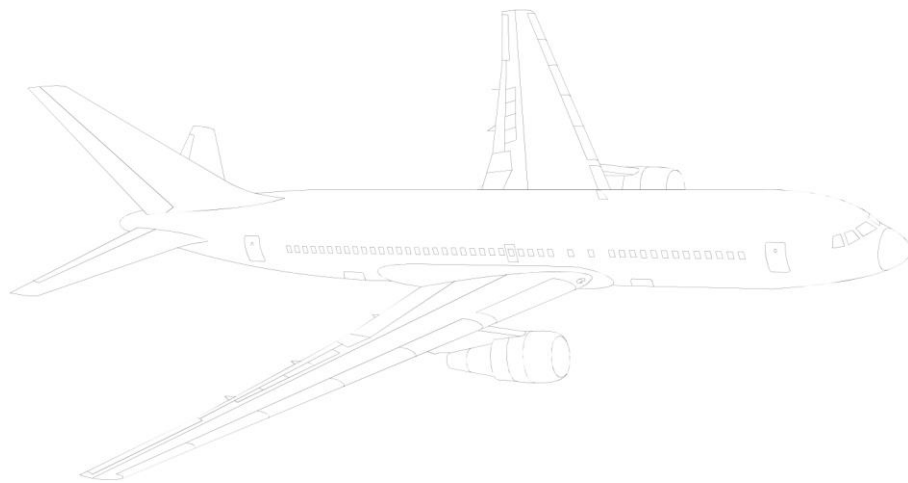


# **AIRLINE QUARTERLY FINANCIAL REVIEW**

THIRD QUARTER 2015

MAJORS



DEPARTMENT OF TRANSPORTATION  
OFFICE OF AVIATION ANALYSIS:  
COMPETITION AND POLICY  
ANALYSIS DIVISION

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## INTRODUCTION

This report contains tables and charts on the financial condition of the U.S. Major airlines, defined as Large Certificated Air Carriers with annual operating revenues exceeding \$1,000,000,000. All data presented in this financial and traffic review are derived from Form 41 Schedules reported to the U.S. Department of Transportation by Large Certificated Air Carriers.

The data are presented on both a carrier group and an individual carrier basis, but the primary focus is on individual carrier system entity performance. Data are presented for the most recent quarterly period compared to the prior year's quarter, as well as for the 12-month ended period for the five most recent quarters. A graphic presentation of comparative trends on a carrier group basis is made for several unit and overall financial indicators.

## TECHNICAL NOTES

In the case of merged carriers, data for the carriers involved have been combined and presented under the name of the surviving carrier so that meaningful (pro forma) comparisons can be made. See report endnotes for further information regarding timing of mergers.

In some instances, a metric in the individual carrier report will show a symbol. Please see the endnotes for a glossary of symbols.

The air carrier group definitions used to categorize Large Certificated Air Carriers are as follows:

- Majors: Air carriers with annual operating revenues exceeding \$1,000,000,000
- Nationals: Air carriers with annual operating revenues from \$100,000,001 to \$1,000,000,000
- Large Regionals: Air carriers with operating revenues between \$20,000,000 and \$100,000,000
- Medium Regionals: Carriers with annual operating revenues less than \$20,000,000

Carriers can move between groupings (e.g., Majors and Nationals) over time based on the criteria listed above. Each report includes 18 quarters of data. In the instance where a carrier falls into both groupings during the 18 quarters, a carrier will appear in both reports. The data from the Majors report and the data from the Nationals report should not be combined without ensuring any duplications are removed.

Certain data in this review are classified into two broad categories: "Domestic" and "International" services. "Domestic" service encompasses operations within and between the 50 states of the United States, the District of Columbia, and United States territories. It also encompasses transborder operations to and from Canada. All other operations are considered "International" services, which include operations in the Atlantic, Latin, and Pacific regions.

While the Office of Aviation Analysis has reviewed this report for obvious errors, the data are presented as reported by the carriers to the Bureau of Transportation Statistics and have not been verified or compared to publicly filed financial documents.

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Passenger and All-Cargo Majors

| Items                                                         | Quarter Ended |          | 12 Months Ended |           |           |           |           |
|---------------------------------------------------------------|---------------|----------|-----------------|-----------|-----------|-----------|-----------|
|                                                               | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2   | 2015 q1   | 2014 q4   | 2014 q3   |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |               |          |                 |           |           |           |           |
| 1 Operating Revenues                                          | 52,026.6      | 52,823.0 | 197,850.8       | 198,647.2 | 199,766.3 | 199,301.5 | 197,988.6 |
| 2 Operating Expenses                                          | 42,716.6      | 46,909.2 | 171,817.0       | 176,009.6 | 179,951.1 | 183,037.0 | 181,573.0 |
| 3 Operating Profit (Loss)                                     | 9,310.1       | 5,913.8  | 26,033.8        | 22,637.6  | 19,815.2  | 16,264.5  | 16,415.7  |
| 4 Net Income (Loss)                                           | 9,526.6       | 3,472.6  | 18,989.8        | 12,935.8  | 11,125.5  | 8,263.3   | 15,213.9  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |               |          |                 |           |           |           |           |
| 5 RPMs - Scheduled Rev. Svc.                                  | 232.5         | 221.3    | 839.3           | 828.1     | 820.9     | 816.0     | 811.4     |
| 6 ASMs - Scheduled Rev. Svc.                                  | 270.4         | 259.1    | 1,004.4         | 993.1     | 982.7     | 976.0     | 969.6     |
| 7 Overall RTMs (All Svc.)                                     | 31.5          | 30.6     | 117.9           | 116.9     | 116.1     | 115.0     | 114.2     |
| 8 Overall ATMs (All Svc.)                                     | 50.2          | 48.1     | 187.9           | 185.8     | 183.3     | 182.1     | 180.6     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |               |          |                 |           |           |           |           |
| 9 Operating Revenue per RTM                                   | 164.9         | 172.7    | 167.8           | 169.9     | 172.1     | 173.2     | 173.4     |
| 10 Operating Expense per RTM                                  | 135.4         | 153.4    | 145.8           | 150.5     | 155.0     | 159.1     | 159.0     |
| 11 Operating Profit (Loss) per RTM                            | 29.5          | 19.3     | 22.1            | 19.4      | 17.1      | 14.1      | 14.4      |
| 12 Operating Expense per ATM                                  | 85.1          | 97.4     | 91.5            | 94.7      | 98.2      | 100.5     | 100.5     |
| 13 Passenger Revenue per RPM                                  | 14.02         | 14.92    | 14.47           | 14.72     | 14.89     | 14.89     | 14.85     |
| <b><u>FINANCIAL RATIOS:</u></b>                               |               |          |                 |           |           |           |           |
| 14 Operating Revenues to Total Investment                     | *             | *        | 1.92            | 1.97      | 2.00      | 2.01      | 2.08      |
| 15 Times Interest Earned                                      | *             | *        | 9.78            | 8.16      | 6.99      | 5.31      | 4.61      |
| 16 Current Assets to Current Liabilities                      | *             | *        | 0.85            | 0.79      | 0.81      | 0.80      | 0.84      |
| 17 No. of Days Cash Coverage of Cash Exp.                     | *             | *        | 61.4            | 58.0      | 58.7      | 50.0      | 57.9      |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |               |          |                 |           |           |           |           |
| 18 Operating Profit (Loss) to Operating Revenue               | 17.9          | 11.2     | 13.2            | 11.4      | 9.9       | 8.2       | 8.3       |
| 19 Net Income to Stockholders Equity                          | *             | *        | 35.79           | 25.38     | 22.52     | 17.21     | 34.76     |
| 20 Corporate Return on Investment                             | *             | *        | 20.8            | 15.2      | 13.7      | 11.0      | 18.9      |
| 21 Debt to Total Investment                                   | *             | *        | 45.1            | 47.5      | 50.5      | 51.5      | 48.1      |
| <b><u>LOAD FACTOR: (%)</u></b>                                |               |          |                 |           |           |           |           |
| 22 Passenger Load Factor (Sch. Svc.)                          | 86.0          | 85.4     | 83.6            | 83.4      | 83.5      | 83.6      | 83.7      |
| 23 Ton Load Factor (All Svc.)                                 | 62.8          | 63.5     | 62.7            | 62.9      | 63.3      | 63.2      | 63.2      |
| <b><u>Employment &amp; Productivity:</u></b>                  |               |          |                 |           |           |           |           |
| 24 Employment, Total Weighted Avg CY                          | 521,328       | 507,444  | 516,348         | 512,877   | 509,656   | 507,313   | 505,433   |
| 25 Overall RTM's per Employee (000)                           | 60.5          | 60.3     | 228.3           | 228.0     | 227.7     | 226.8     | 225.9     |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |               |          |                 |           |           |           |           |
| 26 Operating Revenues (%)                                     | -1.5          | 4.5      | -0.1            | 1.5       | 3.8       | 4.1       | 4.8       |
| 27 Operating Expenses (%)                                     | -8.9          | 2.9      | -5.4            | -2.4      | 0.5       | 2.2       | 1.7       |
| 28 Operating Profit (Loss) (in Millions \$)                   | 3,396.2       | 940.1    | 9,618.1         | 7,162.0   | 6,480.4   | 4,075.8   | 5,975.7   |
| 29 Net Income (Loss) (in Millions \$)                         | 6,054.0       | 266.9    | 3,776.0         | -2,011.2  | -2,200.1  | -4,210.8  | 10,198.0  |
| 30 RPMs (Sch. Svc.) (%)                                       | 5.0           | 2.5      | 3.4             | 2.7       | 2.6       | 2.4       | 2.6       |
| 31 ASMs (Sch. Svc.) (%)                                       | 4.4           | 2.3      | 3.6             | 3.1       | 2.5       | 2.1       | 2.3       |
| 32 Operating Revenues per RTM (%)                             | -4.5          | 0.7      | -3.2            | -1.8      | 0.4       | 1.3       | 1.9       |
| 33 Operating Expense per RTM (%)                              | -11.7         | -0.8     | -8.3            | -5.6      | -2.9      | -0.6      | -1.1      |
| 34 Passenger Revenue per RPM (Sch. Svc.)(%)                   | -6.0          | 2.6      | -2.6            | -0.2      | 2.3       | 2.7       | 3.4       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## DOMESTIC OPERATIONS

### Domestic Passenger and All-Cargo Majors

| Items                                                         |                                              | Quarter Ended |          | 12 Months Ended |           |           |           |           |
|---------------------------------------------------------------|----------------------------------------------|---------------|----------|-----------------|-----------|-----------|-----------|-----------|
|                                                               |                                              | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2   | 2015 q1   | 2014 q4   | 2014 q3   |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |          |                 |           |           |           |           |
| 1                                                             | Operating Revenues                           | 36,417.0      | 36,224.7 | 139,956.6       | 139,764.3 | 139,937.2 | 139,120.4 | 137,872.4 |
| 2                                                             | Operating Expenses                           | 29,060.5      | 31,392.5 | 117,463.8       | 119,795.8 | 122,030.6 | 124,101.3 | 123,249.2 |
| 3                                                             | Operating Profit (Loss)                      | 7,356.5       | 4,832.1  | 22,492.9        | 19,968.4  | 17,906.6  | 15,019.1  | 14,623.2  |
| 4                                                             | Net Income (Loss)                            | 6,387.9       | 2,795.7  | 15,282.2        | 11,690.0  | 10,525.2  | 8,464.2   | 12,793.0  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |          |                 |           |           |           |           |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 157.4         | 149.0    | 579.5           | 571.2     | 564.1     | 559.8     | 555.6     |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 181.5         | 172.9    | 682.7           | 674.1     | 665.4     | 659.7     | 655.3     |
| 7                                                             | Overall RTMs (All Svc.)                      | 18.9          | 18.0     | 70.8            | 69.9      | 69.1      | 68.6      | 68.0      |
| 8                                                             | Overall ATMs (All Svc.)                      | 28.9          | 27.5     | 109.5           | 108.0     | 106.4     | 105.7     | 104.8     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |          |                 |           |           |           |           |
| 9                                                             | Operating Revenue per RTM                    | 192.7         | 201.0    | 197.7           | 199.9     | 202.4     | 202.9     | 202.8     |
| 10                                                            | Operating Expense per RTM                    | 153.7         | 174.2    | 165.9           | 171.4     | 176.5     | 181.0     | 181.3     |
| 11                                                            | Operating Profit (Loss) per RTM              | 38.9          | 26.8     | 31.8            | 28.6      | 25.9      | 21.9      | 21.5      |
| 12                                                            | Operating Expense per ATM                    | 100.4         | 114.2    | 107.3           | 110.9     | 114.7     | 117.4     | 117.6     |
| 13                                                            | Passenger Revenue per RPM                    | 14.17         | 14.83    | 14.63           | 14.81     | 14.96     | 14.92     | 14.86     |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |          |                 |           |           |           |           |
| 14                                                            | Operating Revenues to Total Investment       | *             | *        | **              | **        | **        | **        | **        |
| 15                                                            | Times Interest Earned                        | *             | *        | **              | **        | **        | **        | **        |
| 16                                                            | Current Assets to Current Liabilities        | *             | *        | **              | **        | **        | **        | **        |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *        | **              | **        | **        | **        | **        |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |          |                 |           |           |           |           |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 20.2          | 13.3     | 16.1            | 14.3      | 12.8      | 10.8      | 10.6      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *        | **              | **        | **        | **        | **        |
| 20                                                            | Corporate Return on Investment               | *             | *        | **              | **        | **        | **        | **        |
| 21                                                            | Debt to Total Investment                     | *             | *        | **              | **        | **        | **        | **        |
| <b><u>LOAD FACTOR: (%)</u></b>                                |                                              |               |          |                 |           |           |           |           |
| 22                                                            | Passenger Load Factor (Sch. Svc.)            | 86.7          | 86.2     | 84.9            | 84.7      | 84.8      | 84.9      | 84.8      |
| 23                                                            | Ton Load Factor (All Svc.)                   | 65.3          | 65.6     | 64.7            | 64.7      | 65.0      | 64.8      | 64.9      |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |          |                 |           |           |           |           |
| 24                                                            | Employment, Total Weighted Avg CY            | *             | *        | **              | **        | **        | **        | **        |
| 25                                                            | Overall RTM's per Employee (000)             | *             | *        | **              | **        | **        | **        | **        |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |          |                 |           |           |           |           |
| 26                                                            | Operating Revenues (%)                       | 0.5           | 5.4      | 1.5             | 2.7       | 4.8       | 4.9       | 5.3       |
| 27                                                            | Operating Expenses (%)                       | -7.4          | 3.0      | -4.7            | -2.1      | 0.4       | 2.2       | 1.8       |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 2,524.4       | 923.3    | 7,869.7         | 6,268.6   | 5,876.8   | 3,770.0   | 4,676.5   |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 3,592.2       | 453.1    | 2,489.1         | -649.9    | -499.7    | -1,840.6  | 7,893.8   |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 5.6           | 3.2      | 4.3             | 3.7       | 3.1       | 2.7       | 2.6       |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 5.0           | 1.6      | 4.2             | 3.3       | 2.3       | 1.4       | 1.5       |
| 32                                                            | Operating Revenues per RTM (%)               | -4.1          | 1.8      | -2.5            | -1.0      | 1.3       | 2.0       | 2.6       |
| 33                                                            | Operating Expense per RTM (%)                | -11.7         | -0.5     | -8.5            | -5.7      | -2.9      | -0.6      | -0.7      |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -4.5          | 3.7      | -1.5            | 0.6       | 3.4       | 3.8       | 4.6       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## INTERNATIONAL OPERATIONS

### International Passenger and All-Cargo Majors

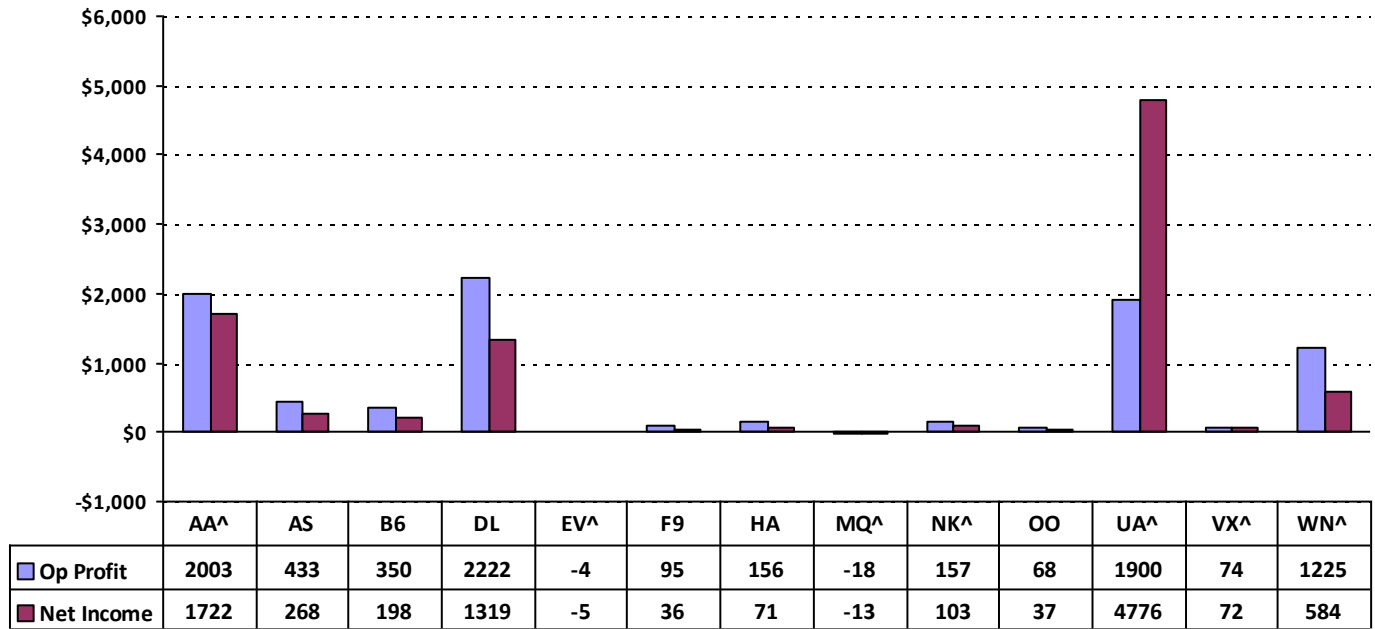
| Items                                                         |                                              | Quarter Ended |          | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|----------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |          |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 15,609.6      | 16,598.3 | 57,894.2        | 58,882.9 | 59,829.1 | 60,181.1 | 60,116.2 |
| 2                                                             | Operating Expenses                           | 13,656.1      | 15,516.6 | 54,353.2        | 56,213.8 | 57,920.5 | 58,935.8 | 58,323.8 |
| 3                                                             | Operating Profit (Loss)                      | 1,953.5       | 1,081.7  | 3,540.9         | 2,669.1  | 1,908.6  | 1,245.3  | 1,792.5  |
| 4                                                             | Net Income (Loss)                            | 3,138.7       | 676.9    | 3,707.6         | 1,245.8  | 600.2    | -200.9   | 2,420.8  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |          |                 |          |          |          |          |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 75.1          | 72.3     | 259.7           | 256.9    | 256.8    | 256.2    | 255.8    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 88.9          | 86.2     | 321.7           | 319.0    | 317.3    | 316.3    | 314.3    |
| 7                                                             | Overall RTMs (All Svc.)                      | 12.6          | 12.6     | 47.1            | 47.0     | 46.9     | 46.5     | 46.2     |
| 8                                                             | Overall ATMs (All Svc.)                      | 21.3          | 20.6     | 78.4            | 77.8     | 76.9     | 76.3     | 75.8     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |          |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 123.4         | 132.1    | 123.0           | 125.3    | 127.5    | 129.5    | 130.1    |
| 10                                                            | Operating Expense per RTM                    | 108.0         | 123.5    | 115.4           | 119.6    | 123.4    | 126.8    | 126.2    |
| 11                                                            | Operating Profit (Loss) per RTM              | 15.4          | 8.6      | 7.5             | 5.7      | 4.1      | 2.7      | 3.9      |
| 12                                                            | Operating Expense per ATM                    | 64.2          | 75.1     | 69.3            | 72.3     | 75.3     | 77.2     | 76.9     |
| 13                                                            | Passenger Revenue per RPM                    | 13.72         | 15.09    | 14.12           | 14.51    | 14.76    | 14.83    | 14.84    |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |          |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *        | **              | **       | **       | **       | **       |
| 15                                                            | Times Interest Earned                        | *             | *        | **              | **       | **       | **       | **       |
| 16                                                            | Current Assets to Current Liabilities        | *             | *        | **              | **       | **       | **       | **       |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *        | **              | **       | **       | **       | **       |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |          |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 12.5          | 6.5      | 6.1             | 4.5      | 3.2      | 2.1      | 3.0      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *        | **              | **       | **       | **       | **       |
| 20                                                            | Corporate Return on Investment               | *             | *        | **              | **       | **       | **       | **       |
| 21                                                            | Debt to Total Investment                     | *             | *        | **              | **       | **       | **       | **       |
| <b><u>LOAD FACTOR: (%)</u></b>                                |                                              |               |          |                 |          |          |          |          |
| 22                                                            | Passenger Load Factor (Sch. Svc.)            | 84.5          | 83.9     | 80.7            | 80.5     | 80.9     | 81.0     | 81.4     |
| 23                                                            | Ton Load Factor (All Svc.)                   | 59.5          | 60.8     | 60.1            | 60.4     | 61.0     | 60.9     | 60.9     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |          |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | *             | *        | **              | **       | **       | **       | **       |
| 25                                                            | Overall RTM's per Employee (000)             | *             | *        | **              | **       | **       | **       | **       |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |          |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -6.0          | 2.5      | -3.7            | -1.4     | 1.6      | 2.6      | 3.6      |
| 27                                                            | Operating Expenses (%)                       | -12.0         | 2.6      | -6.8            | -3.0     | 0.6      | 2.1      | 1.4      |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 871.8         | 16.8     | 1,748.4         | 893.4    | 603.7    | 305.8    | 1,299.2  |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 2,461.8       | -186.2   | 1,286.8         | -1,361.2 | -1,700.4 | -2,370.3 | 2,304.2  |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 3.9           | 1.1      | 1.5             | 0.7      | 1.5      | 1.7      | 2.5      |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 3.1           | 3.7      | 2.4             | 2.5      | 3.1      | 3.6      | 4.0      |
| 32                                                            | Operating Revenues per RTM (%)               | -6.6          | -1.3     | -5.5            | -4.1     | -1.8     | -0.2     | 0.4      |
| 33                                                            | Operating Expense per RTM (%)                | -12.6         | -1.3     | -8.6            | -5.6     | -2.8     | -0.7     | -1.7     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -9.1          | 0.6      | -4.8            | -2.0     | 0.1      | 0.4      | 0.9      |

# COMPARISONS AMONG PASSENGER MAJOR GROUP AIRLINES

## SYSTEM ENTITY

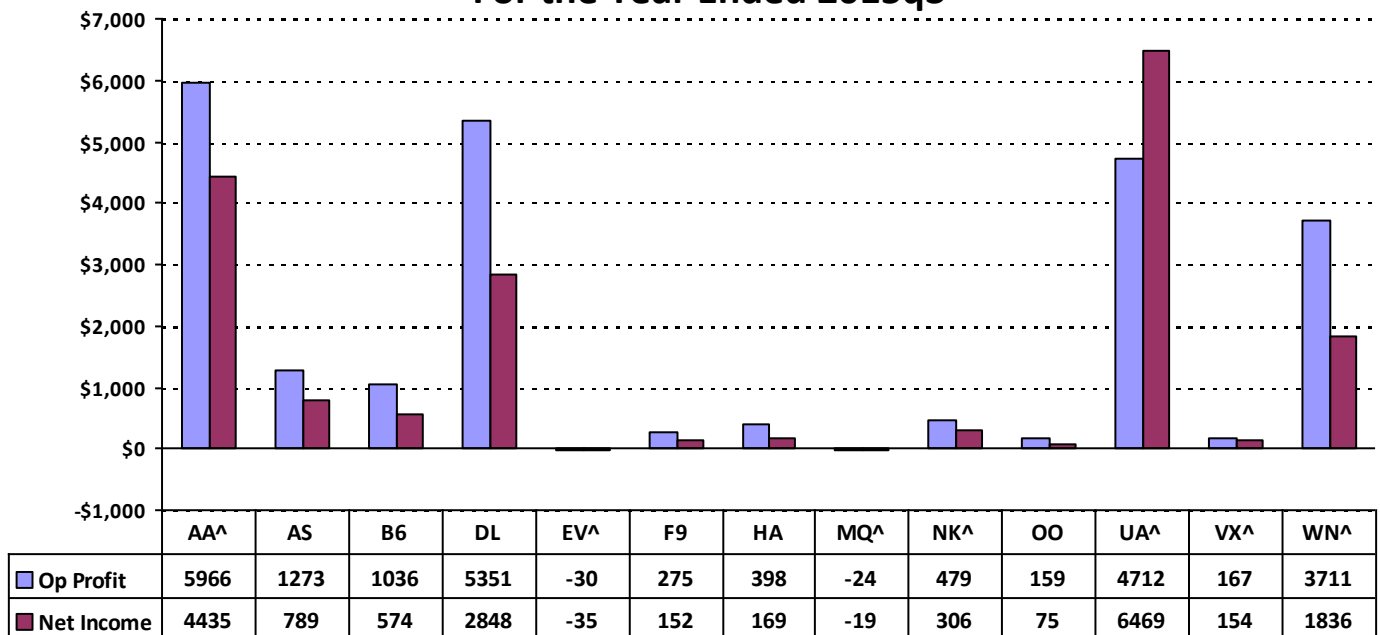
**Chart 1. Operating Profit and Net Income (Loss)**  
**For the Quarter 2015q3**

