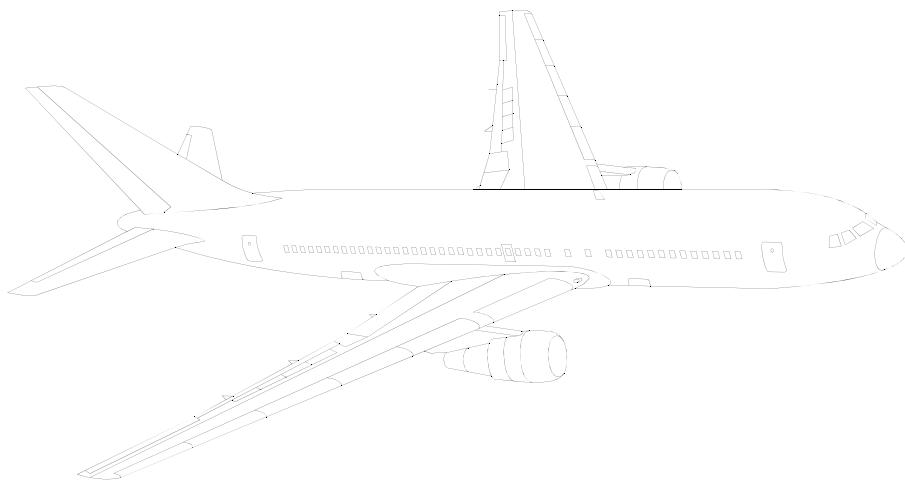


# **AIRLINE QUARTERLY FINANCIAL REVIEW**

**THIRD QUARTER 2016**

**MAJORS**



**DEPARTMENT OF TRANSPORTATION  
OFFICE OF AVIATION ANALYSIS:  
COMPETITION AND POLICY ANALYSIS  
DIVISION**

## Table of Contents

INTRODUCTION .....	2
TOTAL SYSTEM PASSENGER & ALL-CARGO MAJORS .....	3
Chart 1. Operating Profit and Net Income (Loss) for the Quarter.....	6
Chart 2. Operating Profit and Net Income (Loss) for the Year Ended .....	6
Chart 3. Operating Profit (Loss) by Quarter .....	7
Chart 4. Net Income (Loss) by Quarter .....	7
Chart 5. Operating Profit (Loss) Year Ended by Quarter .....	8
Chart 6. Net Income (Loss) Year Ended by Quarter .....	8
Chart 7. Operating Revenue per Revenue Ton-Mile, Year over Year Percent Change .....	9
Chart 8. Ton Load Factor Year over Year Point Change .....	9
Chart 9. Operating Expense per Revenue Ton-Mile, Year over Year Percent Change.....	10
Chart 10. Operating Expense per Available Ton-Mile, Year over Year Percent Change .....	10
TOTAL PASSENGER MAJORS.....	11
Chart 11. Passenger Revenue per Revenue Passenger-Mile, Year over Year Percent Change.....	14
Chart 12. Revenue Passenger-Miles (Scheduled Service), Year over Year Percent Change .....	14
Chart 13. Available Seat-Miles (Scheduled Passenger Service), Year over Year Percent Change.....	15
Chart 14. Passenger Load Factor, Year over Year Point Change .....	15
Chart 15. Passenger (RPM) Yield for the Quarter .....	16
Chart 16. Passenger Load Factor for the Quarter .....	16
Alaska Airlines Inc. (AS).....	17
Allegiant Air (G4).....	18
American Airlines Inc. (AA) .....	19
Delta Air Lines Inc. (DL).....	20
Envoy Air (MQ) .....	21
ExpressJet Airlines Inc. (EV) .....	22
Frontier Airlines Inc. (F9).....	23
Hawaiian Airlines Inc. (HA).....	24
JetBlue Airways (B6) .....	25
SkyWest Airlines Inc. (OO) .....	26
Southwest Airlines Co. (WN).....	27
Spirit Air Lines (NK) .....	28
United Air Lines Inc. (UA).....	29
Virgin America (VX).....	30
SYSTEM CARGO MAJORS.....	31
Atlas Air Inc. (5Y).....	34
Federal Express Corporation (FX).....	35
Kalitta Air LLC (KAQ).....	36
Polar Air Cargo Airways (PO).....	37
United Parcel Service (5X).....	38
Comparison of Operating Profit (Loss) for Individual System Majors.....	39
Comparison of Net Income (Loss) for Individual System Majors .....	40
Comparison of Passenger Load Factors for Individual System Passenger Majors .....	41
Comparison of Passenger Yields (Cents) for Individual System Passenger Majors .....	42
Comparison of Operating Profit Margin (Percent) for Individual System Majors .....	43
Comparison of Debt-to-Investment and Total Debt for Individual System Majors .....	44
Endnotes .....	45
Carrier List .....	46
Explanation of Line Items .....	47

## INTRODUCTION

**INTRODUCTION:** This report contains tables and charts on the financial condition of the U.S. Major airlines. All data presented in this financial and traffic review are derived from data reported to the U.S. Department of Transportation on Form 41 Schedules by Large Certificated Air Carriers.

The data are presented on both a carrier group and an individual carrier basis, but the primary focus is on individual carrier system entity performance. Data are presented for the most recent quarterly period compared to the prior year's quarter, and 12-month ended data of the five most recent quarters compared to the same period one year prior. A graphic presentation of comparative trends, on a carrier group basis, is made for several unit and overall financial indicators.

Considerations when viewing the reports:

In the case of merged carriers, data for the carriers involved have been combined and presented under the name of the surviving carrier so that meaningful (proforma) comparisons can be made. See endnotes for further information regarding timing of mergers.

In some instances, a metric in the individual carrier report will show a symbol. Please see the endnotes for a glossary of symbols.

While the Office of Aviation Analysis has reviewed the reports for obvious errors, the data are presented as reported by the carriers to the Bureau of Transportation Statistics, and have not been verified or compared to publicly filed financial documents.

Carriers can move between groupings (Majors and Nationals) based on the criteria listed below over time. Each report includes 18 quarters of data. In the instance where a carrier falls into both groupings during the 18 quarters covered by each report, a carrier will appear under both groupings. The data from the Majors report and the data from the Nationals report should not be combined without ensuring any duplications are removed.

### Carrier Group Definitions

**Majors:** Air carriers with annual operating revenues exceeding \$1,000,000,000

**Nationals:** Air carriers with annual operating revenues between \$100,000,000 and \$1,000,000,000

**Large Regionals:** Air carriers with operating revenues between \$20,000,000 and \$99,000,000

**Medium Regionals:** Carriers with annual operating revenues less than \$19,999,999 or that operate only aircraft with 60 seats or less (or 18,000 lbs maximum payload)

Certain data in this review are classified in two broad categories: namely "Domestic" and "International" services. "Domestic" service encompasses operations within and between the 50 states of the United States, the District of Columbia, the Commonwealth of Puerto Rico, and the U.S. Virgin Islands. It also encompasses Canadian transborder operations and Mexican transborder operations. All other operations are considered "International" services, which includes operations in the Atlantic, Latin, and Pacific regions.

Suggestions from users for improving either the scope, presentation, or utility of this review are welcomed. Please feel free to make suggestions, provide discrepancy details or error information to the Competition and Policy Analysis Division, Office of Aviation Analysis, Office of the Secretary, U.S. Department of Transportation, 1200 New Jersey Avenue, SE, Washington, D.C. 20590.

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Passenger and All-Cargo Majors

Items	Quarter Ended			12 Months Ended			
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	53,344.7	52,316.7	198,642.9	197,614.8	197,665.4	198,001.2	199,040.7
2 Operating Expenses	45,464.5	42,933.4	169,244.0	166,712.9	166,516.4	167,621.1	172,731.7
3 Operating Profit (Loss)	7,880.2	9,383.3	29,398.8	30,901.9	31,149.0	30,380.1	26,309.0
4 Net Income (Loss)	4,666.9	9,597.0	20,978.1	25,908.3	26,359.4	26,210.4	19,250.8
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	240.3	234.7	882.8	877.2	869.4	859.5	847.8
6 ASMs - Scheduled Rev. Svc.	281.8	272.9	1,054.2	1,045.3	1,035.9	1,023.4	1,014.1
7 Overall RTMs (All Svc.)	32.6	31.8	121.9	121.1	120.3	119.8	118.7
8 Overall ATMs (All Svc.)	52.3	50.6	198.4	196.7	194.7	191.8	189.4
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	163.8	164.7	163.0	163.2	164.3	165.3	167.6
10 Operating Expense per RTM	139.6	135.1	138.9	137.7	138.4	139.9	145.5
11 Operating Profit (Loss) per RTM	24.2	29.5	24.1	25.5	25.9	25.4	22.2
12 Operating Expense per ATM	86.9	84.9	85.3	84.8	85.5	87.4	91.2
13 Passenger Revenue per RPM	13.33	13.97	13.57	13.74	13.96	14.18	14.42
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.66	1.72	1.79	1.86	1.91
15 Times Interest Earned	*	*	12.47	12.62	12.47	11.92	9.85
16 Current Assets to Current Liabilities	*	*	0.83	0.76	0.77	0.74	0.86
17 No. of Days Cash Coverage of Cash Exp.	*	*	63.3	60.0	56.4	55.1	61.2
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	14.8	17.9	14.8	15.6	15.8	15.3	13.2
19 Net Income to Stockholders Equity	*	*	30.74	40.34	43.84	46.65	35.75
20 Corporate Return on Investment	*	*	19.4	24.6	26.0	26.9	20.8
21 Debt to Total Investment	*	*	42.0	42.2	43.3	43.0	44.9
<b><u>LOAD FACTOR: (%)</u></b>							
22 Passenger Load Factor (Sch. Svc.)	85.3	86.0	83.7	83.9	83.9	84.0	83.6
23 Ton Load Factor (All Svc.)	62.3	62.8	61.4	61.5	61.8	62.5	62.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	592,293	523,938	556,295	539,207	526,978	522,874	518,830
25 Overall RTM's per Employee (000)	55.0	60.6	219.0	224.5	228.4	229.1	228.9
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	2.0	-1.4	-0.2	-1.1	-1.6	-1.2	0.0
27 Operating Expenses (%)	5.9	-8.9	-2.0	-5.8	-7.9	-8.9	-5.3
28 Operating Profit (Loss) (in Millions \$)	-1,503.1	3,443.9	3,089.9	8,036.9	11,143.5	13,977.4	9,740.2
29 Net Income (Loss) (in Millions \$)	-4,930.1	6,101.8	1,727.3	12,759.2	15,055.8	17,819.2	3,890.1
30 RPMs (Sch. Svc.) (%)	2.4	5.2	4.1	4.9	4.9	4.3	3.5
31 ASMs (Sch. Svc.) (%)	3.3	4.5	4.0	4.3	4.5	3.9	3.7
32 Operating Revenues per RTM (%)	-0.5	-4.5	-2.8	-3.8	-4.4	-4.5	-3.2
33 Operating Expense per RTM (%)	3.3	-11.8	-4.5	-8.4	-10.6	-11.9	-8.4
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-4.6	-6.1	-5.9	-6.3	-6.0	-4.5	-2.6

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## DOMESTIC OPERATIONS

### Domestic Passenger and All-Cargo Majors

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	37,667.7	36,707.1	142,947.7	141,987.0	141,417.0	141,168.0	141,146.5
2 Operating Expenses	31,002.5	29,277.3	117,419.0	115,693.8	115,223.7	115,581.3	118,378.5
3 Operating Profit (Loss)	6,665.2	7,429.8	25,528.7	26,293.2	26,193.3	25,586.7	22,768.0
4 Net Income (Loss)	3,862.2	6,458.3	18,250.6	20,846.7	21,132.7	21,145.3	15,543.2
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	165.4	159.6	619.8	614.0	607.1	598.2	588.1
6 ASMs - Scheduled Rev. Svc.	192.5	184.0	728.2	719.7	711.9	700.8	692.4
7 Overall RTMs (All Svc.)	19.8	19.1	75.0	74.2	73.5	72.7	71.7
8 Overall ATMs (All Svc.)	30.4	29.3	117.1	116.1	115.1	112.7	111.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	189.8	191.9	190.7	191.2	192.4	194.2	197.0
10 Operating Expense per RTM	156.2	153.1	156.6	155.8	156.7	159.0	165.2
11 Operating Profit (Loss) per RTM	33.6	38.8	34.1	35.4	35.6	35.2	31.8
12 Operating Expense per ATM	102.1	99.9	100.3	99.7	100.1	102.6	106.6
13 Passenger Revenue per RPM	13.51	14.09	13.87	14.02	14.21	14.38	14.56
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	17.7	20.2	17.9	18.5	18.5	18.1	16.1
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>LOAD FACTOR: (%)</u></b>							
22 Passenger Load Factor (Sch. Svc.)	85.9	86.7	85.1	85.3	85.3	85.4	84.9
23 Ton Load Factor (All Svc.)	65.4	65.2	64.0	64.0	63.9	64.5	64.5
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	2.6	0.6	1.3	0.8	0.3	0.7	1.6
27 Operating Expenses (%)	5.9	-7.4	-0.8	-4.2	-6.3	-7.6	-4.7
28 Operating Profit (Loss) (in Millions \$)	-764.5	2,572.1	2,760.6	6,097.3	8,096.5	10,429.4	7,991.8
29 Net Income (Loss) (in Millions \$)	-2,596.1	3,640.0	2,707.4	8,943.5	10,429.2	12,553.2	2,603.3
30 RPMs (Sch. Svc.) (%)	3.7	5.8	5.4	6.0	6.1	5.4	4.4
31 ASMs (Sch. Svc.) (%)	4.6	5.2	5.2	5.3	5.6	4.8	4.3
32 Operating Revenues per RTM (%)	-1.1	-4.2	-3.2	-4.0	-4.6	-4.0	-2.5
33 Operating Expense per RTM (%)	2.1	-11.9	-5.2	-8.7	-10.8	-11.9	-8.5
34 Passenger Revenue per RPM (Sch. Svc.) (%)	-4.1	-4.6	-4.7	-4.9	-4.6	-3.2	-1.6

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

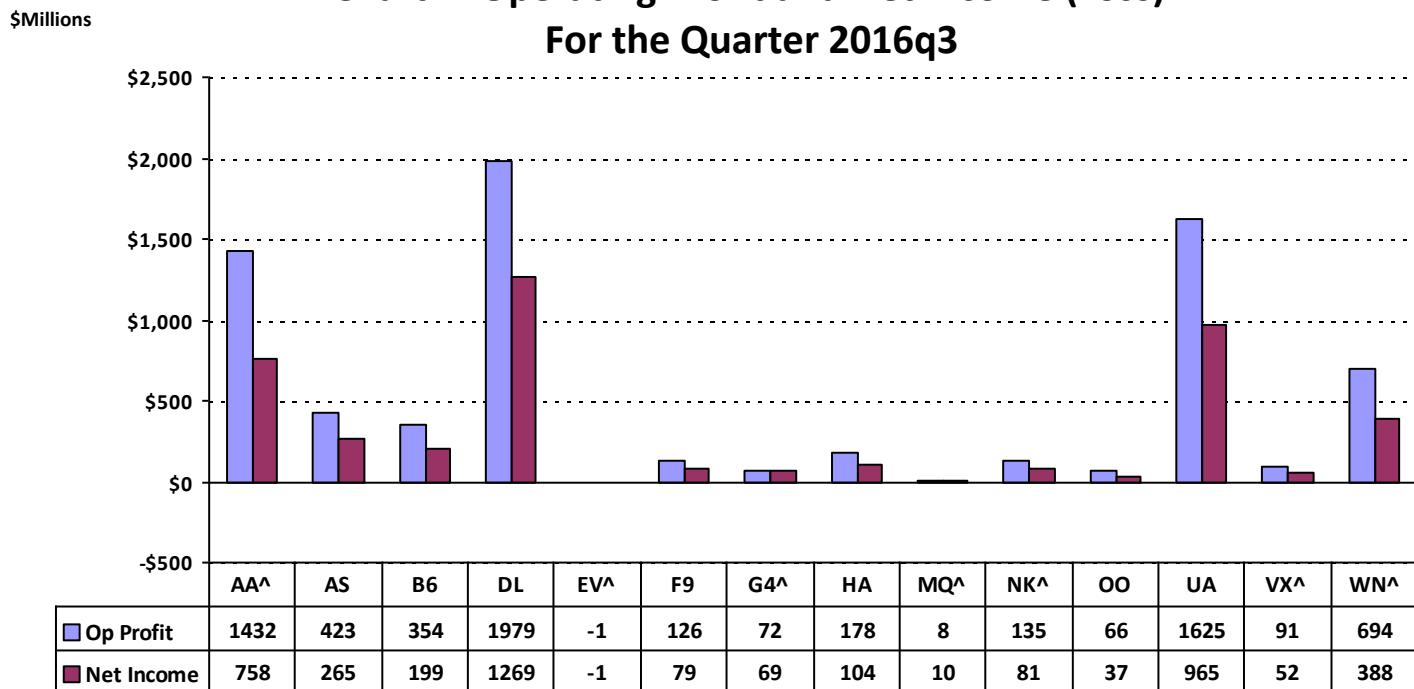
## INTERNATIONAL OPERATIONS

### International Passenger and All-Cargo Majors

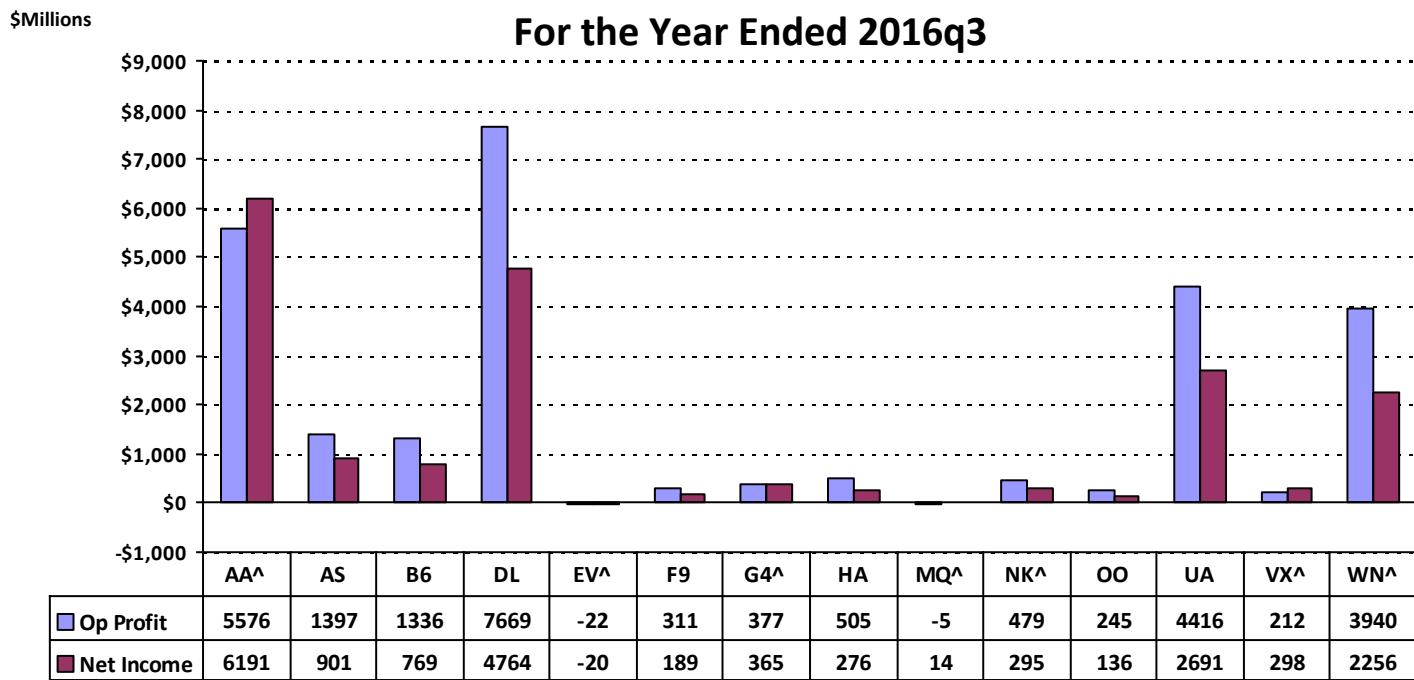
Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	15,677.0	15,609.6	55,695.2	55,627.8	56,248.4	56,833.2	57,894.2
2 Operating Expenses	14,462.0	13,656.1	51,825.0	51,019.1	51,292.7	52,039.8	54,353.2
3 Operating Profit (Loss)	1,215.0	1,953.5	3,870.2	4,608.7	4,955.6	4,793.4	3,540.9
4 Net Income (Loss)	804.7	3,138.7	2,727.6	5,061.6	5,226.8	5,065.1	3,707.6
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	74.9	75.1	263.0	263.2	262.3	261.2	259.7
6 ASMs - Scheduled Rev. Svc.	89.3	88.9	326.1	325.6	324.1	322.6	321.7
7 Overall RTMs (All Svc.)	12.7	12.6	46.9	46.8	46.8	47.1	47.1
8 Overall ATMs (All Svc.)	22.0	21.3	81.3	80.6	79.6	79.1	78.4
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	123.1	123.4	118.8	118.8	120.1	120.7	123.0
10 Operating Expense per RTM	113.6	108.0	110.5	109.0	109.5	110.6	115.4
11 Operating Profit (Loss) per RTM	9.5	15.4	8.3	9.8	10.6	10.2	7.5
12 Operating Expense per ATM	65.9	64.2	63.7	63.3	64.4	65.8	69.3
13 Passenger Revenue per RPM	12.93	13.72	12.85	13.08	13.40	13.72	14.12
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	7.8	12.5	6.9	8.3	8.8	8.4	6.1
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>LOAD FACTOR: (%)</u></b>							
22 Passenger Load Factor (Sch. Svc.)	83.8	84.5	80.6	80.8	81.0	81.0	80.7
23 Ton Load Factor (All Svc.)	58.0	59.5	57.7	58.1	58.8	59.5	60.1
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	0.4	-6.0	-3.8	-5.5	-6.0	-5.6	-3.7
27 Operating Expenses (%)	5.9	-12.0	-4.7	-9.2	-11.4	-11.7	-6.8
28 Operating Profit (Loss) (in Millions \$)	-738.5	871.8	329.2	1,939.6	3,047.0	3,548.1	1,748.4
29 Net Income (Loss) (in Millions \$)	-2,334.0	2,461.8	-980.1	3,815.7	4,626.5	5,266.0	1,286.8
30 RPMs (Sch. Svc.) (%)	-0.3	3.9	1.2	2.4	2.2	2.0	1.5
31 ASMs (Sch. Svc.) (%)	0.5	3.1	1.3	2.1	2.1	2.0	2.4
32 Operating Revenues per RTM (%)	-0.2	-6.6	-3.4	-5.1	-5.8	-6.7	-5.5
33 Operating Expense per RTM (%)	5.2	-12.6	-4.3	-8.9	-11.3	-12.8	-8.6
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-5.8	-9.1	-9.0	-9.9	-9.2	-7.4	-4.8

