793.0	958.8
ExpressJet Airlines Inc. (EV)	31.4	101.5	70.1	139.5	-48.3	-187.8
Frontier Airlines Inc. (F9)	35.5	41.3	5.8	252.3	214.2	-38.1
Hawaiian Airlines Inc. (HA)	12.9	15.8	2.9	177.9	248.8	70.9
JetBlue Airways (B6)	19.9	26.6	6.7	1,199.1	1,670.3	471.2
SkyWest Airlines Inc. (OO)	59.3	62.3	3.0	2,590.0	3,200.5	610.4
Southwest Airlines Co. (WN)^	26.0	25.5	-0.5	3,668.3	3,377.0	-291.3
United Air Lines Inc. (UA)	62.1	59.7	-2.5	14,392.7	14,727.0	334.3
<b>System Cargo Majors</b>	<b>12.1</b>	<b>12.1</b>	<b>0.1</b>	<b>2,716.5</b>	<b>3,299.3</b>	<b>582.9</b>
Atlas Air Inc. (5Y)	63.0	61.7	-1.3	1,650.0	1,582.7	-67.2
Federal Express Corporation (FX)	1.8	1.6	-0.3	260.4	265.6	5.2
Kalitta Air LLC (KAQ)^	24.8	31.7	6.9	147.6	234.8	87.2
United Parcel Service (5X)	12.8	17.7	4.9	658.4	1,216.2	557.7
<b>System All Majors</b>	<b>40.8</b>	<b>41.1</b>	<b>0.3</b>	<b>60,379.1</b>	<b>62,518.9</b>	<b>2,139.8</b>

## ENDNOTES

- \* Not Calculated on a quarterly basis.
- \*\* Cannot be calculated because balance sheet data not submitted on an entity basis.  
Data presented only on a system basis.
- ++ Not calculated for all-cargo carriers.
- & Meaningfull calculation cannot be made.
- ^ Carrier specific note. See below.

### **AirTran Airways Corporation (FL)**

See Southwest Airlines Co. (WN)

### **Alaska Airlines Inc. (AS)**

Effective 2018q1, Virgin America (VX) ceased reporting all Form 41 Traffic and Financial data independently of Alaska Airlines Inc. (AS). All data for Virgin America are now consolidated with Alaska Airlines in this report.

### **Allegiant Air (G4)**

Effective 2016q1, Allegiant Air (G4) began reporting as a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Allegiant Air are included in this report.

### **American Airlines Inc. (AA)**

Effective 2015q3, US Airways Inc. (US) ceased reporting traffic and financial data independently of American Airlines Inc. (AA). All data for US Airways are now consolidated with American Airlines in this report.

### **Kalitta Air LLC (KAQ)**

Effective 2015q1, Kalitta Air LLC (KAQ) began reporting as a Group II National.  
All Form 41 Traffic and Financial Data collected by the Department for Kalitta are included in this report.

### **Polar Air Cargo Airways (PO)**

Effective 2015q1, Polar Air Cargo Airways (PO) began reporting as a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Polar Air Cargo are included in this report.

### **Southwest Airlines Co. (WN)**

Effective 2012q1, AirTran Airways Corporation (FL) ceased reporting financial data independently of Southwest Airlines Co. (WN). All data for AirTran Airways are now consolidated with Southwest Airlines in this report.

### **US Airways Inc. (US)**

see American Airlines (AA).

### **Virgin America (VX)**

See Alaska Airlines Inc. (AS).

# Carrier List

## Passenger

FL^	AirTran Airways Corporation
AS^	Alaska Airlines Inc.
G4^	Allegiant Air
AA^	American Airlines Inc.
DL	Delta Air Lines Inc.
MQ	Envoy Air
EV	ExpressJet Airlines Inc.
F9	Frontier Airlines Inc.
HA	Hawaiian Airlines Inc.
B6	JetBlue Airways
OO	SkyWest Airlines Inc.
WN^	Southwest Airlines Co.
NK	Spirit Air Lines
UA	United Air Lines Inc.
US^	US Airways Inc.
VX^	Virgin America

## Cargo

5Y	Atlas Air Inc.
FX	Federal Express Corporation
KAQ^	Kalitta Air LLC
PO^	Polar Air Cargo Airways
5X	United Parcel Service