\$Millions



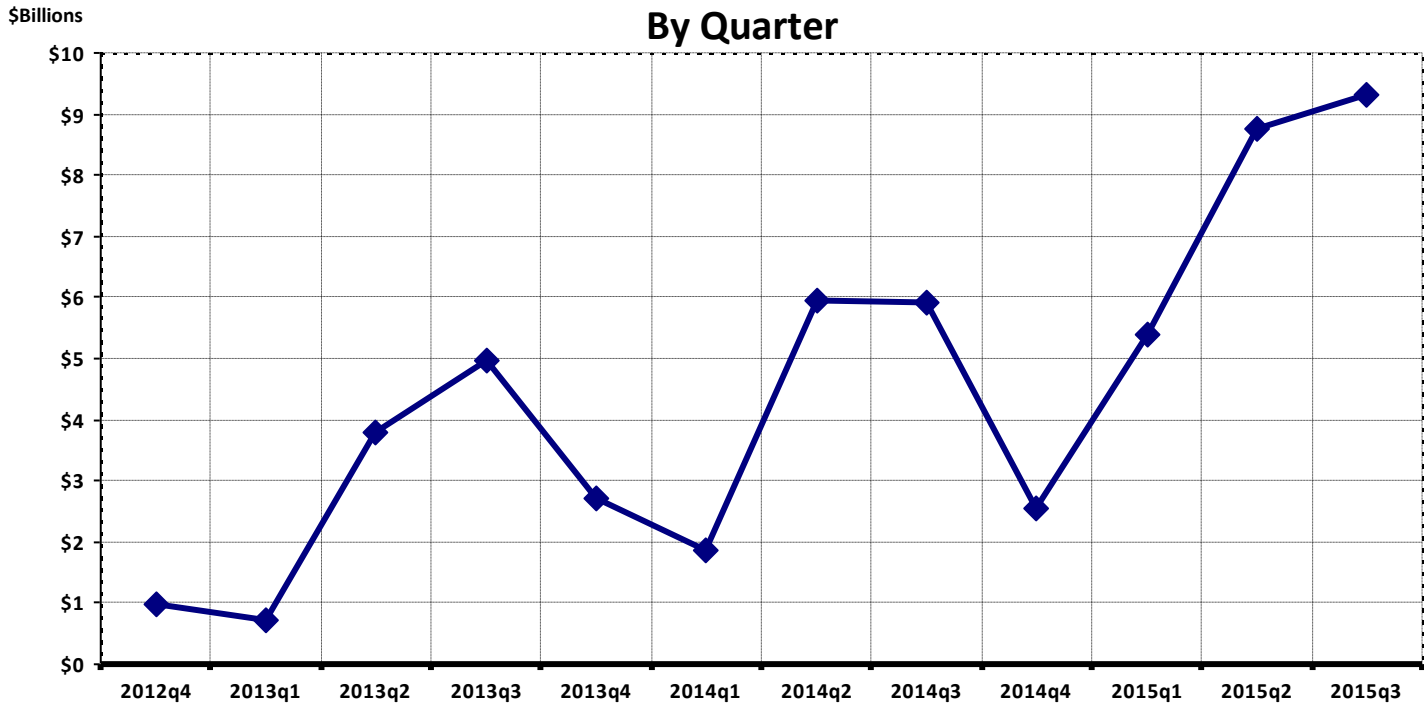
**Chart 2. Operating Profit and Net Income (Loss)**  
**For the Year Ended 2015q3**

\$Millions

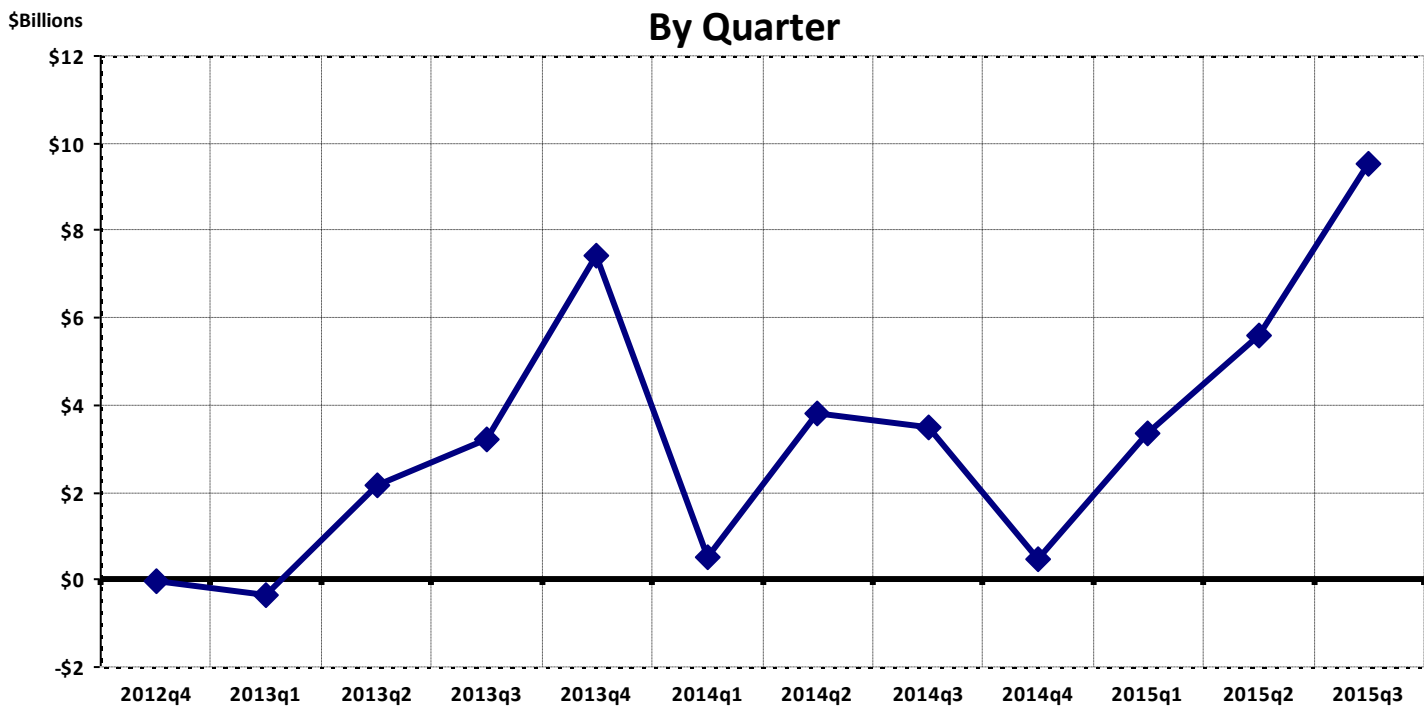


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

## Chart 3. Operating Profit (Loss) By Quarter

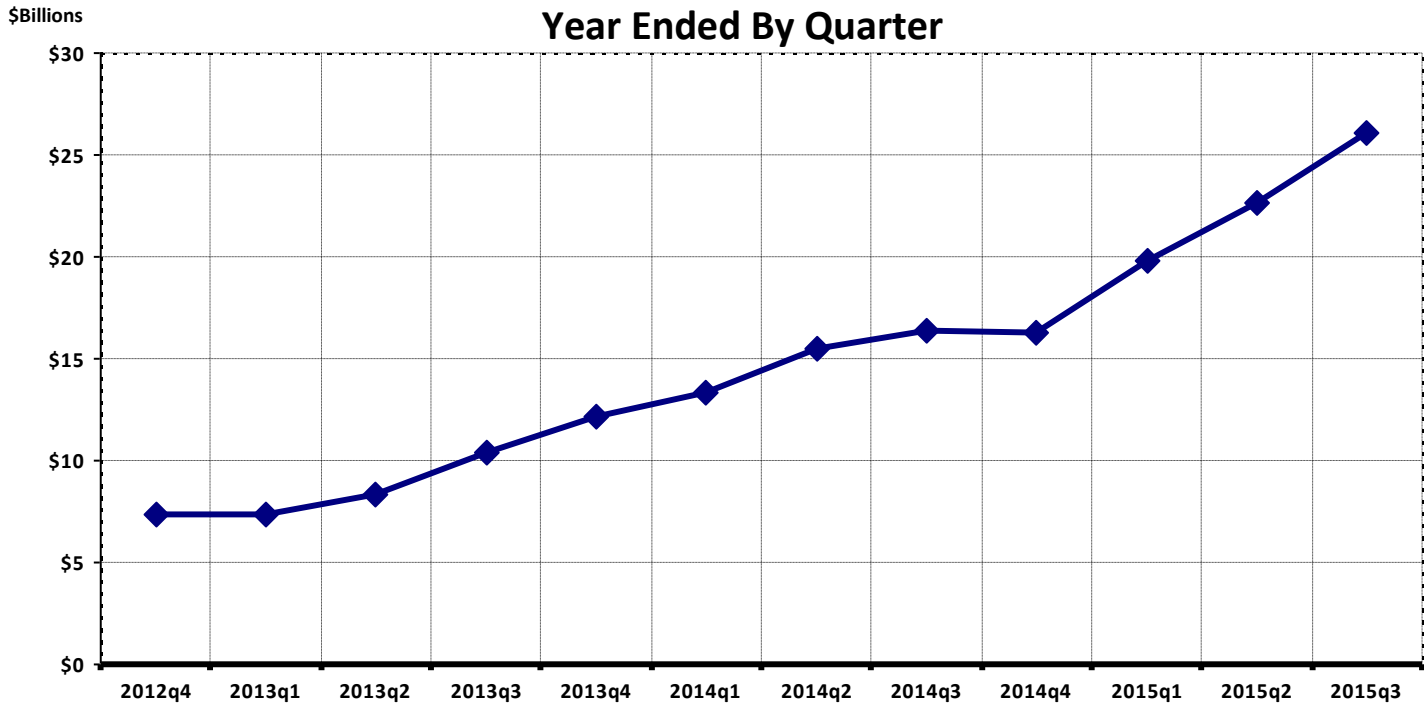


## Chart 4. Net Income (Loss) By Quarter

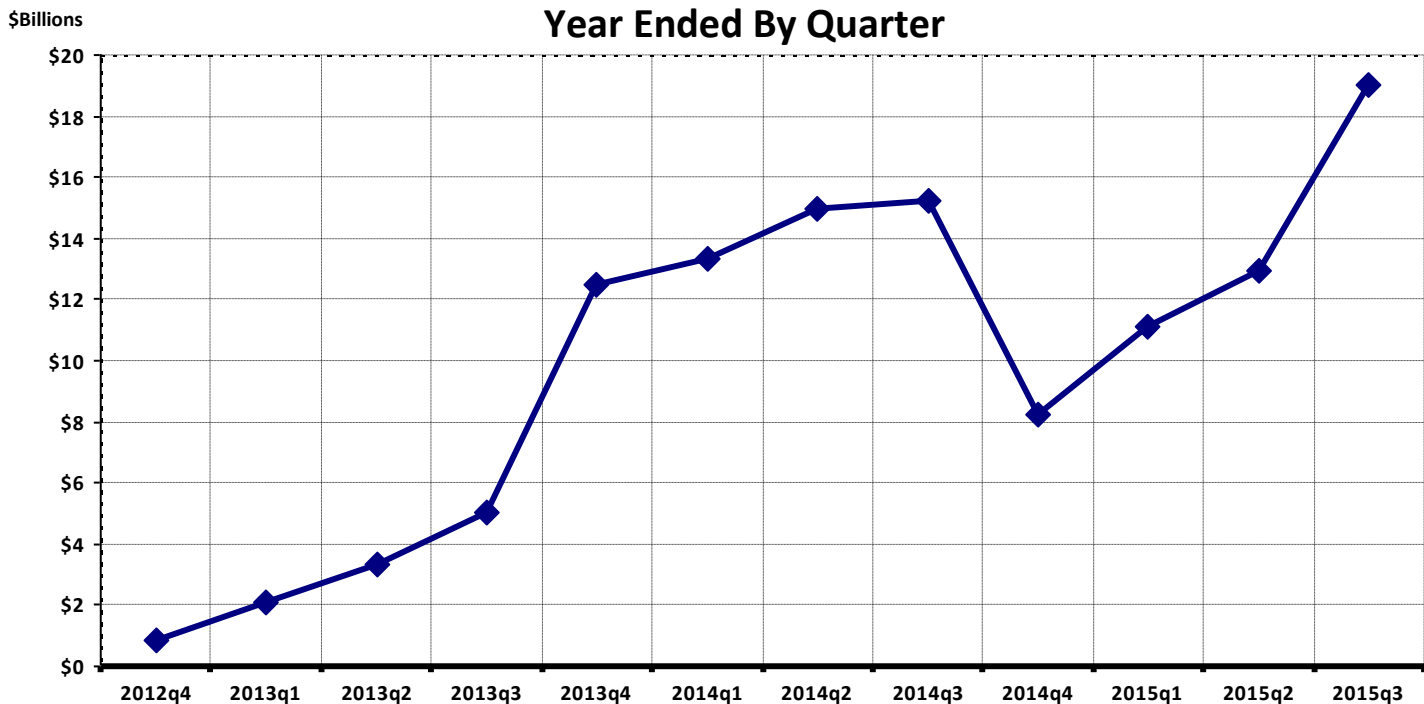


# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

**Chart 5. Operating Profit (Loss)**  
**Year Ended By Quarter**



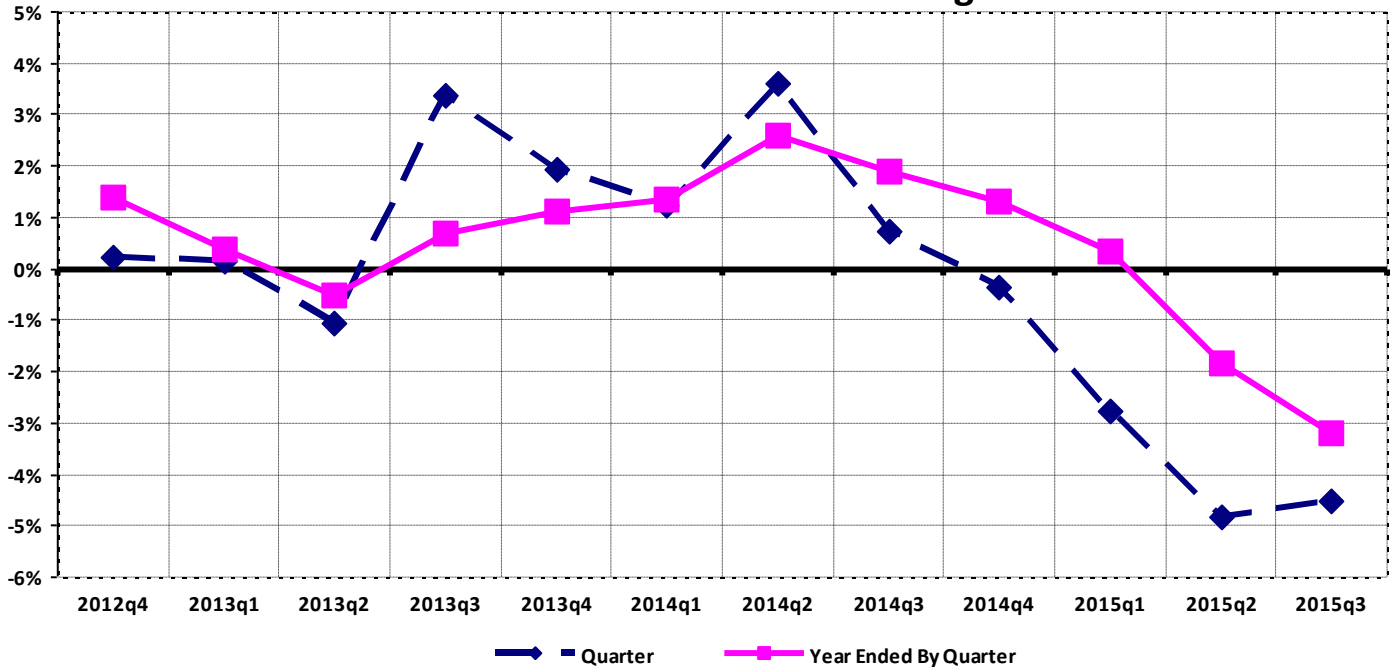
**Chart 6. Net Income (Loss)**  
**Year Ended By Quarter**



# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

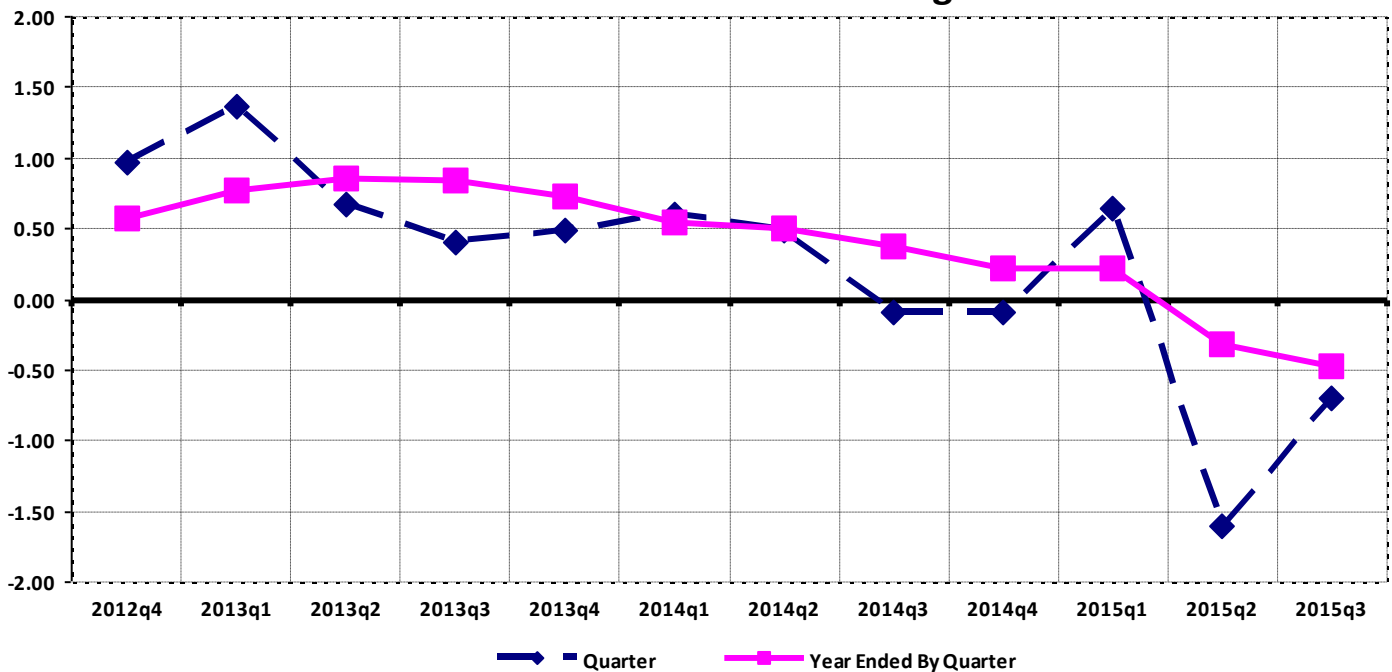
## Chart 7. Operating Revenue Per Revenue Ton-Mile Year Over Year Percent Change

Percent Change YOY



## Chart 8. Ton Load Factor Year Over Year Point Change

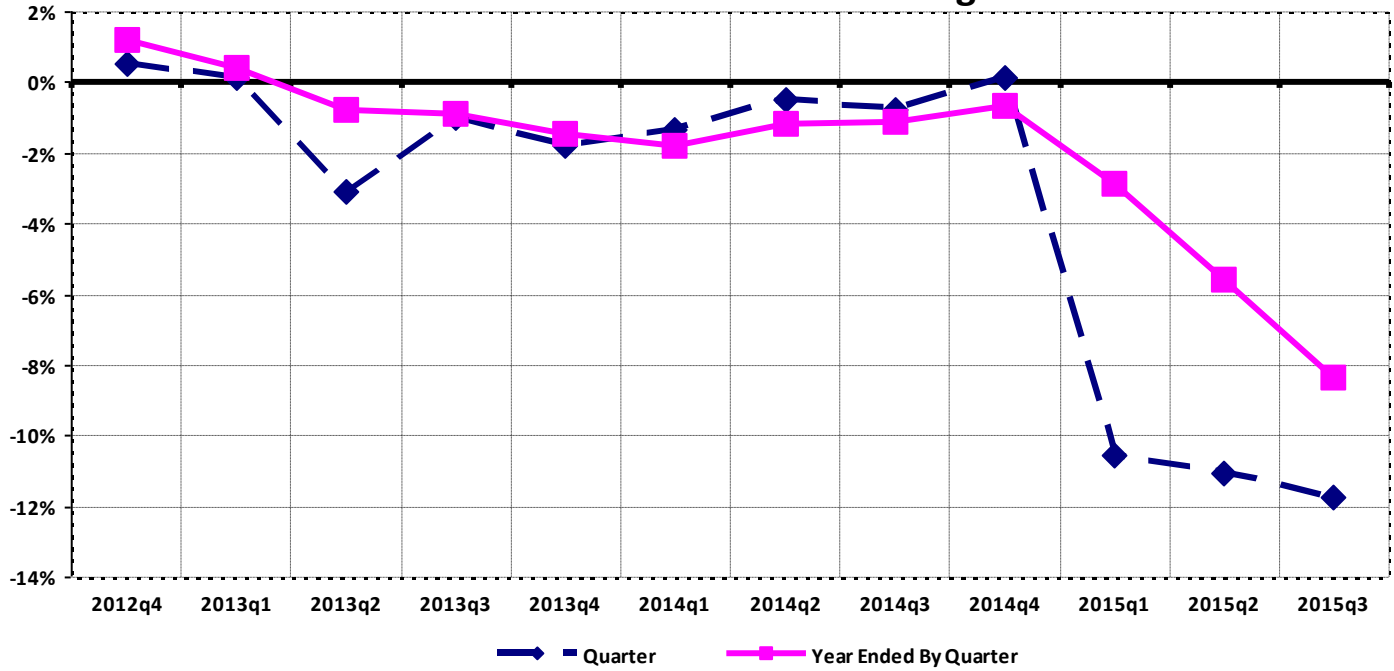
Point Change YOY



# TOTAL ALL MAJOR GROUP AIRLINES SYSTEM ENTITY

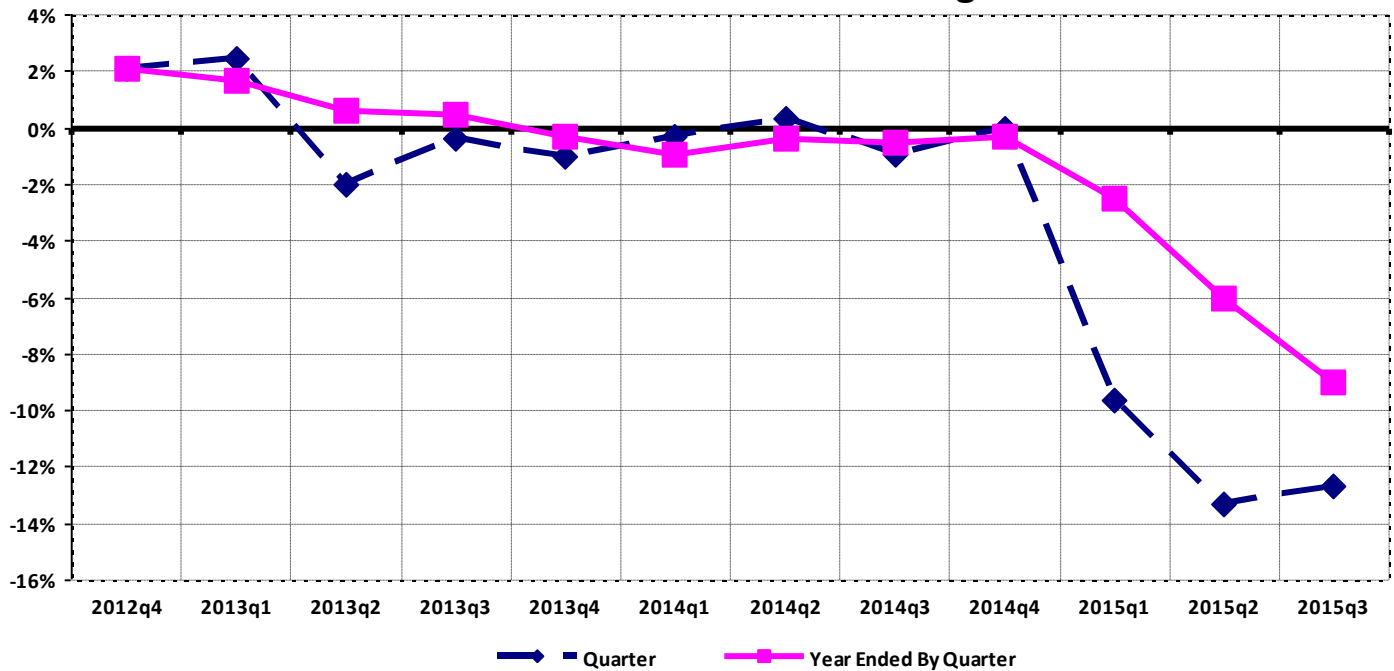
## Chart 9. Operating Expense Per Revenue Ton-Mile Year Over Year Percent Change