# COMPARISONS AMOUNG PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 1. Operating Profit and Net Income (Loss)  
For the Quarter 2016q3**

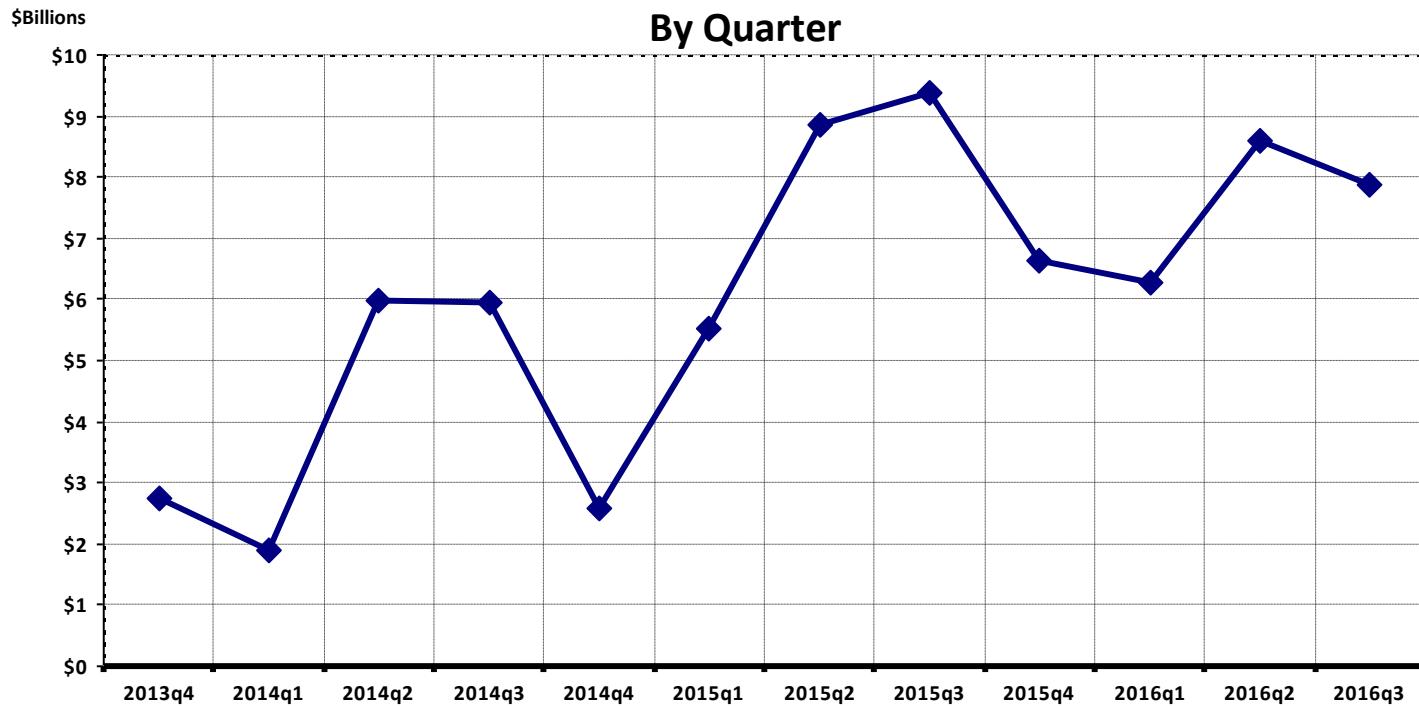


**Chart 2. Operating Profit and Net Income (Loss)  
For the Year Ended 2016q3**

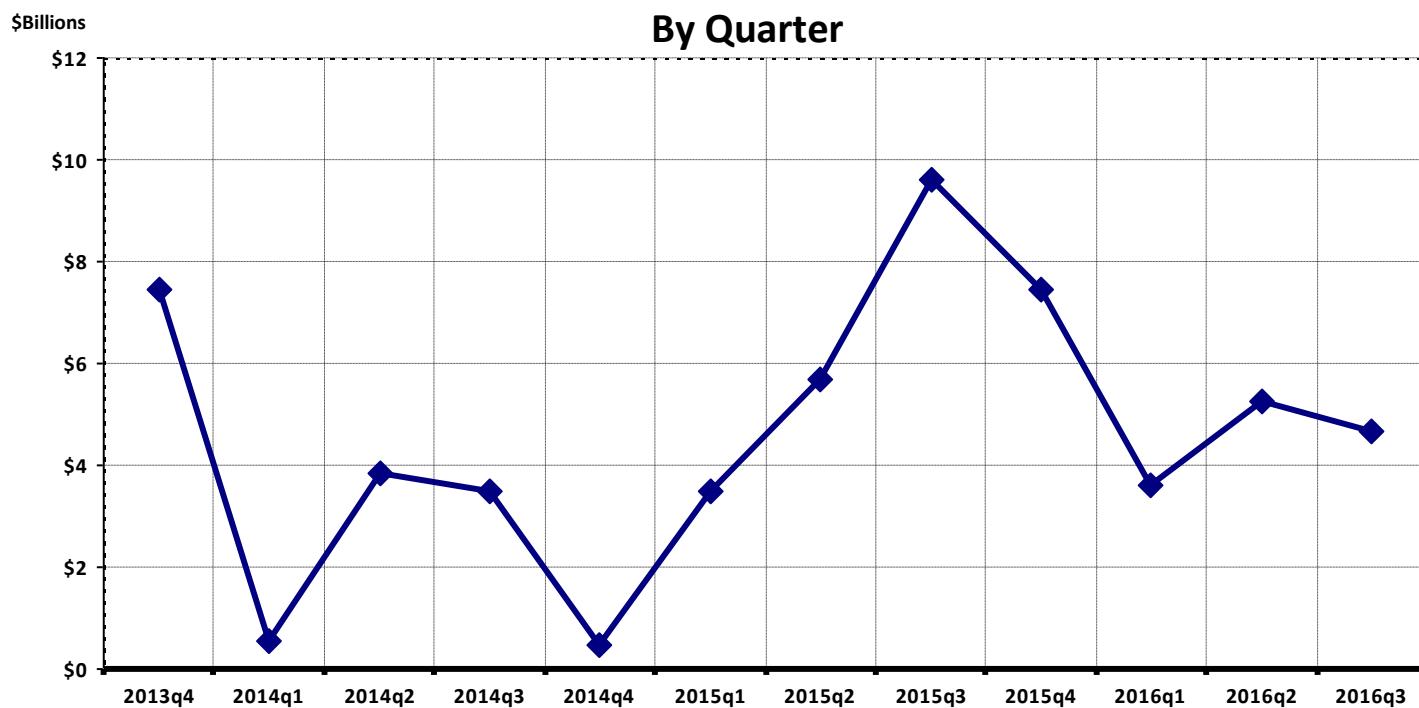


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 3. Operating Profit (Loss)  
By Quarter**

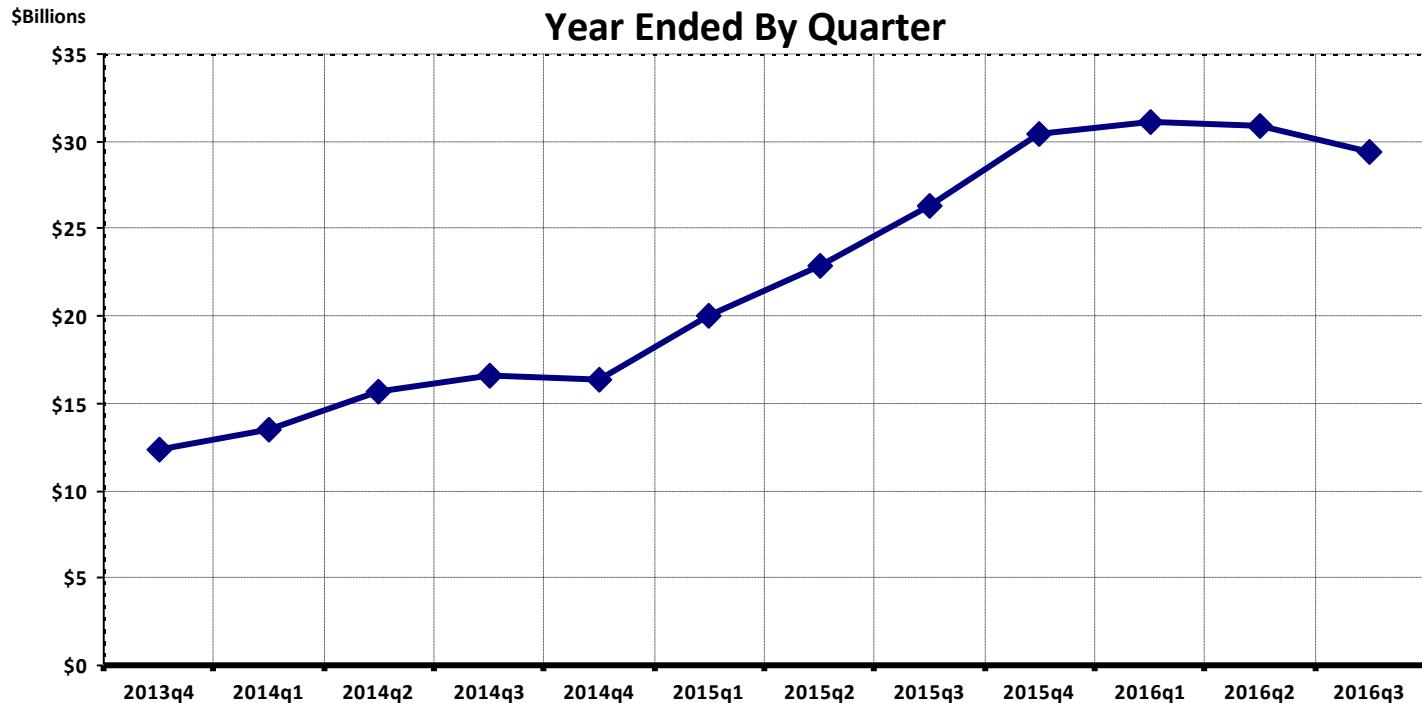


**Chart 4. Net Income (Loss)  
By Quarter**

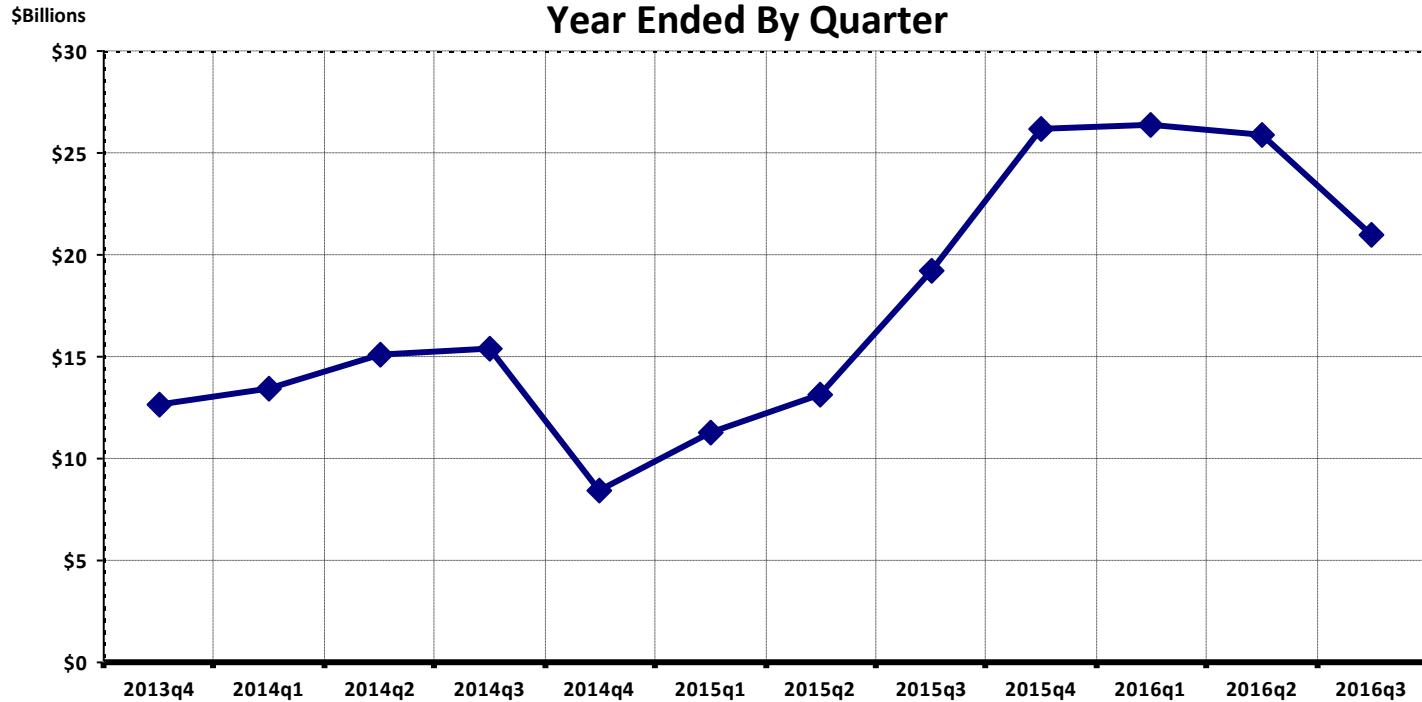


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 5. Operating Profit (Loss)  
Year Ended By Quarter**

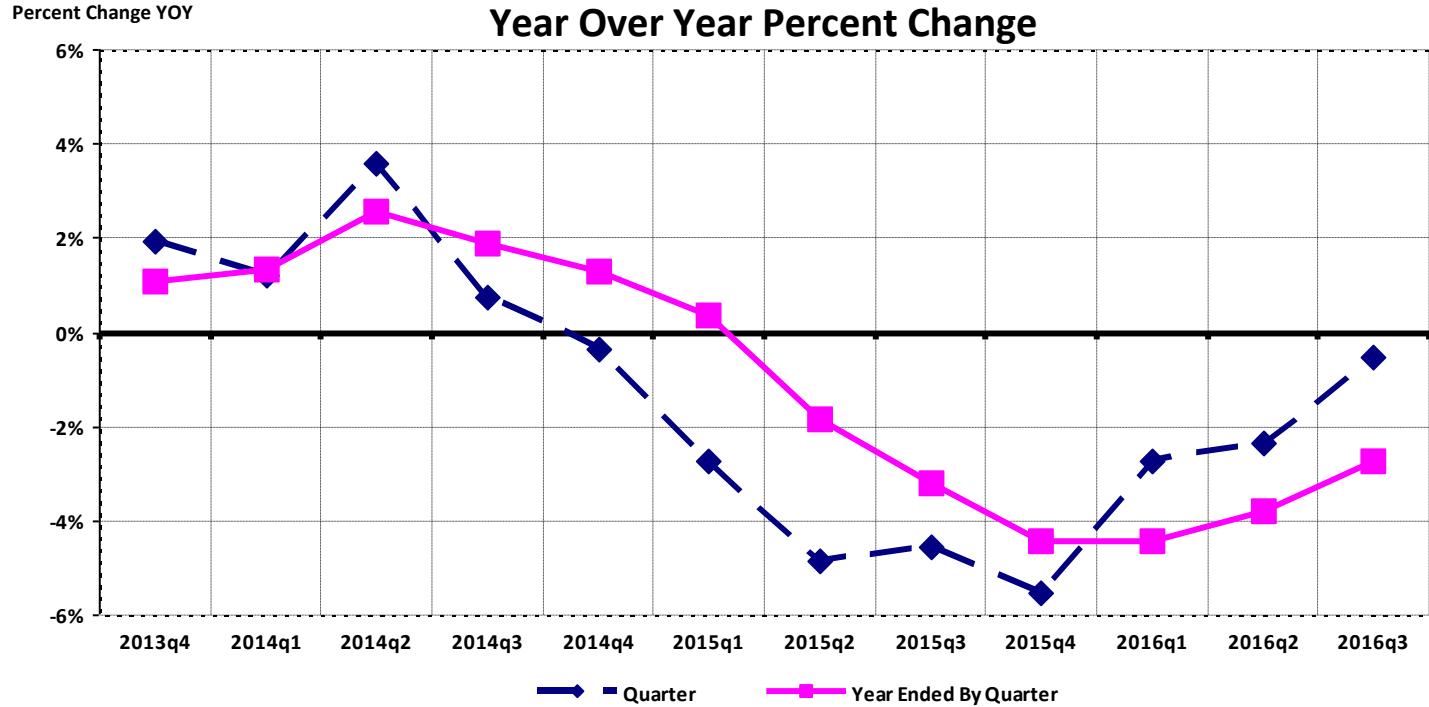


**Chart 6. Net Income (Loss)  
Year Ended By Quarter**

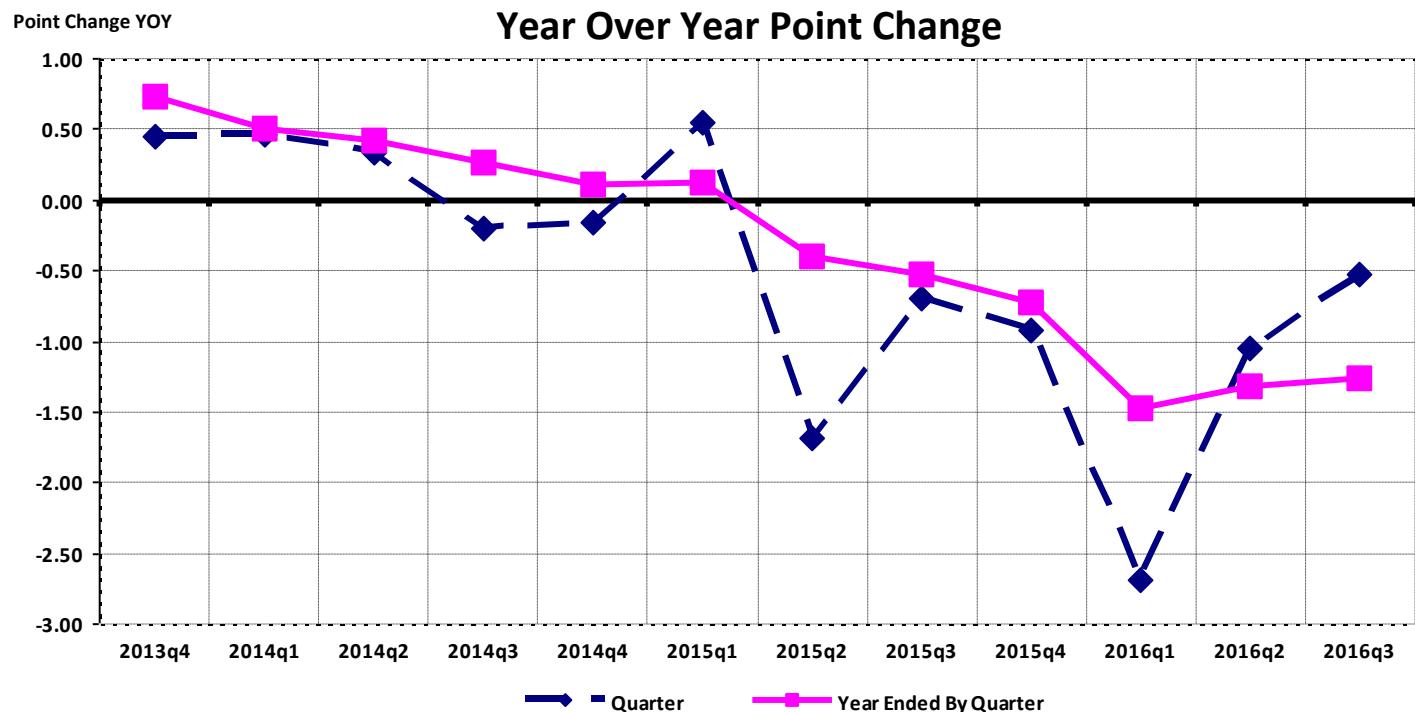


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 7. Operating Revenue Per Revenue Ton-Mile  
Year Over Year Percent Change**



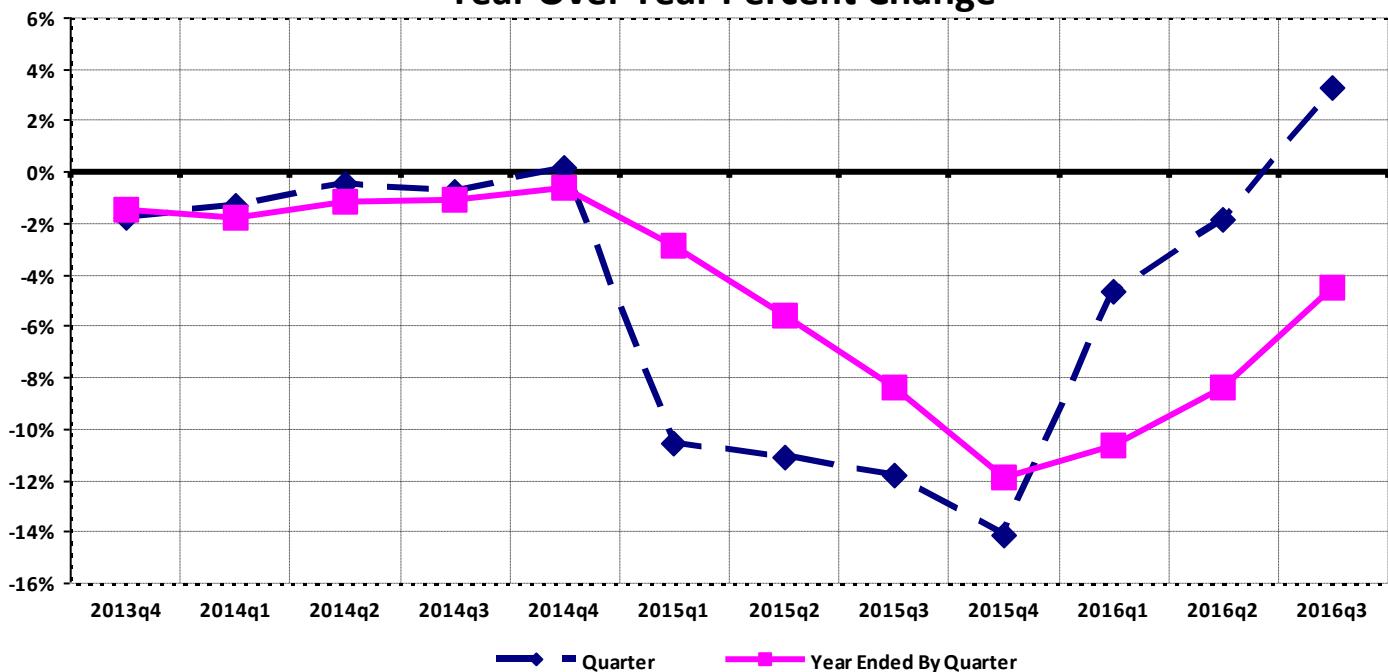
**Chart 8. Ton Load Factor  
Year Over Year Point Change**



# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

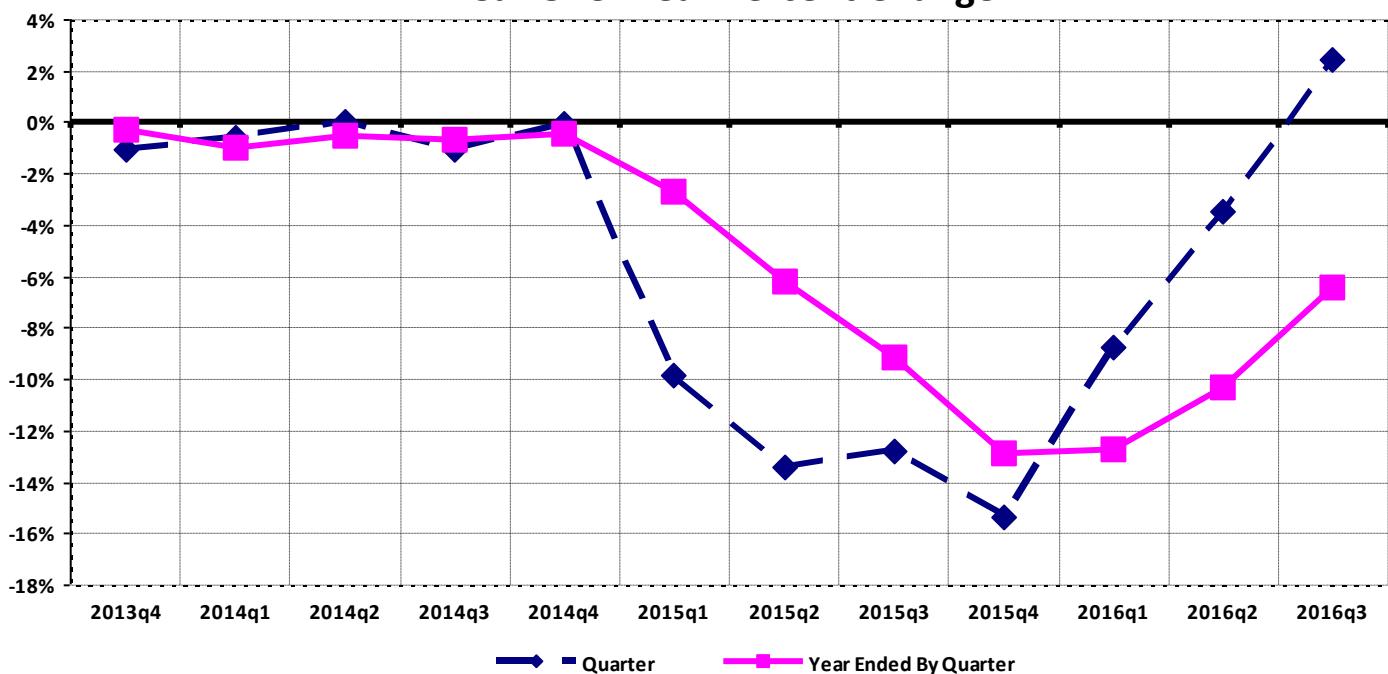
**Chart 9. Operating Expense Per Revenue Ton-Mile  
Year Over Year Percent Change**

Percent Change YOY



**Chart 10. Operating Expense Per Available Ton-Mile  
Year Over Year Percent Change**

Percent Change YOY



# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Passenger Majors

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	43,203.2	44,006.3	162,774.1	163,577.2	164,195.4	164,360.0	164,755.8
2 Operating Expenses	36,021.3	35,272.8	136,337.1	135,588.5	135,907.4	136,652.7	141,010.2
3 Operating Profit (Loss)	7,181.8	8,733.5	26,437.1	27,988.7	28,288.0	27,707.2	23,745.7
4 Net Income (Loss)	4,275.8	9,238.0	19,125.5	24,087.7	24,825.5	24,696.2	18,012.6
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	240.3	234.7	882.8	877.2	869.4	859.5	847.8
6 ASMs - Scheduled Rev. Svc.	281.8	272.9	1,054.2	1,045.3	1,035.9	1,023.4	1,014.1
7 Overall RTMs (All Svc.)	26.0	25.4	95.9	95.3	94.5	93.7	92.7
8 Overall ATMs (All Svc.)	40.2	39.7	151.1	150.5	149.6	146.9	145.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	166.2	173.2	169.8	171.7	173.7	175.3	177.8
10 Operating Expense per RTM	138.6	138.8	142.2	142.3	143.8	145.8	152.2
11 Operating Profit (Loss) per RTM	27.6	34.4	27.6	29.4	29.9	29.6	25.6
12 Operating Expense per ATM	89.5	88.9	90.3	90.1	90.9	93.0	97.3
13 Passenger Revenue per RPM	13.33	13.97	13.57	13.74	13.96	14.18	14.42
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.62	1.71	1.79	1.87	1.92
15 Times Interest Earned	*	*	12.11	12.42	12.30	11.79	9.60
16 Current Assets to Current Liabilities	*	*	0.85	0.77	0.72	0.71	0.83
17 No. of Days Cash Coverage of Cash Exp.	*	*	74.3	69.7	65.6	64.2	71.9
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	16.6	19.8	16.2	17.1	17.2	16.9	14.4
19 Net Income to Stockholders Equity	*	*	37.25	50.49	56.41	61.06	46.89
20 Corporate Return on Investment	*	*	21.2	27.4	29.4	30.6	23.6
21 Debt to Total Investment	*	*	47.4	48.0	49.2	49.0	50.9
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	85.3	86.0	83.7	83.9	83.9	84.0	83.6
23 Breakeven	71.8	68.0	70.8	69.8	69.5	69.8	72.2
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	389,597	373,457	383,201	379,166	375,728	372,247	368,909
25 Overall RTM's per Employee (000)	66.7	68.0	250.2	251.3	251.6	251.8	251.1
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-1.8	-0.2	-1.2	-0.8	-0.8	-0.2	0.9
27 Operating Expenses (%)	2.1	-8.9	-3.3	-6.1	-8.0	-9.1	-5.2
28 Operating Profit (Loss) (in Millions \$)	-1,551.7	3,341.3	2,691.4	7,584.4	10,560.6	13,363.5	9,101.3
29 Net Income (Loss) (in Millions \$)	-4,962.2	6,133.8	1,112.9	12,208.9	14,921.0	17,383.4	3,756.7
30 RPMs (Sch. Svc.) (%)	2.4	5.2	4.1	4.9	4.9	4.3	3.5
31 ASMs (Sch. Svc.) (%)	3.3	4.5	4.0	4.3	4.5	3.9	3.7
32 Operating Revenues per RTM (%)	-4.1	-4.5	-4.5	-4.7	-4.7	-4.0	-2.4
33 Operating Expense per RTM (%)	-0.2	-12.8	-6.6	-9.8	-11.6	-12.5	-8.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-4.6	-6.1	-5.9	-6.3	-6.0	-4.5	-2.6

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## DOMESTIC OPERATIONS

### Domestic Passenger Majors

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	31,774.2	30,980.0	119,520.3	118,726.1	118,215.8	118,015.7	117,770.8
2 Operating Expenses	26,419.9	24,833.2	99,246.2	97,659.5	97,174.1	97,463.9	99,961.8
3 Operating Profit (Loss)	5,354.2	6,146.8	20,274.1	21,066.6	21,041.7	20,551.8	17,809.1
4 Net Income (Loss)	3,027.2	5,640.7	14,795.0	17,408.6	17,898.1	17,961.7	12,451.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	165.4	159.6	619.8	614.0	607.1	598.2	588.1
6 ASMs - Scheduled Rev. Svc.	192.5	184.0	728.2	719.7	711.9	700.8	692.4
7 Overall RTMs (All Svc.)	16.9	16.3	63.4	62.8	62.2	61.3	60.3
8 Overall ATMs (All Svc.)	25.0	24.4	95.6	95.0	94.5	92.4	91.1
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	187.7	189.7	188.5	189.0	190.2	192.4	195.3
10 Operating Expense per RTM	156.1	152.0	156.5	155.5	156.3	158.9	165.7
11 Operating Profit (Loss) per RTM	31.6	37.6	32.0	33.5	33.9	33.5	29.5
12 Operating Expense per ATM	105.7	101.7	103.9	102.8	102.9	105.5	109.8
13 Passenger Revenue per RPM	13.51	14.09	13.87	14.02	14.21	14.38	14.56
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	16.9	19.8	17.0	17.7	17.8	17.4	15.1
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	85.9	86.7	85.1	85.3	85.3	85.4	84.9
23 Breakeven	72.7	68.7	70.5	69.5	69.6	70.3	72.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	2.6	1.7	1.5	1.2	0.9	1.4	2.3
27 Operating Expenses (%)	6.4	-7.7	-0.7	-4.3	-6.5	-7.9	-4.7
28 Operating Profit (Loss) (in Millions \$)	-792.6	2,569.4	2,465.0	5,826.9	7,834.4	10,016.6	7,601.3
29 Net Income (Loss) (in Millions \$)	-2,613.6	3,665.7	2,343.5	8,622.8	10,389.9	12,345.5	2,427.2
30 RPMs (Sch. Svc.) (%)	3.7	5.8	5.4	6.0	6.1	5.4	4.4
31 ASMs (Sch. Svc.) (%)	4.6	5.2	5.2	5.3	5.6	4.8	4.3
32 Operating Revenues per RTM (%)	-1.0	-3.8	-3.5	-4.2	-4.7	-3.7	-2.0
33 Operating Expense per RTM (%)	2.7	-12.7	-5.6	-9.4	-11.7	-12.5	-8.7
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-4.1	-4.6	-4.7	-4.9	-4.6	-3.2	-1.6

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

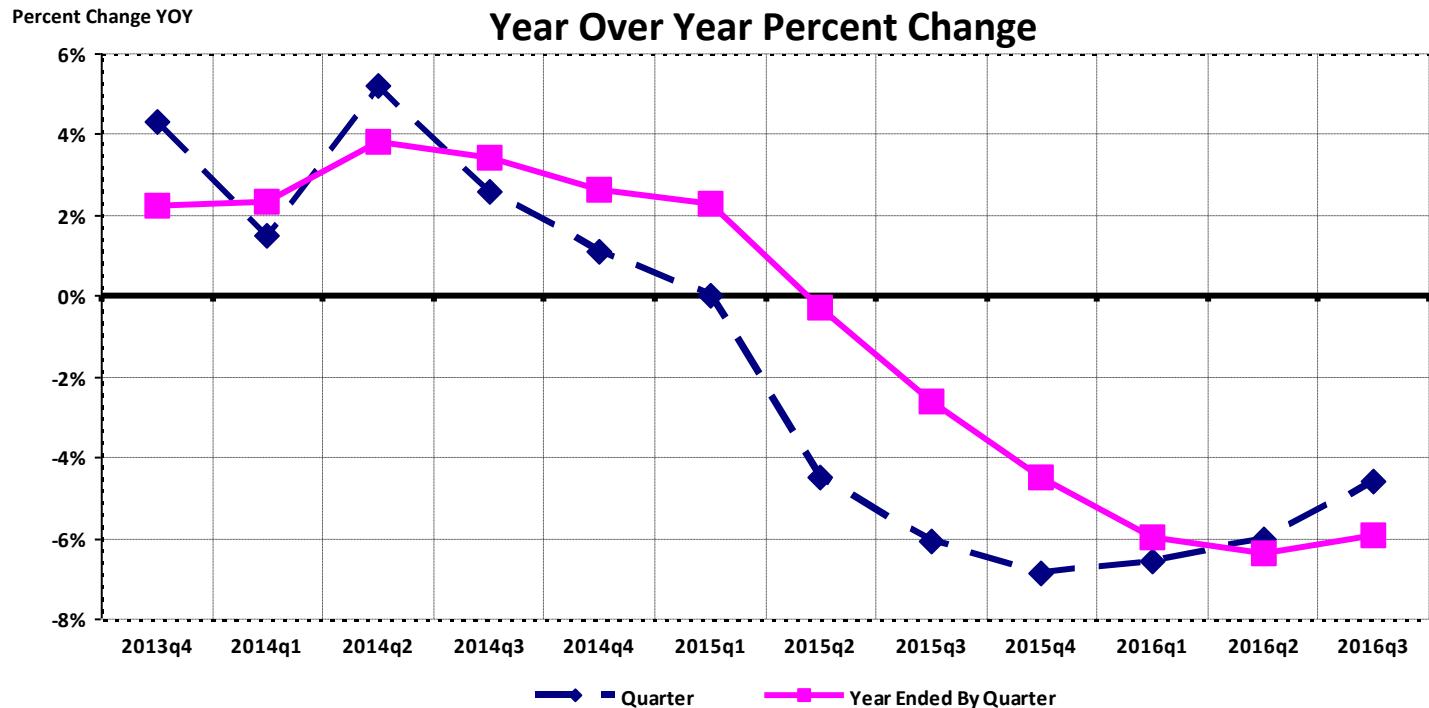
## INTERNATIONAL OPERATIONS

### International Passenger Majors

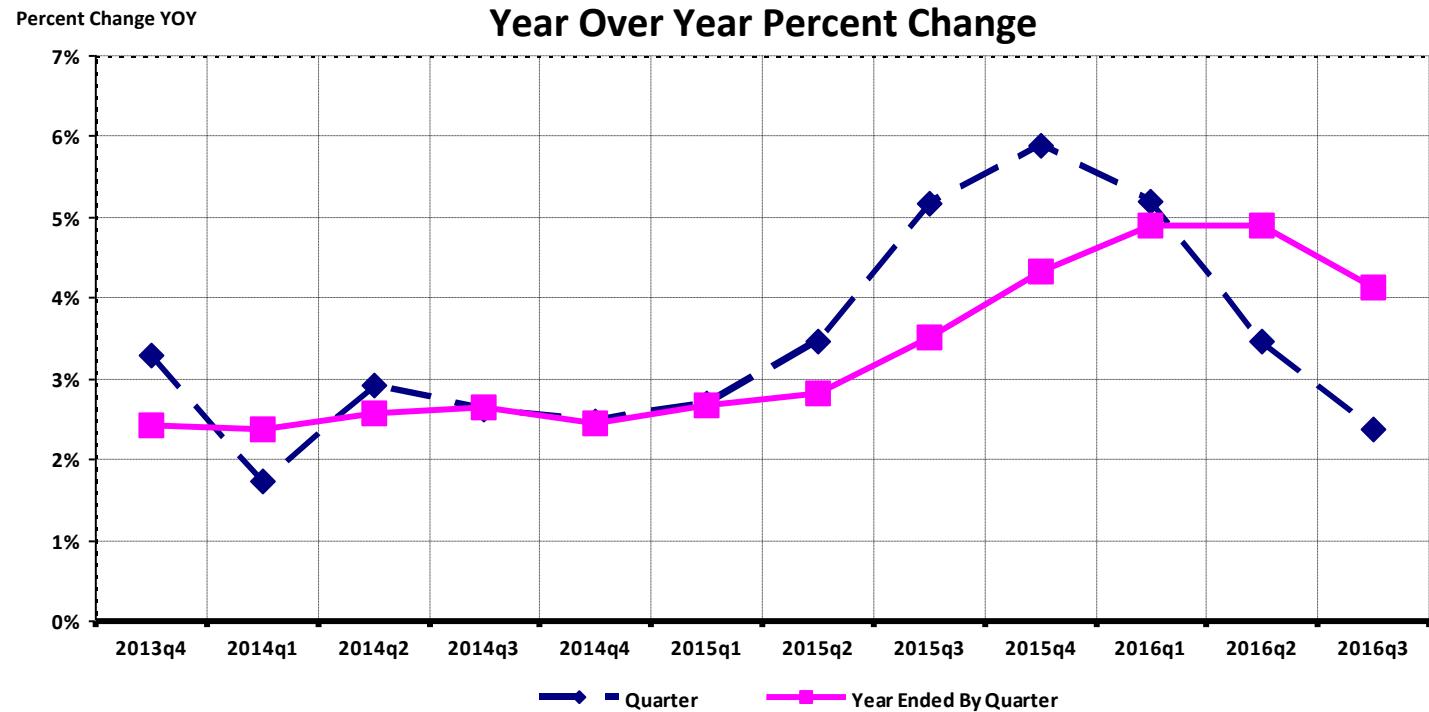
Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	11,429.0	13,026.2	43,253.9	44,851.1	45,979.6	46,344.3	46,985.0
2 Operating Expenses	9,601.4	10,439.6	37,090.9	37,929.0	38,733.3	39,188.9	41,048.4
3 Operating Profit (Loss)	1,827.6	2,586.7	6,163.0	6,922.1	7,246.2	7,155.4	5,936.6
4 Net Income (Loss)	1,248.7	3,597.3	4,330.5	6,679.1	6,927.4	6,734.5	5,561.1
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	74.9	75.1	263.0	263.2	262.3	261.2	259.7
6 ASMs - Scheduled Rev. Svc.	89.3	88.9	326.1	325.6	324.1	322.6	321.7
7 Overall RTMs (All Svc.)	9.1	9.1	32.5	32.5	32.4	32.4	32.3
8 Overall ATMs (All Svc.)	15.2	15.2	55.5	55.5	55.1	54.5	53.9
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	126.0	143.6	133.2	138.1	142.0	143.0	145.3
10 Operating Expense per RTM	105.9	115.1	114.2	116.8	119.6	120.9	127.0
11 Operating Profit (Loss) per RTM	20.1	28.5	19.0	21.3	22.4	22.1	18.4
12 Operating Expense per ATM	63.0	68.5	66.8	68.3	70.3	71.9	76.1
13 Passenger Revenue per RPM	12.93	13.72	12.85	13.08	13.40	13.72	14.12
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	16.0	19.9	14.2	15.4	15.8	15.4	12.6
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	83.8	84.5	80.6	80.8	81.0	81.0	80.7
23 Breakeven	69.8	66.5	71.8	70.8	69.4	68.8	71.2
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-12.3	-4.5	-7.9	-5.8	-4.8	-4.2	-2.6
27 Operating Expenses (%)	-8.0	-11.7	-9.6	-10.6	-11.5	-12.0	-6.3
28 Operating Profit (Loss) (in Millions \$)	-759.1	772.0	226.4	1,757.5	2,726.2	3,347.0	1,500.0
29 Net Income (Loss) (in Millions \$)	-2,348.6	2,468.1	-1,230.6	3,586.1	4,531.1	5,037.9	1,329.5
30 RPMs (Sch. Svc.) (%)	-0.3	3.9	1.2	2.4	2.2	2.0	1.5
31 ASMs (Sch. Svc.) (%)	0.5	3.1	1.3	2.1	2.1	2.0	2.4
32 Operating Revenues per RTM (%)	-12.3	-6.7	-8.3	-6.8	-5.5	-5.4	-4.1
33 Operating Expense per RTM (%)	-8.0	-13.8	-10.0	-11.6	-12.1	-13.2	-7.7
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-5.8	-9.1	-9.0	-9.9	-9.2	-7.4	-4.8

# TOTAL PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 11. Passenger Revenue Per Revenue Passenger Mile  
Year Over Year Percent Change**