### Explanation of Line Items

Line #	Reported By	Description of Line Item	Line Item Derivation
			<b>FINANCIAL RESULTS: (\$Millions)</b>
1	All	Operating Revenues	Total Operating Revenues (P012 Account 49990)
2	All	Operating Expenses	Total Operating Expenses (P012 Account 71990)
3	All	Operating Profit (Loss)	Operating Profit Or Loss (P012 Account 79990)
4	All	Net Income (Loss)	Net Income (P012 Account 98990)
			<b>TRAFFIC: (Billions)</b>
5	Combi Only	RPMs - Scheduled Rev. Svc.	Scheduled Revenue Passenger Miles (T100_K_RPM_140)
	Cargo Only	RTMs - Scheduled Rev. Svc.	Scheduled Revenue Ton Miles (T100_K_RTM_240)
6	Combi Only	ASMs - Scheduled Rev. Svc.	Scheduled Available Passenger Miles (T100_K_ASM_320)
	Cargo Only	ATMs - Scheduled Rev. Svc.	Scheduled Available Ton Miles (T100_K_ATM_280)
7	All	RTMs (All Svc.)	RTMs (All Svc.) (T100_Z_RTM_240)
8	All	ATMs (All Svc.)	ATMs (All Svc.) (T100_Z_ATM_280)
			<b>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</b>
9	All	Operating Revenue per RTM	<u>Operating Revenues (P012 Account 49990)</u> All Services Revenue Ton-Miles (T100_Z_RTM_240)
10	All	Operating Expense per RTM	<u>Operating Expenses (P012 Account 71990)</u> All Services Revenue Ton-Miles (T100_Z_RTM_240)
11	All	Operating Profit (Loss) per RTM	<u>Operating Profit (P012 Account 79990)</u> All Services Revenue Ton-Miles (T100_Z_RTM_240)
12	All	Operating Expense per ATM	<u>Operating Expenses (P012 Account 71990)</u> All Services Available Ton-Miles (T100_Z_ATM_280)
13	All	Passenger Revenue per RPM	<u>Passenger Revenues (schd service) (P012 Account 39010)</u> Scheduled Revenue Passenger Miles (T100_K_RPM_140)

### Explanation of Line Items

Line #	Reported By	Description of Line Item	Line Item Derivation
<b>FINANCIAL RATIOS:</b>			
14	All	Operating Revenues to Total Investment	<u>Total Operating Revenues (P012 Account 49990)</u> (Current Maturities of Long-Term Debt (B010 Account 20000) + Current Obligations Under Capital Leases (B010 Account 20800) + Long-Term Debt (B010 Account 22100) + Advances from Associated Companies (B010 Account 22400) + Noncurrent Obligations Under Capital Leases (B010 Account 22800) + Net Stockholders' Equity (B010 Account 29950)) (A five-quarter average is used)
<b>FINANCIAL PERCENTAGES:</b>			
15	All	Times Interest Earned	<u>Income Before Income Tax (P012 Account 89990) + Interest on Long-Term Debt and Capital Leases (P012 Account 81810) + Other Interest Expense (P012 Account 81820)</u> <u>Interest On Long-Term Debt and Capital Leases (P012 Account 81810) + Other Interest Expense (P012 Account 81820)</u>
16	All	Current Assets to Current Liabilities	<u>Total Current Assets (B010 Account 14990)</u> Total Current Liabilities (B010 Account 21990)
17	All	No. of Days Cash Coverage of Cash Exp.	<u>Cash (B010 Account 10100) + Short Term Investments (B010 Account 11000)</u> <u>(Total Operating Expenses (P012 Account 71990) + Depreciation And Amortization (B010 Account 70000)) / 365</u>
<b>FINANCIAL PERCENTAGES:</b>			
18	All	Operating Profit (Loss) to Operating Revenue	<u>Operating Profit Or Loss (P012 Account 79990)</u> Total Operating Revenues (P012 Account 49990)
19	All	Net Income to Stockholders Equity	<u>Net Income (P012 Account 98990)</u> Net Stockholders' Equity (B010 Account 29950)
20	All	Corporate Return on Investment	(Net Income minus Interest Expense) / Total Investment
		Corporate Return on Investment (Calculation Details)	<u>Net Income (P012 Account 98990) - (Interest On Long Term Debt And Capital Leases (P012 Account 81810) + Other Interest Expense (P012 Account 81820))</u> Current Maturities Of Long-Term Debt (B010 Account 20000) + Current Obligations Under Capital Leases (B010 Account 20800) + Long Term Debt (B010 Account 22100) + Advances From Associated Companies (B010 Account 22400) + Noncurrent Obligations Under Capital Leases (B010 Account 22800) + Net Stockholders' Equity (B010 Account 29950)
21	All	Debt to Total Investment	Current Maturities Of Long-Term Debt (B010 Account 20000) + Current Obligations Under Capital Leases (B010 Account 20800) + Long Term Debt (B010 Account 22100) + Advances From Associated Companies (B010 Account 22400) + <u>Noncurrent Obligations Under Capital Leases (B010 Account 22800)</u> Current Maturities Of Long-Term Debt (B010 Account 20000) + Current Obligations Under Capital Leases (B010 Account 20800) + Advances From Associated Companies (B010 Account 22400) + Noncurrent Obligations Under Capital Leases (B010 Account 22800) + Net Stockholders' Equity (B010 Account 29950) + Long Term Debt (B010 Account 22100)