Percent Change YOY



## Chart 10. Operating Expense Per Available Ton-Mile Year Over Year Percent Change

Percent Change YOY



# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Passenger Majors

| Items                                                         | Quarter Ended |          | 12 Months Ended |           |           |           |           |
|---------------------------------------------------------------|---------------|----------|-----------------|-----------|-----------|-----------|-----------|
|                                                               | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2   | 2015 q1   | 2014 q4   | 2014 q3   |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |               |          |                 |           |           |           |           |
| 1 Operating Revenues                                          | 43,716.2      | 43,859.3 | 163,565.9       | 163,709.0 | 164,332.2 | 163,586.1 | 162,303.2 |
| 2 Operating Expenses                                          | 35,056.0      | 38,492.6 | 140,095.4       | 143,532.1 | 146,795.1 | 149,380.6 | 147,811.9 |
| 3 Operating Profit (Loss)                                     | 8,660.3       | 5,366.7  | 23,470.5        | 20,176.9  | 17,537.1  | 14,205.5  | 14,491.3  |
| 4 Net Income (Loss)                                           | 9,167.6       | 3,081.6  | 17,751.6        | 11,665.5  | 9,726.3   | 7,184.9   | 14,109.0  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |               |          |                 |           |           |           |           |
| 5 RPMs - Scheduled Rev. Svc.                                  | 232.5         | 221.3    | 839.3           | 828.1     | 820.9     | 816.0     | 811.4     |
| 6 ASMs - Scheduled Rev. Svc.                                  | 270.4         | 259.1    | 1,004.4         | 993.1     | 982.7     | 976.0     | 969.6     |
| 7 Overall RTMs (All Svc.)                                     | 25.2          | 24.1     | 91.8            | 90.7      | 90.0      | 89.4      | 88.9      |
| 8 Overall ATMs (All Svc.)                                     | 39.3          | 36.9     | 143.4           | 141.1     | 139.0     | 138.4     | 137.7     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |               |          |                 |           |           |           |           |
| 9 Operating Revenue per RTM                                   | 173.6         | 181.8    | 178.2           | 180.4     | 182.5     | 182.9     | 182.6     |
| 10 Operating Expense per RTM                                  | 139.2         | 159.6    | 152.6           | 158.2     | 163.1     | 167.0     | 166.3     |
| 11 Operating Profit (Loss) per RTM                            | 34.4          | 22.2     | 25.6            | 22.2      | 19.5      | 15.9      | 16.3      |
| 12 Operating Expense per ATM                                  | 89.2          | 104.2    | 97.7            | 101.7     | 105.6     | 107.9     | 107.4     |
| 13 Passenger Revenue per RPM                                  | 14.02         | 14.92    | 14.47           | 14.72     | 14.89     | 14.89     | 14.85     |
| <b><u>FINANCIAL RATIOS:</u></b>                               |               |          |                 |           |           |           |           |
| 14 Operating Revenues to Total Investment                     | *             | *        | 1.93            | 1.97      | 2.00      | 2.01      | 2.09      |
| 15 Times Interest Earned                                      | *             | *        | 9.52            | 7.62      | 6.39      | 4.80      | 4.18      |
| 16 Current Assets to Current Liabilities                      | *             | *        | 0.83            | 0.77      | 0.79      | 0.78      | 0.82      |
| 17 No. of Days Cash Coverage of Cash Exp.                     | *             | *        | 72.2            | 68.1      | 68.9      | 58.4      | 68.3      |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |               |          |                 |           |           |           |           |
| 18 Operating Profit (Loss) to Operating Revenue               | 19.8          | 12.2     | 14.3            | 12.3      | 10.7      | 8.7       | 8.9       |
| 19 Net Income to Stockholders Equity                          | *             | *        | 47.19           | 32.59     | 28.18     | 21.54     | 48.11     |
| 20 Corporate Return on Investment                             | *             | *        | 23.6            | 16.8      | 14.8      | 11.9      | 21.6      |
| 21 Debt to Total Investment                                   | *             | *        | 51.2            | 55.1      | 58.4      | 59.5      | 54.9      |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |               |          |                 |           |           |           |           |
| 22 Actual                                                     | 86.0          | 85.4     | 83.6            | 83.4      | 83.5      | 83.6      | 83.7      |
| 23 Breakeven                                                  | 68.0          | 75.8     | 72.2            | 74.2      | 76.1      | 78.3      | 77.9      |
| <b><u>Employment &amp; Productivity:</u></b>                  |               |          |                 |           |           |           |           |
| 24 Employment, Total Weighted Avg CY                          | 370,848       | 360,501  | 366,427         | 363,840   | 361,621   | 360,262   | 359,287   |
| 25 Overall RTM's per Employee (000)                           | 67.9          | 66.9     | 250.5           | 249.4     | 249.0     | 248.2     | 247.3     |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |               |          |                 |           |           |           |           |
| 26 Operating Revenues (%)                                     | -0.3          | 4.5      | 0.8             | 2.0       | 4.5       | 4.8       | 5.6       |
| 27 Operating Expenses (%)                                     | -8.9          | 3.1      | -5.2            | -2.1      | 1.0       | 2.8       | 2.3       |
| 28 Operating Profit (Loss) (in Millions \$)                   | 3,293.6       | 730.6    | 8,979.2         | 6,416.3   | 5,565.2   | 3,339.8   | 5,367.2   |
| 29 Net Income (Loss) (in Millions \$)                         | 6,086.0       | 14.8     | 3,642.5         | -2,428.7  | -3,087.0  | -4,736.0  | 9,582.8   |
| 30 RPMs (Sch. Svc.) (%)                                       | 5.0           | 2.5      | 3.4             | 2.7       | 2.6       | 2.4       | 2.6       |
| 31 ASMs (Sch. Svc.) (%)                                       | 4.4           | 2.3      | 3.6             | 3.1       | 2.5       | 2.1       | 2.3       |
| 32 Operating Revenues per RTM (%)                             | -4.5          | 1.2      | -2.4            | -0.9      | 1.4       | 2.0       | 2.6       |
| 33 Operating Expense per RTM (%)                              | -12.7         | -0.1     | -8.2            | -5.0      | -1.9      | 0.1       | -0.6      |
| 34 Passenger Revenue per RPM (Sch. Svc.)(%)                   | -6.0          | 2.6      | -2.6            | -0.2      | 2.3       | 2.7       | 3.4       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## DOMESTIC OPERATIONS

### Domestic Passenger Majors

| Items                                                         |                                              | Quarter Ended |          | 12 Months Ended |           |           |           |           |
|---------------------------------------------------------------|----------------------------------------------|---------------|----------|-----------------|-----------|-----------|-----------|-----------|
|                                                               |                                              | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2   | 2015 q1   | 2014 q4   | 2014 q3   |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |          |                 |           |           |           |           |
| 1                                                             | Operating Revenues                           | 30,690.0      | 30,219.8 | 116,580.9       | 116,110.7 | 116,049.4 | 115,234.5 | 114,055.8 |
| 2                                                             | Operating Expenses                           | 24,616.4      | 26,667.8 | 99,047.0        | 101,098.4 | 103,032.3 | 104,837.5 | 104,001.0 |
| 3                                                             | Operating Profit (Loss)                      | 6,073.6       | 3,552.0  | 17,533.9        | 15,012.3  | 13,017.0  | 10,397.0  | 10,054.7  |
| 4                                                             | Net Income (Loss)                            | 5,570.3       | 1,952.4  | 12,190.5        | 8,572.6   | 7,330.0   | 5,488.3   | 9,877.4   |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |          |                 |           |           |           |           |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 157.4         | 149.0    | 579.5           | 571.2     | 564.1     | 559.8     | 555.6     |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 181.5         | 172.9    | 682.7           | 674.1     | 665.4     | 659.7     | 655.3     |
| 7                                                             | Overall RTMs (All Svc.)                      | 16.1          | 15.3     | 59.5            | 58.6      | 57.9      | 57.4      | 57.0      |
| 8                                                             | Overall ATMs (All Svc.)                      | 24.0          | 22.7     | 89.5            | 88.2      | 86.7      | 86.2      | 85.6      |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |          |                 |           |           |           |           |
| 9                                                             | Operating Revenue per RTM                    | 190.5         | 198.0    | 196.1           | 198.1     | 200.4     | 200.6     | 200.0     |
| 10                                                            | Operating Expense per RTM                    | 152.8         | 174.7    | 166.6           | 172.5     | 178.0     | 182.5     | 182.4     |
| 11                                                            | Operating Profit (Loss) per RTM              | 37.7          | 23.3     | 29.5            | 25.6      | 22.5      | 18.1      | 17.6      |
| 12                                                            | Operating Expense per ATM                    | 102.4         | 117.5    | 110.7           | 114.7     | 118.8     | 121.6     | 121.5     |
| 13                                                            | Passenger Revenue per RPM                    | 14.17         | 14.83    | 14.63           | 14.81     | 14.96     | 14.92     | 14.86     |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |          |                 |           |           |           |           |
| 14                                                            | Operating Revenues to Total Investment       | *             | *        | **              | **        | **        | **        | **        |
| 15                                                            | Times Interest Earned                        | *             | *        | **              | **        | **        | **        | **        |
| 16                                                            | Current Assets to Current Liabilities        | *             | *        | **              | **        | **        | **        | **        |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *        | **              | **        | **        | **        | **        |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |          |                 |           |           |           |           |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 19.8          | 11.8     | 15.0            | 12.9      | 11.2      | 9.0       | 8.8       |
| 19                                                            | Net Income to Stockholders Equity            | *             | *        | **              | **        | **        | **        | **        |
| 20                                                            | Corporate Return on Investment               | *             | *        | **              | **        | **        | **        | **        |
| 21                                                            | Debt to Total Investment                     | *             | *        | **              | **        | **        | **        | **        |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |          |                 |           |           |           |           |
| 22                                                            | Actual                                       | 86.7          | 86.2     | 84.9            | 84.7      | 84.8      | 84.9      | 84.8      |
| 23                                                            | Breakeven                                    | 68.7          | 77.3     | 72.6            | 74.8      | 76.8      | 79.2      | 79.2      |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |          |                 |           |           |           |           |
| 24                                                            | Employment, Total Weighted Avg CY            | *             | *        | **              | **        | **        | **        | **        |
| 25                                                            | Overall RTM's per Employee (000)             | *             | *        | **              | **        | **        | **        | **        |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |          |                 |           |           |           |           |
| 26                                                            | Operating Revenues (%)                       | 1.6           | 5.4      | 2.2             | 3.2       | 5.3       | 5.5       | 6.1       |
| 27                                                            | Operating Expenses (%)                       | -7.7          | 3.0      | -4.8            | -2.1      | 0.6       | 2.4       | 2.0       |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 2,521.6       | 764.9    | 7,479.2         | 5,722.4   | 5,233.2   | 3,536.1   | 4,580.5   |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 3,617.9       | 326.3    | 2,313.0         | -978.6    | -1,038.1  | -2,034.1  | 7,822.6   |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 5.6           | 3.2      | 4.3             | 3.7       | 3.1       | 2.7       | 2.6       |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 5.0           | 1.6      | 4.2             | 3.3       | 2.3       | 1.4       | 1.5       |
| 32                                                            | Operating Revenues per RTM (%)               | -3.8          | 2.1      | -2.0            | -0.4      | 2.2       | 2.8       | 3.5       |
| 33                                                            | Operating Expense per RTM (%)                | -12.5         | -0.2     | -8.7            | -5.5      | -2.4      | -0.2      | -0.6      |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -4.5          | 3.7      | -1.5            | 0.6       | 3.4       | 3.8       | 4.6       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## INTERNATIONAL OPERATIONS

### International Passenger Majors

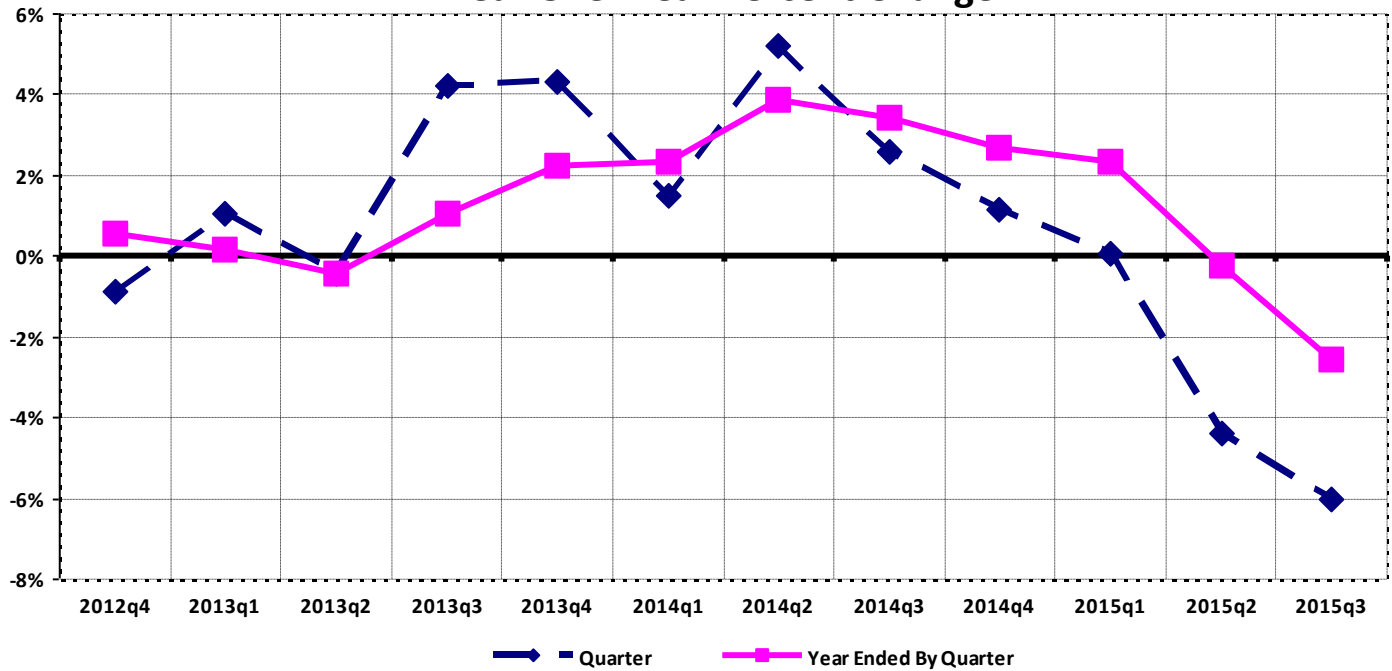
| Items                                                         |                                              | Quarter Ended |          | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|----------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |          |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 13,026.2      | 13,639.5 | 46,985.0        | 47,598.3 | 48,282.9 | 48,351.6 | 48,247.4 |
| 2                                                             | Operating Expenses                           | 10,439.6      | 11,824.8 | 41,048.4        | 42,433.7 | 43,762.8 | 44,543.1 | 43,810.9 |
| 3                                                             | Operating Profit (Loss)                      | 2,586.7       | 1,814.7  | 5,936.6         | 5,164.6  | 4,520.1  | 3,808.5  | 4,436.5  |
| 4                                                             | Net Income (Loss)                            | 3,597.3       | 1,129.1  | 5,561.1         | 3,092.9  | 2,396.3  | 1,696.6  | 4,231.6  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |          |                 |          |          |          |          |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 75.1          | 72.3     | 259.7           | 256.9    | 256.8    | 256.2    | 255.8    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 88.9          | 86.2     | 321.7           | 319.0    | 317.3    | 316.3    | 314.3    |
| 7                                                             | Overall RTMs (All Svc.)                      | 9.1           | 8.9      | 32.3            | 32.1     | 32.1     | 32.0     | 31.8     |
| 8                                                             | Overall ATMs (All Svc.)                      | 15.2          | 14.2     | 53.9            | 52.9     | 52.3     | 52.2     | 52.0     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |          |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 143.6         | 154.0    | 145.3           | 148.2    | 150.2    | 151.2    | 151.5    |
| 10                                                            | Operating Expense per RTM                    | 115.1         | 133.5    | 127.0           | 132.1    | 136.2    | 139.3    | 137.6    |
| 11                                                            | Operating Profit (Loss) per RTM              | 28.5          | 20.5     | 18.4            | 16.1     | 14.1     | 11.9     | 13.9     |
| 12                                                            | Operating Expense per ATM                    | 68.5          | 83.1     | 76.1            | 80.2     | 83.7     | 85.3     | 84.2     |
| 13                                                            | Passenger Revenue per RPM                    | 13.72         | 15.09    | 14.12           | 14.51    | 14.76    | 14.83    | 14.84    |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |          |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *        | **              | **       | **       | **       | **       |
| 15                                                            | Times Interest Earned                        | *             | *        | **              | **       | **       | **       | **       |
| 16                                                            | Current Assets to Current Liabilities        | *             | *        | **              | **       | **       | **       | **       |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *        | **              | **       | **       | **       | **       |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |          |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 19.9          | 13.3     | 12.6            | 10.9     | 9.4      | 7.9      | 9.2      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *        | **              | **       | **       | **       | **       |
| 20                                                            | Corporate Return on Investment               | *             | *        | **              | **       | **       | **       | **       |
| 21                                                            | Debt to Total Investment                     | *             | *        | **              | **       | **       | **       | **       |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |          |                 |          |          |          |          |
| 22                                                            | Actual                                       | 84.5          | 83.9     | 80.7            | 80.5     | 80.9     | 81.0     | 81.4     |
| 23                                                            | Breakeven                                    | 66.5          | 72.8     | 71.2            | 72.8     | 74.7     | 76.4     | 75.2     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |          |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | *             | *        | **              | **       | **       | **       | **       |
| 25                                                            | Overall RTM's per Employee (000)             | *             | *        | **              | **       | **       | **       | **       |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |          |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -4.5          | 2.6      | -2.6            | -0.6     | 2.4      | 3.1      | 4.4      |
| 27                                                            | Operating Expenses (%)                       | -11.7         | 3.3      | -6.3            | -2.3     | 1.9      | 3.9      | 3.0      |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 772.0         | -34.2    | 1,500.0         | 693.8    | 332.0    | -196.3   | 786.8    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 2,468.1       | -311.5   | 1,329.5         | -1,450.1 | -2,048.9 | -2,701.8 | 1,760.2  |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 3.9           | 1.1      | 1.5             | 0.7      | 1.5      | 1.7      | 2.5      |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 3.1           | 3.7      | 2.4             | 2.5      | 3.1      | 3.6      | 4.0      |
| 32                                                            | Operating Revenues per RTM (%)               | -6.7          | -0.6     | -4.1            | -2.3     | -0.3     | 0.2      | 0.9      |
| 33                                                            | Operating Expense per RTM (%)                | -13.8         | 0.1      | -7.7            | -4.0     | -0.9     | 1.0      | -0.5     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -9.1          | 0.6      | -4.8            | -2.0     | 0.1      | 0.4      | 0.9      |