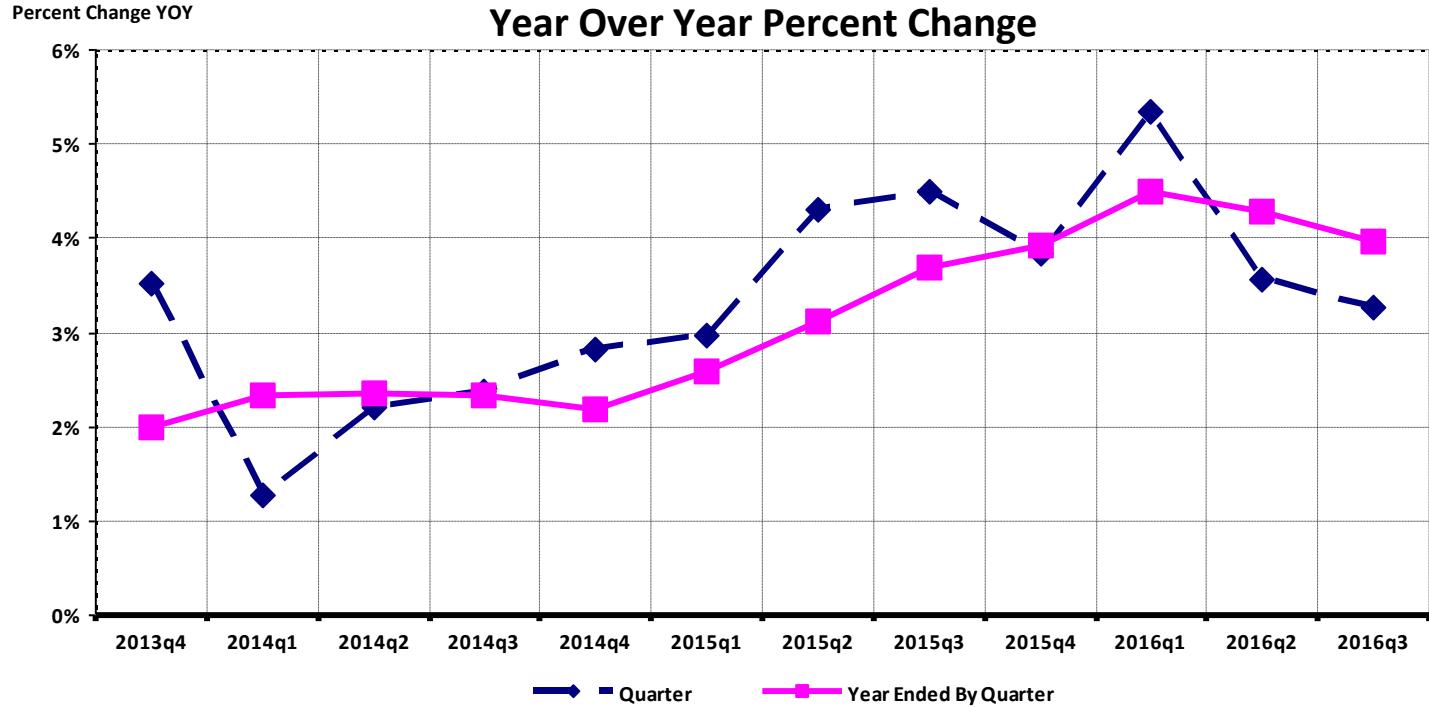


**Chart 12. Revenue Passenger Miles (Scheduled Service)  
Year Over Year Percent Change**

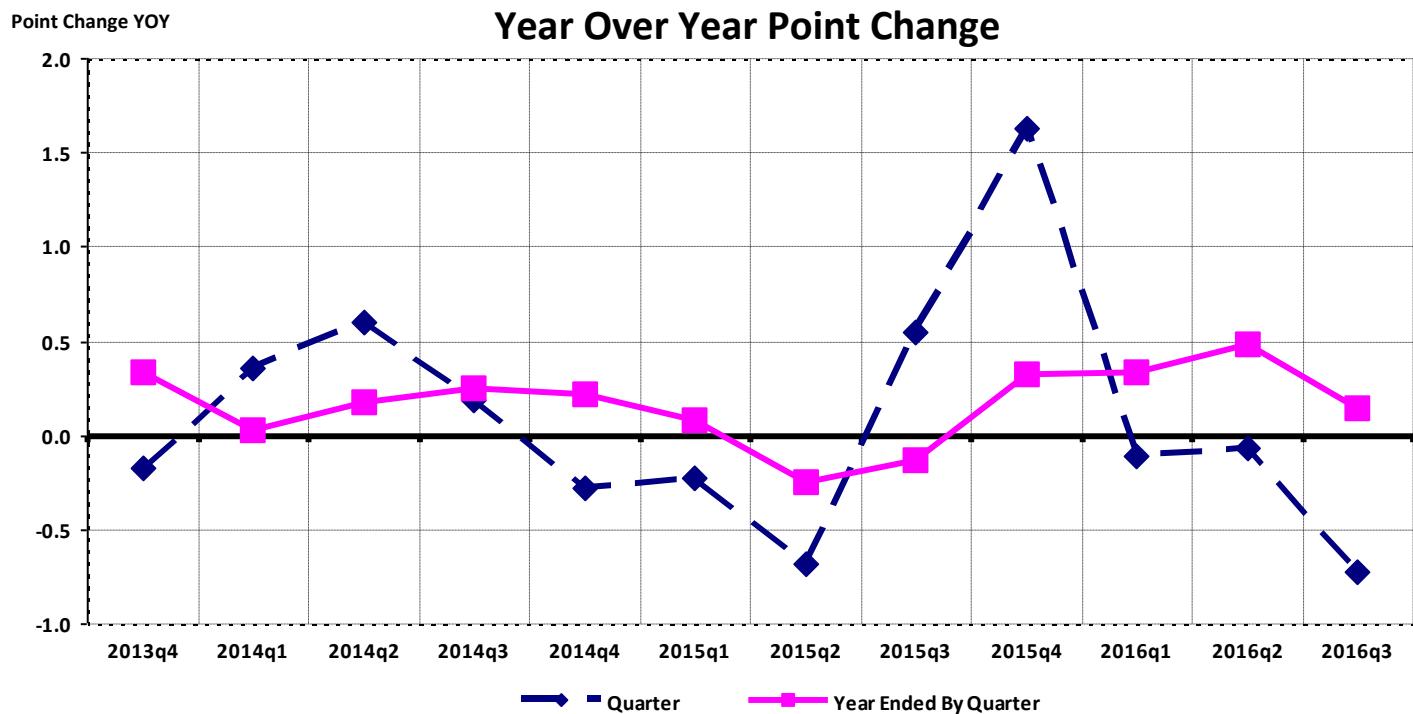


# TOTAL PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 13. Available Seat Miles (Scheduled Passenger Service)**  
**Year Over Year Percent Change**

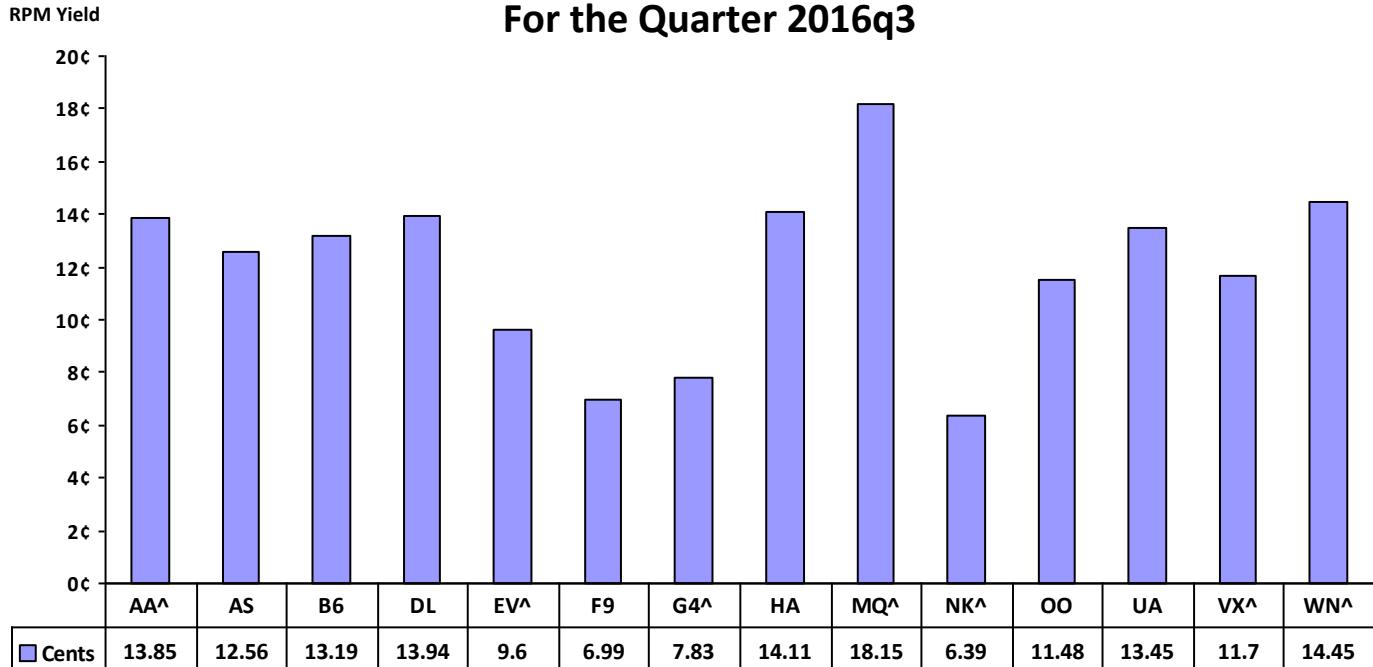


**Chart 14. Passenger Load Factor**  
**Year Over Year Point Change**

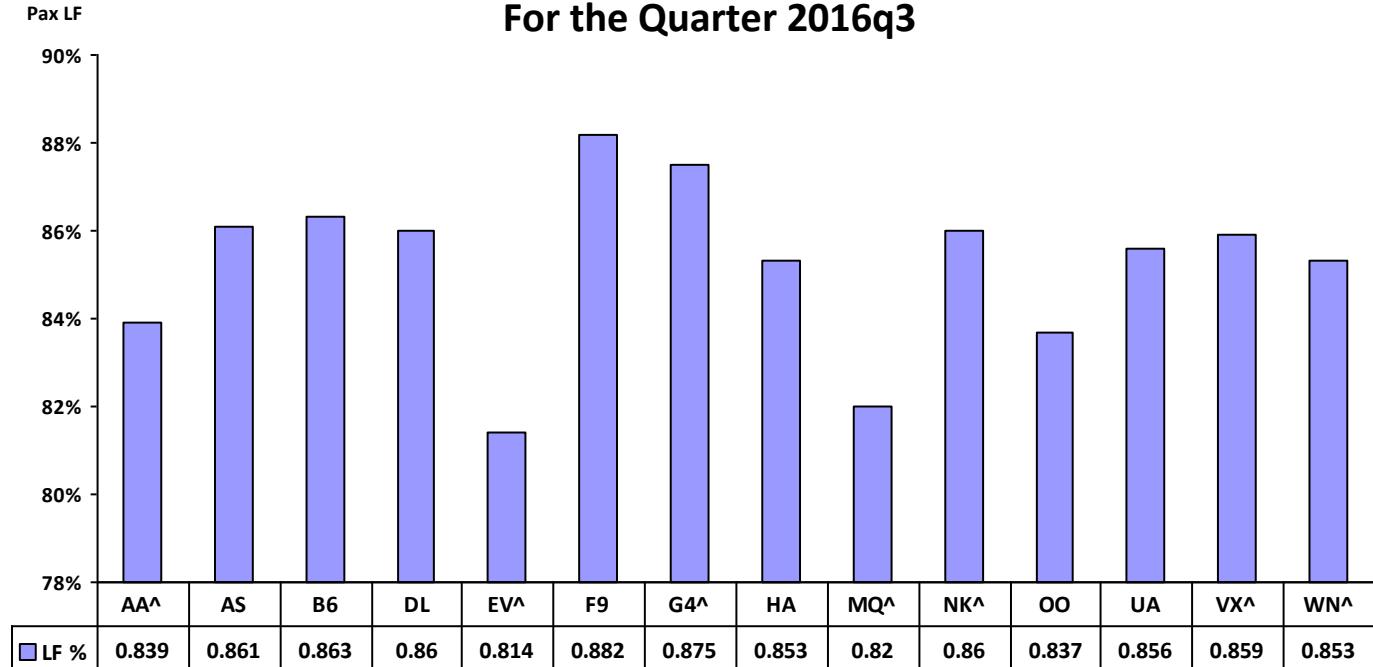


# TOTAL PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 15. Passenger (RPM) Yield  
For the Quarter 2016q3**



**Chart 16. Passenger Load Factor  
For the Quarter 2016q3**



# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Alaska Airlines Inc. (AS)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	1,565.3	1,514.0	5,780.8	5,729.5	5,672.1	5,594.1	5,523.2
2 Operating Expenses	1,142.7	1,081.4	4,383.5	4,322.3	4,320.2	4,302.9	4,250.3
3 Operating Profit (Loss)	422.6	432.6	1,397.3	1,407.2	1,351.9	1,291.2	1,272.9
4 Net Income (Loss)	265.3	267.8	901.3	903.8	868.3	828.5	788.7
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	8.6	8.0	32.4	31.8	31.0	30.3	29.5
6 ASMs - Scheduled Rev. Svc.	10.0	9.3	38.4	37.7	36.9	35.9	34.8
7 Overall RTMs (All Svc.)	0.9	0.8	3.3	3.3	3.2	3.1	3.0
8 Overall ATMs (All Svc.)	1.3	1.2	4.9	4.8	4.7	4.5	4.4
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	177.4	185.3	174.1	176.0	178.6	180.3	182.7
10 Operating Expense per RTM	129.5	132.3	132.1	132.8	136.0	138.7	140.6
11 Operating Profit (Loss) per RTM	47.9	52.9	42.1	43.2	42.6	41.6	42.1
12 Operating Expense per ATM	90.1	92.5	89.8	90.4	92.7	95.0	96.7
13 Passenger Revenue per RPM	12.56	13.35	12.38	12.58	12.84	13.04	13.22
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.28	1.43	1.50	1.56	1.61
15 Times Interest Earned	*	*	134.47	160.35	155.26	243.90	189.81
16 Current Assets to Current Liabilities	*	*	2.19	1.62	1.52	1.45	1.61
17 No. of Days Cash Coverage of Cash Exp.	*	*	287.6	145.4	141.2	120.2	115.1
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	27.0	28.6	24.2	24.6	23.8	23.1	23.0
19 Net Income to Stockholders Equity	*	*	23.65	25.32	26.02	26.50	26.71
20 Corporate Return on Investment	*	*	20.1	22.8	23.2	23.2	23.1
21 Debt to Total Investment	*	*	30.8	8.9	9.8	10.7	11.7
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	86.1	86.0	84.3	84.3	84.2	84.5	84.8
23 Breakeven	58.3	56.6	60.7	60.3	61.1	62.1	62.1
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	11,290	10,911	11,090	10,995	10,891	10,731	10,532
25 Overall RTM's per Employee (000)	78.1	74.9	299.3	296.0	291.6	289.2	287.0
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	3.4	3.5	4.7	4.7	4.9	4.3	4.9
27 Operating Expenses (%)	5.7	-5.9	3.1	0.1	-0.9	-2.3	-3.8
28 Operating Profit (Loss) (in Millions \$)	-9.9	118.3	124.4	252.6	302.2	332.9	423.0
29 Net Income (Loss) (in Millions \$)	-2.5	75.8	112.6	190.9	217.7	230.1	261.5
30 RPMs (Sch. Svc.) (%)	7.8	7.2	9.9	9.8	9.5	9.2	8.7
31 ASMs (Sch. Svc.) (%)	7.6	7.8	10.5	10.6	10.9	10.7	10.1
32 Operating Revenues per RTM (%)	-4.2	-3.4	-4.7	-4.5	-4.1	-4.3	-3.3
33 Operating Expense per RTM (%)	-2.1	-12.1	-6.1	-8.7	-9.3	-10.4	-11.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-5.9	-4.1	-6.3	-5.9	-4.9	-4.4	-3.3

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Allegiant Air (G4)^\wedge

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	322.1	290.0	1,294.4	1,262.3	1,240.6	1,221.5	1,189.9
2 Operating Expenses	250.2	216.8	917.4	884.0	872.6	866.4	914.7
3 Operating Profit (Loss)	71.9	73.2	377.0	378.4	368.0	355.1	275.2
4 Net Income (Loss)	69.3	70.4	365.5	366.6	356.5	344.0	261.0
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	2.6	2.2	9.9	9.5	9.2	8.9	8.5
6 ASMs - Scheduled Rev. Svc.	3.0	2.5	11.6	11.1	10.7	10.2	9.7
7 Overall RTMs (All Svc.)	0.3	0.2	1.0	1.0	0.9	0.9	0.9
8 Overall ATMs (All Svc.)	0.7	0.4	2.5	2.2	2.0	1.8	1.6
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	121.2	128.9	128.2	130.3	133.0	135.8	137.9
10 Operating Expense per RTM	94.1	96.4	90.8	91.2	93.6	96.3	106.0
11 Operating Profit (Loss) per RTM	27.0	32.5	37.3	39.0	39.5	39.5	31.9
12 Operating Expense per ATM	37.7	56.9	36.9	40.2	43.9	48.6	58.7
13 Passenger Revenue per RPM	7.83	8.65	8.54	8.76	9.02	9.28	9.55
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	0.88	0.92	0.97	1.04	1.08
15 Times Interest Earned	*	*	37.79	38.87	39.66	39.42	26.32
16 Current Assets to Current Liabilities	*	*	2.20	2.39	2.28	2.25	2.13
17 No. of Days Cash Coverage of Cash Exp.	*	*	5.9	12.9	9.3	11.5	20.0
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	22.3	25.2	29.1	30.0	29.7	29.1	23.1
19 Net Income to Stockholders Equity	*	*	32.11	34.87	37.07	39.50	32.61
20 Corporate Return on Investment	*	*	25.4	27.4	28.5	29.9	24.6
21 Debt to Total Investment	*	*	22.7	20.3	22.7	24.0	25.3
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	87.5	88.0	86.0	86.0	86.3	86.8	87.8
23 Breakeven	78.0	72.6	65.7	64.2	64.7	65.5	74.0
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	3,315	2,609	3,059	2,882	2,715	2,579	2,481
25 Overall RTM's per Employee (000)	80.2	86.2	330.1	336.2	343.5	348.7	347.7
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	11.1	13.0	8.8	9.1	10.2	11.1	12.2
27 Operating Expenses (%)	15.4	-6.2	0.3	-4.9	-6.8	-9.9	0.8
28 Operating Profit (Loss) (in Millions \$)	-1.4	47.7	101.8	150.9	177.7	216.9	122.1
29 Net Income (Loss) (in Millions \$)	-1.1	47.8	104.4	153.3	178.3	216.1	114.2
30 RPMs (Sch. Svc.) (%)	17.9	19.9	16.9	17.3	17.0	14.5	12.8
31 ASMs (Sch. Svc.) (%)	18.5	24.2	19.3	20.6	21.0	17.8	14.3
32 Operating Revenues per RTM (%)	-6.0	-5.7	-7.1	-7.0	-5.8	-3.0	-0.5
33 Operating Expense per RTM (%)	-2.3	-21.7	-14.3	-19.0	-20.3	-21.3	-10.6
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-9.5	-12.7	-10.5	-11.3	-11.6	-10.2	-8.0

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### American Airlines Inc. (AA)<sup>^</sup>

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	10,688.6	10,732.4	40,296.5	40,340.3	40,739.7	41,084.4	41,647.2
2 Operating Expenses	9,256.3	8,729.6	34,720.4	34,193.7	34,429.2	34,895.4	35,681.6
3 Operating Profit (Loss)	1,432.3	2,002.7	5,576.1	6,146.5	6,310.5	6,189.0	5,965.6
4 Net Income (Loss)	758.1	1,722.1	6,190.7	7,154.8	7,647.8	7,745.9	4,434.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	53.4	54.6	199.8	201.0	200.7	199.3	197.6
6 ASMs - Scheduled Rev. Svc.	63.7	63.4	241.9	241.6	240.9	239.2	238.9
7 Overall RTMs (All Svc.)	5.9	6.0	22.4	22.4	22.4	22.3	22.1
8 Overall ATMs (All Svc.)	10.0	10.0	37.9	37.9	37.8	37.5	37.5
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	179.7	177.8	180.3	179.8	181.9	184.5	188.4
10 Operating Expense per RTM	155.6	144.6	155.3	152.4	153.7	156.7	161.4
11 Operating Profit (Loss) per RTM	24.1	33.2	24.9	27.4	28.2	27.8	27.0
12 Operating Expense per ATM	92.4	87.3	91.6	90.2	91.1	93.0	95.3
13 Passenger Revenue per RPM	13.85	13.98	13.97	14.01	14.25	14.56	14.86
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.34	1.47	1.65	1.85	2.04
15 Times Interest Earned	*	*	5.70	6.48	6.89	6.86	7.33
16 Current Assets to Current Liabilities	*	*	1.15	1.08	0.91	0.83	0.97
17 No. of Days Cash Coverage of Cash Exp.	*	*	74.0	79.0	76.4	67.8	94.0
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	13.4	18.7	13.8	15.2	15.5	15.1	14.3
19 Net Income to Stockholders Equity	*	*	61.32	86.13	120.04	170.69	135.55
20 Corporate Return on Investment	*	*	23.5	29.2	34.2	38.4	25.6
21 Debt to Total Investment	*	*	63.2	64.1	65.8	66.0	75.9
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	83.9	86.2	82.6	83.2	83.3	83.3	82.7
23 Breakeven	76.5	69.6	73.6	71.8	71.2	71.5	71.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	98,921	96,748	97,997	97,454	96,927	95,980	94,760
25 Overall RTM's per Employee (000)	60.1	62.4	228.1	230.3	231.0	232.0	233.2
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-0.4	-4.2	-3.2	-4.2	-4.6	-4.2	-2.5
27 Operating Expenses (%)	6.0	-12.1	-2.7	-7.3	-9.4	-9.7	-8.5
28 Operating Profit (Loss) (in Millions \$)	-570.4	739.2	-389.4	920.2	1,609.5	1,923.3	2,256.3
29 Net Income (Loss) (in Millions \$)	-964.0	767.0	1,756.2	3,487.2	4,575.0	4,954.3	4,002.5
30 RPMs (Sch. Svc.) (%)	-2.2	5.3	1.1	3.2	3.2	1.9	0.8
31 ASMs (Sch. Svc.) (%)	0.4	2.6	1.2	1.8	1.9	0.8	1.0
32 Operating Revenues per RTM (%)	1.1	-8.6	-4.3	-6.8	-7.1	-5.8	-3.2
33 Operating Expense per RTM (%)	7.6	-16.2	-3.8	-9.8	-11.8	-11.1	-9.2
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-1.0	-9.0	-5.9	-8.1	-7.9	-6.0	-4.0