### Explanation of Line Items

Line #	Reported By	Description of Line Item	Line Item Derivation
			<b>LOAD FACTOR: (%)</b>
22	All	Actual Passenger Load Factor (Sch. Svc.)	<u>Scheduled Revenue Passenger Miles (T100_K_RPM_140)</u> Scheduled Available Passenger Miles (T100_K_ASM_320)
23	Combi Only	Breakeven Passenger Load Factor (Sch. Svc.)	(Total Operating Revenues (P012 Account 49990) + Transport Revenues Expenses (P012 Account 71000) - (Transport Revenues - Passenger (P012 Account 39010) * .90) - Total Operating Expenses (P012 Account 71990) - Transport Related Revenues (P012 Account 48980) ) * <u>(Scheduled Revenue Passenger Miles (T100_K_RPM_140) / Scheduled Available Passenger Miles (T100_K_ASM_320))</u> (Transport Revenues - Passenger (P012 Account 39010) * .90))
	Cargo Only	Ton Load Factor (All Svc.)	<u>Overall RTMs (All Svc.) (T100_Z_RTM_240)</u> Overall ATMs (All Svc.) (T100_Z_ATM_280)
			<b>Employment &amp; Productivity:</b>
24	All	Employment, Total Weighted Avg CY	<u>((P1a_Account_Z_f99007) + ((P1a_Account_Z-f99008)/2))</u> Months in Period (3 Quarter; 12 Month Ended)
25	All	Overall RTM's per Employee (000)	<u>Overall RTMs (All Svc.) (T100_Z_RTM_240)</u> <u>((P1a_Account_Z_f99007) + ((P1a_Account_Z-f99008)/2))</u> Months in Period (3 Quarter; 12 Month Ended)
			<b>Change Over Comparable Period 12 Month Earlier:</b>
26	All	Operating Revenues (%)	Total Operating Revenues (P012 Account 49990) (CY/PY)
27	All	Operating Expenses (%)	Total Operating Expenses (P012 Account 71990) (CY/PY)
28	All	Operating Profit (Loss) (in Millions \$)	Operating Profit Or Loss (P012 Account 79990) (CY/PY)
29	All	Net Income (Loss) (in Millions \$)	Net Income (P012 Account 98990) (CY/PY)
30	All	RPMs (Sch. Svc.) (%)	Scheduled Revenue Passenger Miles (T100_K_RPM_140) (CY/PY)
31	All	ASMs (Sch. Svc.) (%)	Scheduled Available Passenger Miles (T100_K_ASM_320) (CY/PY)
32	All	Operating Revenues per RTM (%)	<u>Operating Revenues (P012 Account 49990)</u> System Ton-Miles (T100_Z_RTM_240) (CY/PY)
33	All	Operating Expense per RTM (%)	<u>Operating expenses (P012 Account 71990)</u> System Available Ton-Miles (T100_Z_ATM_280) (CY/PY)
34	All	Passenger Revenue per RPM (Sch. Svc.) (%)	<u>Passenger Revenues (schd service) (P012 Account 39010)</u> Scheduled Revenue Passenger Miles (T100_K_RPM_140) (CY/PY)