# TOTAL PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

## Chart 11. Passenger Revenue Per Revenue Passenger Mile

Percent Change YOY

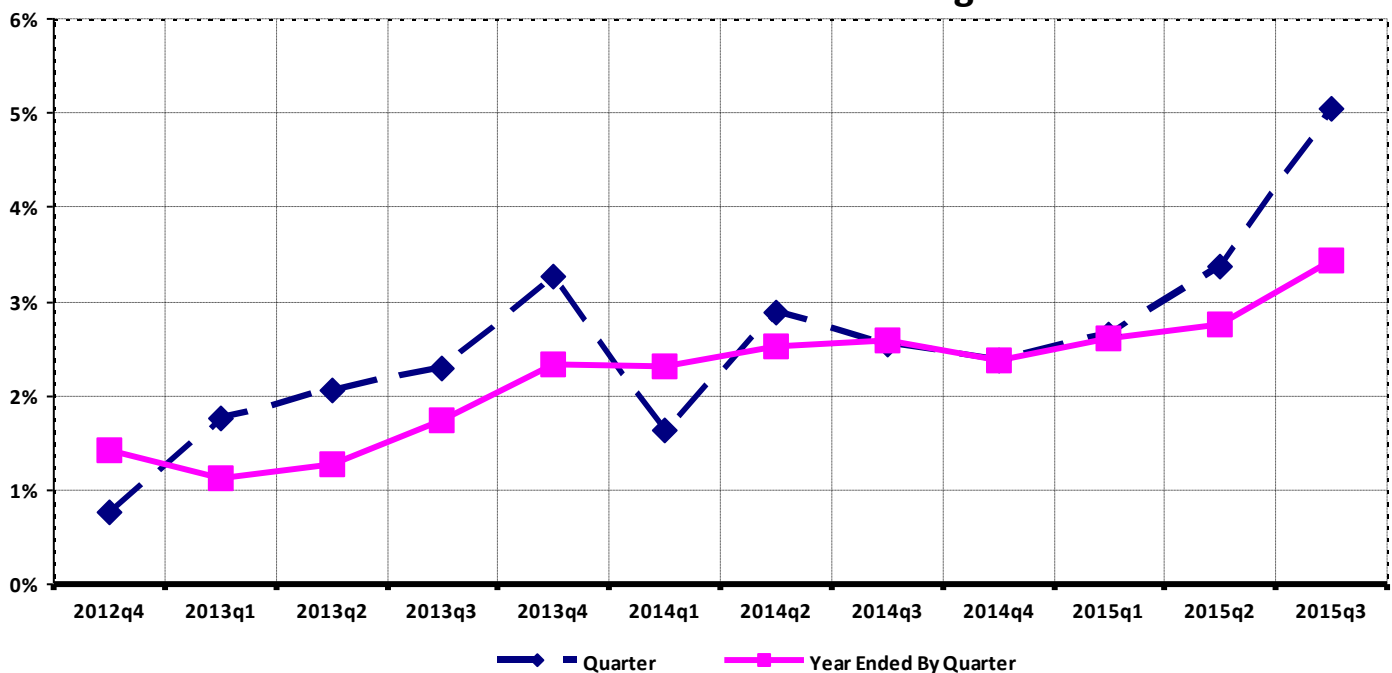
Year Over Year Percent Change



## Chart 12. Revenue Passenger Miles (Scheduled Service)

Percent Change YOY

Year Over Year Percent Change

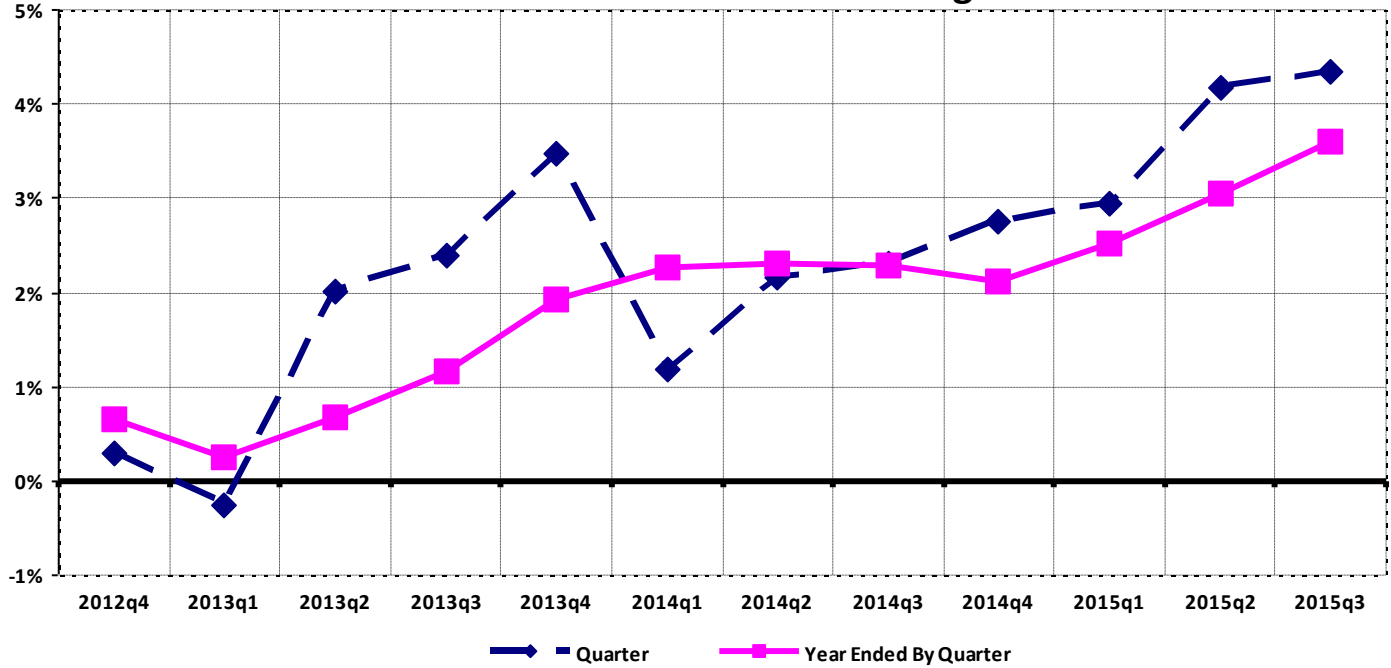


# TOTAL PASSENGER MAJOR GROUP AIRLINES SYSTEM ENTITY

## Chart 13. Available Seat Miles (Scheduled Passenger Service)

Percent Change YOY

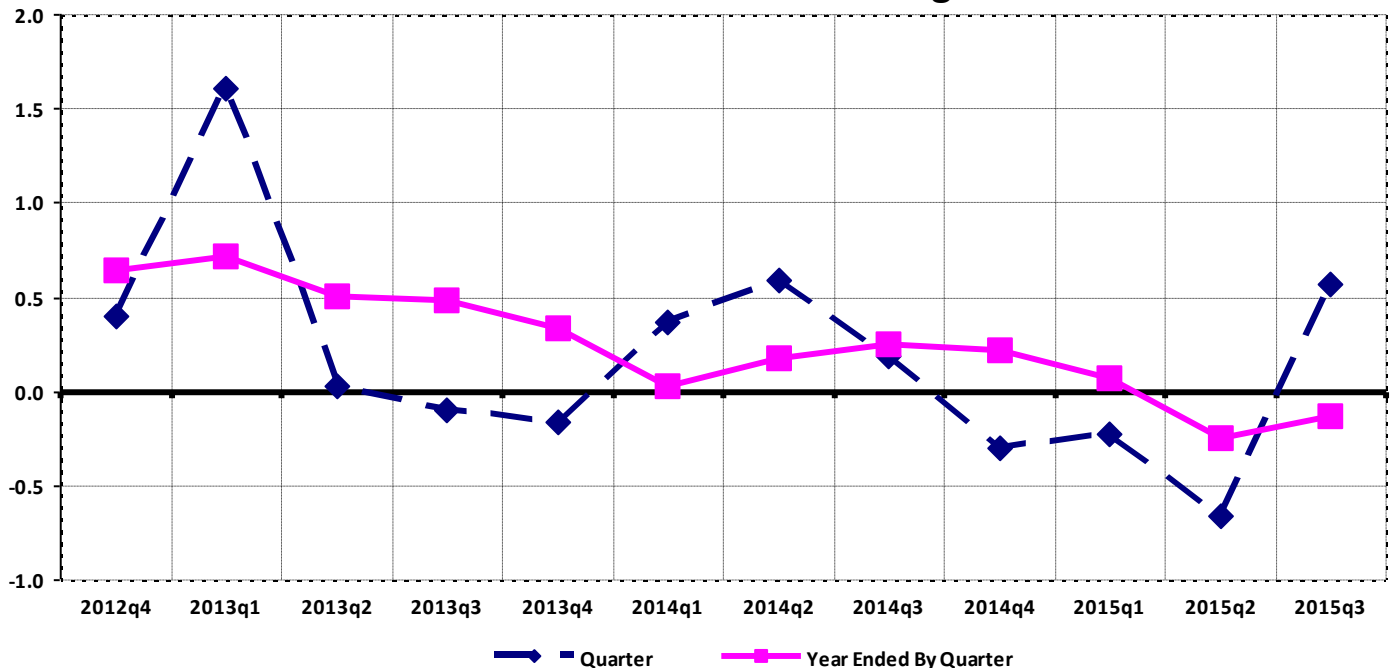
Year Over Year Percent Change



## Chart 14. Passenger Load Factor

Point Change YOY

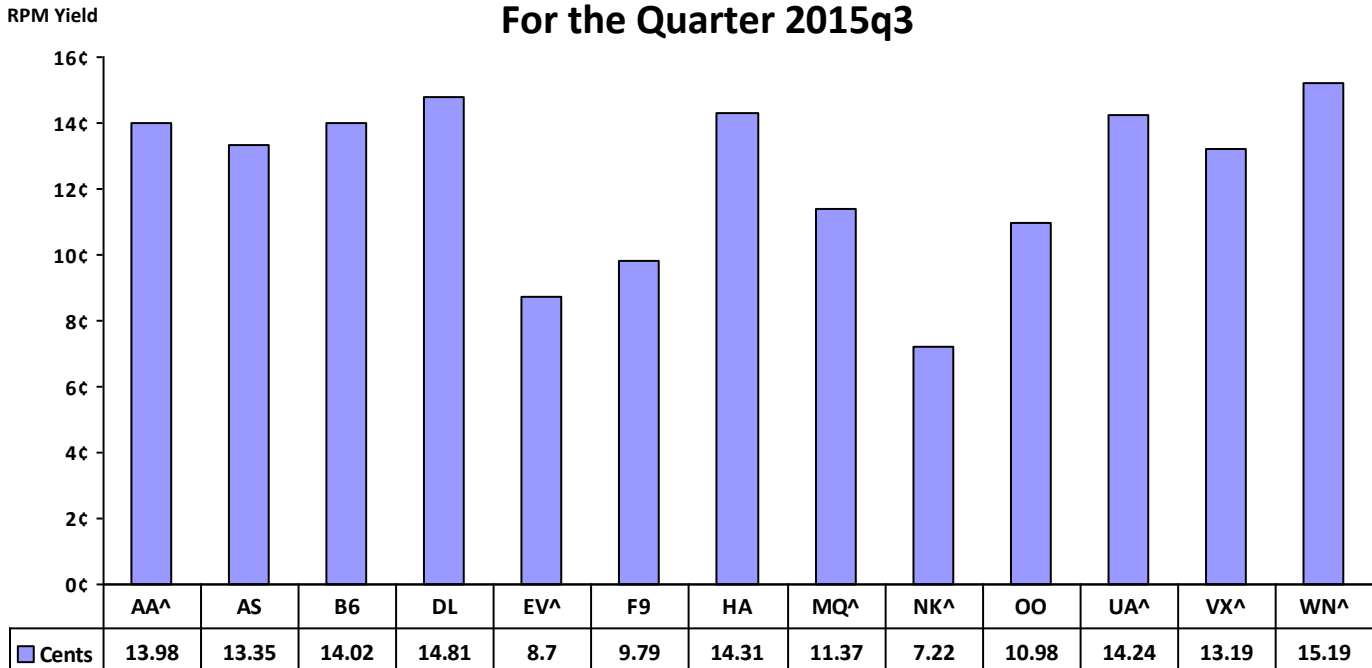
Year Over Year Point Change



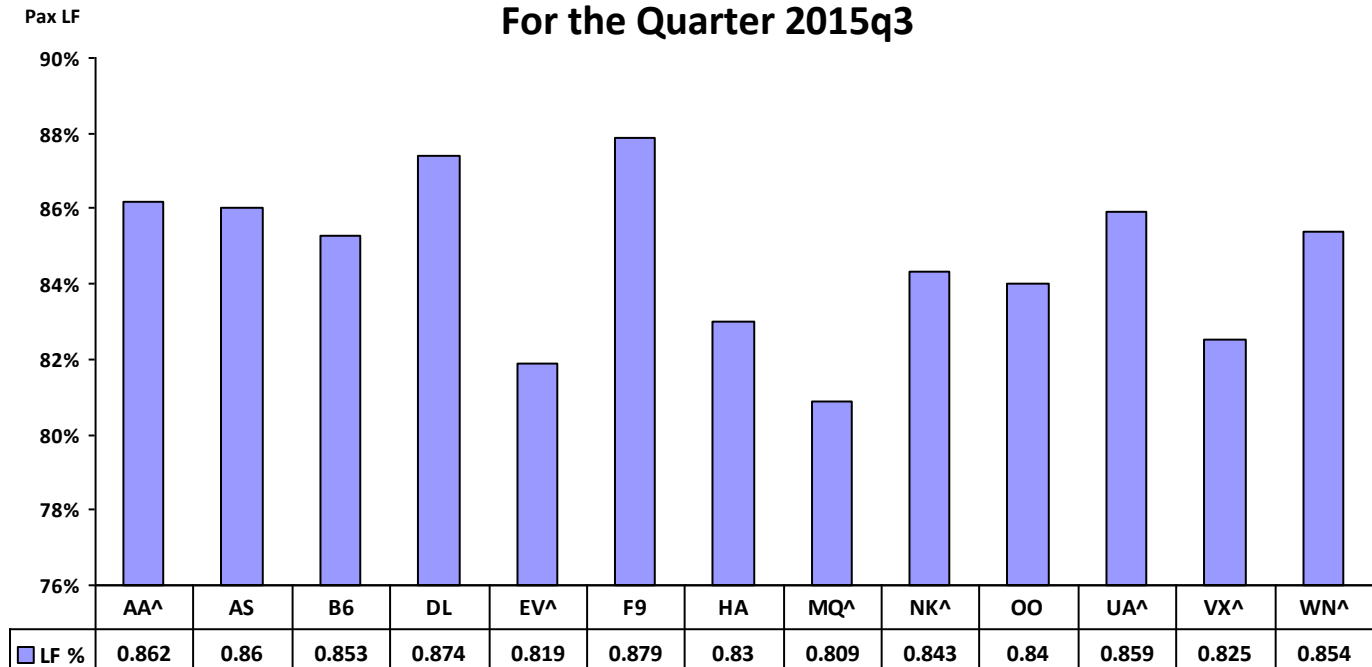
# TOTAL PASSENGER MAJOR GROUP AIRLINES

## SYSTEM ENTITY

**Chart 15. Passenger (RPM) Yield  
For the Quarter 2015q3**



**Chart 16. Passenger Load Factor  
For the Quarter 2015q3**



# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Alaska Airlines Inc. (AS)

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 1,514.0       | 1,463.4 | 5,523.2         | 5,472.5 | 5,409.7 | 5,363.4 | 5,266.7 |
| 2                                                             | Operating Expenses                           | 1,081.4       | 1,149.1 | 4,250.3         | 4,317.9 | 4,360.1 | 4,405.0 | 4,416.8 |
| 3                                                             | Operating Profit (Loss)                      | 432.6         | 314.3   | 1,272.9         | 1,154.6 | 1,049.6 | 958.3   | 849.9   |
| 4                                                             | Net Income (Loss)                            | 267.8         | 192.0   | 788.7           | 712.9   | 650.6   | 598.4   | 527.2   |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 8.0           | 7.4     | 29.5            | 29.0    | 28.3    | 27.7    | 27.1    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 9.3           | 8.6     | 34.8            | 34.1    | 33.2    | 32.4    | 31.6    |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.8           | 0.8     | 3.0             | 3.0     | 2.9     | 2.8     | 2.8     |
| 8                                                             | Overall ATMs (All Svc.)                      | 1.2           | 1.1     | 4.4             | 4.3     | 4.3     | 4.2     | 4.2     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 185.3         | 191.7   | 182.7           | 184.4   | 186.1   | 188.4   | 189.0   |
| 10                                                            | Operating Expense per RTM                    | 132.3         | 150.5   | 140.6           | 145.5   | 150.0   | 154.7   | 158.5   |
| 11                                                            | Operating Profit (Loss) per RTM              | 52.9          | 41.2    | 42.1            | 38.9    | 36.1    | 33.7    | 30.5    |
| 12                                                            | Operating Expense per ATM                    | 92.5          | 104.2   | 96.7            | 99.8    | 102.4   | 104.7   | 106.0   |
| 13                                                            | Passenger Revenue per RPM                    | 13.35         | 13.92   | 13.22           | 13.36   | 13.50   | 13.64   | 13.66   |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 1.61            | 1.67    | 1.72    | 1.77    | 1.82    |
| 15                                                            | Times Interest Earned                        | *             | *       | 189.81          | 114.97  | 77.66   | 57.25   | 44.79   |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.61            | 1.44    | 1.39    | 1.40    | 1.41    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 115.1           | 107.1   | 116.4   | 106.7   | 117.2   |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 28.6          | 21.5    | 23.0            | 21.1    | 19.4    | 17.9    | 16.1    |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 26.71           | 25.66   | 24.80   | 24.00   | 22.59   |
| 20                                                            | Corporate Return on Investment               | *             | *       | 23.1            | 22.0    | 21.1    | 20.3    | 18.9    |
| 21                                                            | Debt to Total Investment                     | *             | *       | 11.7            | 13.1    | 14.5    | 15.7    | 16.3    |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Actual                                       | 86.0          | 86.5    | 84.8            | 84.9    | 85.3    | 85.7    | 85.9    |
| 23                                                            | Breakeven                                    | 56.6          | 65.0    | 62.1            | 64.3    | 66.6    | 68.9    | 71.6    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 10,911        | 9,969   | 10,532          | 10,297  | 10,071  | 9,878   | 9,718   |
| 25                                                            | Overall RTM's per Employee (000)             | 74.9          | 76.6    | 287.0           | 288.3   | 288.6   | 288.2   | 286.8   |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | 3.5           | -5.9    | 4.9             | 2.1     | 3.2     | 4.1     | 3.8     |
| 27                                                            | Operating Expenses (%)                       | -5.9          | 4.3     | -3.8            | -1.2    | 0.9     | 2.6     | 3.7     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 118.3         | -139.5  | 423.0           | 165.2   | 128.2   | 101.3   | 35.8    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 75.8          | -93.3   | 261.5           | 92.4    | 93.9    | 101.1   | 67.7    |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 7.2           | 6.9     | 8.7             | 8.6     | 7.5     | 6.1     | 4.8     |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 7.8           | 7.3     | 10.1            | 10.0    | 8.4     | 6.7     | 5.4     |
| 32                                                            | Operating Revenues per RTM (%)               | -3.4          | -11.5   | -3.3            | -5.7    | -3.7    | -1.7    | -0.7    |
| 33                                                            | Operating Expense per RTM (%)                | -12.1         | -1.9    | -11.3           | -8.7    | -5.8    | -3.1    | -0.8    |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -4.1          | 0.7     | -3.3            | -2.0    | 0.1     | 1.9     | 2.4     |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### American Airlines Inc. (AA)^

| Items                                                         |                                              | Quarter Ended |          | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|----------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |          |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 10,732.4      | 11,197.8 | 41,647.2        | 42,112.5 | 42,687.5 | 42,890.5 | 42,702.3 |
| 2                                                             | Operating Expenses                           | 8,729.6       | 9,934.2  | 35,681.6        | 36,886.2 | 37,986.5 | 38,624.8 | 38,993.1 |
| 3                                                             | Operating Profit (Loss)                      | 2,002.7       | 1,263.5  | 5,965.6         | 5,226.4  | 4,701.0  | 4,265.6  | 3,709.3  |
| 4                                                             | Net Income (Loss)                            | 1,722.1       | 955.2    | 4,434.5         | 3,667.6  | 3,072.9  | 2,791.5  | 432.1    |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |          |                 |          |          |          |          |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 54.6          | 51.9     | 197.6           | 194.8    | 194.6    | 195.5    | 195.9    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 63.4          | 61.8     | 238.9           | 237.3    | 236.4    | 237.4    | 236.5    |
| 7                                                             | Overall RTMs (All Svc.)                      | 6.0           | 5.8      | 22.1            | 21.8     | 21.8     | 21.9     | 21.9     |
| 8                                                             | Overall ATMs (All Svc.)                      | 10.0          | 9.8      | 37.5            | 37.3     | 37.1     | 37.3     | 37.2     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |          |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 177.8         | 194.5    | 188.4           | 193.0    | 195.8    | 195.8    | 194.8    |
| 10                                                            | Operating Expense per RTM                    | 144.6         | 172.5    | 161.4           | 169.0    | 174.2    | 176.3    | 177.8    |
| 11                                                            | Operating Profit (Loss) per RTM              | 33.2          | 21.9     | 27.0            | 23.9     | 21.6     | 19.5     | 16.9     |
| 12                                                            | Operating Expense per ATM                    | 87.3          | 101.3    | 95.3            | 99.0     | 102.3    | 103.5    | 104.9    |
| 13                                                            | Passenger Revenue per RPM                    | 13.98         | 15.37    | 14.86           | 15.24    | 15.48    | 15.48    | 15.47    |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |          |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *        | 2.04            | 2.20     | 2.36     | 2.60     | 2.92     |
| 15                                                            | Times Interest Earned                        | *             | *        | 7.33            | 6.34     | 5.67     | 4.97     | 1.59     |
| 16                                                            | Current Assets to Current Liabilities        | *             | *        | 0.97            | 0.85     | 0.84     | 0.76     | 0.84     |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *        | 94.0            | 91.4     | 91.2     | 77.6     | 82.6     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |          |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 18.7          | 11.3     | 14.3            | 12.4     | 11.0     | 9.9      | 8.7      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *        | 135.55          | 144.66   | 187.21   | 973.19   | -29.38   |
| 20                                                            | Corporate Return on Investment               | *             | *        | 25.6            | 23.3     | 21.4     | 21.9     | 9.0      |
| 21                                                            | Debt to Total Investment                     | *             | *        | 75.9            | 82.4     | 88.9     | 93.0     | 82.5     |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |          |                 |          |          |          |          |
| 22                                                            | Actual                                       | 86.2          | 83.9     | 82.7            | 82.1     | 82.3     | 82.4     | 82.8     |
| 23                                                            | Breakeven                                    | 69.6          | 76.4     | 71.7            | 73.4     | 75.3     | 76.6     | 78.6     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |          |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | 96,748        | 91,425   | 94,760          | 93,429   | 92,265   | 91,664   | 91,299   |
| 25                                                            | Overall RTM's per Employee (000)             | 62.4          | 63.0     | 233.2           | 233.6    | 236.3    | 239.0    | 240.2    |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |          |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -4.2          | 4.2      | -2.5            | -0.3     | 3.6      | 5.4      | 6.9      |
| 27                                                            | Operating Expenses (%)                       | -12.1         | 3.1      | -8.5            | -4.7     | -0.3     | 1.1      | 3.6      |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 739.2         | 160.1    | 2,256.3         | 1,677.3  | 1,592.7  | 1,774.8  | 1,398.9  |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 767.0         | 445.7    | 4,002.5         | 3,681.2  | 3,404.4  | 3,833.9  | -763.7   |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 5.3           | 0.0      | 0.8             | -0.6     | -0.1     | 0.6      | 1.5      |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 2.6           | 2.1      | 1.0             | 0.9      | 1.4      | 2.2      | 2.7      |
| 32                                                            | Operating Revenues per RTM (%)               | -8.6          | 3.8      | -3.2            | 0.0      | 3.3      | 4.2      | 4.6      |
| 33                                                            | Operating Expense per RTM (%)                | -16.2         | 2.6      | -9.2            | -4.3     | -0.5     | 0.0      | 1.4      |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -9.0          | 2.2      | -4.0            | -1.0     | 2.3      | 3.5      | 4.9      |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Delta Air Lines Inc. (DL)

| Items                                                         |                                              | Quarter Ended |          | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|----------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |          |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 11,130.4      | 11,200.1 | 40,925.1        | 40,994.8 | 40,906.5 | 40,426.5 | 39,853.6 |
| 2                                                             | Operating Expenses                           | 8,908.1       | 9,790.8  | 35,574.5        | 36,457.2 | 37,249.5 | 37,501.9 | 35,287.2 |
| 3                                                             | Operating Profit (Loss)                      | 2,222.3       | 1,409.3  | 5,350.6         | 4,537.6  | 3,657.0  | 2,924.5  | 4,566.4  |
| 4                                                             | Net Income (Loss)                            | 1,319.2       | 361.5    | 2,848.5         | 1,890.7  | 1,210.8  | 684.5    | 9,869.1  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |          |                 |          |          |          |          |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 53.5          | 51.3     | 186.4           | 184.2    | 182.4    | 180.7    | 178.9    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 61.2          | 58.8     | 219.1           | 216.6    | 213.9    | 211.3    | 209.1    |
| 7                                                             | Overall RTMs (All Svc.)                      | 5.9           | 5.8      | 20.9            | 20.8     | 20.7     | 20.5     | 20.3     |
| 8                                                             | Overall ATMs (All Svc.)                      | 9.1           | 8.8      | 32.6            | 32.3     | 32.0     | 31.6     | 31.3     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |          |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 188.1         | 194.1    | 195.4           | 197.1    | 197.9    | 197.4    | 196.4    |
| 10                                                            | Operating Expense per RTM                    | 150.5         | 169.7    | 169.9           | 175.3    | 180.2    | 183.1    | 173.9    |
| 11                                                            | Operating Profit (Loss) per RTM              | 37.6          | 24.4     | 25.6            | 21.8     | 17.7     | 14.3     | 22.5     |
| 12                                                            | Operating Expense per ATM                    | 97.8          | 111.4    | 109.1           | 112.9    | 116.6    | 118.9    | 112.9    |
| 13                                                            | Passenger Revenue per RPM                    | 14.81         | 15.61    | 15.16           | 15.39    | 15.51    | 15.47    | 15.39    |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |          |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *        | 1.82            | 1.76     | 1.70     | 1.62     | 1.68     |
| 15                                                            | Times Interest Earned                        | *             | *        | 10.13           | 6.73     | 4.42     | 2.77     | 4.93     |
| 16                                                            | Current Assets to Current Liabilities        | *             | *        | 0.69            | 0.68     | 0.72     | 0.75     | 0.76     |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *        | 40.5            | 39.1     | 36.0     | 33.5     | 47.2     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |          |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 20.0          | 12.6     | 13.1            | 11.1     | 8.9      | 7.2      | 11.5     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *        | 21.89           | 14.08    | 8.72     | 4.73     | 77.24    |
| 20                                                            | Corporate Return on Investment               | *             | *        | 14.8            | 10.4     | 7.4      | 5.2      | 44.5     |
| 21                                                            | Debt to Total Investment                     | *             | *        | 39.9            | 42.6     | 44.5     | 45.0     | 39.7     |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |          |                 |          |          |          |          |
| 22                                                            | Actual                                       | 87.4          | 87.2     | 85.1            | 85.0     | 85.3     | 85.6     | 85.5     |
| 23                                                            | Breakeven                                    | 68.5          | 76.8     | 75.4            | 77.6     | 80.3     | 82.2     | 75.7     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |          |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | 79,172        | 75,816   | 77,468          | 76,629   | 75,878   | 75,214   | 74,667   |
| 25                                                            | Overall RTM's per Employee (000)             | 74.7          | 76.1     | 270.3           | 271.4    | 272.4    | 272.2    | 271.8    |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |          |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -0.6          | 6.6      | 2.7             | 4.7      | 7.0      | 6.9      | 6.6      |
| 27                                                            | Operating Expenses (%)                       | -9.0          | 11.1     | 0.8             | 6.3      | 9.4      | 10.4     | 3.9      |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 813.0         | -287.2   | 784.2           | -316.0   | -529.9   | -913.2   | 1,130.0  |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 957.8         | -1,010.2 | -7,020.7        | -8,988.6 | -9,549.8 | -9,864.8 | 7,822.5  |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 4.4           | 4.5      | 4.2             | 4.3      | 4.8      | 4.8      | 4.4      |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 4.1           | 4.4      | 4.8             | 4.9      | 4.6      | 4.0      | 3.8      |
| 32                                                            | Operating Revenues per RTM (%)               | -3.1          | 1.9      | -0.5            | 0.9      | 2.3      | 2.5      | 2.6      |
| 33                                                            | Operating Expense per RTM (%)                | -11.3         | 6.3      | -2.3            | 2.4      | 4.6      | 5.9      | 0.0      |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -5.1          | 3.3      | -1.5            | 0.9      | 3.2      | 3.4      | 3.9      |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Envoy Air (MQ)^

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 200.5         | 259.9   | 911.1           | 970.5   | 1,015.2 | 1,039.7 | 1,060.9 |
| 2                                                             | Operating Expenses                           | 218.3         | 252.1   | 935.5           | 969.4   | 1,000.3 | 1,025.5 | 1,032.4 |
| 3                                                             | Operating Profit (Loss)                      | -17.8         | 7.8     | -24.4           | 1.2     | 14.9    | 14.2    | 28.5    |
| 4                                                             | Net Income (Loss)                            | -13.3         | 1.4     | -19.1           | -4.4    | 6.6     | 5.8     | 14.5    |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 1.3           | 1.9     | 5.9             | 6.5     | 7.1     | 7.5     | 8.0     |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 1.6           | 2.5     | 7.6             | 8.4     | 9.2     | 9.8     | 10.4    |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.1           | 0.2     | 0.6             | 0.7     | 0.7     | 0.8     | 0.8     |
| 8                                                             | Overall ATMs (All Svc.)                      | 0.2           | 0.3     | 1.0             | 1.1     | 1.1     | 1.2     | 1.3     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 151.3         | 136.4   | 153.2           | 148.6   | 143.7   | 137.8   | 132.3   |
| 10                                                            | Operating Expense per RTM                    | 164.7         | 132.3   | 157.3           | 148.5   | 141.6   | 135.9   | 128.8   |
| 11                                                            | Operating Profit (Loss) per RTM              | -13.4         | 4.1     | -4.1            | 0.2     | 2.1     | 1.9     | 3.6     |
| 12                                                            | Operating Expense per ATM                    | 106.2         | 82.5    | 98.1            | 92.0    | 87.5    | 84.4    | 80.1    |
| 13                                                            | Passenger Revenue per RPM                    | 11.37         | 11.73   | 12.20           | 12.23   | 12.12   | 11.81   | 11.49   |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 4.72            | 4.94    | 5.21    | 5.76    | 6.56    |
| 15                                                            | Times Interest Earned                        | *             | *       | -3.84           | 0.76    | -40.08  | -18.51  | -17.57  |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.55            | 2.04    | 1.96    | 4.33    | 3.57    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 0.1             | 0.1     | 0.1     | 0.2     | 0.3     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | -8.9          | 3.0     | -2.7            | 0.1     | 1.5     | 1.4     | 2.7     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | -9.93           | -2.26   | 3.37    | 3.24    | 9.03    |
| 20                                                            | Corporate Return on Investment               | *             | *       | -6.7            | -0.8    | 3.2     | 2.8     | 8.0     |
| 21                                                            | Debt to Total Investment                     | *             | *       | 0.1             | 0.2     | 0.3     | 0.3     | 0.4     |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Actual                                       | 80.9          | 77.4    | 77.9            | 77.2    | 76.8    | 77.0    | 77.1    |
| 23                                                            | Breakeven                                    | 117.2         | 74.4    | 95.3            | 85.4    | 79.1    | 75.6    | 74.4    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 9,683         | 10,926  | 10,651          | 10,962  | 10,945  | 10,960  | 10,938  |
| 25                                                            | Overall RTM's per Employee (000)             | 13.7          | 17.4    | 55.8            | 59.6    | 64.6    | 68.8    | 73.3    |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | -22.9         | -10.1   | -14.1           | -11.0   | -8.9    | -8.7    | -7.9    |
| 27                                                            | Operating Expenses (%)                       | -13.4         | -8.7    | -9.4            | -8.2    | -7.5    | -6.4    | -6.3    |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | -25.6         | -5.4    | -52.9           | -32.8   | -18.2   | -29.5   | -21.8   |
| 29                                                            | Net Income (Loss) (in Millions \$)           | -14.7         | -12.2   | -33.7           | -31.2   | -24.6   | -27.4   | 76.1    |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | -30.5         | -20.0   | -25.8           | -23.1   | -20.1   | -17.0   | -13.7   |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | -33.5         | -21.1   | -26.7           | -23.6   | -20.6   | -18.7   | -15.7   |
| 32                                                            | Operating Revenues per RTM (%)               | 10.9          | 12.2    | 15.7            | 15.8    | 14.0    | 10.0    | 6.7     |
| 33                                                            | Operating Expense per RTM (%)                | 24.5          | 14.1    | 22.1            | 19.3    | 15.8    | 12.8    | 8.5     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -3.1          | 7.5     | 6.1             | 8.5     | 8.6     | 5.3     | 2.4     |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### ExpressJet Airlines Inc. (EV)^