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Delta Air Lines Inc. (DL)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	10,539.9	11,130.4	39,888.1	40,478.6	40,703.8	40,815.8	40,925.1
2 Operating Expenses	8,560.9	8,908.1	32,219.3	32,566.6	32,719.3	32,971.1	35,574.5
3 Operating Profit (Loss)	1,979.1	2,222.3	7,668.7	7,912.0	7,984.5	7,844.7	5,350.6
4 Net Income (Loss)	1,269.3	1,319.2	4,764.5	4,814.4	4,749.2	4,538.5	2,848.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	53.5	53.5	191.0	191.1	189.6	188.0	186.4
6 ASMs - Scheduled Rev. Svc.	62.2	61.2	224.1	223.1	221.3	219.6	219.1
7 Overall RTMs (All Svc.)	5.9	5.9	21.1	21.2	21.1	21.0	20.9
8 Overall ATMs (All Svc.)	9.2	9.1	33.1	33.0	32.8	32.6	32.6
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	180.1	188.1	188.7	190.9	192.8	194.1	195.4
10 Operating Expense per RTM	146.3	150.5	152.4	153.6	155.0	156.8	169.9
11 Operating Profit (Loss) per RTM	33.8	37.6	36.3	37.3	37.8	37.3	25.6
12 Operating Expense per ATM	93.3	97.8	97.4	98.6	99.7	101.0	109.1
13 Passenger Revenue per RPM	13.94	14.81	14.40	14.64	14.84	15.01	15.16
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.98	1.98	1.95	1.92	1.82
15 Times Interest Earned	*	*	19.79	18.99	17.85	16.21	10.13
16 Current Assets to Current Liabilities	*	*	0.48	0.47	0.51	0.51	0.69
17 No. of Days Cash Coverage of Cash Exp.	*	*	37.5	34.4	33.8	39.5	40.5
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	18.8	20.0	19.2	19.5	19.6	19.2	13.1
19 Net Income to Stockholders Equity	*	*	39.81	40.26	39.64	37.50	21.89
20 Corporate Return on Investment	*	*	25.5	25.5	24.9	23.6	14.8
21 Debt to Total Investment	*	*	37.6	39.8	42.7	43.4	39.9
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	86.0	87.4	85.3	85.7	85.7	85.6	85.1
23 Breakeven	67.3	68.5	67.1	67.4	67.5	67.9	75.4
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	80,159	79,172	79,661	79,414	79,021	78,351	77,468
25 Overall RTM's per Employee (000)	73.0	74.7	265.4	267.1	267.1	268.4	270.3
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-5.3	-0.6	-2.5	-1.3	-0.5	1.0	2.7
27 Operating Expenses (%)	-3.9	-9.0	-9.4	-10.7	-12.2	-12.1	0.8
28 Operating Profit (Loss) (in Millions \$)	-243.2	813.0	2,318.1	3,374.4	4,327.5	4,920.1	784.2
29 Net Income (Loss) (in Millions \$)	-49.9	957.8	1,916.0	2,923.7	3,538.3	3,854.0	-7,020.7
30 RPMs (Sch. Svc.) (%)	-0.1	4.4	2.5	3.7	3.9	4.0	4.2
31 ASMs (Sch. Svc.) (%)	1.6	4.1	2.3	3.0	3.4	3.9	4.8
32 Operating Revenues per RTM (%)	-4.3	-3.1	-3.5	-3.2	-2.6	-1.7	-0.5
33 Operating Expense per RTM (%)	-2.8	-11.3	-10.3	-12.4	-14.0	-14.4	-2.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-5.9	-5.1	-5.0	-4.8	-4.3	-2.9	-1.5

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Envoy Air (MQ)<sup>^</sup>

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	276.5	200.5	983.4	907.4	865.9	854.0	911.1
2 Operating Expenses	268.5	218.3	988.6	938.4	903.0	896.0	935.5
3 Operating Profit (Loss)	8.1	-17.8	-5.2	-31.0	-37.1	-42.1	-24.4
4 Net Income (Loss)	10.2	-13.3	13.6	-9.9	-18.8	-16.9	-19.1
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	1.5	1.3	5.1	4.9	5.0	5.4	5.9
6 ASMs - Scheduled Rev. Svc.	1.9	1.6	6.5	6.2	6.3	6.8	7.6
7 Overall RTMs (All Svc.)	0.2	0.1	0.5	0.5	0.5	0.5	0.6
8 Overall ATMs (All Svc.)	0.2	0.2	0.8	0.8	0.8	0.9	1.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	181.7	151.3	191.6	183.8	171.7	158.2	153.2
10 Operating Expense per RTM	176.4	164.7	192.6	190.1	179.1	166.0	157.3
11 Operating Profit (Loss) per RTM	5.3	-13.4	-1.0	-6.3	-7.4	-7.8	-4.1
12 Operating Expense per ATM	114.5	106.2	121.3	119.4	113.2	104.4	98.1
13 Passenger Revenue per RPM	18.15	11.37	18.14	16.31	14.20	12.30	12.20
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	5.23	4.90	4.64	4.52	4.72
15 Times Interest Earned	*	*	-0.14	-5.31	-4.74	-4.88	-3.84
16 Current Assets to Current Liabilities	*	*	1.22	1.13	1.31	1.27	1.55
17 No. of Days Cash Coverage of Cash Exp.	*	*	0.1	0.0	0.1	0.1	0.1
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	2.9	-8.9	-0.5	-3.4	-4.3	-4.9	-2.7
19 Net Income to Stockholders Equity	*	*	7.29	-5.36	-10.08	-8.96	-9.93
20 Corporate Return on Investment	*	*	8.7	-2.3	-5.5	-4.4	-6.7
21 Debt to Total Investment	*	*	3.8	0.0	0.1	0.1	0.1
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	82.0	80.9	79.3	79.0	79.3	78.8	77.9
23 Breakeven	79.5	117.2	84.3	92.1	99.8	105.6	95.3
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	10,859	9,683	10,711	10,417	10,466	10,525	10,651
25 Overall RTM's per Employee (000)	14.0	13.7	47.9	47.4	48.2	51.3	55.8
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	37.9	-22.9	7.9	-6.5	-14.7	-17.9	-14.1
27 Operating Expenses (%)	23.0	-13.4	5.7	-3.2	-9.7	-12.6	-9.4
28 Operating Profit (Loss) (in Millions \$)	25.9	-25.6	19.2	-32.2	-52.0	-56.3	-52.9
29 Net Income (Loss) (in Millions \$)	23.5	-14.7	32.7	-5.5	-25.3	-22.7	-33.7
30 RPMs (Sch. Svc.) (%)	14.8	-30.5	-13.8	-24.4	-28.7	-28.5	-25.8
31 ASMs (Sch. Svc.) (%)	13.3	-33.5	-15.3	-26.1	-30.9	-30.1	-26.7
32 Operating Revenues per RTM (%)	20.1	10.9	25.1	23.6	19.5	14.8	15.7
33 Operating Expense per RTM (%)	7.1	24.5	22.4	28.0	26.5	22.1	22.1
34 Passenger Revenue per RPM (Sch. Svc.)(%)	59.7	-3.1	48.7	33.4	17.1	4.1	6.1

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### ExpressJet Airlines Inc. (EV)^\wedge

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	260.4	283.0	1,067.7	1,090.3	1,129.2	1,169.9	1,237.5
2 Operating Expenses	261.0	286.9	1,089.8	1,115.7	1,146.4	1,192.1	1,267.9
3 Operating Profit (Loss)	-0.6	-3.9	-22.1	-25.4	-17.3	-22.1	-30.4
4 Net Income (Loss)	-1.4	-4.6	-19.6	-22.7	-18.6	-23.0	-35.0
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	2.7	3.2	10.8	11.4	12.1	12.7	13.6
6 ASMs - Scheduled Rev. Svc.	3.3	3.9	13.5	14.2	15.0	15.7	16.8
7 Overall RTMs (All Svc.)	0.3	0.3	1.1	1.1	1.2	1.3	1.4
8 Overall ATMs (All Svc.)	0.4	0.4	1.5	1.6	1.7	1.7	1.9
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	96.7	87.6	98.6	95.9	93.4	92.2	91.2
10 Operating Expense per RTM	97.0	88.8	100.6	98.1	94.9	94.0	93.4
11 Operating Profit (Loss) per RTM	-0.2	-1.2	-2.0	-2.2	-1.4	-1.7	-2.2
12 Operating Expense per ATM	70.5	65.7	72.1	70.7	68.9	68.5	68.2
13 Passenger Revenue per RPM	9.60	8.70	9.78	9.52	9.28	9.16	9.07
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.57	1.51	1.23	1.19	1.16
15 Times Interest Earned	*	*	-4.67	-4.18	-2.58	-2.46	-2.09
16 Current Assets to Current Liabilities	*	*	0.88	2.83	0.93	0.93	1.26
17 No. of Days Cash Coverage of Cash Exp.	*	*	3.4	3.2	14.1	13.5	7.4
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	-0.2	-1.4	-2.1	-2.3	-1.5	-1.9	-2.5
19 Net Income to Stockholders Equity	*	*	-5.06	-5.83	-3.81	-4.43	-6.30
20 Corporate Return on Investment	*	*	-2.1	-2.2	-1.2	-1.3	-1.9
21 Debt to Total Investment	*	*	36.6	86.7	41.7	41.7	48.3
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	81.4	81.9	80.0	80.2	80.6	80.7	80.7
23 Breakeven	82.3	83.8	82.5	83.0	82.6	83.0	83.4
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	6,625	7,729	7,051	7,327	7,624	7,964	8,291
25 Overall RTM's per Employee (000)	40.6	41.8	153.6	155.2	158.5	159.3	163.7
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-8.0	-16.9	-13.7	-15.8	-15.1	-13.2	-9.3
27 Operating Expenses (%)	-9.0	-17.7	-14.1	-16.1	-17.6	-17.6	-12.9
28 Operating Profit (Loss) (in Millions \$)	3.3	4.1	8.3	9.1	43.2	76.9	61.6
29 Net Income (Loss) (in Millions \$)	3.2	1.1	15.4	13.3	45.6	61.0	40.0
30 RPMs (Sch. Svc.) (%)	-16.7	-22.7	-20.2	-21.7	-21.3	-20.3	-17.2
31 ASMs (Sch. Svc.) (%)	-16.2	-22.7	-19.6	-21.2	-20.9	-19.8	-16.6
32 Operating Revenues per RTM (%)	10.4	7.6	8.1	7.5	7.8	8.9	9.6
33 Operating Expense per RTM (%)	9.2	6.5	7.7	7.2	4.7	3.4	5.2
34 Passenger Revenue per RPM (Sch. Svc.)(%)	10.4	6.8	7.9	7.2	7.3	8.4	9.1

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Frontier Airlines Inc. (F9)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	490.6	417.5	1,683.2	1,610.1	1,602.7	1,604.0	1,605.0
2 Operating Expenses	365.1	322.6	1,371.7	1,329.2	1,315.0	1,328.1	1,329.9
3 Operating Profit (Loss)	125.5	95.0	311.5	280.9	287.7	275.9	275.1
4 Net Income (Loss)	78.9	35.5	189.3	145.9	153.2	145.5	151.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	4.4	3.3	15.2	14.1	13.4	12.6	11.7
6 ASMs - Scheduled Rev. Svc.	5.0	3.8	17.4	16.1	15.4	14.5	13.5
7 Overall RTMs (All Svc.)	0.4	0.3	1.5	1.5	1.4	1.3	1.3
8 Overall ATMs (All Svc.)	0.5	1.1	1.8	2.3	3.3	3.5	3.9
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	111.3	120.5	108.7	110.7	114.3	119.7	127.9
10 Operating Expense per RTM	82.8	93.1	88.6	91.4	93.8	99.1	106.0
11 Operating Profit (Loss) per RTM	28.5	27.4	20.1	19.3	20.5	20.6	21.9
12 Operating Expense per ATM	73.0	29.9	77.6	56.7	40.3	37.6	34.1
13 Passenger Revenue per RPM	6.99	9.79	7.20	7.87	8.62	9.50	10.58
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	2.98	3.02	3.19	3.43	3.88
15 Times Interest Earned	*	*	199.64	88.24	61.33	52.15	47.74
16 Current Assets to Current Liabilities	*	*	1.16	0.99	0.87	1.09	0.91
17 No. of Days Cash Coverage of Cash Exp.	*	*	154.4	137.6	104.9	120.1	89.7
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	25.6	22.7	18.5	17.4	17.9	17.2	17.1
19 Net Income to Stockholders Equity	*	*	55.83	46.15	51.65	52.15	62.00
20 Corporate Return on Investment	*	*	33.8	27.9	31.3	32.1	37.8
21 Debt to Total Investment	*	*	35.4	40.7	45.9	39.4	39.0
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	88.2	87.9	87.7	87.6	87.2	86.7	86.7
23 Breakeven	75.0	62.6	79.6	75.9	71.2	69.5	68.6
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	3,196	2,809	3,046	2,950	2,877	2,980	3,169
25 Overall RTM's per Employee (000)	138.0	123.3	508.4	492.9	487.3	449.5	396.0
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	17.5	-6.9	4.9	-1.6	-0.8	1.9	6.5
27 Operating Expenses (%)	13.2	-8.6	3.1	-2.3	-4.2	-2.7	-0.1
28 Operating Profit (Loss) (in Millions \$)	30.5	-0.7	36.4	5.1	44.7	65.7	99.0
29 Net Income (Loss) (in Millions \$)	43.4	-22.8	37.8	-28.3	3.5	16.5	45.4
30 RPMs (Sch. Svc.) (%)	32.6	13.2	29.6	24.5	23.7	21.1	18.0
31 ASMs (Sch. Svc.) (%)	32.1	17.7	28.1	24.4	25.9	25.0	23.2
32 Operating Revenues per RTM (%)	-7.7	-17.1	-15.0	-17.6	-17.5	-15.2	-9.1
33 Operating Expense per RTM (%)	-11.1	-18.6	-16.4	-18.2	-20.3	-19.0	-14.7
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-28.5	-21.4	-31.9	-30.3	-27.1	-22.0	-14.2

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Hawaiian Airlines Inc. (HA)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	670.1	630.7	2,383.3	2,343.9	2,321.7	2,313.2	2,313.8
2 Operating Expenses	492.3	474.5	1,878.2	1,860.4	1,867.4	1,882.1	1,915.8
3 Operating Profit (Loss)	177.8	156.1	505.1	483.4	454.3	431.0	398.0
4 Net Income (Loss)	103.5	71.1	276.2	243.8	213.2	192.9	168.9
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	4.2	3.9	15.2	14.9	14.6	14.4	14.3
6 ASMs - Scheduled Rev. Svc.	4.9	4.7	18.2	17.9	17.8	17.7	17.6
7 Overall RTMs (All Svc.)	0.5	0.4	1.7	1.7	1.7	1.7	1.7
8 Overall ATMs (All Svc.)	0.9	0.8	3.2	3.2	3.1	3.1	3.1
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	140.4	142.9	136.9	137.5	138.1	138.1	138.8
10 Operating Expense per RTM	103.2	107.5	107.9	109.1	111.1	112.4	115.0
11 Operating Profit (Loss) per RTM	37.3	35.4	29.0	28.4	27.0	25.7	23.9
12 Operating Expense per ATM	57.1	57.9	58.7	58.9	59.5	60.4	62.0
13 Passenger Revenue per RPM	14.11	14.31	13.69	13.73	13.85	13.96	14.13
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	2.25	2.18	2.10	1.99	1.88
15 Times Interest Earned	*	*	12.19	9.82	8.06	7.14	6.40
16 Current Assets to Current Liabilities	*	*	0.95	0.84	0.87	0.87	0.88
17 No. of Days Cash Coverage of Cash Exp.	*	*	128.5	114.3	124.1	100.0	109.1
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	26.5	24.8	21.2	20.6	19.6	18.6	17.2
19 Net Income to Stockholders Equity	*	*	45.01	45.34	45.15	46.15	43.74
20 Corporate Return on Investment	*	*	29.8	26.8	23.7	21.0	17.8
21 Debt to Total Investment	*	*	26.8	31.2	42.3	49.6	58.4
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	85.3	83.0	83.6	82.9	81.9	81.4	81.2
23 Breakeven	60.1	59.9	64.5	64.5	64.8	65.2	66.4
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	5,436	4,948	5,214	5,092	4,993	4,923	4,881
25 Overall RTM's per Employee (000)	87.8	89.2	333.8	334.8	336.8	340.3	341.4
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	6.3	-1.2	3.0	1.0	-0.2	0.1	2.0
27 Operating Expenses (%)	3.8	-10.9	-2.0	-5.8	-7.4	-8.7	-7.2
28 Operating Profit (Loss) (in Millions \$)	21.7	50.5	107.1	135.9	145.1	182.2	192.2
29 Net Income (Loss) (in Millions \$)	32.4	33.1	107.3	108.0	97.8	113.1	84.7
30 RPMs (Sch. Svc.) (%)	7.6	2.6	6.4	5.0	4.5	3.8	3.7
31 ASMs (Sch. Svc.) (%)	4.7	3.6	3.3	3.0	3.4	3.6	3.2
32 Operating Revenues per RTM (%)	-1.7	-2.4	-1.4	-1.6	-2.6	-3.6	-2.8
33 Operating Expense per RTM (%)	-4.0	-12.0	-6.1	-8.2	-9.6	-12.1	-11.5
34 Passenger Revenue per RPM (Sch. Svc.) (%)	-1.4	-4.4	-3.1	-4.0	-4.9	-5.0	-3.6

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### JetBlue Airways (B6)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	1,731.7	1,687.6	6,585.0	6,540.9	6,508.8	6,416.1	6,268.7
2 Operating Expenses	1,377.3	1,337.6	5,248.8	5,209.1	5,205.1	5,217.8	5,232.5
3 Operating Profit (Loss)	354.4	350.0	1,336.2	1,331.8	1,303.7	1,198.4	1,036.2
4 Net Income (Loss)	199.0	198.1	768.6	767.7	739.5	677.1	574.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	11.9	11.1	45.0	44.2	43.1	41.7	40.6
6 ASMs - Scheduled Rev. Svc.	13.8	13.0	53.1	52.3	50.9	49.3	48.1
7 Overall RTMs (All Svc.)	1.2	1.1	4.5	4.4	4.3	4.2	4.1
8 Overall ATMs (All Svc.)	1.7	1.6	6.7	6.6	6.4	6.2	6.1
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	145.2	151.4	146.1	147.7	150.4	152.9	153.3
10 Operating Expense per RTM	115.5	120.0	116.5	117.6	120.3	124.3	128.0
11 Operating Profit (Loss) per RTM	29.7	31.4	29.7	30.1	30.1	28.5	25.3
12 Operating Expense per ATM	79.4	81.8	78.7	79.3	81.3	84.1	86.3
13 Passenger Revenue per RPM	13.19	14.02	13.28	13.49	13.84	14.13	14.26
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.26	1.28	1.30	1.31	1.29
15 Times Interest Earned	*	*	12.61	12.19	11.46	10.19	8.61
16 Current Assets to Current Liabilities	*	*	0.80	0.80	0.72	0.60	0.73
17 No. of Days Cash Coverage of Cash Exp.	*	*	109.0	113.8	96.8	65.6	84.4
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	20.5	20.7	20.3	20.4	20.0	18.7	16.5
19 Net Income to Stockholders Equity	*	*	22.44	23.88	24.42	23.75	21.39
20 Corporate Return on Investment	*	*	16.7	17.2	17.1	16.2	14.4
21 Debt to Total Investment	*	*	30.5	32.4	34.3	36.5	39.6
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	86.3	85.3	84.8	84.5	84.6	84.6	84.4
23 Breakeven	68.1	66.2	66.7	66.2	66.6	68.1	70.0
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	16,239	14,850	15,630	15,283	14,978	14,606	14,231
25 Overall RTM's per Employee (000)	73.4	75.1	288.3	289.7	288.9	287.4	287.3
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	2.6	10.4	5.0	7.1	8.6	10.3	9.3
27 Operating Expenses (%)	3.0	-2.0	0.3	-1.0	-1.5	-1.7	-0.9
28 Operating Profit (Loss) (in Millions \$)	4.4	186.7	300.0	482.2	595.6	690.5	578.2
29 Net Income (Loss) (in Millions \$)	0.9	119.3	194.1	312.6	205.7	281.5	219.2
30 RPMs (Sch. Svc.) (%)	7.7	9.2	11.0	11.4	11.1	10.3	9.4
31 ASMs (Sch. Svc.) (%)	6.4	10.4	10.4	11.6	10.7	9.6	8.6
32 Operating Revenues per RTM (%)	-4.1	1.2	-4.7	-3.4	-1.8	0.2	-0.1
33 Operating Expense per RTM (%)	-3.7	-10.2	-9.0	-10.7	-11.0	-10.7	-9.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-5.9	0.5	-6.9	-5.4	-2.8	0.0	0.6

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**SkyWest Airlines Inc. (OO)**

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	539.1	510.5	2,054.6	2,026.1	1,974.2	1,931.7	1,917.3
2 Operating Expenses	473.3	442.9	1,809.3	1,778.9	1,743.4	1,715.6	1,758.3
3 Operating Profit (Loss)	65.7	67.6	245.3	247.2	230.7	216.1	159.0
4 Net Income (Loss)	37.2	37.1	135.6	135.5	123.9	113.3	74.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	4.6	4.5	17.6	17.6	17.3	17.0	16.6
6 ASMs - Scheduled Rev. Svc.	5.4	5.4	21.4	21.3	21.0	20.4	19.9
7 Overall RTMs (All Svc.)	0.5	0.5	1.8	1.8	1.7	1.7	1.7
8 Overall ATMs (All Svc.)	0.7	0.7	2.6	2.6	2.6	2.5	2.5
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	118.3	112.9	116.7	115.3	113.9	113.8	115.8
10 Operating Expense per RTM	103.9	98.0	102.8	101.2	100.6	101.1	106.2
11 Operating Profit (Loss) per RTM	14.4	15.0	13.9	14.1	13.3	12.7	9.6
12 Operating Expense per ATM	71.9	67.2	69.4	68.2	67.8	68.2	70.9
13 Passenger Revenue per RPM	11.48	10.98	11.33	11.21	11.07	11.05	11.22
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	0.64	0.65	0.66	0.67	0.69
15 Times Interest Earned	*	*	9.10	8.50	7.38	6.41	4.20
16 Current Assets to Current Liabilities	*	*	1.65	1.43	1.44	1.46	1.85
17 No. of Days Cash Coverage of Cash Exp.	*	*	118.1	109.3	98.4	105.0	122.6
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	12.2	13.2	11.9	12.2	11.7	11.2	8.3
19 Net Income to Stockholders Equity	*	*	9.40	9.63	9.00	8.39	5.59
20 Corporate Return on Investment	*	*	5.1	5.3	5.2	5.1	4.1
21 Debt to Total Investment	*	*	56.9	54.9	53.8	54.1	55.3
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	83.7	84.0	82.3	82.4	82.6	83.1	83.1
23 Breakeven	72.6	72.0	71.6	71.5	72.2	73.1	75.9
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	10,748	10,049	10,556	10,381	10,196	10,001	9,833
25 Overall RTM's per Employee (000)	42.4	45.0	166.8	169.3	169.9	169.7	168.4
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	5.6	3.4	7.2	6.6	4.3	2.3	2.9
27 Operating Expenses (%)	6.9	3.0	2.9	1.9	-0.7	-2.9	3.6
28 Operating Profit (Loss) (in Millions \$)	-1.9	4.1	86.3	92.3	92.9	94.1	-6.4
29 Net Income (Loss) (in Millions \$)	0.1	5.6	61.1	66.6	67.2	66.8	-0.7
30 RPMs (Sch. Svc.) (%)	0.8	9.2	6.3	8.6	9.8	9.5	8.6
31 ASMs (Sch. Svc.) (%)	1.2	9.6	7.3	9.5	10.5	9.9	8.9
32 Operating Revenues per RTM (%)	4.8	-5.3	0.8	-1.8	-5.0	-6.6	-5.2
33 Operating Expense per RTM (%)	6.1	-5.7	-3.2	-6.2	-9.5	-11.3	-4.6
34 Passenger Revenue per RPM (Sch. Svc.)(%)	4.6	-4.4	1.0	-1.3	-4.4	-6.0	-4.9