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 283.0         | 340.6   | 1,237.5         | 1,295.0 | 1,330.8 | 1,347.3 | 1,363.7 |
| 2                                                             | Operating Expenses                           | 286.9         | 348.6   | 1,267.9         | 1,329.6 | 1,391.2 | 1,446.3 | 1,455.7 |
| 3                                                             | Operating Profit (Loss)                      | -3.9          | -8.0    | -30.4           | -34.5   | -60.5   | -99.0   | -92.0   |
| 4                                                             | Net Income (Loss)                            | -4.6          | -5.7    | -35.0           | -36.1   | -64.1   | -84.0   | -74.9   |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 3.2           | 4.2     | 13.6            | 14.5    | 15.4    | 15.9    | 16.4    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 3.9           | 5.1     | 16.8            | 18.0    | 19.0    | 19.6    | 20.2    |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.3           | 0.4     | 1.4             | 1.5     | 1.5     | 1.6     | 1.6     |
| 8                                                             | Overall ATMs (All Svc.)                      | 0.4           | 0.6     | 1.9             | 2.0     | 2.1     | 2.2     | 2.2     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 87.6          | 81.4    | 91.2            | 89.2    | 86.7    | 84.6    | 83.1    |
| 10                                                            | Operating Expense per RTM                    | 88.8          | 83.3    | 93.4            | 91.5    | 90.6    | 90.9    | 88.8    |
| 11                                                            | Operating Profit (Loss) per RTM              | -1.2          | -1.9    | -2.2            | -2.4    | -3.9    | -6.2    | -5.6    |
| 12                                                            | Operating Expense per ATM                    | 65.7          | 61.9    | 68.2            | 66.9    | 66.4    | 66.8    | 65.2    |
| 13                                                            | Passenger Revenue per RPM                    | 8.70          | 8.14    | 9.07            | 8.88    | 8.65    | 8.45    | 8.31    |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 1.16            | 1.15    | 1.14    | 1.11    | 1.11    |
| 15                                                            | Times Interest Earned                        | *             | *       | -2.09           | -2.14   | -3.43   | -5.41   | -4.91   |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.26            | 1.24    | 1.22    | 1.22    | 1.75    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 7.4             | 8.9     | 11.1    | 12.9    | 75.8    |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | -1.4          | -2.4    | -2.5            | -2.7    | -4.5    | -7.3    | -6.7    |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | -6.30           | -6.11   | -10.52  | -13.38  | -12.13  |
| 20                                                            | Corporate Return on Investment               | *             | *       | -1.9            | -1.8    | -3.9    | -5.4    | -4.5    |
| 21                                                            | Debt to Total Investment                     | *             | *       | 48.3            | 49.2    | 51.0    | 45.2    | 45.9    |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Actual                                       | 81.9          | 82.0    | 80.7            | 80.8    | 81.0    | 81.2    | 81.3    |
| 23                                                            | Breakeven                                    | 83.8          | 84.2    | 83.4            | 83.5    | 85.3    | 88.0    | 87.4    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 7,729         | 9,192   | 8,291           | 8,657   | 8,975   | 9,131   | 9,198   |
| 25                                                            | Overall RTM's per Employee (000)             | 41.8          | 45.5    | 163.7           | 167.8   | 171.1   | 174.3   | 178.3   |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | -16.9         | -10.8   | -9.3            | -7.8    | -7.6    | -8.1    | -7.0    |
| 27                                                            | Operating Expenses (%)                       | -17.7         | -8.9    | -12.9           | -10.7   | -7.1    | -3.2    | -2.1    |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 4.1           | -7.2    | 61.6            | 50.3    | -3.2    | -71.0   | -72.3   |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 1.1           | -0.3    | 40.0            | 38.6    | -17.8   | -51.7   | -48.0   |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | -22.7         | -5.8    | -17.2           | -12.8   | -8.8    | -5.6    | -0.8    |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | -22.7         | -7.8    | -16.6           | -12.7   | -9.6    | -7.3    | -3.0    |
| 32                                                            | Operating Revenues per RTM (%)               | 7.6           | -5.3    | 9.6             | 5.7     | 1.3     | -2.7    | -6.3    |
| 33                                                            | Operating Expense per RTM (%)                | 6.5           | -3.3    | 5.2             | 2.4     | 1.9     | 2.5     | -1.3    |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | 6.8           | -5.3    | 9.1             | 5.3     | 1.1     | -2.8    | -6.2    |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Frontier Airlines Inc. (F9)

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 417.5         | 448.4   | 1,605.0         | 1,635.9 | 1,615.9 | 1,574.9 | 1,507.3 |
| 2                                                             | Operating Expenses                           | 322.6         | 352.7   | 1,329.9         | 1,360.1 | 1,372.9 | 1,364.7 | 1,331.2 |
| 3                                                             | Operating Profit (Loss)                      | 95.0          | 95.7    | 275.1           | 275.8   | 243.0   | 210.2   | 176.2   |
| 4                                                             | Net Income (Loss)                            | 35.5          | 58.3    | 151.5           | 174.3   | 149.7   | 129.0   | 106.1   |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 3.3           | 2.9     | 11.7            | 11.4    | 10.9    | 10.4    | 9.9     |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 3.8           | 3.2     | 13.5            | 13.0    | 12.2    | 11.6    | 11.0    |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.3           | 0.3     | 1.3             | 1.2     | 1.2     | 1.1     | 1.1     |
| 8                                                             | Overall ATMs (All Svc.)                      | 1.1           | 0.8     | 3.9             | 3.6     | 3.0     | 2.6     | 2.1     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 120.5         | 145.3   | 127.9           | 134.4   | 138.5   | 141.2   | 140.7   |
| 10                                                            | Operating Expense per RTM                    | 93.1          | 114.3   | 106.0           | 111.8   | 117.7   | 122.4   | 124.3   |
| 11                                                            | Operating Profit (Loss) per RTM              | 27.4          | 31.0    | 21.9            | 22.7    | 20.8    | 18.8    | 16.4    |
| 12                                                            | Operating Expense per ATM                    | 29.9          | 43.6    | 34.1            | 37.5    | 45.8    | 51.9    | 62.2    |
| 13                                                            | Passenger Revenue per RPM                    | 9.79          | 12.45   | 10.58           | 11.29   | 11.81   | 12.18   | 12.33   |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 3.88            | 4.63    | 5.44    | 6.21    | 5.97    |
| 15                                                            | Times Interest Earned                        | *             | *       | 47.74           | 56.58   | 61.02   | 52.64   | 49.00   |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 0.91            | 1.00    | 1.04    | 0.94    | 0.80    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 89.7            | 94.1    | 95.2    | 71.7    | 68.0    |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 22.7          | 21.3    | 17.1            | 16.9    | 15.0    | 13.3    | 11.7    |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 62.00           | 86.58   | 95.57   | 105.74  | 82.20   |
| 20                                                            | Corporate Return on Investment               | *             | *       | 37.8            | 50.7    | 51.7    | 52.4    | 43.4    |
| 21                                                            | Debt to Total Investment                     | *             | *       | 39.0            | 38.2    | 42.1    | 44.8    | 42.3    |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Actual                                       | 87.9          | 91.4    | 86.7            | 87.5    | 88.7    | 89.5    | 90.5    |
| 23                                                            | Breakeven                                    | 62.6          | 66.9    | 68.6            | 69.5    | 72.8    | 75.6    | 78.6    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 2,809         | 3,778   | 3,169           | 3,411   | 3,627   | 3,649   | 3,597   |
| 25                                                            | Overall RTM's per Employee (000)             | 123.3         | 81.7    | 396.0           | 356.8   | 321.7   | 305.7   | 297.8   |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | -6.9          | 20.4    | 6.5             | 14.3    | 18.3    | 16.8    | 11.2    |
| 27                                                            | Operating Expenses (%)                       | -8.6          | 5.7     | -0.1            | 3.7     | 5.7     | 2.9     | -0.3    |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | -0.7          | 56.9    | 99.0            | 156.5   | 175.8   | 187.7   | 155.8   |
| 29                                                            | Net Income (Loss) (in Millions \$)           | -22.8         | 34.9    | 45.4            | 103.0   | 110.5   | 117.4   | 105.7   |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 13.2          | 18.4    | 18.0            | 19.6    | 18.0    | 13.5    | 7.9     |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 17.7          | 21.0    | 23.2            | 24.3    | 21.2    | 15.8    | 8.2     |
| 32                                                            | Operating Revenues per RTM (%)               | -17.1         | 2.6     | -9.1            | -3.7    | 1.1     | 3.6     | 3.5     |
| 33                                                            | Operating Expense per RTM (%)                | -18.6         | -9.9    | -14.7           | -12.6   | -9.7    | -8.7    | -7.2    |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -21.4         | -2.9    | -14.2           | -9.1    | -4.7    | -2.1    | 0.4     |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Hawaiian Airlines Inc. (HA)

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 630.7         | 638.4   | 2,313.8         | 2,321.6 | 2,326.1 | 2,311.2 | 2,269.5 |
| 2                                                             | Operating Expenses                           | 474.5         | 532.7   | 1,915.8         | 1,974.0 | 2,016.9 | 2,062.4 | 2,063.7 |
| 3                                                             | Operating Profit (Loss)                      | 156.1         | 105.7   | 398.0           | 347.5   | 309.2   | 248.8   | 205.7   |
| 4                                                             | Net Income (Loss)                            | 71.1          | 38.0    | 168.9           | 135.8   | 115.4   | 79.8    | 84.2    |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 3.9           | 3.8     | 14.3            | 14.2    | 14.0    | 13.9    | 13.8    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 4.7           | 4.5     | 17.6            | 17.4    | 17.2    | 17.1    | 17.0    |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.4           | 0.4     | 1.7             | 1.7     | 1.6     | 1.6     | 1.6     |
| 8                                                             | Overall ATMs (All Svc.)                      | 0.8           | 0.8     | 3.1             | 3.1     | 3.0     | 3.0     | 3.0     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 142.9         | 146.3   | 138.8           | 139.7   | 141.7   | 143.3   | 142.9   |
| 10                                                            | Operating Expense per RTM                    | 107.5         | 122.1   | 115.0           | 118.8   | 122.9   | 127.9   | 129.9   |
| 11                                                            | Operating Profit (Loss) per RTM              | 35.4          | 24.2    | 23.9            | 20.9    | 18.8    | 15.4    | 13.0    |
| 12                                                            | Operating Expense per ATM                    | 57.9          | 67.9    | 62.0            | 64.6    | 66.9    | 69.4    | 69.9    |
| 13                                                            | Passenger Revenue per RPM                    | 14.31         | 14.98   | 14.13           | 14.30   | 14.57   | 14.70   | 14.66   |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 1.88            | 1.82    | 1.80    | 1.81    | 1.88    |
| 15                                                            | Times Interest Earned                        | *             | *       | 6.40            | 5.33    | 4.74    | 3.75    | 4.21    |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 0.88            | 0.84    | 0.72    | 0.83    | 0.91    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 109.1           | 107.4   | 80.3    | 82.9    | 99.2    |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 24.8          | 16.6    | 17.2            | 15.0    | 13.3    | 10.8    | 9.1     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 43.74           | 37.96   | 34.13   | 24.16   | 26.95   |
| 20                                                            | Corporate Return on Investment               | *             | *       | 17.8            | 14.6    | 12.8    | 9.9     | 10.5    |
| 21                                                            | Debt to Total Investment                     | *             | *       | 58.4            | 65.0    | 69.2    | 75.3    | 73.2    |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Actual                                       | 83.0          | 83.8    | 81.2            | 81.4    | 81.1    | 81.3    | 80.8    |
| 23                                                            | Breakeven                                    | 59.9          | 68.8    | 66.4            | 68.7    | 70.0    | 72.4    | 73.4    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 4,948         | 4,799   | 4,881           | 4,843   | 4,821   | 4,806   | 4,784   |
| 25                                                            | Overall RTM's per Employee (000)             | 89.2          | 90.9    | 341.4           | 343.1   | 340.4   | 335.5   | 332.0   |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | -1.2          | 6.5     | 2.0             | 4.1     | 6.2     | 7.2     | 7.2     |
| 27                                                            | Operating Expenses (%)                       | -10.9         | 1.7     | -7.2            | -3.9    | -0.6    | 2.2     | 3.1     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 50.5          | 30.0    | 192.2           | 171.8   | 148.0   | 111.6   | 91.3    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 33.1          | -4.8    | 84.7            | 46.8    | 41.7    | 17.4    | 41.7    |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 2.6           | 3.0     | 3.7             | 3.8     | 2.2     | 1.5     | 1.4     |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 3.6           | 1.9     | 3.2             | 2.7     | 2.0     | 1.4     | 2.6     |
| 32                                                            | Operating Revenues per RTM (%)               | -2.4          | 0.6     | -2.8            | -2.0    | 0.5     | 2.6     | 2.9     |
| 33                                                            | Operating Expense per RTM (%)                | -12.0         | -3.9    | -11.5           | -9.6    | -5.9    | -2.2    | -1.0    |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -4.4          | 0.9     | -3.6            | -2.2    | 1.1     | 3.4     | 4.3     |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### JetBlue Airways (B6)

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 1,687.6       | 1,528.3 | 6,268.7         | 6,109.4 | 5,991.7 | 5,816.9 | 5,736.6 |
| 2                                                             | Operating Expenses                           | 1,337.6       | 1,365.0 | 5,232.5         | 5,259.9 | 5,283.7 | 5,309.0 | 5,278.6 |
| 3                                                             | Operating Profit (Loss)                      | 350.0         | 163.3   | 1,036.2         | 849.5   | 708.1   | 507.9   | 458.0   |
| 4                                                             | Net Income (Loss)                            | 198.1         | 78.8    | 574.5           | 455.2   | 533.8   | 395.6   | 355.3   |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 11.1          | 10.1    | 40.6            | 39.6    | 38.8    | 37.8    | 37.1    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 13.0          | 11.8    | 48.1            | 46.8    | 46.0    | 45.0    | 44.2    |
| 7                                                             | Overall RTMs (All Svc.)                      | 1.1           | 1.0     | 4.1             | 4.0     | 3.9     | 3.8     | 3.7     |
| 8                                                             | Overall ATMs (All Svc.)                      | 1.6           | 1.5     | 6.1             | 5.9     | 5.8     | 5.7     | 5.6     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 151.4         | 149.6   | 153.3           | 152.9   | 153.2   | 152.6   | 153.4   |
| 10                                                            | Operating Expense per RTM                    | 120.0         | 133.6   | 128.0           | 131.7   | 135.1   | 139.2   | 141.2   |
| 11                                                            | Operating Profit (Loss) per RTM              | 31.4          | 16.0    | 25.3            | 21.3    | 18.1    | 13.3    | 12.3    |
| 12                                                            | Operating Expense per ATM                    | 81.8          | 92.4    | 86.3            | 89.1    | 91.3    | 93.9    | 94.9    |
| 13                                                            | Passenger Revenue per RPM                    | 14.02         | 13.96   | 14.26           | 14.25   | 14.24   | 14.13   | 14.18   |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 1.29            | 1.28    | 1.25    | 1.23    | 1.20    |
| 15                                                            | Times Interest Earned                        | *             | *       | 8.61            | 6.88    | 7.41    | 5.47    | 4.89    |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 0.73            | 0.64    | 0.69    | 0.62    | 0.63    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 84.4            | 67.8    | 73.5    | 51.8    | 54.6    |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 20.7          | 10.7    | 16.5            | 13.9    | 11.8    | 8.7     | 8.0     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 21.39           | 17.88   | 22.11   | 17.20   | 16.16   |
| 20                                                            | Corporate Return on Investment               | *             | *       | 14.4            | 12.2    | 13.9    | 11.3    | 10.5    |
| 21                                                            | Debt to Total Investment                     | *             | *       | 39.6            | 42.1    | 44.6    | 46.9    | 49.8    |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Actual                                       | 85.3          | 86.2    | 84.4            | 84.6    | 84.3    | 84.0    | 83.8    |
| 23                                                            | Breakeven                                    | 66.2          | 77.7    | 70.0            | 73.0    | 74.9    | 77.9    | 78.5    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 14,850        | 13,449  | 14,231          | 13,880  | 13,644  | 13,502  | 13,335  |
| 25                                                            | Overall RTM's per Employee (000)             | 75.1          | 75.9    | 287.3           | 287.8   | 286.6   | 282.4   | 280.4   |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | 10.4          | 5.9     | 9.3             | 8.1     | 9.1     | 6.9     | 8.9     |
| 27                                                            | Operating Expenses (%)                       | -2.0          | 5.7     | -0.9            | 1.1     | 3.8     | 5.6     | 7.3     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 186.7         | 11.6    | 578.2           | 403.2   | 309.0   | 93.4    | 108.8   |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 119.3         | 8.0     | 219.2           | 108.0   | 380.9   | 227.7   | 233.5   |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 9.2           | 5.9     | 9.4             | 8.5     | 7.7     | 5.5     | 5.1     |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 10.4          | 4.5     | 8.6             | 7.1     | 6.7     | 5.1     | 5.3     |
| 32                                                            | Operating Revenues per RTM (%)               | 1.2           | 0.0     | -0.1            | -0.4    | 1.3     | 1.3     | 3.4     |
| 33                                                            | Operating Expense per RTM (%)                | -10.2         | -0.2    | -9.3            | -6.9    | -3.7    | 0.0     | 1.9     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | 0.5           | 1.0     | 0.6             | 0.7     | 2.2     | 1.9     | 3.8     |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### SkyWest Airlines Inc. (OO)

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 510.5         | 493.6   | 1,917.3         | 1,900.4 | 1,893.0 | 1,888.7 | 1,862.8 |
| 2                                                             | Operating Expenses                           | 442.9         | 430.0   | 1,758.3         | 1,745.4 | 1,755.2 | 1,766.7 | 1,697.3 |
| 3                                                             | Operating Profit (Loss)                      | 67.6          | 63.6    | 159.0           | 154.9   | 137.8   | 122.0   | 165.4   |
| 4                                                             | Net Income (Loss)                            | 37.1          | 31.5    | 74.5            | 69.0    | 56.7    | 46.5    | 75.2    |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 4.5           | 4.1     | 16.6            | 16.2    | 15.8    | 15.5    | 15.2    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 5.4           | 4.9     | 19.9            | 19.5    | 19.0    | 18.6    | 18.3    |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.5           | 0.4     | 1.7             | 1.6     | 1.6     | 1.6     | 1.5     |
| 8                                                             | Overall ATMs (All Svc.)                      | 0.7           | 0.6     | 2.5             | 2.5     | 2.4     | 2.4     | 2.4     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 112.9         | 119.2   | 115.8           | 117.5   | 120.0   | 121.8   | 122.2   |
| 10                                                            | Operating Expense per RTM                    | 98.0          | 103.9   | 106.2           | 107.9   | 111.2   | 113.9   | 111.3   |
| 11                                                            | Operating Profit (Loss) per RTM              | 15.0          | 15.4    | 9.6             | 9.6     | 8.7     | 7.9     | 10.9    |
| 12                                                            | Operating Expense per ATM                    | 67.2          | 67.7    | 70.9            | 71.1    | 72.2    | 73.2    | 70.9    |
| 13                                                            | Passenger Revenue per RPM                    | 10.98         | 11.48   | 11.22           | 11.36   | 11.58   | 11.75   | 11.80   |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 0.69            | 0.72    | 0.76    | 0.80    | 0.81    |
| 15                                                            | Times Interest Earned                        | *             | *       | 4.20            | 3.75    | 3.17    | 2.75    | 3.89    |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.85            | 1.83    | 1.91    | 1.98    | 1.74    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 122.6           | 108.4   | 100.3   | 115.7   | 121.2   |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 13.2          | 12.9    | 8.3             | 8.2     | 7.3     | 6.5     | 8.9     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 5.59            | 5.24    | 4.35    | 3.59    | 5.86    |
| 20                                                            | Corporate Return on Investment               | *             | *       | 4.1             | 4.2     | 4.0     | 3.8     | 5.1     |
| 21                                                            | Debt to Total Investment                     | *             | *       | 55.3            | 55.0    | 52.2    | 49.2    | 46.7    |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Actual                                       | 84.0          | 84.3    | 83.1            | 83.1    | 83.2    | 83.4    | 83.3    |
| 23                                                            | Breakeven                                    | 72.0          | 72.9    | 75.9            | 76.1    | 77.2    | 78.5    | 76.2    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 10,049        | 9,868   | 9,833           | 9,788   | 9,749   | 9,771   | 9,765   |
| 25                                                            | Overall RTM's per Employee (000)             | 45.0          | 42.0    | 168.4           | 165.3   | 161.8   | 158.7   | 156.1   |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | 3.4           | 5.4     | 2.9             | 3.4     | 3.7     | 3.3     | 1.7     |
| 27                                                            | Operating Expenses (%)                       | 3.0           | 5.1     | 3.6             | 4.1     | 6.1     | 7.5     | 3.2     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 4.1           | 4.4     | -6.4            | -6.1    | -32.5   | -61.4   | -22.0   |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 5.6           | 1.0     | -0.7            | -5.3    | -23.2   | -40.6   | -13.3   |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 9.2           | 5.1     | 8.6             | 7.5     | 5.2     | 3.7     | 2.8     |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 9.6           | 3.0     | 8.9             | 7.2     | 4.3     | 2.2     | 1.4     |
| 32                                                            | Operating Revenues per RTM (%)               | -5.3          | 0.3     | -5.2            | -3.8    | -1.4    | -0.4    | -1.0    |
| 33                                                            | Operating Expense per RTM (%)                | -5.7          | 0.0     | -4.6            | -3.2    | 0.8     | 3.6     | 0.4     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -4.4          | -0.6    | -4.9            | -4.0    | -1.8    | -0.9    | -1.6    |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Southwest Airlines Co. (WN)^

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 5,317.9       | 4,799.9 | 19,470.4        | 18,952.5 | 18,853.3 | 18,605.1 | 18,405.6 |
| 2                                                             | Operating Expenses                           | 4,093.0       | 4,185.7 | 15,759.9        | 15,852.6 | 16,063.1 | 16,379.8 | 16,415.0 |
| 3                                                             | Operating Profit (Loss)                      | 1,224.9       | 614.2   | 3,710.6         | 3,099.9  | 2,790.2  | 2,225.3  | 1,990.6  |
| 4                                                             | Net Income (Loss)                            | 584.4         | 328.8   | 1,835.6         | 1,580.0  | 1,437.0  | 1,136.5  | 1,158.7  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |          |          |          |          |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 31.1          | 28.5    | 114.5           | 112.0    | 109.7    | 108.0    | 106.9    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 36.4          | 33.9    | 137.8           | 135.3    | 132.9    | 131.1    | 130.3    |
| 7                                                             | Overall RTMs (All Svc.)                      | 3.1           | 2.9     | 11.6            | 11.4     | 11.1     | 10.9     | 10.8     |
| 8                                                             | Overall ATMs (All Svc.)                      | 4.4           | 4.1     | 16.6            | 16.4     | 16.0     | 15.8     | 15.7     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 169.3         | 166.2   | 167.8           | 167.0    | 169.5    | 170.0    | 169.9    |
| 10                                                            | Operating Expense per RTM                    | 130.3         | 145.0   | 135.8           | 139.7    | 144.4    | 149.6    | 151.6    |
| 11                                                            | Operating Profit (Loss) per RTM              | 39.0          | 21.3    | 32.0            | 27.3     | 25.1     | 20.3     | 18.4     |
| 12                                                            | Operating Expense per ATM                    | 93.1          | 101.7   | 94.7            | 96.9     | 100.1    | 103.7    | 104.7    |
| 13                                                            | Passenger Revenue per RPM                    | 15.19         | 16.00   | 15.85           | 16.07    | 16.31    | 16.34    | 16.32    |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 2.00            | 1.92     | 1.90     | 1.86     | 1.82     |
| 15                                                            | Times Interest Earned                        | *             | *       | 31.51           | 26.34    | 22.57    | 18.10    | 18.40    |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 0.58            | 0.61     | 0.65     | 0.66     | 0.74     |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 76.6            | 76.9     | 83.1     | 70.7     | 83.8     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 23.0          | 12.8    | 19.1            | 16.4     | 14.8     | 12.0     | 10.8     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 26.05           | 22.08    | 20.06    | 15.68    | 15.88    |
| 20                                                            | Corporate Return on Investment               | *             | *       | 19.8            | 17.0     | 15.6     | 12.4     | 12.5     |
| 21                                                            | Debt to Total Investment                     | *             | *       | 27.7            | 27.3     | 28.0     | 28.4     | 26.9     |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |          |          |          |          |
| 22                                                            | Actual                                       | 85.4          | 84.2    | 83.1            | 82.8     | 82.6     | 82.4     | 82.0     |
| 23                                                            | Breakeven                                    | 60.7          | 71.6    | 64.2            | 66.9     | 68.2     | 70.8     | 71.6     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | 48,228        | 45,613  | 47,170          | 46,517   | 45,996   | 45,567   | 45,246   |
| 25                                                            | Overall RTM's per Employee (000)             | 65.1          | 63.3    | 246.0           | 244.0    | 241.8    | 240.2    | 239.4    |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | 10.8          | 5.6     | 5.8             | 4.4      | 6.0      | 5.1      | 5.5      |
| 27                                                            | Operating Expenses (%)                       | -2.2          | 0.7     | -4.0            | -3.2     | -1.8     | -0.3     | -0.3     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 610.7         | 224.5   | 1,719.9         | 1,333.7  | 1,366.7  | 947.0    | 1,006.6  |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 255.5         | 69.4    | 676.8           | 490.7    | 588.6    | 382.0    | 538.5    |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 8.9           | 5.6     | 7.1             | 6.3      | 4.8      | 3.5      | 3.3      |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 7.4           | 1.3     | 5.7             | 4.2      | 2.2      | 0.6      | 0.5      |
| 32                                                            | Operating Revenues per RTM (%)               | 1.8           | 0.0     | -1.3            | -1.8     | 1.2      | 1.5      | 2.2      |
| 33                                                            | Operating Expense per RTM (%)                | -10.1         | -4.6    | -10.4           | -9.0     | -6.3     | -3.7     | -3.4     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -5.1          | 0.5     | -2.9            | -1.4     | 1.7      | 2.0      | 3.6      |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Spirit Air Lines (NK)^

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |           |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|-----------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3   |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |           |
| 1                                                             | Operating Revenues                           | 574.8         | 519.8   | 2,096.1         | 2,041.0 | 1,986.9 | 1,931.6 | 1,877.1   |
| 2                                                             | Operating Expenses                           | 417.6         | 419.6   | 1,617.3         | 1,619.3 | 1,582.4 | 1,576.3 | 1,543.7   |
| 3                                                             | Operating Profit (Loss)                      | 157.2         | 100.2   | 478.8           | 421.7   | 404.6   | 355.3   | 333.3     |
| 4                                                             | Net Income (Loss)                            | 102.8         | 67.0    | 306.3           | 270.5   | 258.6   | 227.4   | 212.7     |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |           |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 4.8           | 3.7     | 17.0            | 15.9    | 14.9    | 14.2    | 13.6      |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 5.7           | 4.2     | 20.0            | 18.6    | 17.3    | 16.4    | 15.6      |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.5           | 0.4     | 1.7             | 1.6     | 1.5     | 1.4     | 1.4       |
| 8                                                             | Overall ATMs (All Svc.)                      | 0.6           | 0.4     | 2.0             | 1.8     | 1.7     | 1.6     | 1.6       |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |           |
| 9                                                             | Operating Revenue per RTM                    | 120.5         | 142.1   | 123.5           | 128.7   | 133.5   | 136.4   | 138.0     |
| 10                                                            | Operating Expense per RTM                    | 87.6          | 114.7   | 95.3            | 102.1   | 106.3   | 111.3   | 113.5     |
| 11                                                            | Operating Profit (Loss) per RTM              | 33.0          | 27.4    | 28.2            | 26.6    | 27.2    | 25.1    | 24.5      |
| 12                                                            | Operating Expense per ATM                    | 74.6          | 100.5   | 81.2            | 87.5    | 91.5    | 96.4    | 98.8      |
| 13                                                            | Passenger Revenue per RPM                    | 7.22          | 9.19    | 7.46            | 7.93    | 8.37    | 8.63    | 8.76      |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |           |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 2.00            | 2.05    | 2.11    | 2.19    | 2.28      |
| 15                                                            | Times Interest Earned                        | *             | *       | -240.56         | 539.89  | -564.68 | -381.19 | -2,070.94 |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.96            | 1.64    | 1.73    | 1.96    | 1.75      |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 176.1           | 179.7   | 176.7   | 151.0   | 143.2     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |           |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 27.4          | 19.3    | 22.8            | 20.7    | 20.4    | 18.4    | 17.8      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 29.18           | 27.18   | 27.50   | 25.82   | 25.80     |
| 20                                                            | Corporate Return on Investment               | *             | *       | 29.0            | 27.3    | 27.4    | 25.7    | 25.8      |
| 21                                                            | Debt to Total Investment                     | *             | *       |                 |         |         |         |           |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |           |
| 22                                                            | Actual                                       | 84.3          | 87.6    | 84.7            | 85.5    | 85.8    | 86.3    | 87.1      |
| 23                                                            | Breakeven                                    | 41.5          | 59.5    | 49.2            | 53.9    | 55.4    | 59.2    | 60.9      |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |           |
| 24                                                            | Employment, Total Weighted Avg CY            | 4,389         | 3,772   | 4,200           | 4,046   | 3,904   | 3,773   | 3,633     |
| 25                                                            | Overall RTM's per Employee (000)             | 108.7         | 96.9    | 404.1           | 392.0   | 381.3   | 375.3   | 374.5     |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |           |
| 26                                                            | Operating Revenues (%)                       | 10.6          | 13.8    | 11.7            | 12.5    | 15.4    | 16.8    | 20.1      |
| 27                                                            | Operating Expenses (%)                       | -0.5          | 16.9    | 4.8             | 9.2     | 10.7    | 14.9    | 17.3      |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 57.0          | 2.4     | 145.4           | 90.8    | 112.0   | 73.0    | 87.2      |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 35.8          | 12.6    | 93.6            | 70.4    | 81.4    | 61.0    | 70.0      |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 30.4          | 12.9    | 24.8            | 20.3    | 17.9    | 18.0    | 19.7      |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 35.5          | 14.8    | 28.2            | 22.9    | 19.7    | 18.5    | 19.0      |
| 32                                                            | Operating Revenues per RTM (%)               | -15.2         | 0.9     | -10.5           | -6.4    | -2.1    | -1.1    | 0.3       |
| 33                                                            | Operating Expense per RTM (%)                | -23.7         | 3.6     | -16.0           | -9.2    | -6.1    | -2.6    | -2.0      |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -21.5         | 1.2     | -14.9           | -9.1    | -2.6    | -1.0    | 1.2       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### United Air Lines Inc. (UA)^

| Items                                                         |                                              | Quarter Ended |          | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|----------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3  | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |          |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 10,305.9      | 10,563.7 | 38,140.2        | 38,397.9 | 38,812.7 | 38,900.5 | 38,919.3 |
| 2                                                             | Operating Expenses                           | 8,406.3       | 9,378.8  | 33,428.6        | 34,401.1 | 35,355.4 | 36,524.7 | 36,931.6 |
| 3                                                             | Operating Profit (Loss)                      | 1,899.6       | 1,184.8  | 4,711.6         | 3,996.8  | 3,457.3  | 2,375.9  | 1,987.7  |
| 4                                                             | Net Income (Loss)                            | 4,775.5       | 933.2    | 6,469.1         | 2,626.9  | 2,203.1  | 1,113.8  | 1,276.7  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |          |                 |          |          |          |          |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 50.5          | 48.9     | 181.4           | 179.8    | 179.0    | 178.7    | 178.6    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 58.8          | 56.8     | 217.9           | 215.8    | 213.9    | 213.6    | 213.0    |
| 7                                                             | Overall RTMs (All Svc.)                      | 5.7           | 5.5      | 20.8            | 20.6     | 20.5     | 20.4     | 20.3     |
| 8                                                             | Overall ATMs (All Svc.)                      | 8.8           | 7.7      | 30.4            | 29.3     | 28.8     | 29.2     | 29.7     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |          |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 180.7         | 191.4    | 183.5           | 186.4    | 189.4    | 190.8    | 191.7    |
| 10                                                            | Operating Expense per RTM                    | 147.4         | 169.9    | 160.8           | 167.0    | 172.5    | 179.2    | 181.9    |
| 11                                                            | Operating Profit (Loss) per RTM              | 33.3          | 21.5     | 22.7            | 19.4     | 16.9     | 11.7     | 9.8      |
| 12                                                            | Operating Expense per ATM                    | 95.8          | 121.9    | 110.0           | 117.3    | 122.6    | 125.0    | 124.5    |
| 13                                                            | Passenger Revenue per RPM                    | 14.24         | 15.07    | 14.53           | 14.76    | 14.92    | 14.90    | 14.81    |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |          |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *        | 2.30            | 2.46     | 2.52     | 2.52     | 2.54     |
| 15                                                            | Times Interest Earned                        | *             | *        | 6.41            | 5.16     | 4.36     | 2.66     | 2.84     |
| 16                                                            | Current Assets to Current Liabilities        | *             | *        | 0.75            | 0.64     | 0.68     | 0.65     | 0.72     |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *        | 64.4            | 55.5     | 61.0     | 46.3     | 57.3     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |          |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 18.4          | 11.2     | 12.4            | 10.4     | 8.9      | 6.1      | 5.1      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *        | 143.17          | 74.55    | 67.52    | 33.77    | 39.64    |
| 20                                                            | Corporate Return on Investment               | *             | *        | 42.8            | 20.9     | 18.6     | 11.6     | 12.8     |
| 21                                                            | Debt to Total Investment                     | *             | *        | 58.6            | 73.7     | 80.1     | 82.1     | 74.1     |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |          |                 |          |          |          |          |
| 22                                                            | Actual                                       | 85.9          | 86.1     | 83.3            | 83.3     | 83.7     | 83.7     | 83.8     |
| 23                                                            | Breakeven                                    | 73.0          | 79.6     | 77.0            | 78.7     | 80.4     | 83.6     | 85.2     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |          |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | 78,643        | 79,374   | 78,649          | 78,832   | 79,220   | 79,828   | 80,596   |
| 25                                                            | Overall RTM's per Employee (000)             | 72.5          | 69.6     | 264.3           | 261.3    | 258.7    | 255.4    | 251.9    |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |          |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -2.4          | 3.3      | -2.0            | -0.5     | 1.4      | 1.6      | 3.3      |
| 27                                                            | Operating Expenses (%)                       | -10.4         | -3.5     | -9.5            | -7.7     | -4.7     | -1.4     | -0.4     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 714.8         | 674.5    | 2,723.8         | 2,683.6  | 2,279.0  | 1,116.8  | 1,421.7  |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 3,842.3       | 555.9    | 5,192.5         | 1,906.0  | 1,767.5  | 459.8    | 1,351.1  |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 3.4           | 0.4      | 1.6             | 0.8      | 0.6      | 0.3      | 0.7      |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 3.7           | 0.7      | 2.3             | 1.5      | 0.7      | 0.5      | 0.9      |
| 32                                                            | Operating Revenues per RTM (%)               | -5.6          | 0.5      | -4.3            | -2.6     | -0.6     | 0.0      | 1.6      |
| 33                                                            | Operating Expense per RTM (%)                | -13.3         | -6.1     | -11.6           | -9.7     | -6.6     | -2.9     | -2.1     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -5.5          | 5.0      | -1.9            | 1.0      | 3.1      | 2.7      | 2.7      |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Virgin America (VX)^

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 410.9         | 405.5   | 1,510.3         | 1,505.0 | 1,502.9 | 1,490.0 | 1,477.7 |
| 2                                                             | Operating Expenses                           | 337.0         | 353.2   | 1,343.3         | 1,359.5 | 1,378.0 | 1,393.6 | 1,365.6 |
| 3                                                             | Operating Profit (Loss)                      | 73.9          | 52.3    | 167.0           | 145.5   | 124.9   | 96.4    | 112.1   |
| 4                                                             | Net Income (Loss)                            | 71.9          | 41.6    | 153.5           | 123.3   | 95.2    | 60.1    | 72.1    |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RPMs - Scheduled Rev. Svc.                   | 2.7           | 2.7     | 10.2            | 10.1    | 10.1    | 10.1    | 10.0    |
| 6                                                             | ASMs - Scheduled Rev. Svc.                   | 3.3           | 3.2     | 12.4            | 12.3    | 12.3    | 12.2    | 12.2    |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.3           | 0.3     | 1.0             | 1.0     | 1.0     | 1.0     | 1.0     |
| 8                                                             | Overall ATMs (All Svc.)                      | 0.4           | 0.4     | 1.6             | 1.6     | 1.6     | 1.6     | 1.6     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 150.2         | 151.0   | 148.2           | 148.4   | 148.3   | 147.6   | 147.6   |
| 10                                                            | Operating Expense per RTM                    | 123.2         | 131.5   | 131.8           | 134.1   | 135.9   | 138.1   | 136.4   |
| 11                                                            | Operating Profit (Loss) per RTM              | 27.0          | 19.5    | 16.4            | 14.3    | 12.3    | 9.6     | 11.2    |
| 12                                                            | Operating Expense per ATM                    | 78.2          | 84.0    | 83.4            | 85.0    | 86.0    | 87.2    | 85.4    |
| 13                                                            | Passenger Revenue per RPM                    | 13.19         | 13.38   | 13.01           | 13.06   | 13.07   | 13.01   | 13.06   |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 2.32            | 2.62    | 2.98    | 3.26    | 3.64    |
| 15                                                            | Times Interest Earned                        | *             | *       | 12.47           | 6.72    | 4.21    | 2.60    | 2.76    |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.35            | 1.29    | 1.24    | 1.30    | 1.07    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 140.8           | 136.0   | 112.0   | 104.5   | 49.8    |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 18.0          | 12.9    | 11.1            | 9.7     | 8.3     | 6.5     | 7.6     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 42.10           | 72.77   | -456.93 | -31.61  | -20.15  |
| 20                                                            | Corporate Return on Investment               | *             | *       | 25.6            | 25.2    | 24.8    | 21.4    | 27.8    |
| 21                                                            | Debt to Total Investment                     | *             | *       | 25.5            | 20.9    | 22.1    | 22.1    | 163.6   |
| <b><u>PASSENGER LOAD FACTOR: (Sch. Svc. %)</u></b>            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Actual                                       | 82.5          | 83.5    | 82.4            | 82.6    | 82.6    | 82.4    | 81.6    |
| 23                                                            | Breakeven                                    | 66.6          | 72.2    | 73.4            | 74.9    | 76.3    | 77.9    | 75.9    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 2,683         | 2,516   | 2,586           | 2,544   | 2,522   | 2,511   | 2,505   |
| 25                                                            | Overall RTM's per Employee (000)             | 102.0         | 106.8   | 394.1           | 398.6   | 402.0   | 401.9   | 399.7   |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | 1.3           | 4.7     | 2.2             | 3.1     | 4.6     | 4.6     | 4.4     |
| 27                                                            | Operating Expenses (%)                       | -4.6          | 3.7     | -1.6            | 0.5     | 2.1     | 4.2     | 1.1     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 21.5          | 5.6     | 54.9            | 39.0    | 37.5    | 9.4     | 47.2    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 30.2          | 8.1     | 81.4            | 59.3    | 59.4    | 48.3    | 101.1   |
| 30                                                            | RPMs (Sch. Svc.) (%)                         | 1.9           | 2.8     | 1.9             | 2.2     | 2.1     | 2.6     | 2.0     |
| 31                                                            | ASMs (Sch. Svc.) (%)                         | 3.0           | -0.8    | 1.0             | 0.0     | -0.4    | -0.1    | -0.3    |
| 32                                                            | Operating Revenues per RTM (%)               | -0.5          | 1.8     | 0.4             | 1.1     | 2.6     | 2.0     | 2.5     |
| 33                                                            | Operating Expense per RTM (%)                | -6.3          | 0.8     | -3.3            | -1.5    | 0.2     | 1.6     | -0.7    |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | -1.4          | 0.7     | -0.4            | 0.2     | 0.9     | -0.7    | -0.5    |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### System Cargo Majors

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 8,310.4       | 8,963.7 | 34,284.9        | 34,938.2 | 35,434.1 | 35,715.4 | 35,685.5 |
| 2                                                             | Operating Expenses                           | 7,660.6       | 8,416.5 | 31,721.6        | 32,477.5 | 33,156.0 | 33,656.4 | 33,761.1 |
| 3                                                             | Operating Profit (Loss)                      | 649.8         | 547.2   | 2,563.3         | 2,460.7  | 2,278.1  | 2,058.9  | 1,924.4  |
| 4                                                             | Net Income (Loss)                            | 359.0         | 391.1   | 1,238.3         | 1,270.3  | 1,399.1  | 1,078.3  | 1,104.8  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |          |          |          |          |
| 5                                                             | RTMs - Scheduled Svc.                        | 4.5           | 4.7     | 18.4            | 18.6     | 18.7     | 18.7     | 18.7     |
| 6                                                             | ATMs - Scheduled Svc.                        | 7.8           | 7.9     | 31.6            | 31.6     | 31.7     | 31.7     | 31.6     |
| 7                                                             | Overall RTMs (All Svc.)                      | 6.4           | 6.5     | 26.1            | 26.2     | 26.0     | 25.6     | 25.3     |
| 8                                                             | Overall ATMs (All Svc.)                      | 10.9          | 11.2    | 44.4            | 44.7     | 44.3     | 43.7     | 42.9     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 130.5         | 138.7   | 131.4           | 133.4    | 136.1    | 139.4    | 141.0    |
| 10                                                            | Operating Expense per RTM                    | 120.3         | 130.2   | 121.6           | 124.1    | 127.3    | 131.4    | 133.4    |
| 11                                                            | Operating Profit (Loss) per RTM              | 10.2          | 8.5     | 9.8             | 9.4      | 8.7      | 8.0      | 7.6      |
| 12                                                            | Operating Expense per ATM                    | 70.1          | 75.0    | 71.4            | 72.6     | 74.9     | 77.1     | 78.6     |
| 13                                                            | Passenger Revenue per RPM                    | ++            | ++      | ++              | ++       | ++       | ++       | ++       |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 1.90            | 1.97     | 1.99     | 2.03     | 2.03     |
| 15                                                            | Times Interest Earned                        | *             | *       | 13.11           | 18.85    | 18.31    | 14.86    | 12.96    |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.20            | 1.12     | 1.10     | 1.11     | 0.98     |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 13.2            | 13.2     | 13.3     | 12.2     | 12.2     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 7.8           | 6.1     | 7.5             | 7.0      | 6.4      | 5.8      | 5.4      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 8.02            | 8.37     | 9.40     | 7.36     | 7.65     |
| 20                                                            | Corporate Return on Investment               | *             | *       | 7.8             | 7.8      | 8.6      | 6.9      | 7.1      |
| 21                                                            | Debt to Total Investment                     | *             | *       | 14.2            | 11.5     | 14.7     | 16.0     | 14.7     |
| <b><u>TON LOAD FACTOR: (%)</u></b>                            |                                              |               |         |                 |          |          |          |          |
| 22                                                            | Scheduled Svc.                               | 57.9          | 59.8    | 58.2            | 58.7     | 59.0     | 58.9     | 59.1     |
| 23                                                            | All Services                                 | 58.3          | 57.6    | 58.7            | 58.5     | 58.8     | 58.7     | 58.9     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | 150,480       | 146,942 | 149,920         | 149,036  | 148,034  | 147,050  | 146,146  |
| 25                                                            | Overall RTM's per Employee (000)             | 42.3          | 44.0    | 174.0           | 175.7    | 175.9    | 174.2    | 173.1    |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -7.3          | 4.3     | -3.9            | -1.1     | 0.8      | 1.3      | 1.1      |
| 27                                                            | Operating Expenses (%)                       | -9.0          | 1.9     | -6.0            | -3.3     | -1.8     | -0.8     | -0.7     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 102.6         | 209.5   | 638.9           | 745.8    | 915.2    | 736.0    | 608.4    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | -32.0         | 252.1   | 133.4           | 417.6    | 887.0    | 525.1    | 615.2    |
| 30                                                            | RTMS (All Svc.) (%)                          | -1.4          | 5.5     | 3.1             | 4.9      | 5.0      | 3.1      | 2.6      |
| 31                                                            | ATMs (All Svc.) (%)                          | -2.6          | 9.4     | 3.5             | 6.6      | 5.8      | 4.1      | 2.8      |
| 32                                                            | Operating Revenues per RTM (%)               | -5.9          | -1.2    | -6.8            | -5.7     | -4.0     | -1.7     | -1.5     |
| 33                                                            | Operating Expense per RTM (%)                | -7.6          | -3.4    | -8.9            | -7.8     | -6.5     | -3.8     | -3.2     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | ++            | ++      | ++              | ++       | ++       | ++       | ++       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## DOMESTIC OPERATIONS

### Domestic Cargo Majors

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 5,727.0       | 6,004.9 | 23,375.7        | 23,653.5 | 23,887.8 | 23,885.9 | 23,816.7 |
| 2                                                             | Operating Expenses                           | 4,444.1       | 4,724.7 | 18,416.7        | 18,697.4 | 18,998.3 | 19,263.8 | 19,248.2 |
| 3                                                             | Operating Profit (Loss)                      | 1,282.9       | 1,280.2 | 4,958.9         | 4,956.2  | 4,889.5  | 4,622.1  | 4,568.4  |
| 4                                                             | Net Income (Loss)                            | 817.6         | 843.3   | 3,091.7         | 3,117.4  | 3,195.2  | 2,975.8  | 2,915.6  |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |          |          |          |          |
| 5                                                             | RTMs - Scheduled Svc.                        | 2.4           | 2.4     | 9.8             | 9.8      | 9.8      | 9.8      | 9.7      |
| 6                                                             | ATMs - Scheduled Svc.                        | 4.3           | 4.2     | 17.4            | 17.3     | 17.3     | 17.3     | 17.1     |
| 7                                                             | Overall RTMs (All Svc.)                      | 2.8           | 2.8     | 11.3            | 11.3     | 11.3     | 11.1     | 11.0     |
| 8                                                             | Overall ATMs (All Svc.)                      | 4.9           | 4.8     | 20.0            | 19.9     | 19.7     | 19.5     | 19.2     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 205.0         | 217.5   | 206.2           | 209.3    | 212.3    | 215.0    | 217.5    |
| 10                                                            | Operating Expense per RTM                    | 159.1         | 171.2   | 162.5           | 165.4    | 168.8    | 173.4    | 175.8    |
| 11                                                            | Operating Profit (Loss) per RTM              | 45.9          | 46.4    | 43.7            | 43.9     | 43.5     | 41.6     | 41.7     |
| 12                                                            | Operating Expense per ATM                    | 90.7          | 98.6    | 92.2            | 94.1     | 96.5     | 98.6     | 100.5    |
| 13                                                            | Passenger Revenue per RPM                    | ++            | ++      | ++              | ++       | ++       | ++       | ++       |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | **              | **       | **       | **       | **       |
| 15                                                            | Times Interest Earned                        | *             | *       | **              | **       | **       | **       | **       |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | **              | **       | **       | **       | **       |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | **              | **       | **       | **       | **       |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 22.4          | 21.3    | 21.2            | 21.0     | 20.5     | 19.4     | 19.2     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | **              | **       | **       | **       | **       |
| 20                                                            | Corporate Return on Investment               | *             | *       | **              | **       | **       | **       | **       |
| 21                                                            | Debt to Total Investment                     | *             | *       | **              | **       | **       | **       | **       |
| <b><u>TON LOAD FACTOR: (%)</u></b>                            |                                              |               |         |                 |          |          |          |          |
| 22                                                            | Scheduled Svc.                               | 56.7          | 58.3    | 56.3            | 56.7     | 57.0     | 56.8     | 57.0     |
| 23                                                            | All Services                                 | 57.0          | 57.6    | 56.7            | 56.9     | 57.1     | 56.9     | 57.2     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | *             | *       | **              | **       | **       | **       | **       |
| 25                                                            | Overall RTM's per Employee (000)             | *             | *       | **              | **       | **       | **       | **       |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -4.6          | 5.3     | -1.9            | 0.6      | 2.2      | 1.8      | 1.3      |
| 27                                                            | Operating Expenses (%)                       | -5.9          | 3.1     | -4.3            | -2.1     | -0.7     | 1.0      | 1.1      |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 2.8           | 158.5   | 390.5           | 546.2    | 643.6    | 233.9    | 96.0     |
| 29                                                            | Net Income (Loss) (in Millions \$)           | -25.7         | 126.9   | 176.1           | 328.6    | 538.4    | 193.6    | 71.2     |
| 30                                                            | RTMS (All Svc.) (%)                          | 1.2           | 5.4     | 3.5             | 4.6      | 5.1      | 3.8      | 2.6      |
| 31                                                            | ATMs (All Svc.) (%)                          | 2.3           | 7.2     | 4.3             | 5.5      | 5.1      | 4.6      | 3.1      |
| 32                                                            | Operating Revenues per RTM (%)               | -5.8          | -0.1    | -5.2            | -3.8     | -2.7     | -1.9     | -1.3     |
| 33                                                            | Operating Expense per RTM (%)                | -7.1          | -2.1    | -7.6            | -6.4     | -5.4     | -2.7     | -1.5     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | ++            | ++      | ++              | ++       | ++       | ++       | ++       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## INTERNATIONAL OPERATIONS

### International Cargo Majors

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 2,583.3       | 2,958.8 | 10,909.2        | 11,284.6 | 11,546.3 | 11,829.5 | 11,868.8 |
| 2                                                             | Operating Expenses                           | 3,216.5       | 3,691.8 | 13,304.8        | 13,780.1 | 14,157.7 | 14,392.6 | 14,512.9 |
| 3                                                             | Operating Profit (Loss)                      | -633.2        | -733.0  | -2,395.7        | -2,495.5 | -2,611.4 | -2,563.1 | -2,644.0 |
| 4                                                             | Net Income (Loss)                            | -458.6        | -452.2  | -1,853.4        | -1,847.1 | -1,796.1 | -1,897.5 | -1,810.8 |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |          |          |          |          |
| 5                                                             | RTMs - Scheduled Svc.                        | 2.1           | 2.3     | 8.6             | 8.8      | 8.9      | 8.9      | 8.9      |
| 6                                                             | ATMs - Scheduled Svc.                        | 3.5           | 3.7     | 14.1            | 14.3     | 14.4     | 14.5     | 14.5     |
| 7                                                             | Overall RTMs (All Svc.)                      | 3.6           | 3.7     | 14.8            | 14.9     | 14.8     | 14.5     | 14.4     |
| 8                                                             | Overall ATMs (All Svc.)                      | 6.0           | 6.4     | 24.5            | 24.9     | 24.6     | 24.1     | 23.8     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 72.2          | 79.9    | 73.9            | 75.8     | 78.1     | 81.5     | 82.7     |
| 10                                                            | Operating Expense per RTM                    | 89.9          | 99.7    | 90.2            | 92.6     | 95.7     | 99.2     | 101.1    |
| 11                                                            | Operating Profit (Loss) per RTM              | -17.7         | -19.8   | -16.2           | -16.8    | -17.7    | -17.7    | -18.4    |
| 12                                                            | Operating Expense per ATM                    | 53.4          | 57.5    | 54.4            | 55.4     | 57.6     | 59.6     | 61.0     |
| 13                                                            | Passenger Revenue per RPM                    | ++            | ++      | ++              | ++       | ++       | ++       | ++       |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | **              | **       | **       | **       | **       |
| 15                                                            | Times Interest Earned                        | *             | *       | **              | **       | **       | **       | **       |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | **              | **       | **       | **       | **       |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | **              | **       | **       | **       | **       |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | -24.5         | -24.8   | -22.0           | -22.1    | -22.6    | -21.7    | -22.3    |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | **              | **       | **       | **       | **       |
| 20                                                            | Corporate Return on Investment               | *             | *       | **              | **       | **       | **       | **       |
| 21                                                            | Debt to Total Investment                     | *             | *       | **              | **       | **       | **       | **       |
| <b><u>TON LOAD FACTOR: (%)</u></b>                            |                                              |               |         |                 |          |          |          |          |
| 22                                                            | Scheduled Svc.                               | 59.4          | 61.5    | 60.6            | 61.1     | 61.5     | 61.3     | 61.5     |
| 23                                                            | All Services                                 | 59.4          | 57.6    | 60.3            | 59.9     | 60.2     | 60.1     | 60.4     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | *             | *       | **              | **       | **       | **       | **       |
| 25                                                            | Overall RTM's per Employee (000)             | *             | *       | **              | **       | **       | **       | **       |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -12.7         | 2.3     | -8.1            | -4.4     | -1.9     | 0.3      | 0.5      |
| 27                                                            | Operating Expenses (%)                       | -12.9         | 0.4     | -8.3            | -4.9     | -3.4     | -3.1     | -3.0     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 99.8          | 51.0    | 248.4           | 199.6    | 271.6    | 502.1    | 512.4    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | -6.3          | 125.2   | -42.6           | 88.9     | 348.5    | 331.6    | 544.0    |
| 30                                                            | RTMS (All Svc.) (%)                          | -3.4          | 5.6     | 2.8             | 5.1      | 5.0      | 2.5      | 2.6      |
| 31                                                            | ATMs (All Svc.) (%)                          | -6.2          | 11.1    | 2.9             | 7.4      | 6.4      | 3.7      | 2.7      |
| 32                                                            | Operating Revenues per RTM (%)               | -9.6          | -3.1    | -10.6           | -9.0     | -6.6     | -2.2     | -2.0     |
| 33                                                            | Operating Expense per RTM (%)                | -9.8          | -4.9    | -10.8           | -9.6     | -8.0     | -5.5     | -5.5     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | ++            | ++      | ++              | ++       | ++       | ++       | ++       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Atlas Air Inc. (5Y)