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Southwest Airlines Co. (WN)<sup>^</sup>**

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	5,139.1	5,317.9	20,326.9	20,505.7	20,232.2	19,820.1	19,470.4
2 Operating Expenses	4,444.6	4,093.0	16,386.5	16,034.8	15,952.2	15,703.6	15,759.9
3 Operating Profit (Loss)	694.4	1,224.9	3,940.4	4,470.9	4,280.0	4,116.5	3,710.6
4 Net Income (Loss)	388.2	584.4	2,255.6	2,451.7	2,239.7	2,181.3	1,835.6
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	32.3	31.1	123.2	121.9	120.1	117.5	114.5
6 ASMs - Scheduled Rev. Svc.	37.9	36.4	146.8	145.2	143.5	140.5	137.8
7 Overall RTMs (All Svc.)	3.3	3.1	12.4	12.3	12.1	11.9	11.6
8 Overall ATMs (All Svc.)	4.6	4.4	17.8	17.6	17.4	17.0	16.6
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	157.3	169.3	163.5	166.6	166.9	166.5	167.8
10 Operating Expense per RTM	136.1	130.3	131.8	130.3	131.6	131.9	135.8
11 Operating Profit (Loss) per RTM	21.3	39.0	31.7	36.3	35.3	34.6	32.0
12 Operating Expense per ATM	96.9	93.1	92.3	91.3	91.9	92.5	94.7
13 Passenger Revenue per RPM	14.45	15.19	15.04	15.24	15.43	15.57	15.85
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.90	1.97	2.01	2.02	2.00
15 Times Interest Earned	*	*	46.92	49.04	44.56	39.90	31.51
16 Current Assets to Current Liabilities	*	*	0.62	0.57	0.55	0.54	0.58
17 No. of Days Cash Coverage of Cash Exp.	*	*	82.6	83.5	87.8	75.8	76.6
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	13.5	23.0	19.4	21.8	21.2	20.8	19.1
19 Net Income to Stockholders Equity	*	*	29.92	33.31	31.21	31.02	26.05
20 Corporate Return on Investment	*	*	21.8	24.4	23.0	23.1	19.8
21 Debt to Total Investment	*	*	29.0	30.0	30.6	30.2	27.7
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	85.3	85.4	83.9	83.9	83.7	83.6	83.1
23 Breakeven	71.0	60.7	64.0	61.4	62.1	62.7	64.2
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	52,817	48,228	51,145	49,998	48,889	47,975	47,170
25 Overall RTM's per Employee (000)	61.9	65.1	243.1	246.1	248.0	248.1	246.0
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-3.4	10.8	4.4	8.2	7.3	6.5	5.8
27 Operating Expenses (%)	8.6	-2.2	4.0	1.1	-0.7	-4.1	-4.0
28 Operating Profit (Loss) (in Millions \$)	-530.5	610.7	229.9	1,371.0	1,489.8	1,891.2	1,719.9
29 Net Income (Loss) (in Millions \$)	-196.1	255.5	420.0	871.7	802.7	1,044.8	676.8
30 RPMs (Sch. Svc.) (%)	4.1	8.9	7.5	8.8	9.4	8.8	7.1
31 ASMs (Sch. Svc.) (%)	4.2	7.4	6.5	7.3	7.9	7.2	5.7
32 Operating Revenues per RTM (%)	-7.1	1.8	-2.5	-0.2	-1.6	-2.0	-1.3
33 Operating Expense per RTM (%)	4.4	-10.1	-2.9	-6.7	-8.9	-11.8	-10.4
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-4.9	-5.1	-5.1	-5.2	-5.4	-4.7	-2.9

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Spirit Air Lines (NK)<sup>^</sup>

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	621.3	574.8	2,263.5	2,217.0	2,186.3	2,141.5	2,096.1
2 Operating Expenses	486.1	417.6	1,784.8	1,716.3	1,685.1	1,632.3	1,617.3
3 Operating Profit (Loss)	135.2	157.2	478.7	500.7	501.2	509.1	478.8
4 Net Income (Loss)	81.4	102.8	295.2	316.6	320.2	327.3	306.3
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	5.6	4.8	20.9	20.1	19.1	18.0	17.0
6 ASMs - Scheduled Rev. Svc.	6.5	5.7	24.8	23.9	22.7	21.4	20.0
7 Overall RTMs (All Svc.)	0.6	0.5	2.1	2.0	1.9	1.8	1.7
8 Overall ATMs (All Svc.)	0.7	0.6	3.3	3.2	2.9	2.3	2.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	111.0	120.5	108.0	110.2	114.7	119.0	123.5
10 Operating Expense per RTM	86.8	87.6	85.2	85.3	88.4	90.7	95.3
11 Operating Profit (Loss) per RTM	24.1	33.0	22.9	24.9	26.3	28.3	28.2
12 Operating Expense per ATM	74.7	74.6	54.1	53.5	58.1	71.2	81.2
13 Passenger Revenue per RPM	6.39	7.22	6.10	6.28	6.67	7.04	7.46
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.80	1.84	1.88	1.94	2.00
15 Times Interest Earned	*	*	34.81	125.97	-890.28	-141.89	-240.56
16 Current Assets to Current Liabilities	*	*	1.92	1.94	1.88	2.19	1.96
17 No. of Days Cash Coverage of Cash Exp.	*	*	200.1	227.6	205.6	188.2	176.1
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	21.8	27.4	21.1	22.6	22.9	23.8	22.8
19 Net Income to Stockholders Equity	*	*	23.46	26.25	27.60	29.59	29.18
20 Corporate Return on Investment	*	*	24.5	26.6	27.6	29.3	29.0
21 Debt to Total Investment	*	*					
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	86.0	84.3	84.5	84.0	84.1	84.3	84.7
23 Breakeven	49.9	41.5	49.3	47.0	47.3	46.7	49.2
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	5,342	4,389	5,010	4,772	4,535	4,336	4,200
25 Overall RTM's per Employee (000)	104.8	108.7	418.1	421.6	420.1	415.0	404.1
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	8.1	10.6	8.0	8.6	10.0	10.9	11.7
27 Operating Expenses (%)	16.4	-0.5	10.4	6.0	6.5	3.6	4.8
28 Operating Profit (Loss) (in Millions \$)	-22.0	57.0	-0.1	79.0	96.6	153.9	145.4
29 Net Income (Loss) (in Millions \$)	-21.4	35.8	-11.2	46.1	61.6	100.0	93.6
30 RPMs (Sch. Svc.) (%)	17.4	30.4	23.4	26.8	28.0	27.1	24.8
31 ASMs (Sch. Svc.) (%)	15.0	35.5	23.8	29.1	30.6	30.2	28.2
32 Operating Revenues per RTM (%)	-8.0	-15.2	-12.5	-14.4	-14.0	-12.8	-10.5
33 Operating Expense per RTM (%)	-0.9	-23.7	-10.6	-16.4	-16.8	-18.5	-16.0
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-11.4	-21.5	-18.2	-20.8	-20.3	-18.4	-14.9

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### United Air Lines Inc. (UA)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	9,913.2	10,305.9	36,540.4	36,933.1	37,450.9	37,864.1	38,140.2
2 Operating Expenses	8,288.5	8,406.3	32,124.5	32,242.4	32,374.9	32,696.8	33,428.6
3 Operating Profit (Loss)	1,624.7	1,899.6	4,415.9	4,690.8	5,076.0	5,167.3	4,711.6
4 Net Income (Loss)	965.0	4,775.5	2,690.6	6,501.1	7,106.0	7,301.4	6,469.1
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	51.8	50.5	184.7	183.5	183.5	183.3	181.4
6 ASMs - Scheduled Rev. Svc.	60.5	58.8	222.5	220.9	220.5	219.5	217.9
7 Overall RTMs (All Svc.)	5.9	5.7	21.2	21.0	21.0	21.0	20.8
8 Overall ATMs (All Svc.)	9.0	8.8	33.2	33.0	32.5	31.5	30.4
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	168.0	180.7	172.4	175.9	178.7	180.5	183.5
10 Operating Expense per RTM	140.5	147.4	151.6	153.5	154.5	155.9	160.8
11 Operating Profit (Loss) per RTM	27.5	33.3	20.8	22.3	24.2	24.6	22.7
12 Operating Expense per ATM	92.0	95.8	96.7	97.7	99.5	103.7	110.0
13 Passenger Revenue per RPM	13.45	14.24	13.60	13.82	14.06	14.27	14.53
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.83	1.93	2.04	2.17	2.30
15 Times Interest Earned	*	*	8.21	8.00	8.28	8.08	6.41
16 Current Assets to Current Liabilities	*	*	0.60	0.56	0.54	0.63	0.75
17 No. of Days Cash Coverage of Cash Exp.	*	*	59.4	57.0	47.4	61.2	64.4
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	16.4	18.4	12.1	12.7	13.6	13.6	12.4
19 Net Income to Stockholders Equity	*	*	32.36	87.16	109.13	133.45	143.17
20 Corporate Return on Investment	*	*	16.1	36.8	41.8	45.2	42.8
21 Debt to Total Investment	*	*	57.6	59.5	59.7	56.7	58.6
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	85.6	85.9	83.0	83.1	83.2	83.5	83.3
23 Breakeven	76.1	73.0	79.4	78.4	76.8	76.2	77.0
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	81,698	78,643	80,177	79,413	78,904	78,649	78,649
25 Overall RTM's per Employee (000)	72.2	72.5	264.4	264.4	265.6	266.7	264.3
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-3.8	-2.4	-4.2	-3.8	-3.5	-2.7	-2.0
27 Operating Expenses (%)	-1.4	-10.4	-3.9	-6.3	-8.4	-10.5	-9.5
28 Operating Profit (Loss) (in Millions \$)	-274.9	714.8	-295.7	694.0	1,618.7	2,791.4	2,723.8
29 Net Income (Loss) (in Millions \$)	-3,810.5	3,842.3	-3,778.5	3,874.2	4,902.9	6,187.6	5,192.5
30 RPMs (Sch. Svc.) (%)	2.5	3.4	1.8	2.1	2.5	2.6	1.6
31 ASMs (Sch. Svc.) (%)	2.8	3.7	2.1	2.4	3.1	2.8	2.3
32 Operating Revenues per RTM (%)	-7.0	-5.6	-6.1	-5.6	-5.6	-5.4	-4.3
33 Operating Expense per RTM (%)	-4.7	-13.3	-5.8	-8.1	-10.4	-13.0	-11.6
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-5.6	-5.5	-6.4	-6.3	-5.8	-4.2	-1.9

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Virgin America (VX)^\wedge**

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	445.2	410.9	1,626.4	1,592.1	1,567.2	1,529.6	1,510.3
2 Operating Expenses	354.5	337.0	1,414.3	1,396.8	1,373.5	1,352.3	1,343.3
3 Operating Profit (Loss)	90.7	73.9	212.1	195.3	193.8	177.2	167.0
4 Net Income (Loss)	51.8	71.9	298.3	318.3	345.2	340.5	153.5
<b><u>TRAFFIC: (Billions)</u></b>							
5 RPMs - Scheduled Rev. Svc.	3.3	2.7	11.8	11.2	10.8	10.4	10.2
6 ASMs - Scheduled Rev. Svc.	3.9	3.3	14.2	13.6	13.1	12.7	12.4
7 Overall RTMs (All Svc.)	0.3	0.3	1.2	1.1	1.1	1.0	1.0
8 Overall ATMs (All Svc.)	0.5	0.4	1.8	1.8	1.7	1.7	1.6
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	134.0	150.2	137.5	141.6	145.1	146.6	148.2
10 Operating Expense per RTM	106.7	123.2	119.6	124.3	127.2	129.6	131.8
11 Operating Profit (Loss) per RTM	27.3	27.0	17.9	17.4	17.9	17.0	16.4
12 Operating Expense per ATM	70.9	78.2	76.9	78.9	80.4	81.9	83.4
13 Passenger Revenue per RPM	11.70	13.19	12.01	12.38	12.70	12.85	13.01
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.37	1.52	1.74	1.97	2.32
15 Times Interest Earned	*	*	16.16	20.61	26.90	32.36	12.47
16 Current Assets to Current Liabilities	*	*	1.55	1.34	1.28	1.26	1.35
17 No. of Days Cash Coverage of Cash Exp.	*	*	162.4	160.2	152.0	135.8	140.8
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	20.4	18.0	13.0	12.3	12.4	11.6	11.1
19 Net Income to Stockholders Equity	*	*	36.40	42.77	51.96	57.83	42.10
20 Corporate Return on Investment	*	*	26.8	31.9	39.8	45.2	25.6
21 Debt to Total Investment	*	*	33.4	34.7	31.1	27.6	25.5
<b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>							
22 Actual	85.9	82.5	83.4	82.5	82.2	82.2	82.4
23 Breakeven	67.1	66.6	72.8	72.7	72.1	72.8	73.4
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	2,948	2,683	2,847	2,781	2,706	2,641	2,586
25 Overall RTM's per Employee (000)	112.7	102.0	415.4	404.2	399.1	395.2	394.1
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	8.3	1.3	7.7	5.8	4.3	2.7	2.2
27 Operating Expenses (%)	5.2	-4.6	5.3	2.7	-0.3	-3.0	-1.6
28 Operating Profit (Loss) (in Millions \$)	16.8	21.5	45.1	49.8	68.9	80.8	54.9
29 Net Income (Loss) (in Millions \$)	-20.1	30.2	144.8	195.1	250.0	280.4	81.4
30 RPMs (Sch. Svc.) (%)	21.4	1.9	16.0	10.8	6.5	3.5	1.9
31 ASMs (Sch. Svc.) (%)	16.7	3.0	14.5	10.9	6.9	3.7	1.0
32 Operating Revenues per RTM (%)	-10.7	-0.5	-7.2	-4.6	-2.1	-0.7	0.4
33 Operating Expense per RTM (%)	-13.3	-6.3	-9.3	-7.3	-6.4	-6.2	-3.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	-11.3	-1.4	-7.7	-5.2	-2.8	-1.3	-0.4

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Cargo Majors

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	10,141.5	8,310.4	35,868.7	34,037.6	33,470.0	33,641.2	34,284.9
2 Operating Expenses	9,443.1	7,660.6	32,906.9	31,124.4	30,609.0	30,968.4	31,721.6
3 Operating Profit (Loss)	698.4	649.8	2,961.8	2,913.2	2,861.0	2,672.8	2,563.3
4 Net Income (Loss)	391.1	359.0	1,852.7	1,820.6	1,533.9	1,514.2	1,238.3
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	4.6	4.5	18.4	18.3	18.2	18.3	18.4
6 ATMs - Scheduled Svc.	8.0	7.8	32.2	32.0	31.8	31.6	31.6
7 Overall RTMs (All Svc.)	6.6	6.4	26.0	25.8	25.8	26.0	26.1
8 Overall ATMs (All Svc.)	12.1	10.9	47.3	46.2	45.1	44.9	44.4
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	154.2	130.5	138.1	132.1	129.7	129.2	131.4
10 Operating Expense per RTM	143.6	120.3	126.7	120.8	118.6	119.0	121.6
11 Operating Profit (Loss) per RTM	10.6	10.2	11.4	11.3	11.1	10.3	9.8
12 Operating Expense per ATM	78.2	70.1	69.5	67.4	67.9	68.9	71.4
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.85	1.80	1.81	1.85	1.90
15 Times Interest Earned	*	*	16.97	14.76	14.64	13.64	13.11
16 Current Assets to Current Liabilities	*	*	0.75	0.72	1.45	1.18	1.20
17 No. of Days Cash Coverage of Cash Exp.	*	*	18.3	17.9	15.5	15.1	13.2
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	6.9	7.8	8.3	8.6	8.5	7.9	7.5
19 Net Income to Stockholders Equity	*	*	10.96	11.02	9.52	9.62	8.02
20 Corporate Return on Investment	*	*	10.4	10.7	9.2	9.3	7.8
21 Debt to Total Investment	*	*	13.5	12.5	12.7	11.5	14.2
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	57.9	57.9	57.1	57.1	57.2	57.8	58.2
23 All Services	54.5	58.3	54.9	55.8	57.2	58.0	58.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	202,695	150,480	173,094	160,040	151,250	150,627	149,920
25 Overall RTM's per Employee (000)	32.4	42.3	150.0	161.0	170.7	172.8	174.0
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	22.0	-7.3	4.6	-2.6	-5.5	-5.8	-3.9
27 Operating Expenses (%)	23.3	-9.0	3.7	-4.2	-7.7	-8.0	-6.0
28 Operating Profit (Loss) (in Millions \$)	48.6	102.6	398.5	452.5	582.9	613.9	638.9
29 Net Income (Loss) (in Millions \$)	32.1	-32.0	614.4	550.3	134.8	435.8	133.4
30 RTMS (All Svc.) (%)	3.2	-1.4	-0.4	-1.6	-0.9	1.6	3.1
31 ATMs (All Svc.) (%)	10.5	-2.6	6.5	3.3	1.9	2.8	3.5
32 Operating Revenues per RTM (%)	18.2	-5.9	5.1	-1.0	-4.7	-7.3	-6.8
33 Operating Expense per RTM (%)	19.4	-7.6	4.2	-2.6	-6.9	-9.4	-8.9
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**DOMESTIC OPERATIONS**  
**Domestic Cargo Majors**

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	5,893.5	5,727.0	23,427.4	23,260.9	23,201.2	23,152.3	23,375.7
2 Operating Expenses	4,582.6	4,444.1	18,172.8	18,034.3	18,049.6	18,117.5	18,416.7
3 Operating Profit (Loss)	1,311.0	1,282.9	5,254.6	5,226.6	5,151.6	5,034.9	4,958.9
4 Net Income (Loss)	835.1	817.6	3,455.6	3,438.1	3,234.5	3,183.5	3,091.7
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	2.5	2.4	10.0	9.9	9.8	9.8	9.8
6 ATMs - Scheduled Svc.	4.5	4.3	18.5	18.3	18.0	17.6	17.4
7 Overall RTMs (All Svc.)	2.9	2.8	11.5	11.4	11.4	11.4	11.3
8 Overall ATMs (All Svc.)	5.4	4.9	21.5	21.1	20.6	20.3	20.0
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	202.2	205.0	202.9	203.5	204.3	203.6	206.2
10 Operating Expense per RTM	157.2	159.1	157.4	157.8	158.9	159.3	162.5
11 Operating Profit (Loss) per RTM	45.0	45.9	45.5	45.7	45.4	44.3	43.7
12 Operating Expense per ATM	85.4	90.7	84.4	85.6	87.5	89.1	92.2
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	22.2	22.4	22.4	22.5	22.2	21.7	21.2
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	55.3	56.7	54.2	54.5	54.8	55.6	56.3
23 All Services	54.3	57.0	53.6	54.2	55.1	56.0	56.7
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	2.9	-4.6	0.2	-1.7	-2.9	-3.1	-1.9
27 Operating Expenses (%)	3.1	-5.9	-1.3	-3.5	-5.0	-6.0	-4.3
28 Operating Profit (Loss) (in Millions \$)	28.0	2.8	295.7	270.4	262.1	412.8	390.5
29 Net Income (Loss) (in Millions \$)	17.5	-25.7	363.9	320.7	39.4	207.7	176.1
30 RTMS (All Svc.) (%)	4.3	1.2	1.9	1.1	0.9	2.4	3.5
31 ATMs (All Svc.) (%)	9.6	2.3	7.9	6.1	4.7	4.0	4.3
32 Operating Revenues per RTM (%)	-1.4	-5.8	-1.6	-2.7	-3.8	-5.3	-5.2
33 Operating Expense per RTM (%)	-1.2	-7.1	-3.2	-4.6	-5.9	-8.1	-7.6
34 Passenger Revenue per RPM (Sch. Svc.) (%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## INTERNATIONAL OPERATIONS