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 412.8         | 429.7   | 1,679.6         | 1,696.6 | 1,680.8 | 1,634.2 | 1,616.2 |
| 2                                                             | Operating Expenses                           | 379.3         | 383.4   | 1,526.3         | 1,530.4 | 1,528.9 | 1,499.4 | 1,445.8 |
| 3                                                             | Operating Profit (Loss)                      | 33.5          | 46.3    | 153.3           | 166.2   | 151.9   | 134.8   | 170.4   |
| 4                                                             | Net Income (Loss)                            | -35.0         | 18.1    | 21.0            | 74.1    | 79.5    | 66.3    | 77.7    |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RTMs - Scheduled Svc.                        |               |         |                 |         |         |         |         |
| 6                                                             | ATMs - Scheduled Svc.                        |               |         |                 |         |         |         |         |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.9           | 0.9     | 3.7             | 3.7     | 3.7     | 3.6     | 3.6     |
| 8                                                             | Overall ATMs (All Svc.)                      | 1.8           | 2.2     | 7.1             | 7.5     | 7.4     | 7.3     | 7.0     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 44.4          | 46.6    | 45.3            | 45.9    | 45.9    | 44.9    | 45.2    |
| 10                                                            | Operating Expense per RTM                    | 40.8          | 41.6    | 41.2            | 41.4    | 41.7    | 41.2    | 40.4    |
| 11                                                            | Operating Profit (Loss) per RTM              | 3.6           | 5.0     | 4.1             | 4.5     | 4.1     | 3.7     | 4.8     |
| 12                                                            | Operating Expense per ATM                    | 21.6          | 17.6    | 21.5            | 20.3    | 20.7    | 20.6    | 20.5    |
| 13                                                            | Passenger Revenue per RPM                    | ++            | ++      | ++              | ++      | ++      | ++      | ++      |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 0.79            | 0.79    | 0.77    | 0.76    | 0.76    |
| 15                                                            | Times Interest Earned                        | *             | *       | 1.11            | 2.35    | 1.90    | 1.64    | 2.11    |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.05            | 0.91    | 0.98    | 1.03    | 1.02    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 24.2            | 26.1    | 35.7    | 29.5    | 26.2    |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 8.1           | 10.8    | 9.1             | 9.8     | 9.0     | 8.2     | 10.5    |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 3.11            | 11.09   | 12.24   | 10.41   | 12.42   |
| 20                                                            | Corporate Return on Investment               | *             | *       | 7.2             | 6.7     | 7.0     | 6.5     | 7.1     |
| 21                                                            | Debt to Total Investment                     | *             | *       | 68.1            | 66.4    | 68.1    | 68.8    | 70.2    |
| <b><u>TON LOAD FACTOR: (%)</u></b>                            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Scheduled Svc.                               |               |         |                 |         |         |         |         |
| 23                                                            | All Services                                 | 52.9          | 42.2    | 52.2            | 49.1    | 49.6    | 50.0    | 50.7    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 1,882         | 1,722   | 1,797           | 1,757   | 1,723   | 1,701   | 1,690   |
| 25                                                            | Overall RTM's per Employee (000)             | 493.9         | 535.4   | 2,062.2         | 2,104.8 | 2,126.5 | 2,141.3 | 2,115.7 |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | -3.9          | 17.6    | 3.9             | 9.3     | 10.4    | 7.8     | 7.4     |
| 27                                                            | Operating Expenses (%)                       | -1.1          | 16.1    | 5.6             | 9.9     | 12.4    | 10.8    | 8.3     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | -12.8         | 11.1    | -17.1           | 6.9     | -9.9    | -28.1   | 0.3     |
| 29                                                            | Net Income (Loss) (in Millions \$)           | -53.1         | 8.8     | -56.7           | 5.2     | 24.6    | -0.8    | 11.8    |
| 30                                                            | RTMS (All Svc.) (%)                          | 0.8           | -0.4    | 3.6             | 3.3     | -0.5    | -2.6    | -6.0    |
| 31                                                            | ATMs (All Svc.) (%)                          | -19.5         | 30.6    | 0.8             | 15.2    | 11.0    | 8.8     | 4.4     |
| 32                                                            | Operating Revenues per RTM (%)               | -4.7          | 18.0    | 0.3             | 5.8     | 11.0    | 10.6    | 14.2    |
| 33                                                            | Operating Expense per RTM (%)                | -1.9          | 16.5    | 1.9             | 6.3     | 13.0    | 13.7    | 15.2    |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | ++            | ++      | ++              | ++      | ++      | ++      | ++      |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Federal Express Corporation (FX)

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 6,262.7       | 6,642.4 | 25,698.5        | 26,078.2 | 26,367.5 | 26,523.1 | 26,429.0 |
| 2                                                             | Operating Expenses                           | 5,711.5       | 6,216.8 | 23,621.0        | 24,126.3 | 24,600.5 | 24,947.1 | 25,029.4 |
| 3                                                             | Operating Profit (Loss)                      | 551.2         | 425.6   | 2,077.5         | 1,951.9  | 1,767.0  | 1,576.0  | 1,399.6  |
| 4                                                             | Net Income (Loss)                            | 364.1         | 279.7   | 1,169.8         | 1,085.5  | 1,152.2  | 998.0    | 871.2    |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |          |          |          |          |
| 5                                                             | RTMs - Scheduled Svc.                        | 2.7           | 2.7     | 10.9            | 11.0     | 11.0     | 11.0     | 11.0     |
| 6                                                             | ATMs - Scheduled Svc.                        | 4.8           | 4.8     | 19.4            | 19.4     | 19.5     | 19.5     | 19.4     |
| 7                                                             | Overall RTMs (All Svc.)                      | 2.7           | 2.8     | 11.0            | 11.0     | 11.1     | 11.0     | 11.0     |
| 8                                                             | Overall ATMs (All Svc.)                      | 4.8           | 4.9     | 19.5            | 19.5     | 19.6     | 19.6     | 19.5     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 232.0         | 241.3   | 234.5           | 236.8    | 238.5    | 240.6    | 239.3    |
| 10                                                            | Operating Expense per RTM                    | 211.6         | 225.8   | 215.5           | 219.1    | 222.5    | 226.3    | 226.6    |
| 11                                                            | Operating Profit (Loss) per RTM              | 20.4          | 15.5    | 19.0            | 17.7     | 16.0     | 14.3     | 12.7     |
| 12                                                            | Operating Expense per ATM                    | 119.0         | 128.0   | 121.3           | 123.5    | 125.7    | 127.3    | 128.4    |
| 13                                                            | Passenger Revenue per RPM                    | ++            | ++      | ++              | ++       | ++       | ++       | ++       |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 2.46            | 2.55     | 2.64     | 2.71     | 2.75     |
| 15                                                            | Times Interest Earned                        | *             | *       | -179.40         | -229.50  | -574.06  | -915.89  | -777.04  |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.09            | 1.16     | 1.02     | 1.00     | 0.98     |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 13.5            | 13.3     | 13.1     | 12.7     | 12.1     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 8.8           | 6.4     | 8.1             | 7.5      | 6.7      | 5.9      | 5.3      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 11.45           | 10.87    | 11.84    | 10.45    | 9.31     |
| 20                                                            | Corporate Return on Investment               | *             | *       | 11.1            | 10.5     | 11.5     | 10.2     | 9.1      |
| 21                                                            | Debt to Total Investment                     | *             | *       | 2.2             | 2.3      | 2.3      | 2.3      | 2.4      |
| <b><u>TON LOAD FACTOR: (%)</u></b>                            |                                              |               |         |                 |          |          |          |          |
| 22                                                            | Scheduled Svc.                               | 56.3          | 56.8    | 56.4            | 56.5     | 56.6     | 56.4     | 56.8     |
| 23                                                            | All Services                                 | 56.2          | 56.7    | 56.3            | 56.4     | 56.5     | 56.3     | 56.7     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | 141,871       | 138,621 | 141,449         | 140,637  | 139,704  | 138,774  | 137,901  |
| 25                                                            | Overall RTM's per Employee (000)             | 19.0          | 19.9    | 77.5            | 78.3     | 79.1     | 79.4     | 80.1     |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -5.7          | 4.4     | -2.8            | -0.3     | 1.2      | 1.4      | 0.9      |
| 27                                                            | Operating Expenses (%)                       | -8.1          | 1.4     | -5.6            | -3.3     | -2.4     | -1.5     | -1.4     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 125.6         | 192.0   | 677.9           | 744.3    | 915.1    | 753.2    | 602.0    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 84.3          | 138.6   | 298.6           | 352.9    | 731.6    | 585.0    | 471.2    |
| 30                                                            | RTMS (All Svc.) (%)                          | -1.9          | 0.8     | -0.8            | -0.1     | 0.2      | -0.8     | -0.8     |
| 31                                                            | ATMs (All Svc.) (%)                          | -1.2          | 2.7     | -0.1            | 0.9      | 1.2      | 1.0      | 0.4      |
| 32                                                            | Operating Revenues per RTM (%)               | -3.9          | 3.6     | -2.0            | -0.2     | 1.0      | 2.3      | 1.7      |
| 33                                                            | Operating Expense per RTM (%)                | -6.3          | 0.6     | -4.9            | -3.2     | -2.6     | -0.7     | -0.6     |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | ++            | ++      | ++              | ++       | ++       | ++       | ++       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Kalitta Air LLC (KAQ)^

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 126.8         | 154.4   | 621.2           | 648.8   | 674.3   | 659.3   | 677.5   |
| 2                                                             | Operating Expenses                           | 127.4         | 155.7   | 574.4           | 602.7   | 633.0   | 640.5   | 675.6   |
| 3                                                             | Operating Profit (Loss)                      | -0.6          | -1.3    | 46.8            | 46.1    | 41.3    | 18.8    | 1.9     |
| 4                                                             | Net Income (Loss)                            | -1.3          | -2.0    | 43.8            | 43.1    | 39.5    | 16.2    | -5.2    |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RTMs - Scheduled Svc.                        |               |         |                 |         |         |         |         |
| 6                                                             | ATMs - Scheduled Svc.                        |               |         |                 |         |         |         |         |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.3           | 0.3     | 1.5             | 1.5     | 1.4     | 1.3     | 1.3     |
| 8                                                             | Overall ATMs (All Svc.)                      | 0.5           | 0.5     | 2.3             | 2.2     | 2.1     | 2.0     | 1.9     |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 37.0          | 45.8    | 41.1            | 43.1    | 47.1    | 49.8    | 52.4    |
| 10                                                            | Operating Expense per RTM                    | 37.2          | 46.2    | 38.0            | 40.0    | 44.2    | 48.4    | 52.3    |
| 11                                                            | Operating Profit (Loss) per RTM              | -0.2          | -0.4    | 3.1             | 3.1     | 2.9     | 1.4     | 0.1     |
| 12                                                            | Operating Expense per ATM                    | 24.1          | 32.1    | 25.2            | 27.0    | 30.0    | 32.3    | 35.2    |
| 13                                                            | Passenger Revenue per RPM                    | ++            | ++      | ++              | ++      | ++      | ++      | ++      |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 1.50            | 1.57    | 1.64    | 1.60    | 1.63    |
| 15                                                            | Times Interest Earned                        | *             | *       | 11.65           | 10.56   | 8.66    | 3.70    | -0.33   |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.98            | 2.03    | 1.83    | 1.36    | 1.23    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 38.0            | 37.4    | 36.3    | 19.3    | 28.7    |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | -0.5          | -0.8    | 7.5             | 7.1     | 6.1     | 2.9     | 0.3     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 12.50           | 12.58   | 11.88   | 4.98    | -1.60   |
| 20                                                            | Corporate Return on Investment               | *             | *       | 11.6            | 11.5    | 10.8    | 5.2     | 0.1     |
| 21                                                            | Debt to Total Investment                     | *             | *       | 11.5            | 11.9    | 14.6    | 18.1    | 19.9    |
| <b><u>TON LOAD FACTOR: (%)</u></b>                            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Scheduled Svc.                               |               |         |                 |         |         |         |         |
| 23                                                            | All Services                                 | 64.9          | 69.4    | 66.4            | 67.4    | 67.8    | 66.8    | 67.4    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 1,125         | 1,026   | 1,087           | 1,063   | 1,038   | 1,017   | 1,000   |
| 25                                                            | Overall RTM's per Employee (000)             | 304.9         | 328.3   | 1,391.8         | 1,417.4 | 1,378.2 | 1,302.1 | 1,291.8 |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | -17.9         | -18.9   | -8.3            | -9.1    | -8.2    | -16.7   | -19.1   |
| 27                                                            | Operating Expenses (%)                       | -18.1         | -20.9   | -15.0           | -15.9   | -14.0   | -19.1   | -18.5   |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 0.6           | 5.2     | 44.9            | 49.4    | 43.3    | 18.5    | -6.5    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 0.8           | 6.0     | 49.0            | 54.2    | 51.8    | 26.5    | 53.2    |
| 30                                                            | RTMS (All Svc.) (%)                          | 1.8           | 2.0     | 17.1            | 17.2    | 9.5     | -3.1    | 0.0     |
| 31                                                            | ATMs (All Svc.) (%)                          | 8.9           | -1.7    | 18.9            | 16.1    | 8.0     | -3.7    | -2.0    |
| 32                                                            | Operating Revenues per RTM (%)               | -19.3         | -20.5   | -21.7           | -22.4   | -16.2   | -14.1   | -19.1   |
| 33                                                            | Operating Expense per RTM (%)                | -19.6         | -22.5   | -27.4           | -28.3   | -21.5   | -16.5   | -18.5   |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | ++            | ++      | ++              | ++      | ++      | ++      | ++      |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### Polar Air Cargo Airways (PO)^

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |          |          |          |          |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|----------|----------|----------|----------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2  | 2015 q1  | 2014 q4  | 2014 q3  |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |          |          |          |          |
| 1                                                             | Operating Revenues                           | 275.2         | 281.9   | 1,110.2         | 1,117.0  | 1,091.6  | 1,084.6  | 1,057.1  |
| 2                                                             | Operating Expenses                           | 274.1         | 281.4   | 1,106.5         | 1,113.8  | 1,089.8  | 1,083.5  | 1,055.9  |
| 3                                                             | Operating Profit (Loss)                      | 1.1           | 0.6     | 3.6             | 3.1      | 1.8      | 1.0      | 1.2      |
| 4                                                             | Net Income (Loss)                            | 0.0           | 0.0     | 0.0             | 0.0      | 0.0      | 0.0      | 0.0      |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |          |          |          |          |
| 5                                                             | RTMs - Scheduled Svc.                        |               |         |                 |          |          |          |          |
| 6                                                             | ATMs - Scheduled Svc.                        |               |         |                 |          |          |          |          |
| 7                                                             | Overall RTMs (All Svc.)                      | 0.6           | 0.5     | 2.5             | 2.4      | 2.2      | 2.0      | 1.7      |
| 8                                                             | Overall ATMs (All Svc.)                      | 0.9           | 0.7     | 3.4             | 3.2      | 3.0      | 2.6      | 2.3      |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |          |          |          |          |
| 9                                                             | Operating Revenue per RTM                    | 46.0          | 55.6    | 44.8            | 46.8     | 49.4     | 55.6     | 60.6     |
| 10                                                            | Operating Expense per RTM                    | 45.8          | 55.5    | 44.7            | 46.7     | 49.3     | 55.5     | 60.6     |
| 11                                                            | Operating Profit (Loss) per RTM              | 0.2           | 0.1     | 0.1             | 0.1      | 0.1      | 0.1      | 0.1      |
| 12                                                            | Operating Expense per ATM                    | 31.8          | 41.7    | 32.3            | 34.4     | 36.7     | 41.7     | 45.9     |
| 13                                                            | Passenger Revenue per RPM                    | ++            | ++      | ++              | ++       | ++       | ++       | ++       |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |          |          |          |          |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 71.81           | 72.25    | 70.61    | 70.15    | 68.37    |
| 15                                                            | Times Interest Earned                        | *             | *       | 1.01            | 1.02     | 1.02     | 1.00     | 1.00     |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.16            | 1.12     | 1.15     | 1.17     | 1.10     |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 18.0            | 19.8     | 18.8     | 12.4     | 33.2     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |          |          |          |          |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 0.4           | 0.2     | 0.3             | 0.3      | 0.2      | 0.1      | 0.1      |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 0.00            | 0.00     | 0.00     | 0.00     | 0.00     |
| 20                                                            | Corporate Return on Investment               | *             | *       | 7.4             | 6.9      | 5.8      | 4.3      | 3.2      |
| 21                                                            | Debt to Total Investment                     | *             | *       |                 |          |          |          |          |
| <b><u>TON LOAD FACTOR: (%)</u></b>                            |                                              |               |         |                 |          |          |          |          |
| 22                                                            | Scheduled Svc.                               |               |         |                 |          |          |          |          |
| 23                                                            | All Services                                 | 69.5          | 75.0    | 72.3            | 73.6     | 74.5     | 75.2     | 75.8     |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |          |          |          |          |
| 24                                                            | Employment, Total Weighted Avg CY            | 169           | 156     | 162             | 159      | 156      | 154      | 153      |
| 25                                                            | Overall RTM's per Employee (000)             | 3,538.7       | 3,248.9 | 15,289.2        | 15,004.0 | 14,176.1 | 12,678.0 | 11,394.3 |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |          |          |          |          |
| 26                                                            | Operating Revenues (%)                       | -2.4          | 11.0    | 5.0             | 8.5      | 7.7      | 7.9      | 6.5      |
| 27                                                            | Operating Expenses (%)                       | -2.6          | 10.8    | 4.8             | 8.3      | 7.5      | 7.8      | 6.3      |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | 0.5           | 0.6     | 2.4             | 2.5      | 1.7      | 1.0      | 1.3      |
| 29                                                            | Net Income (Loss) (in Millions \$)           | 0.0           | 0.0     | 0.0             | 0.0      | 0.0      | 0.0      | 0.0      |
| 30                                                            | RTMS (All Svc.) (%)                          | 18.0          | 81.5    | 42.1            | 57.4     | 74.9     | 65.2     | 59.8     |
| 31                                                            | ATMs (All Svc.) (%)                          | 27.4          | 77.0    | 48.9            | 61.5     | 73.7     | 58.7     | 47.7     |
| 32                                                            | Operating Revenues per RTM (%)               | -17.3         | -38.8   | -26.1           | -31.0    | -38.4    | -34.7    | -33.4    |
| 33                                                            | Operating Expense per RTM (%)                | -17.4         | -39.0   | -26.2           | -31.2    | -38.5    | -34.8    | -33.5    |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | ++            | ++      | ++              | ++       | ++       | ++       | ++       |

# QUARTERLY FINANCIAL & TRAFFIC REVIEW

## SYSTEM OPERATIONS

### United Parcel Service (5X)

| Items                                                         |                                              | Quarter Ended |         | 12 Months Ended |         |         |         |         |
|---------------------------------------------------------------|----------------------------------------------|---------------|---------|-----------------|---------|---------|---------|---------|
|                                                               |                                              | 2015 q3       | 2014 q3 | 2015 q3         | 2015 q2 | 2015 q1 | 2014 q4 | 2014 q3 |
| <b><u>FINANCIAL RESULTS: (\$Millions)</u></b>                 |                                              |               |         |                 |         |         |         |         |
| 1                                                             | Operating Revenues                           | 1,232.9       | 1,455.2 | 5,175.3         | 5,397.6 | 5,619.8 | 5,814.2 | 5,905.6 |
| 2                                                             | Operating Expenses                           | 1,168.3       | 1,379.3 | 4,893.3         | 5,104.3 | 5,303.8 | 5,485.9 | 5,554.3 |
| 3                                                             | Operating Profit (Loss)                      | 64.7          | 75.9    | 282.0           | 293.3   | 316.0   | 328.2   | 351.3   |
| 4                                                             | Net Income (Loss)                            | 31.2          | 95.3    | 3.6             | 67.7    | 127.9   | -2.2    | 161.1   |
| <b><u>TRAFFIC: (Billions)</u></b>                             |                                              |               |         |                 |         |         |         |         |
| 5                                                             | RTMs - Scheduled Svc.                        | 1.8           | 1.9     | 7.4             | 7.6     | 7.7     | 7.7     | 7.6     |
| 6                                                             | ATMs - Scheduled Svc.                        | 3.0           | 3.0     | 12.2            | 12.2    | 12.2    | 12.2    | 12.2    |
| 7                                                             | Overall RTMs (All Svc.)                      | 1.8           | 1.9     | 7.4             | 7.6     | 7.7     | 7.7     | 7.6     |
| 8                                                             | Overall ATMs (All Svc.)                      | 3.0           | 3.0     | 12.2            | 12.2    | 12.2    | 12.2    | 12.2    |
| <b><u>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</u></b>    |                                              |               |         |                 |         |         |         |         |
| 9                                                             | Operating Revenue per RTM                    | 68.5          | 74.8    | 69.6            | 71.2    | 73.2    | 75.7    | 77.2    |
| 10                                                            | Operating Expense per RTM                    | 64.9          | 70.9    | 65.8            | 67.4    | 69.1    | 71.5    | 72.6    |
| 11                                                            | Operating Profit (Loss) per RTM              | 3.6           | 3.9     | 3.8             | 3.9     | 4.1     | 4.3     | 4.6     |
| 12                                                            | Operating Expense per ATM                    | 39.2          | 45.7    | 40.3            | 41.9    | 43.4    | 44.9    | 45.6    |
| 13                                                            | Passenger Revenue per RPM                    | ++            | ++      | ++              | ++      | ++      | ++      | ++      |
| <b><u>FINANCIAL RATIOS:</u></b>                               |                                              |               |         |                 |         |         |         |         |
| 14                                                            | Operating Revenues to Total Investment       | *             | *       | 1.04            | 1.09    | 1.07    | 1.11    | 1.09    |
| 15                                                            | Times Interest Earned                        | *             | *       | 6.52            | 7.22    | 7.57    | 6.00    | 5.26    |
| 16                                                            | Current Assets to Current Liabilities        | *             | *       | 1.88            | 0.90    | 1.63    | 1.67    | 0.92    |
| 17                                                            | No. of Days Cash Coverage of Cash Exp.       | *             | *       | 3.9             | 4.1     | 3.5     | 4.0     | 2.7     |
| <b><u>FINANCIAL PERCENTAGES: (%)</u></b>                      |                                              |               |         |                 |         |         |         |         |
| 18                                                            | Operating Profit (Loss) to Operating Revenue | 5.2           | 5.2     | 5.4             | 5.4     | 5.6     | 5.6     | 5.9     |
| 19                                                            | Net Income to Stockholders Equity            | *             | *       | 0.09            | 1.62    | 3.08    | -0.05   | 3.91    |
| 20                                                            | Corporate Return on Investment               | *             | *       | 1.0             | 2.3     | 3.4     | 1.0     | 4.1     |
| 21                                                            | Debt to Total Investment                     | *             | *       | 18.2            | 8.4     | 17.5    | 20.7    | 14.7    |
| <b><u>TON LOAD FACTOR: (%)</u></b>                            |                                              |               |         |                 |         |         |         |         |
| 22                                                            | Scheduled Svc.                               | 60.5          | 64.5    | 61.1            | 62.1    | 62.8    | 62.8    | 62.8    |
| 23                                                            | All Services                                 | 60.4          | 64.5    | 61.1            | 62.1    | 62.8    | 62.8    | 62.8    |
| <b><u>Employment &amp; Productivity:</u></b>                  |                                              |               |         |                 |         |         |         |         |
| 24                                                            | Employment, Total Weighted Avg CY            | 5,433         | 5,416   | 5,422           | 5,418   | 5,411   | 5,402   | 5,400   |
| 25                                                            | Overall RTM's per Employee (000)             | 331.3         | 359.2   | 1,370.6         | 1,398.4 | 1,419.0 | 1,421.1 | 1,416.1 |
| <b><u>CHANGE OVER COMPARABLE PERIOD 12 MONTHS EARLIER</u></b> |                                              |               |         |                 |         |         |         |         |
| 26                                                            | Operating Revenues (%)                       | -15.3         | 2.4     | -12.4           | -8.1    | -3.3    | 0.3     | 1.9     |
| 27                                                            | Operating Expenses (%)                       | -15.3         | 2.5     | -11.9           | -7.6    | -2.8    | 0.5     | 1.8     |
| 28                                                            | Operating Profit (Loss) (in Millions \$)     | -11.3         | 0.6     | -69.2           | -57.3   | -35.0   | -8.6    | 11.3    |
| 29                                                            | Net Income (Loss) (in Millions \$)           | -64.1         | 98.7    | -157.5          | 5.3     | 79.0    | -85.5   | 79.0    |
| 30                                                            | RTMS (All Svc.) (%)                          | -7.5          | 4.7     | -2.8            | 0.2     | 2.3     | 2.9     | 4.2     |
| 31                                                            | ATMs (All Svc.) (%)                          | -1.2          | 1.3     | -0.2            | 0.5     | 0.3     | 0.4     | 1.0     |
| 32                                                            | Operating Revenues per RTM (%)               | -8.4          | -2.2    | -9.8            | -8.3    | -5.5    | -2.6    | -2.2    |
| 33                                                            | Operating Expense per RTM (%)                | -8.5          | -2.1    | -9.3            | -7.8    | -5.0    | -2.4    | -2.2    |
| 34                                                            | Passenger Revenue per RPM (Sch. Svc.)(%)     | ++            | ++      | ++              | ++      | ++      | ++      | ++      |