### International Cargo Majors

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	4,248.0	2,583.3	12,441.3	10,776.7	10,268.8	10,488.9	10,909.2
2 Operating Expenses	4,860.6	3,216.5	14,734.2	13,090.1	12,559.4	12,850.9	13,304.8
3 Operating Profit (Loss)	-612.6	-633.2	-2,292.8	-2,313.4	-2,290.6	-2,362.0	-2,395.7
4 Net Income (Loss)	-444.0	-458.6	-1,602.9	-1,617.5	-1,700.6	-1,669.4	-1,853.4
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	2.1	2.1	8.4	8.3	8.3	8.5	8.6
6 ATMs - Scheduled Svc.	3.5	3.5	13.7	13.7	13.8	14.0	14.1
7 Overall RTMs (All Svc.)	3.7	3.6	14.4	14.3	14.5	14.7	14.8
8 Overall ATMs (All Svc.)	6.7	6.0	25.8	25.1	24.5	24.6	24.5
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	116.0	72.2	86.3	75.2	71.0	71.5	73.9
10 Operating Expense per RTM	132.7	89.9	102.2	91.3	86.9	87.7	90.2
11 Operating Profit (Loss) per RTM	-16.7	-17.7	-15.9	-16.1	-15.8	-16.1	-16.2
12 Operating Expense per ATM	72.5	53.4	57.1	52.1	51.3	52.3	54.4
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	**	**	**	**	**
15 Times Interest Earned	*	*	**	**	**	**	**
16 Current Assets to Current Liabilities	*	*	**	**	**	**	**
17 No. of Days Cash Coverage of Cash Exp.	*	*	**	**	**	**	**
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	-14.4	-24.5	-18.4	-21.5	-22.3	-22.5	-22.0
19 Net Income to Stockholders Equity	*	*	**	**	**	**	**
20 Corporate Return on Investment	*	*	**	**	**	**	**
21 Debt to Total Investment	*	*	**	**	**	**	**
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	61.2	59.4	61.0	60.5	60.3	60.5	60.6
23 All Services	54.6	59.4	55.9	57.1	59.1	59.6	60.3
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	*	*	**	**	**	**	**
25 Overall RTM's per Employee (000)	*	*	**	**	**	**	**
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	64.4	-12.7	14.0	-4.5	-11.1	-11.3	-8.1
27 Operating Expenses (%)	51.1	-12.9	10.7	-5.0	-11.3	-10.7	-8.3
28 Operating Profit (Loss) (in Millions \$)	20.5	99.8	102.8	182.1	320.8	201.1	248.4
29 Net Income (Loss) (in Millions \$)	14.6	-6.3	250.5	229.6	95.5	228.1	-42.6
30 RTMS (All Svc.) (%)	2.4	-3.4	-2.2	-3.6	-2.3	1.0	2.8
31 ATMs (All Svc.) (%)	11.3	-6.2	5.5	1.0	-0.4	1.9	2.9
32 Operating Revenues per RTM (%)	60.6	-9.6	16.7	-0.9	-9.0	-12.2	-10.6
33 Operating Expense per RTM (%)	47.6	-9.8	13.3	-1.4	-9.2	-11.6	-10.8
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Atlas Air Inc. (5Y)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	381.8	412.8	1,573.0	1,604.0	1,640.1	1,662.6	1,679.6
2 Operating Expenses	378.3	379.3	1,519.1	1,520.1	1,521.5	1,510.3	1,526.3
3 Operating Profit (Loss)	3.5	33.5	53.9	83.9	118.6	152.3	153.3
4 Net Income (Loss)	-21.2	-35.0	-16.6	-30.3	-9.8	13.5	21.0
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.							
6 ATMs - Scheduled Svc.							
7 Overall RTMs (All Svc.)	0.9	0.9	3.4	3.5	3.5	3.6	3.7
8 Overall ATMs (All Svc.)	2.4	1.8	8.9	8.2	7.3	7.3	7.1
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	42.4	44.4	45.7	46.2	46.3	45.9	45.3
10 Operating Expense per RTM	42.0	40.8	44.2	43.8	43.0	41.7	41.2
11 Operating Profit (Loss) per RTM	0.4	3.6	1.6	2.4	3.3	4.2	4.1
12 Operating Expense per ATM	15.5	21.6	17.0	18.5	20.9	20.7	21.5
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	0.73	0.75	0.77	0.78	0.79
15 Times Interest Earned	*	*	0.84	0.60	0.85	1.08	1.11
16 Current Assets to Current Liabilities	*	*	0.50	0.62	0.67	0.86	1.05
17 No. of Days Cash Coverage of Cash Exp.	*	*	7.2	17.4	23.8	43.9	24.2
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	0.9	8.1	3.4	5.2	7.2	9.2	9.1
19 Net Income to Stockholders Equity	*	*	-2.46	-4.46	-1.43	1.98	3.11
20 Corporate Return on Investment	*	*	2.2	4.7	5.8	7.0	7.2
21 Debt to Total Investment	*	*	69.3	69.4	68.7	68.8	68.1
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.							
23 All Services	36.8	52.9	38.6	42.2	48.6	49.7	52.2
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	2,211	1,882	2,098	2,015	1,935	1,858	1,797
25 Overall RTM's per Employee (000)	407.5	493.9	1,639.9	1,721.6	1,830.8	1,950.9	2,062.2
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-7.5	-3.9	-6.4	-5.5	-2.4	1.7	3.9
27 Operating Expenses (%)	-0.3	-1.1	-0.5	-0.7	-0.5	0.7	5.6
28 Operating Profit (Loss) (in Millions \$)	-30.0	-12.8	-99.4	-82.3	-33.4	17.6	-17.1
29 Net Income (Loss) (in Millions \$)	13.7	-53.1	-37.6	-104.4	-89.3	-52.8	-56.7
30 RTMS (All Svc.) (%)	-3.1	0.8	-7.2	-6.2	-3.3	-0.5	3.6
31 ATMs (All Svc.) (%)	39.2	-19.5	25.6	9.3	-1.3	0.3	0.8
32 Operating Revenues per RTM (%)	-4.6	-4.7	0.9	0.8	0.9	2.2	0.3
33 Operating Expense per RTM (%)	2.9	-1.9	7.2	5.9	2.9	1.2	1.9
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Federal Express Corporation (FX)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	8,174.5	6,262.7	28,056.8	26,145.0	25,400.8	25,367.5	25,698.5
2 Operating Expenses	7,553.1	5,711.5	25,425.0	23,583.4	22,944.4	23,164.6	23,621.0
3 Operating Profit (Loss)	621.4	551.2	2,631.8	2,561.6	2,456.5	2,202.9	2,077.5
4 Net Income (Loss)	361.9	364.1	1,692.1	1,694.3	1,431.6	1,273.4	1,169.8
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	2.7	2.7	10.7	10.8	10.8	10.9	10.9
6 ATMs - Scheduled Svc.	4.9	4.8	19.6	19.5	19.5	19.4	19.4
7 Overall RTMs (All Svc.)	2.7	2.7	10.8	10.8	10.8	10.9	11.0
8 Overall ATMs (All Svc.)	4.9	4.8	19.7	19.6	19.5	19.4	19.5
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	304.1	232.0	260.6	242.6	235.3	233.3	234.5
10 Operating Expense per RTM	280.9	211.6	236.2	218.9	212.6	213.1	215.5
11 Operating Profit (Loss) per RTM	23.1	20.4	24.4	23.8	22.8	20.3	19.0
12 Operating Expense per ATM	154.0	119.0	129.1	120.3	117.5	119.1	121.3
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	2.37	2.28	2.30	2.36	2.46
15 Times Interest Earned	*	*	37.34	113.19	-313.35	-206.73	-179.40
16 Current Assets to Current Liabilities	*	*	0.63	0.64	1.46	1.21	1.09
17 No. of Days Cash Coverage of Cash Exp.	*	*	21.1	20.3	16.4	15.0	13.5
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	7.6	8.8	9.4	9.8	9.7	8.7	8.1
19 Net Income to Stockholders Equity	*	*	14.66	15.14	13.24	12.14	11.45
20 Corporate Return on Investment	*	*	14.9	15.0	12.9	11.8	11.1
21 Debt to Total Investment	*	*	2.5	2.5	2.1	2.2	2.2
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	54.9	56.3	54.7	55.1	55.4	56.0	56.4
23 All Services	54.8	56.2	54.6	55.0	55.3	55.9	56.3
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	193,622	141,871	164,185	151,247	142,566	142,059	141,449
25 Overall RTM's per Employee (000)	13.9	19.0	65.6	71.2	75.7	76.5	77.5
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	30.5	-5.7	9.2	0.3	-3.7	-4.4	-2.8
27 Operating Expenses (%)	32.2	-8.1	7.6	-2.3	-6.7	-7.1	-5.6
28 Operating Profit (Loss) (in Millions \$)	70.2	125.6	554.3	609.7	689.5	626.9	677.9
29 Net Income (Loss) (in Millions \$)	-2.2	84.3	522.3	608.8	279.4	275.4	298.6
30 RTMS (All Svc.) (%)	-0.4	-1.9	-1.8	-2.2	-2.4	-1.4	-0.8
31 ATMs (All Svc.) (%)	2.1	-1.2	1.1	0.3	-0.1	-0.7	-0.1
32 Operating Revenues per RTM (%)	31.1	-3.9	11.2	2.5	-1.3	-3.0	-2.0
33 Operating Expense per RTM (%)	32.8	-6.3	9.6	-0.1	-4.5	-5.8	-4.9
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

**QUARTERLY FINANCIAL & TRAFFIC REVIEW**  
**SYSTEM OPERATIONS**  
**Kalitta Air LLC (KAQ)<sup>^</sup>**

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	133.7	126.8	537.0	530.1	546.8	585.6	621.2
2 Operating Expenses	126.4	127.4	512.8	513.8	523.1	536.6	574.4
3 Operating Profit (Loss)	7.3	-0.6	24.2	16.3	23.7	49.1	46.8
4 Net Income (Loss)	6.6	-1.3	20.6	12.7	19.6	45.0	43.8
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.							
6 ATMs - Scheduled Svc.							
7 Overall RTMs (All Svc.)	0.4	0.3	1.5	1.4	1.5	1.5	1.5
8 Overall ATMs (All Svc.)	0.6	0.5	2.3	2.2	2.3	2.3	2.3
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	35.2	37.0	36.2	36.7	36.9	38.5	41.1
10 Operating Expense per RTM	33.3	37.2	34.6	35.5	35.3	35.3	38.0
11 Operating Profit (Loss) per RTM	1.9	-0.2	1.6	1.1	1.6	3.2	3.1
12 Operating Expense per ATM	22.0	24.1	22.6	23.1	22.9	23.4	25.2
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	1.25	1.26	1.30	1.40	1.50
15 Times Interest Earned	*	*	8.00	5.00	6.75	13.11	11.65
16 Current Assets to Current Liabilities	*	*	1.60	1.78	2.15	2.21	1.98
17 No. of Days Cash Coverage of Cash Exp.	*	*	31.6	34.2	47.2	34.6	38.0
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	5.4	-0.5	4.5	3.1	4.3	8.4	7.5
19 Net Income to Stockholders Equity	*	*	5.44	3.39	5.30	12.41	12.50
20 Corporate Return on Investment	*	*	5.5	3.8	5.5	11.6	11.6
21 Debt to Total Investment	*	*	16.6	9.7	10.3	10.7	11.5
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.							
23 All Services	66.0	64.9	65.4	65.1	65.0	66.3	66.4
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	1,232	1,125	1,200	1,173	1,144	1,113	1,087
25 Overall RTM's per Employee (000)	308.2	304.9	1,235.2	1,232.4	1,296.9	1,365.0	1,391.8
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	5.4	-17.9	-13.6	-18.3	-18.9	-11.2	-8.3
27 Operating Expenses (%)	-0.8	-18.1	-10.7	-14.7	-17.4	-16.2	-15.0
28 Operating Profit (Loss) (in Millions \$)	7.9	0.6	-22.5	-29.8	-17.7	30.2	44.9
29 Net Income (Loss) (in Millions \$)	7.9	0.8	-23.2	-30.4	-19.9	28.8	49.0
30 RTMS (All Svc.) (%)	10.7	1.8	-2.0	-4.1	3.7	14.7	17.1
31 ATMs (All Svc.) (%)	8.9	8.9	-0.5	-0.7	8.1	15.5	18.9
32 Operating Revenues per RTM (%)	-4.8	-19.3	-11.8	-14.8	-21.8	-22.6	-21.7
33 Operating Expense per RTM (%)	-10.4	-19.6	-8.9	-11.1	-20.3	-27.0	-27.4
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Polar Air Cargo Airways (PO)^\wedge

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	264.2	275.2	1,010.5	1,021.5	1,060.3	1,086.9	1,110.2
2 Operating Expenses	263.8	274.1	1,008.9	1,019.3	1,056.8	1,083.1	1,106.5
3 Operating Profit (Loss)	0.4	1.1	1.5	2.2	3.5	3.8	3.6
4 Net Income (Loss)	0.0	0.0	0.0		0.0	0.0	0.0
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.							
6 ATMs - Scheduled Svc.							
7 Overall RTMs (All Svc.)	0.6	0.6	2.6	2.6	2.6	2.6	2.5
8 Overall ATMs (All Svc.)	1.0	0.9	3.8	3.7	3.7	3.6	3.4
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	40.9	46.0	38.5	39.6	41.1	41.9	44.8
10 Operating Expense per RTM	40.8	45.8	38.4	39.5	40.9	41.8	44.7
11 Operating Profit (Loss) per RTM	0.1	0.2	0.1	0.1	0.1	0.1	0.1
12 Operating Expense per ATM	26.3	31.8	26.3	27.6	28.8	30.0	32.3
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	65.36	66.07	68.58	70.30	71.81
15 Times Interest Earned	*	*	1.02	1.01	1.00	1.02	1.01
16 Current Assets to Current Liabilities	*	*	1.19	1.23	1.21	1.23	1.16
17 No. of Days Cash Coverage of Cash Exp.	*	*	15.2	10.3	13.3	10.2	18.0
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	0.2	0.4	0.2	0.2	0.3	0.4	0.3
19 Net Income to Stockholders Equity	*	*	0.00		0.00	0.00	0.00
20 Corporate Return on Investment	*	*	5.1	5.7	6.6	7.5	7.4
21 Debt to Total Investment	*	*					
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.							
23 All Services	64.4	69.5	68.5	69.8	70.4	71.8	72.3
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	183	169	179	175	171	167	162
25 Overall RTM's per Employee (000)	3,529.3	3,538.7	14,666.7	14,728.6	15,099.8	15,516.2	15,289.2
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-4.0	-2.4	-9.0	-8.5	-2.9	0.2	5.0
27 Operating Expenses (%)	-3.8	-2.6	-8.8	-8.5	-3.0	0.0	4.8
28 Operating Profit (Loss) (in Millions \$)	-0.7	0.5	-2.1	-0.9	1.7	2.8	2.4
29 Net Income (Loss) (in Millions \$)	0.0	0.0	0.0		0.0	0.0	0.0
30 RTMS (All Svc.) (%)	8.0	18.0	6.0	8.0	16.8	32.7	42.1
31 ATMs (All Svc.) (%)	16.5	27.4	11.9	14.0	23.5	39.0	48.9
32 Operating Revenues per RTM (%)	-11.1	-17.3	-14.1	-15.4	-16.8	-24.5	-26.1
33 Operating Expense per RTM (%)	-10.9	-17.4	-14.0	-15.3	-16.9	-24.7	-26.2
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### United Parcel Service (5X)

Items	Quarter Ended		12 Months Ended				
	2016 q3	2015 q3	2016 q3	2016 q2	2016 q1	2015 q4	2015 q3
<b><u>FINANCIAL RESULTS: (\$Millions)</u></b>							
1 Operating Revenues	1,187.4	1,232.9	4,691.5	4,737.0	4,822.0	4,938.5	5,175.3
2 Operating Expenses	1,121.6	1,168.3	4,441.2	4,487.8	4,563.2	4,673.9	4,893.3
3 Operating Profit (Loss)	65.8	64.7	250.3	249.2	258.8	264.7	282.0
4 Net Income (Loss)	43.9	31.2	156.5	143.9	92.5	182.3	3.6
<b><u>TRAFFIC: (Billions)</u></b>							
5 RTMs - Scheduled Svc.	2.0	1.8	7.6	7.5	7.4	7.4	7.4
6 ATMs - Scheduled Svc.	3.1	3.0	12.6	12.4	12.3	12.3	12.2
7 Overall RTMs (All Svc.)	2.0	1.8	7.7	7.5	7.4	7.4	7.4
8 Overall ATMs (All Svc.)	3.2	3.0	12.6	12.5	12.3	12.3	12.2
<b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>							
9 Operating Revenue per RTM	60.5	68.5	61.3	63.2	65.1	66.5	69.6
10 Operating Expense per RTM	57.2	64.9	58.0	59.9	61.6	62.9	65.8
11 Operating Profit (Loss) per RTM	3.4	3.6	3.3	3.3	3.5	3.6	3.8
12 Operating Expense per ATM	35.6	39.2	35.2	36.0	37.0	38.1	40.3
13 Passenger Revenue per RPM	++	++	++	++	++	++	++
<b><u>FINANCIAL RATIOS:</u></b>							
14 Operating Revenues to Total Investment	*	*	0.94	0.98	0.99	1.00	1.04
15 Times Interest Earned	*	*	6.41	5.55	4.68	6.31	6.52
16 Current Assets to Current Liabilities	*	*	2.48	1.84	1.76	1.08	1.88
17 No. of Days Cash Coverage of Cash Exp.	*	*	3.9	4.3	4.4	4.7	3.9
<b><u>FINANCIAL PERCENTAGES: (%)</u></b>							
18 Operating Profit (Loss) to Operating Revenue	5.5	5.2	5.3	5.3	5.4	5.4	5.4
19 Net Income to Stockholders Equity	*	*	3.64	3.38	2.18	4.35	0.09
20 Corporate Return on Investment	*	*	3.8	3.7	2.7	4.5	1.0
21 Debt to Total Investment	*	*	16.7	12.3	13.7	7.4	18.2
<b><u>TON LOAD FACTOR: (%)</u></b>							
22 Scheduled Svc.	62.5	60.5	60.7	60.2	60.1	60.6	61.1
23 All Services	62.3	60.4	60.6	60.2	60.1	60.5	61.1
<b><u>Employment &amp; Productivity:</u></b>							
24 Employment, Total Weighted Avg CY	5,446	5,433	5,431	5,428	5,433	5,429	5,422
25 Overall RTM's per Employee (000)	360.2	331.3	1,410.2	1,381.2	1,363.5	1,367.9	1,370.6
<b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b>							
26 Operating Revenues (%)	-3.7	-15.3	-9.3	-12.2	-14.2	-15.1	-12.4
27 Operating Expenses (%)	-4.0	-15.3	-9.2	-12.1	-14.0	-14.8	-11.9
28 Operating Profit (Loss) (in Millions \$)	1.1	-11.3	-31.7	-44.1	-57.2	-63.6	-69.2
29 Net Income (Loss) (in Millions \$)	12.6	-64.1	152.9	76.2	-35.4	184.5	-157.5
30 RTMS (All Svc.) (%)	9.0	-7.5	3.1	-1.1	-3.5	-3.3	-2.8
31 ATMs (All Svc.) (%)	5.8	-1.2	3.9	2.2	0.8	0.4	-0.2
32 Operating Revenues per RTM (%)	-11.6	-8.4	-12.0	-11.3	-11.1	-12.2	-9.8
33 Operating Expense per RTM (%)	-11.9	-8.5	-11.9	-11.1	-10.8	-11.9	-9.3
34 Passenger Revenue per RPM (Sch. Svc.)(%)	++	++	++	++	++	++	++

# Comparison of Operating Profit (Loss)

## For Individual System Majors

**2015 q3 Compared To 2016 q3**

<b>Operating Profit (Loss) (\$Billions)</b>						
	<b>Quarterly Data</b>			<b>12 Months Ended Data</b>		
	<b>2015 q3</b>	<b>2016 q3</b>	<b>\$ Chg</b>	<b>YE 2015 q3</b>	<b>YE 2016 q3</b>	<b>\$ Chg</b>
<b>System Passenger Majors</b>	<b>8,733.5</b>	<b>7,181.8</b>	<b>-1,551.7</b>	<b>23,745.7</b>	<b>26,437.1</b>	<b>2,691.4</b>
Alaska Airlines Inc. (AS)	432.6	422.6	-9.9	1,272.9	1,397.3	124.4
Allegiant Air (G4)^	73.2	71.9	-1.4	275.2	377.0	101.8
American Airlines Inc. (AA)^	2,002.7	1,432.3	-570.4	5,965.6	5,576.1	-389.4
Delta Air Lines Inc. (DL)	2,222.3	1,979.1	-243.2	5,350.6	7,668.7	2,318.1
Envoy Air (MQ)^	-17.8	8.1	25.9	-24.4	-5.2	19.2
ExpressJet Airlines Inc. (EV)^	-3.9	-0.6	3.3	-30.4	-22.1	8.3
Frontier Airlines Inc. (F9)	95.0	125.5	30.5	275.1	311.5	36.4
Hawaiian Airlines Inc. (HA)	156.1	177.8	21.7	398.0	505.1	107.1
JetBlue Airways (B6)	350.0	354.4	4.4	1,036.2	1,336.2	300.0
SkyWest Airlines Inc. (OO)	67.6	65.7	-1.9	159.0	245.3	86.3
Southwest Airlines Co. (WN)^	1,224.9	694.4	-530.5	3,710.6	3,940.4	229.9
Spirit Air Lines (NK)^	157.2	135.2	-22.0	478.8	478.7	-0.1
United Air Lines Inc. (UA)	1,899.6	1,624.7	-274.9	4,711.6	4,415.9	-295.7
Virgin America (VX)^	73.9	90.7	16.8	167.0	212.1	45.1
<b>System Cargo Majors</b>	<b>649.8</b>	<b>698.4</b>	<b>48.6</b>	<b>2,563.3</b>	<b>2,961.8</b>	<b>398.5</b>
Atlas Air Inc. (5Y)	33.5	3.5	-30.0	153.3	53.9	-99.4
Federal Express Corporation (FX)	551.2	621.4	70.2	2,077.5	2,631.8	554.3
Kalitta Air LLC (KAQ)^	-0.6	7.3	7.9	46.8	24.2	-22.5
Polar Air Cargo Airways (PO)^	1.1	0.4	-0.7	3.6	1.5	-2.1
United Parcel Service (5X)	64.7	65.8	1.1	282.0	250.3	-31.7
<b>System All Majors</b>	<b>9,383.3</b>	<b>7,880.2</b>	<b>-1,503.1</b>	<b>26,309.0</b>	<b>29,398.8</b>	<b>3,089.9</b>

# Comparison of Net Income (Loss)

## For Individual System Majors

**2015 q3 Compared To 2016 q3**

	Net Income (Loss) (\$Millions)					
	Quarterly Data			12 Months Ended Data		
	2015 q3	2016 q3	\$ Chg	YE 2015 q3	YE 2016 q3	\$ Chg
<b>System Passenger Majors</b>	<b>9,238.0</b>	<b>4,275.8</b>	<b>-4,962.2</b>	<b>18,012.6</b>	<b>19,125.5</b>	<b>1,112.9</b>
Alaska Airlines Inc. (AS)	267.8	265.3	-2.5	788.7	901.3	112.6
Allegiant Air (G4)^	70.4	69.3	-1.1	261.0	365.5	104.4
American Airlines Inc. (AA)^	1,722.1	758.1	-964.0	4,434.5	6,190.7	1,756.2
Delta Air Lines Inc. (DL)	1,319.2	1,269.3	-49.9	2,848.5	4,764.5	1,916.0
Envoy Air (MQ)^	-13.3	10.2	23.5	-19.1	13.6	32.7
ExpressJet Airlines Inc. (EV)^	-4.6	-1.4	3.2	-35.0	-19.6	15.4
Frontier Airlines Inc. (F9)	35.5	78.9	43.4	151.5	189.3	37.8
Hawaiian Airlines Inc. (HA)	71.1	103.5	32.4	168.9	276.2	107.3
JetBlue Airways (B6)	198.1	199.0	0.9	574.5	768.6	194.1
SkyWest Airlines Inc. (OO)	37.1	37.2	0.1	74.5	135.6	61.1
Southwest Airlines Co. (WN)^	584.4	388.2	-196.1	1,835.6	2,255.6	420.0
Spirit Air Lines (NK)^	102.8	81.4	-21.4	306.3	295.2	-11.2
United Air Lines Inc. (UA)	4,775.5	965.0	-3,810.5	6,469.1	2,690.6	-3,778.5
Virgin America (VX)^	71.9	51.8	-20.1	153.5	298.3	144.8
<b>System Cargo Majors</b>	<b>359.0</b>	<b>391.1</b>	<b>32.1</b>	<b>1,238.3</b>	<b>1,852.7</b>	<b>614.4</b>
Atlas Air Inc. (5Y)	-35.0	-21.2	13.7	21.0	-16.6	-37.6
Federal Express Corporation (FX)	364.1	361.9	-2.2	1,169.8	1,692.1	522.3
Kalitta Air LLC (KAQ)^	-1.3	6.6	7.9	43.8	20.6	-23.2
Polar Air Cargo Airways (PO)^	0.0	0.0	0.0	0.0	0.0	0.0
United Parcel Service (5X)	31.2	43.9	12.6	3.6	156.5	152.9
<b>System All Majors</b>	<b>9,597.0</b>	<b>4,666.9</b>	<b>-4,930.1</b>	<b>19,250.8</b>	<b>20,978.1</b>	<b>1,727.3</b>

## Comparison of Passenger Load Factors

### For Individual System Passenger Majors

**2015 q3 Compared To 2016 q3**

	Passenger Load Factor (Percent)					
	Quarterly Data			12 Months Ended Data		
	2015 q3	2016 q3	Pt Chg	YE 2015 q3	YE 2016 q3	Pt Chg
<b>System Passenger Majors</b>	<b>86.0</b>	<b>85.3</b>	<b>-0.7</b>	<b>83.6</b>	<b>83.7</b>	<b>0.1</b>
Alaska Airlines Inc. (AS)	86.0	86.1	0.1	84.8	84.3	-0.5
Allegiant Air (G4)^	88.0	87.5	-0.5	87.8	86.0	-1.8
American Airlines Inc. (AA)^	86.2	83.9	-2.3	82.7	82.6	-0.1
Delta Air Lines Inc. (DL)	87.4	86.0	-1.4	85.1	85.3	0.2
Envoy Air (MQ)^	80.9	82.0	1.1	77.9	79.3	1.4
ExpressJet Airlines Inc. (EV)^	81.9	81.4	-0.5	80.7	80.0	-0.6
Frontier Airlines Inc. (F9)	87.9	88.2	0.3	86.7	87.7	1.0
Hawaiian Airlines Inc. (HA)	83.0	85.3	2.3	81.2	83.6	2.4
JetBlue Airways (B6)	85.3	86.3	1.0	84.4	84.8	0.4
SkyWest Airlines Inc. (OO)	84.0	83.7	-0.4	83.1	82.3	-0.7
Southwest Airlines Co. (WN)^	85.4	85.3	-0.1	83.1	83.9	0.8
Spirit Air Lines (NK)^	84.3	86.0	1.7	84.7	84.5	-0.2
United Air Lines Inc. (UA)	85.9	85.6	-0.3	83.3	83.0	-0.3
Virgin America (VX)^	82.5	85.9	3.3	82.4	83.4	1.1

## Comparison of Passenger Yields (Cents)

### For Individual System Passenger Majors

**2015 q3 Compared To 2016 q3**

	Passenger Yields (Cents)					
	Quarterly Data			12 Months Ended Data		
	2015 q3	2016 q3	% Chg	YE 2015 q3	YE 2016 q3	% Chg
<b>System Passenger Majors</b>	<b>14.0</b>	<b>13.3</b>	<b>-4.6%</b>	<b>14.4</b>	<b>13.6</b>	<b>-5.9%</b>
Alaska Airlines Inc. (AS)	13.3	12.6	-5.9%	13.2	12.4	-6.3%
Allegiant Air (G4)^	8.7	7.8	-9.5%	9.5	8.5	-10.5%
American Airlines Inc. (AA)^	14.0	13.9	-1.0%	14.9	14.0	-5.9%
Delta Air Lines Inc. (DL)	14.8	13.9	-5.9%	15.2	14.4	-5.0%
Envoy Air (MQ)^	11.4	18.1	59.7%	12.2	18.1	48.7%
ExpressJet Airlines Inc. (EV)^	8.7	9.6	10.4%	9.1	9.8	7.9%
Frontier Airlines Inc. (F9)	9.8	7.0	-28.5%	10.6	7.2	-31.9%
Hawaiian Airlines Inc. (HA)	14.3	14.1	-1.4%	14.1	13.7	-3.1%
JetBlue Airways (B6)	14.0	13.2	-5.9%	14.3	13.3	-6.9%
SkyWest Airlines Inc. (OO)	11.0	11.5	4.6%	11.2	11.3	1.0%
Southwest Airlines Co. (WN)^	15.2	14.4	-4.9%	15.8	15.0	-5.1%
Spirit Air Lines (NK)^	7.2	6.4	-11.4%	7.5	6.1	-18.2%
United Air Lines Inc. (UA)	14.2	13.4	-5.6%	14.5	13.6	-6.4%
Virgin America (VX)^	13.2	11.7	-11.3%	13.0	12.0	-7.7%

# Comparison of Operating Profit Margin (Percent)

## For Individual System Majors

**2015 q3 Compared To 2016 q3**

	Operating Profit Margin (Percent)					
	Quarterly Data			12 Months Ended Data		
	2015 q3	2016 q3	Pt Chg	YE 2015 q3	YE 2016 q3	Pt Chg
<b>System Passenger Majors</b>	<b>19.8</b>	<b>16.6</b>	<b>-3.2</b>	<b>14.4</b>	<b>16.2</b>	<b>1.8</b>
Alaska Airlines Inc. (AS)	28.6	27.0	-1.6	23.0	24.2	1.1
Allegiant Air (G4)^	25.2	22.3	-2.9	23.1	29.1	6.0
American Airlines Inc. (AA)^	18.7	13.4	-5.3	14.3	13.8	-0.5
Delta Air Lines Inc. (DL)	20.0	18.8	-1.2	13.1	19.2	6.2
Envoy Air (MQ)^	-8.9	2.9	11.8	-2.7	-0.5	2.2
ExpressJet Airlines Inc. (EV)^	-1.4	-0.2	1.1	-2.5	-2.1	0.4
Frontier Airlines Inc. (F9)	22.7	25.6	2.8	17.1	18.5	1.4
Hawaiian Airlines Inc. (HA)	24.8	26.5	1.8	17.2	21.2	4.0
JetBlue Airways (B6)	20.7	20.5	-0.3	16.5	20.3	3.8
SkyWest Airlines Inc. (OO)	13.2	12.2	-1.1	8.3	11.9	3.6
Southwest Airlines Co. (WN)^	23.0	13.5	-9.5	19.1	19.4	0.3
Spirit Air Lines (NK)^	27.4	21.8	-5.6	22.8	21.1	-1.7
United Air Lines Inc. (UA)	18.4	16.4	-2.0	12.4	12.1	-0.3
Virgin America (VX)^	18.0	20.4	2.4	11.1	13.0	2.0
<b>System Cargo Majors</b>	<b>7.8</b>	<b>6.9</b>	<b>-0.9</b>	<b>7.5</b>	<b>8.3</b>	<b>0.8</b>
Atlas Air Inc. (5Y)	8.1	0.9	-7.2	9.1	3.4	-5.7
Federal Express Corporation (FX)	8.8	7.6	-1.2	8.1	9.4	1.3
Kalitta Air LLC (KAQ)^	-0.5	5.4	5.9	7.5	4.5	-3.0
Polar Air Cargo Airways (PO)^	0.4	0.2	-0.2	0.3	0.2	-0.2
United Parcel Service (5X)	5.2	5.5	0.3	5.4	5.3	-0.1
<b>System All Majors</b>	<b>17.9</b>	<b>14.8</b>	<b>-3.2</b>	<b>13.2</b>	<b>14.8</b>	<b>1.6</b>

**Comparison of Debt-to-Investment and Total Debt**  
**For Individual System Majors**  
**2015 q3 Compared To 2016 q3**

	Debt To Investment (Percent)			Total Debt (\$Millions)		
	Quarterly Data			Quarterly Data		
	2015 q3	2016 q3	Pt Chg	2015 q3	2016 q3	\$ Chg
<b>System Passenger Majors</b>	<b>50.9</b>	<b>47.4</b>	<b>-3.5</b>	<b>48,402.9</b>	<b>51,155.3</b>	<b>2,752.4</b>
Alaska Airlines Inc. (AS)	11.7	30.8	19.1	449.1	1,918.7	1,469.6
Allegiant Air (G4)^	25.3	22.7	-2.6	321.7	385.3	63.6
American Airlines Inc. (AA)^	75.9	63.2	-12.8	18,813.4	21,576.9	2,763.5
Delta Air Lines Inc. (DL)	39.9	37.6	-2.3	8,800.8	7,564.6	-1,236.1
Envoy Air (MQ)^	0.1	3.8	3.7	0.3	7.9	7.6
ExpressJet Airlines Inc. (EV)^	48.3	36.6	-11.7	455.4	272.7	-182.7
Frontier Airlines Inc. (F9)	39.0	35.4	-3.6	207.8	225.4	17.7
Hawaiian Airlines Inc. (HA)	58.4	26.8	-31.6	668.5	287.2	-381.3
JetBlue Airways (B6)	39.6	30.5	-9.1	1,981.1	1,688.5	-292.6
SkyWest Airlines Inc. (OO)	55.3	56.9	1.6	1,702.4	2,005.3	302.9
Southwest Airlines Co. (WN)^	27.7	29.0	1.4	2,667.4	3,294.4	627.0
United Air Lines Inc. (UA)	58.6	57.6	-1.0	12,120.0	11,456.5	-663.5
Virgin America (VX)^	25.5	33.4	7.9	215.3	472.0	256.7
<b>System Cargo Majors</b>	<b>14.2</b>	<b>13.5</b>	<b>-0.7</b>	<b>2,644.3</b>	<b>2,779.8</b>	<b>135.5</b>
Atlas Air Inc. (5Y)	68.1	69.3	1.2	1,417.5	1,514.8	97.3
Federal Express Corporation (FX)	2.2	2.5	0.3	244.5	315.0	70.5
Kalitta Air LLC (KAQ)^	11.5	16.6	5.1	47.7	76.9	29.2
United Parcel Service (5X)	18.2	16.7	-1.5	934.7	873.1	-61.6
<b>System All Majors</b>	<b>44.9</b>	<b>42.0</b>	<b>-2.9</b>	<b>51,047.2</b>	<b>53,935.1</b>	<b>2,887.9</b>

## ENDNOTES

- \* Not Calculated on a quarterly basis.
- \*\* Cannot be calculated because balance sheet data not submitted on an entity basis.  
Data presented only on a system basis.
- ++ Not calculated for all-cargo carriers.
- & Meaningfull calculation cannot be made.
- ^ Carrier specific note. See below.

### **AirTran Airways Corporation (FL)**

See Southwest Airlines Co. (WN)

### **Allegiant Air (G4)**

Effective 2016q1, Allegiant Air (G4) began reporting as a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Allegiant Air are included in this report.

### **American Airlines Inc. (AA)**

Effective 2015q3, US Airways Inc. (US) ceased reporting financial data independently of American Airlines Inc. (AA). All data for US Airways are now consolidated with American Airlines in this report.

### **Envoy Air (MQ)**

Effective 2014q2, American Eagle Airlines Inc. (MQ) rebranded and changed their name to Envoy Air (MQ). All Form 41 Traffic and Financial Data collected by the Department for American Eagle Airlines are included in this report as Envoy Air.

### **ExpressJet Airlines Inc. (EV)**

Effective 2013q1, ExpressJet Airlines Inc. (EV) was designated a Group III Major carrier.  
All Form 41 Traffic and Financial Data collected by the Department for ExpressJet, formerly Atlantic Southeast (EV), are included in this report.

### **Kalitta Air LLC (KAQ)**

Effective 2015q1, Kalitta Air LLC (KAQ) began reporting as a Group II National.  
All Form 41 Traffic and Financial Data collected by the Department for Kalitta are included in this report.

### **Polar Air Cargo Airways (PO)**

Effective 2015q1, Polar Air Cargo Airways (PO) began reporting as a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Polar Air Cargo are included in this report.

### **Southwest Airlines Co. (WN)**

Effective 2012q2, AirTran Airways Corporation (FL) ceased reporting financial data independently of Southwest Airlines Co. (WN). All data for AirTran Airways are now consolidated with Southwest Airlines in this report.

### **Spirit Air Lines (NK)**

Effective 2013q1, Spirit Air Lines (NK) was designated a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Spirit are included in this report.

### **US Airways Inc. (US)**

see American Airlines (AA).

### **Virgin America (VX)**

Effective 2013q1, Virgin America (VX) was designated a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Virgin America are included in this report.

# Carrier List

## Passenger

FL^	AirTran Airways Corporation
AS	Alaska Airlines Inc.
G4^	Allegiant Air
AA^	American Airlines Inc.
DL	Delta Air Lines Inc.
MQ^	Envoy Air
EV^	ExpressJet Airlines Inc.
F9	Frontier Airlines Inc.
HA	Hawaiian Airlines Inc.
B6	JetBlue Airways
OO	SkyWest Airlines Inc.
WN^	Southwest Airlines Co.
NK^	Spirit Air Lines
UA	United Air Lines Inc.
US^	US Airways Inc.
VX^	Virgin America

## Cargo

5Y	Atlas Air Inc.
FX	Federal Express Corporation
KAQ^	Kalitta Air LLC
PO^	Polar Air Cargo Airways
5X	United Parcel Service

### Explanation of Line Items

Line #	Reported By	Description of Line Item	Line Item Derivation
			<b>FINANCIAL RESULTS: (\$Millions)</b>
1	All	Operating Revenues	Total Operating Revenues (P012 Account 49990)
2	All	Operating Expenses	Total Operating Expenses (P012 Account 71990)
3	All	Operating Profit (Loss)	Operating Profit Or Loss (P012 Account 79990)
4	All	Net Income (Loss)	Net Income (P012 Account 98990)
			<b>TRAFFIC: (Billions)</b>
5	Combi Only	RPMs - Scheduled Rev. Svc.	Scheduled Revenue Passenger Miles (T100_K_RPM_140)
	Cargo Only	RTMs - Scheduled Rev. Svc.	Scheduled Revenue Ton Miles (T100_K_RTM_240)
6	Combi Only	ASMs - Scheduled Rev. Svc.	Scheduled Available Passenger Miles (T100_K_ASM_320)
	Cargo Only	ATMs - Scheduled Rev. Svc.	Scheduled Available Ton Miles (T100_K_ATM_280)
7	All	RTMs (All Svc.)	RTMs (All Svc.) (T100_Z_RTM_240)
8	All	ATMs (All Svc.)	ATMs (All Svc.) (T100_Z_ATM_280)
			<b>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</b>
9	All	Operating Revenue per RTM	<u>Operating Revenues (P012 Account 49990)</u> All Services Revenue Ton-Miles (T100_Z_RTM_240)
10	All	Operating Expense per RTM	<u>Operating Expenses (P012 Account 71990)</u> All Services Revenue Ton-Miles (T100_Z_RTM_240)
11	All	Operating Profit (Loss) per RTM	<u>Operating Profit (P012 Account 79990)</u> All Services Revenue Ton-Miles (T100_Z_RTM_240)
12	All	Operating Expense per ATM	<u>Operating Expenses (P012 Account 71990)</u> All Services Available Ton-Miles (T100_Z_ATM_280)
13	All	Passenger Revenue per RPM	<u>Passenger Revenues (schd service) (P012 Account 39010)</u> Scheduled Revenue Passenger Miles (T100_K_RPM_140)

### Explanation of Line Items

Line #	Reported By	Description of Line Item	Line Item Derivation
<b>FINANCIAL RATIOS:</b>			
14	All	Operating Revenues to Total Investment	<u>Total Operating Revenues (P012 Account 49990)</u> (Current Maturities of Long-Term Debt (B010 Account 20000) + Current Obligations Under Capital Leases (B010 Account 20800) + Long-Term Debt (B010 Account 22100) + Advances from Associated Companies (B010 Account 22400) + Noncurrent Obligations Under Capital Leases (B010 Account 22800) + Net Stockholders' Equity (B010 Account 29950)) (A five-quarter average is used)
<b>FINANCIAL PERCENTAGES:</b>			
15	All	Times Interest Earned	<u>Income Before Income Tax (P012 Account 89990) + Interest on Long-Term Debt and Capital Leases (P012 Account 81810) + Other Interest Expense (P012 Account 81820)</u> <u>Interest On Long-Term Debt and Capital Leases (P012 Account 81810) + Other Interest Expense (P012 Account 81820)</u>
16	All	Current Assets to Current Liabilities	<u>Total Current Assets (B010 Account 14990)</u> <u>Total Current Liabilities (B010 Account 21990)</u>
17	All	No. of Days Cash Coverage of Cash Exp.	<u>Cash (B010 Account 10100) + Short Term Investments (B010 Account 11000)</u> <u>(Total Operating Expenses (P012 Account 71990) + Depreciation And Amortization (B010 Account 70000)) / 365</u>
<b>FINANCIAL PERCENTAGES:</b>			
18	All	Operating Profit (Loss) to Operating Revenue	<u>Operating Profit Or Loss (P012 Account 79990)</u> <u>Total Operating Revenues (P012 Account 49990)</u>
19	All	Net Income to Stockholders Equity	<u>Net Income (P012 Account 98990)</u> <u>Net Stockholders' Equity (B010 Account 29950)</u>
20	All	Corporate Return on Investment	(Net Income minus Interest Expense) / Total Investment
		Corporate Return on Investment (Calculation Details)	<u>Net Income (P012 Account 98990) - (Interest On Long Term Debt And Capital Leases (P012 Account 81810) + Other Interest Expense (P012 Account 81820))</u> Current Maturities Of Long-Term Debt (B010 Account 20000) + Current Obligations Under Capital Leases (B010 Account 20800) + Long Term Debt (B010 Account 22100) + Advances From Associated Companies (B010 Account 22400) + Noncurrent Obligations Under Capital Leases (B010 Account 22800) + Net Stockholders' Equity (B010 Account 29950)
21	All	Debt to Total Investment	Current Maturities Of Long-Term Debt (B010 Account 20000) + Current Obligations Under Capital Leases (B010 Account 20800) + Long Term Debt (B010 Account 22100) + Advances From Associated Companies (B010 Account 22400) + <u>Noncurrent Obligations Under Capital Leases (B010 Account 22800)</u> Current Maturities Of Long-Term Debt (B010 Account 20000) + Current Obligations Under Capital Leases (B010 Account 20800) + Advances From Associated Companies (B010 Account 22400) + Noncurrent Obligations Under Capital Leases (B010 Account 22800) + Net Stockholders' Equity (B010 Account 29950) + Long Term Debt (B010 Account 22100)

### Explanation of Line Items

Line #	Reported By	Description of Line Item	Line Item Derivation
			<b>LOAD FACTOR: (%)</b>
22	All	Actual Passenger Load Factor (Sch. Svc.)	<u>Scheduled Revenue Passenger Miles (T100_K_RPM_140)</u> Scheduled Available Passenger Miles (T100_K_ASM_320)
23	Combi Only	Breakeven Passenger Load Factor (Sch. Svc.)	(Total Operating Revenues (P012 Account 49990) + Transport Revenues Expenses (P012 Account 71000) - (Transport Revenues - Passenger (P012 Account 39010) * .90) - Total Operating Expenses (P012 Account 71990) - Transport Related Revenues (P012 Account 48980) ) * <u>(Scheduled Revenue Passenger Miles (T100_K_RPM_140) / Scheduled Available Passenger Miles (T100_K_ASM_320))</u> (Transport Revenues - Passenger (P012 Account 39010) * .90))
	Cargo Only	Ton Load Factor (All Svc.)	<u>Overall RTMs (All Svc.) (T100_Z_RTM_240)</u> Overall ATMs (All Svc.) (T100_Z_ATM_280)
			<b>Employment &amp; Productivity:</b>
24	All	Employment, Total Weighted Avg CY	<u>((P1a_Account_Z_f99007) + ((P1a_Account_Z-f99008)/2))</u> Months in Period (3 Quarter; 12 Month Ended)
25	All	Overall RTM's per Employee (000)	<u>Overall RTMs (All Svc.) (T100_Z_RTM_240)</u> <u>((P1a_Account_Z_f99007) + ((P1a_Account_Z-f99008)/2))</u> Months in Period (3 Quarter; 12 Month Ended)
			<b>Change Over Comparable Period 12 Month Earlier:</b>
26	All	Operating Revenues (%)	Total Operating Revenues (P012 Account 49990) (CY/PY)
27	All	Operating Expenses (%)	Total Operating Expenses (P012 Account 71990) (CY/PY)
28	All	Operating Profit (Loss) (in Millions \$)	Operating Profit Or Loss (P012 Account 79990) (CY/PY)
29	All	Net Income (Loss) (in Millions \$)	Net Income (P012 Account 98990) (CY/PY)
30	All	RPMs (Sch. Svc.) (%)	Scheduled Revenue Passenger Miles (T100_K_RPM_140) (CY/PY)
31	All	ASMs (Sch. Svc.) (%)	Scheduled Available Passenger Miles (T100_K_ASM_320) (CY/PY)
32	All	Operating Revenues per RTM (%)	<u>Operating Revenues (P012 Account 49990)</u> System Ton-Miles (T100_Z_RTM_240) (CY/PY)
33	All	Operating Expense per RTM (%)	<u>Operating expenses (P012 Account 71990)</u> System Available Ton-Miles (T100_Z_ATM_280) (CY/PY)
34	All	Passenger Revenue per RPM (Sch. Svc.) (%)	<u>Passenger Revenues (schd service) (P012 Account 39010)</u> Scheduled Revenue Passenger Miles (T100_K_RPM_140) (CY/PY)