## Comparison of Operating Profit (Loss)

For Individual System Majors

2014 q3 Compared To 2015 q3

| Operating Profit (Loss) (\$Billions) |                |                |                |                      |                 |                |
|--------------------------------------|----------------|----------------|----------------|----------------------|-----------------|----------------|
|                                      | Quarterly Data |                |                | 12 Months Ended Data |                 |                |
|                                      | 2014 q3        | 2015 q3        | \$ Chg         | YE 2014 q3           | YE 2015 q3      | \$ Chg         |
| <b>System Passenger Majors</b>       | <b>5,366.7</b> | <b>8,660.3</b> | <b>3,293.6</b> | <b>14,491.3</b>      | <b>23,470.5</b> | <b>8,979.2</b> |
| Alaska Airlines Inc. (AS)            | 314.3          | 432.6          | 118.3          | 849.9                | 1,272.9         | 423.0          |
| American Airlines Inc. (AA)^         | 1,263.5        | 2,002.7        | 739.2          | 3,709.3              | 5,965.6         | 2,256.3        |
| Delta Air Lines Inc. (DL)            | 1,409.3        | 2,222.3        | 813.0          | 4,566.4              | 5,350.6         | 784.2          |
| Envoy Air (MQ)^                      | 7.8            | -17.8          | -25.6          | 28.5                 | -24.4           | -52.9          |
| ExpressJet Airlines Inc. (EV)^       | -8.0           | -3.9           | 4.1            | -92.0                | -30.4           | 61.6           |
| Frontier Airlines Inc. (F9)          | 95.7           | 95.0           | -0.7           | 176.2                | 275.1           | 99.0           |
| Hawaiian Airlines Inc. (HA)          | 105.7          | 156.1          | 50.5           | 205.7                | 398.0           | 192.2          |
| JetBlue Airways (B6)                 | 163.3          | 350.0          | 186.7          | 458.0                | 1,036.2         | 578.2          |
| SkyWest Airlines Inc. (OO)           | 63.6           | 67.6           | 4.1            | 165.4                | 159.0           | -6.4           |
| Southwest Airlines Co. (WN)^         | 614.2          | 1,224.9        | 610.7          | 1,990.6              | 3,710.6         | 1,719.9        |
| Spirit Air Lines (NK)^               | 100.2          | 157.2          | 57.0           | 333.3                | 478.8           | 145.4          |
| United Air Lines Inc. (UA)^          | 1,184.8        | 1,899.6        | 714.8          | 1,987.7              | 4,711.6         | 2,723.8        |
| Virgin America (VX)^                 | 52.3           | 73.9           | 21.5           | 112.1                | 167.0           | 54.9           |
| <b>System Cargo Majors</b>           | <b>547.2</b>   | <b>649.8</b>   | <b>102.6</b>   | <b>1,924.4</b>       | <b>2,563.3</b>  | <b>638.9</b>   |
| Atlas Air Inc. (5Y)                  | 46.3           | 33.5           | -12.8          | 170.4                | 153.3           | -17.1          |
| Federal Express Corporation (FX)     | 425.6          | 551.2          | 125.6          | 1,399.6              | 2,077.5         | 677.9          |
| Kalitta Air LLC (KAQ)^               | -1.3           | -0.6           | 0.6            | 1.9                  | 46.8            | 44.9           |
| Polar Air Cargo Airways (PO)^        | 0.6            | 1.1            | 0.5            | 1.2                  | 3.6             | 2.4            |
| United Parcel Service (5X)           | 75.9           | 64.7           | -11.3          | 351.3                | 282.0           | -69.2          |
| <b>System All Majors</b>             | <b>5,913.8</b> | <b>9,310.1</b> | <b>3,396.2</b> | <b>16,415.7</b>      | <b>26,033.8</b> | <b>9,618.1</b> |

## Comparison of Net Income (Loss)

### For Individual System Majors

### 2014 q3 Compared To 2015 q3

|                                  | Net Income (Loss) (\$Millions) |                |                |                      |                 |                |
|----------------------------------|--------------------------------|----------------|----------------|----------------------|-----------------|----------------|
|                                  | Quarterly Data                 |                |                | 12 Months Ended Data |                 |                |
|                                  | 2014 q3                        | 2015 q3        | \$ Chg         | YE 2014 q3           | YE 2015 q3      | \$ Chg         |
| <b>System Passenger Majors</b>   | <b>3,081.6</b>                 | <b>9,167.6</b> | <b>6,086.0</b> | <b>14,109.0</b>      | <b>17,751.6</b> | <b>3,642.5</b> |
| Alaska Airlines Inc. (AS)        | 192.0                          | 267.8          | 75.8           | 527.2                | 788.7           | 261.5          |
| American Airlines Inc. (AA)^     | 955.2                          | 1,722.1        | 767.0          | 432.1                | 4,434.5         | 4,002.5        |
| Delta Air Lines Inc. (DL)        | 361.5                          | 1,319.2        | 957.8          | 9,869.1              | 2,848.5         | -7,020.7       |
| Envoy Air (MQ)^                  | 1.4                            | -13.3          | -14.7          | 14.5                 | -19.1           | -33.7          |
| ExpressJet Airlines Inc. (EV)^   | -5.7                           | -4.6           | 1.1            | -74.9                | -35.0           | 40.0           |
| Frontier Airlines Inc. (F9)      | 58.3                           | 35.5           | -22.8          | 106.1                | 151.5           | 45.4           |
| Hawaiian Airlines Inc. (HA)      | 38.0                           | 71.1           | 33.1           | 84.2                 | 168.9           | 84.7           |
| JetBlue Airways (B6)             | 78.8                           | 198.1          | 119.3          | 355.3                | 574.5           | 219.2          |
| SkyWest Airlines Inc. (OO)       | 31.5                           | 37.1           | 5.6            | 75.2                 | 74.5            | -0.7           |
| Southwest Airlines Co. (WN)^     | 328.8                          | 584.4          | 255.5          | 1,158.7              | 1,835.6         | 676.8          |
| Spirit Air Lines (NK)^           | 67.0                           | 102.8          | 35.8           | 212.7                | 306.3           | 93.6           |
| United Air Lines Inc. (UA)^      | 933.2                          | 4,775.5        | 3,842.3        | 1,276.7              | 6,469.1         | 5,192.5        |
| Virgin America (VX)^             | 41.6                           | 71.9           | 30.2           | 72.1                 | 153.5           | 81.4           |
| <b>System Cargo Majors</b>       | <b>391.1</b>                   | <b>359.0</b>   | <b>-32.0</b>   | <b>1,104.8</b>       | <b>1,238.3</b>  | <b>133.4</b>   |
| Atlas Air Inc. (5Y)              | 18.1                           | -35.0          | -53.1          | 77.7                 | 21.0            | -56.7          |
| Federal Express Corporation (FX) | 279.7                          | 364.1          | 84.3           | 871.2                | 1,169.8         | 298.6          |
| Kalitta Air LLC (KAQ)^           | -2.0                           | -1.3           | 0.8            | -5.2                 | 43.8            | 49.0           |
| Polar Air Cargo Airways (PO)^    | 0.0                            | 0.0            | 0.0            | 0.0                  | 0.0             | 0.0            |
| United Parcel Service (5X)       | 95.3                           | 31.2           | -64.1          | 161.1                | 3.6             | -157.5         |
| <b>System All Majors</b>         | <b>3,472.6</b>                 | <b>9,526.6</b> | <b>6,054.0</b> | <b>15,213.9</b>      | <b>18,989.8</b> | <b>3,776.0</b> |

## Comparison of Passenger Load Factors

### For Individual System Passenger Majors

#### 2014 q3 Compared To 2015 q3

| Passenger Load Factor (Percent) |                |             |            |                      |             |             |
|---------------------------------|----------------|-------------|------------|----------------------|-------------|-------------|
|                                 | Quarterly Data |             |            | 12 Months Ended Data |             |             |
|                                 | 2014 q3        | 2015 q3     | Pt Chg     | YE 2014 q3           | YE 2015 q3  | Pt Chg      |
| <b>System Passenger Majors</b>  | <b>85.4</b>    | <b>86.0</b> | <b>0.6</b> | <b>83.7</b>          | <b>83.6</b> | <b>-0.1</b> |
| Alaska Airlines Inc. (AS)       | 86.5           | 86.0        | -0.5       | 85.9                 | 84.8        | -1.1        |
| American Airlines Inc. (AA)^    | 83.9           | 86.2        | 2.2        | 82.8                 | 82.7        | -0.1        |
| Delta Air Lines Inc. (DL)       | 87.2           | 87.4        | 0.2        | 85.5                 | 85.1        | -0.4        |
| Envoy Air (MQ)^                 | 77.4           | 80.9        | 3.5        | 77.1                 | 77.9        | 0.9         |
| ExpressJet Airlines Inc. (EV)^  | 82.0           | 81.9        | -0.1       | 81.3                 | 80.7        | -0.6        |
| Frontier Airlines Inc. (F9)     | 91.4           | 87.9        | -3.5       | 90.5                 | 86.7        | -3.8        |
| Hawaiian Airlines Inc. (HA)     | 83.8           | 83.0        | -0.8       | 80.8                 | 81.2        | 0.4         |
| JetBlue Airways (B6)            | 86.2           | 85.3        | -0.9       | 83.8                 | 84.4        | 0.6         |
| SkyWest Airlines Inc. (OO)      | 84.3           | 84.0        | -0.3       | 83.3                 | 83.1        | -0.3        |
| Southwest Airlines Co. (WN)^    | 84.2           | 85.4        | 1.2        | 82.0                 | 83.1        | 1.1         |
| Spirit Air Lines (NK)^          | 87.6           | 84.3        | -3.3       | 87.1                 | 84.7        | -2.3        |
| United Air Lines Inc. (UA)^     | 86.1           | 85.9        | -0.2       | 83.8                 | 83.3        | -0.6        |
| Virgin America (VX)^            | 83.5           | 82.5        | -0.9       | 81.6                 | 82.4        | 0.7         |
|                                 |                |             |            |                      |             |             |

## Comparison of Passenger Yields (Cents)

### For Individual System Passenger Majors

### 2014 q3 Compared To 2015 q3

|                                | Passenger Yields (Cents) |             |              |                      |             |              |
|--------------------------------|--------------------------|-------------|--------------|----------------------|-------------|--------------|
|                                | Quarterly Data           |             |              | 12 Months Ended Data |             |              |
|                                | 2014 q3                  | 2015 q3     | % Chg        | YE 2014 q3           | YE 2015 q3  | % Chg        |
| <b>System Passenger Majors</b> | <b>14.9</b>              | <b>14.0</b> | <b>-6.0%</b> | <b>14.9</b>          | <b>14.5</b> | <b>-2.6%</b> |
| Alaska Airlines Inc. (AS)      | 13.9                     | 13.3        | -4.1%        | 13.7                 | 13.2        | -3.3%        |
| American Airlines Inc. (AA)^   | 15.4                     | 14.0        | -9.0%        | 15.5                 | 14.9        | -4.0%        |
| Delta Air Lines Inc. (DL)      | 15.6                     | 14.8        | -5.1%        | 15.4                 | 15.2        | -1.5%        |
| Envoy Air (MQ)^                | 11.7                     | 11.4        | -3.1%        | 11.5                 | 12.2        | 6.1%         |
| ExpressJet Airlines Inc. (EV)^ | 8.1                      | 8.7         | 6.8%         | 8.3                  | 9.1         | 9.1%         |
| Frontier Airlines Inc. (F9)    | 12.5                     | 9.8         | -21.4%       | 12.3                 | 10.6        | -14.2%       |
| Hawaiian Airlines Inc. (HA)    | 15.0                     | 14.3        | -4.4%        | 14.7                 | 14.1        | -3.6%        |
| JetBlue Airways (B6)           | 14.0                     | 14.0        | 0.5%         | 14.2                 | 14.3        | 0.6%         |
| SkyWest Airlines Inc. (OO)     | 11.5                     | 11.0        | -4.4%        | 11.8                 | 11.2        | -4.9%        |
| Southwest Airlines Co. (WN)^   | 16.0                     | 15.2        | -5.1%        | 16.3                 | 15.8        | -2.9%        |
| Spirit Air Lines (NK)^         | 9.2                      | 7.2         | -21.5%       | 8.8                  | 7.5         | -14.9%       |
| United Air Lines Inc. (UA)^    | 15.1                     | 14.2        | -5.5%        | 14.8                 | 14.5        | -1.9%        |
| Virgin America (VX)^           | 13.4                     | 13.2        | -1.4%        | 13.1                 | 13.0        | -0.4%        |
|                                |                          |             |              |                      |             |              |

## Comparison of Operating Profit Margin (Percent)

For Individual System Majors

2014 q3 Compared To 2015 q3

| Operating Profit Margin (Percent) |                |             |            |                      |             |            |
|-----------------------------------|----------------|-------------|------------|----------------------|-------------|------------|
|                                   | Quarterly Data |             |            | 12 Months Ended Data |             |            |
|                                   | 2014 q3        | 2015 q3     | Pt Chg     | YE 2014 q3           | YE 2015 q3  | Pt Chg     |
| <b>System Passenger Majors</b>    | <b>12.2</b>    | <b>19.8</b> | <b>7.6</b> | <b>8.9</b>           | <b>14.3</b> | <b>5.4</b> |
| Alaska Airlines Inc. (AS)         | 21.5           | 28.6        | 7.1        | 16.1                 | 23.0        | 6.9        |
| American Airlines Inc. (AA)^      | 11.3           | 18.7        | 7.4        | 8.7                  | 14.3        | 5.6        |
| Delta Air Lines Inc. (DL)         | 12.6           | 20.0        | 7.4        | 11.5                 | 13.1        | 1.6        |
| Envoy Air (MQ)^                   | 3.0            | -8.9        | -11.9      | 2.7                  | -2.7        | -5.4       |
| ExpressJet Airlines Inc. (EV)^    | -2.4           | -1.4        | 1.0        | -6.7                 | -2.5        | 4.3        |
| Frontier Airlines Inc. (F9)       | 21.3           | 22.7        | 1.4        | 11.7                 | 17.1        | 5.5        |
| Hawaiian Airlines Inc. (HA)       | 16.6           | 24.8        | 8.2        | 9.1                  | 17.2        | 8.1        |
| JetBlue Airways (B6)              | 10.7           | 20.7        | 10.1       | 8.0                  | 16.5        | 8.5        |
| SkyWest Airlines Inc. (OO)        | 12.9           | 13.2        | 0.4        | 8.9                  | 8.3         | -0.6       |
| Southwest Airlines Co. (WN)^      | 12.8           | 23.0        | 10.2       | 10.8                 | 19.1        | 8.2        |
| Spirit Air Lines (NK)^            | 19.3           | 27.4        | 8.1        | 17.8                 | 22.8        | 5.1        |
| United Air Lines Inc. (UA)^       | 11.2           | 18.4        | 7.2        | 5.1                  | 12.4        | 7.2        |
| Virgin America (VX)^              | 12.9           | 18.0        | 5.1        | 7.6                  | 11.1        | 3.5        |
| <b>System Cargo Majors</b>        | <b>6.1</b>     | <b>7.8</b>  | <b>1.7</b> | <b>5.4</b>           | <b>7.5</b>  | <b>2.1</b> |
| Atlas Air Inc. (5Y)               | 10.8           | 8.1         | -2.7       | 10.5                 | 9.1         | -1.4       |
| Federal Express Corporation (FX)  | 6.4            | 8.8         | 2.4        | 5.3                  | 8.1         | 2.8        |
| Kalitta Air LLC (KAQ)^            | -0.8           | -0.5        | 0.3        | 0.3                  | 7.5         | 7.3        |
| Polar Air Cargo Airways (PO)^     | 0.2            | 0.4         | 0.2        | 0.1                  | 0.3         | 0.2        |
| United Parcel Service (5X)        | 5.2            | 5.2         | 0.0        | 5.9                  | 5.4         | -0.5       |
| <b>System All Majors</b>          | <b>11.2</b>    | <b>17.9</b> | <b>6.7</b> | <b>8.3</b>           | <b>13.2</b> | <b>4.9</b> |

## Comparison of Debt-to-Investment and Total Debt

### For Individual System Majors

### 2014 q3 Compared To 2015 q3

|                                  | Debt To Investment (Percent) |             |             | Total Debt (\$Millions) |                 |              |
|----------------------------------|------------------------------|-------------|-------------|-------------------------|-----------------|--------------|
|                                  | Quarterly Data               |             |             | Quarterly Data          |                 |              |
|                                  | 2014 q3                      | 2015 q3     | Pt Chg      | 2014 q3                 | 2015 q3         | \$ Chg       |
| <b>System Passenger Majors</b>   | <b>54.9</b>                  | <b>51.2</b> | <b>-3.6</b> | <b>47,279.5</b>         | <b>48,081.2</b> | <b>801.7</b> |
| Alaska Airlines Inc. (AS)        | 16.3                         | 11.7        | -4.5        | 523.4                   | 449.1           | -74.2        |
| American Airlines Inc. (AA)^     | 82.5                         | 75.9        | -6.5        | 15,842.8                | 18,813.4        | 2,970.6      |
| Delta Air Lines Inc. (DL)        | 39.7                         | 39.9        | 0.2         | 10,139.2                | 8,800.8         | -1,338.5     |
| Envoy Air (MQ)^                  | 0.4                          | 0.1         | -0.2        | 0.7                     | 0.3             | -0.5         |
| ExpressJet Airlines Inc. (EV)^   | 45.9                         | 48.3        | 2.4         | 560.2                   | 455.4           | -104.8       |
| Frontier Airlines Inc. (F9)      | 42.3                         | 39.0        | -3.3        | 123.2                   | 207.8           | 84.6         |
| Hawaiian Airlines Inc. (HA)      | 73.2                         | 58.4        | -14.7       | 1,035.5                 | 668.5           | -367.0       |
| JetBlue Airways (B6)             | 49.8                         | 39.6        | -10.1       | 2,362.5                 | 1,981.1         | -381.5       |
| SkyWest Airlines Inc. (OO)       | 46.7                         | 55.3        | 8.6         | 1,157.1                 | 1,702.4         | 545.3        |
| Southwest Airlines Co. (WN)^     | 26.9                         | 27.7        | 0.8         | 2,732.4                 | 2,667.4         | -64.9        |
| United Air Lines Inc. (UA)^      | 74.1                         | 58.6        | -15.4       | 11,997.7                | 12,120.0        | 122.2        |
| Virgin America (VX)^             | 163.6                        | 25.5        | -138.1      | 804.9                   | 215.3           | -589.6       |
| <b>System Cargo Majors</b>       | <b>14.7</b>                  | <b>14.2</b> | <b>-0.5</b> | <b>2,571.3</b>          | <b>2,644.3</b>  | <b>73.0</b>  |
| Atlas Air Inc. (5Y)              | 70.2                         | 68.1        | -2.1        | 1,524.9                 | 1,417.5         | -107.4       |
| Federal Express Corporation (FX) | 2.4                          | 2.2         | -0.2        | 239.6                   | 244.5           | 4.9          |
| Kalitta Air LLC (KAQ)^           | 19.9                         | 11.5        | -8.4        | 80.3                    | 47.7            | -32.6        |
| United Parcel Service (5X)       | 14.7                         | 18.2        | 3.5         | 726.6                   | 934.7           | 208.1        |
| <b>System All Majors</b>         | <b>48.1</b>                  | <b>45.1</b> | <b>-3.0</b> | <b>49,850.8</b>         | <b>50,725.5</b> | <b>874.7</b> |

# ENDNOTES

- \* Not Calculated on a quarterly basis.
- \*\* Cannot be calculated because balance sheet data not submitted on an entity basis.  
Data presented only on a system basis.
- ++ Not calculated for all-cargo carriers.
- & Meaningfull calculation cannot be made.
- ^ Carrier specific note. See below.

## **AirTran Airways Corporation (FL)**

See Southwest Airlines Co. (WN)

## **American Airlines Inc. (AA)**

Effective 2015q3, US Airways Inc. (US) ceased reporting financial data independently of American Airlines Inc. (AA) . All data for US Airways are now consolidated with American Airlines in this report.

## **Continental Air Lines Inc. (CO)**

See United Air Lines Inc. (UA).

## **Envoy Air (MQ)**

Effective 2014q2, American Eagle Airlines Inc. (MQ) rebranded and changed their name to Envoy Air (MQ). All Form 41 Traffic and Financial Data collected by the Department for American Eagle Airlines are included in this report as Envoy Air.

## **ExpressJet Airlines Inc. (EV)**

Effective 2013q1, Atlantic Southeast Airlines (EV) was designated a Group III Major carrier.

Effective 2012q1, ExpressJet Airlines Inc. (XE) merged into a single operating certificate with Atlantic Southeast Airlines (EV). The ExpressJet Airlines name replaced Atlantic Southeast Airlines under the EV code.

All data for ExpressJet (XE) are now consolidated with ExpressJet (EV), formerly Atlantic Southeast (EV), in this report.

## **Kalitta Air LLC (KAQ)**

Effective 2015q1, Kalitta Air LLC (KAQ) began reporting as a Group II National.

Effective 2012q1, Kalitta Air LLC (KAQ) began reporting as a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Kalitta are included in this report.

## **Polar Air Cargo Airways (PO)**

Effective 2015q1, Polar Air Cargo Airways (PO) began reporting as a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Polar Air Cargo are included in this report.

## **Southwest Airlines Co. (WN)**

Effective 2012q2, AirTran Airways Corporation (FL) ceased reporting financial data independently of Southwest Airlines Co. (WN). All data for AirTran Airways are now consolidated with Southwest Airlines in this report.

## **Spirit Air Lines (NK)**

Effective 2013q1, Spirit Air Lines (NK) was designated a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Spirit are included in this report.

## **United Air Lines Inc. (UA)**

Effective 2012q1, Continental Air Lines Inc. (CO) ceased reporting financial data independently of United Air Lines Inc. (UA).

All Form 41 Traffic and Financial Data for Continental are now consolidated with United in this report.

## **US Airways Inc. (US)**

see American Airlines (AA).

## **Virgin America (VX)**

Effective 2013q1, Virgin America (VX) was designated a Group III Major. All Form 41 Traffic and Financial Data collected by the Department for Virgin America are included in this report.

# Carrier List

## Passenger

|     |                             |
|-----|-----------------------------|
| FL^ | AirTran Airways Corporation |
| AS  | Alaska Airlines Inc.        |
| AA^ | American Airlines Inc.      |
| CO^ | Continental Air Lines Inc.  |
| DL  | Delta Air Lines Inc.        |
| MQ^ | Envoy Air                   |
| EV^ | ExpressJet Airlines Inc.    |
| XE^ | ExpressJet Airlines Inc.    |
| F9  | Frontier Airlines Inc.      |
| HA  | Hawaiian Airlines Inc.      |
| B6  | JetBlue Airways             |
| OO  | SkyWest Airlines Inc.       |
| WN^ | Southwest Airlines Co.      |
| NK^ | Spirit Air Lines            |
| UA^ | United Air Lines Inc.       |
| US^ | US Airways Inc.             |
| VX^ | Virgin America              |

## Cargo

|      |                             |
|------|-----------------------------|
| 5Y   | Atlas Air Inc.              |
| FX   | Federal Express Corporation |
| KAQ^ | Kalitta Air LLC             |
| PO^  | Polar Air Cargo Airways     |
| 5X   | United Parcel Service       |

**Explanation of Line Items**

| Line # | Reported By | Description of Line Item        | Line Item Derivation                                                                                                |
|--------|-------------|---------------------------------|---------------------------------------------------------------------------------------------------------------------|
|        |             |                                 | <b>FINANCIAL RESULTS: (\$Millions)</b>                                                                              |
| 1      | All         | Operating Revenues              | Total Operating Revenues (P012 Account 49990)                                                                       |
| 2      | All         | Operating Expenses              | Total Operating Expenses (P012 Account 71990)                                                                       |
| 3      | All         | Operating Profit (Loss)         | Operating Profit Or Loss (P012 Account 79990)                                                                       |
| 4      | All         | Net Income (Loss)               | Net Income (P012 Account 98990)                                                                                     |
|        |             |                                 | <b>TRAFFIC: (Billions)</b>                                                                                          |
| 5      | Combi Only  | RPMS - Scheduled Rev. Svc.      | Scheduled Revenue Passenger Miles (T100_K_RPM_140)                                                                  |
|        | Cargo Only  | RTMs - Scheduled Rev. Svc.      | Scheduled Revenue Ton Miles (T100_K_RTM_240)                                                                        |
| 6      | Combi Only  | ASMs - Scheduled Rev. Svc.      | Scheduled Available Passenger Miles (T100_K_ASM_320)                                                                |
|        | Cargo Only  | ATMs - Scheduled Rev. Svc.      | Scheduled Available Ton Miles (T100_K_ATM_280)                                                                      |
| 7      | All         | RTMs (All Svc.)                 | RTMs (All Svc.) (T100_Z_RTM_240)                                                                                    |
| 8      | All         | ATMs (All Svc.)                 | ATMs (All Svc.) (T100_Z_ATM_280)                                                                                    |
|        |             |                                 | <b>YIELD &amp; UNIT COST &amp; PROFITS: (Cents)</b>                                                                 |
| 9      | All         | Operating Revenue per RTM       | <u>Operating Revenues (P012 Account 49990)</u><br>All Services Revenue Ton-Miles (T100_Z_RTM_240)                   |
| 10     | All         | Operating Expense per RTM       | <u>Operating Expenses (P012 Account 71990)</u><br>All Services Revenue Ton-Miles (T100_Z_RTM_240)                   |
| 11     | All         | Operating Profit (Loss) per RTM | <u>Operating Profit (P012 Account 79990)</u><br>All Services Revenue Ton-Miles (T100_Z_RTM_240)                     |
| 12     | All         | Operating Expense per ATM       | <u>Operating Expenses (P012 Account 71990)</u><br>All Services Available Ton-Miles (T100_Z_ATM_280)                 |
| 13     | All         | Passenger Revenue per RPM       | <u>Passenger Revenues (schd service) (P012 Account 39010)</u><br>Scheduled Revenue Passenger Miles (T100_K_RPM_140) |

### **Explanation of Line Items**

| Line # | Reported By | Description of Line Item                             | Line Item Derivation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|--------|-------------|------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|        |             |                                                      | <b>FINANCIAL RATIOS:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 14     | All         | Operating Revenues to Total Investment               | $\frac{\text{Total Operating Revenues (P012 Account 49990)}}{(\text{Current Maturities of Long-Term Debt (B010 Account 20000)} + \text{Current Obligations Under Capital Leases (B010 Account 20800)} + \text{Long-Term Debt (B010 Account 22100)} + \text{Advances from Associated Companies (B010 Account 22400)} + \text{Noncurrent Obligations Under Capital Leases (B010 Account 22800)} + \text{Net Stockholders' Equity (B010 Account 29950)})}$ (A five-quarter average is used)                                                                                                                                                                                                                                             |
| 15     | All         | Times Interest Earned                                | $\frac{\text{Income Before Income Tax (P012 Account 89990)} + \text{Interest on Long-Term Debt and Capital Leases (P012 Account 81810)} + \text{Other Interest Expense (P012 Account 81820)}}{\text{Interest On Long-Term Debt and Capital Leases (P012 Account 81810)} + \text{Other Interest Expense (P012 Account 81820)}}$                                                                                                                                                                                                                                                                                                                                                                                                       |
| 16     | All         | Current Assets to Current Liabilities                | $\frac{\text{Total Current Assets (B010 Account 14990)}}{\text{Total Current Liabilities (B010 Account 21990)}}$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 17     | All         | No. of Days Cash Coverage of Cash Exp.               | $\frac{\text{Cash (B010 Account 10100)} + \text{Short Term Investments (B010 Account 11000)}}{(\text{Total Operating Expenses (P012 Account 71990)} + \text{Depreciation And Amortization (B010 Account 70000)}) / 365}$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|        |             |                                                      | <b>FINANCIAL PERCENTAGES:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 18     | All         | Operating Profit (Loss) to Operating Revenue         | $\frac{\text{Operating Profit Or Loss (P012 Account 79990)}}{\text{Total Operating Revenues (P012 Account 49990)}}$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| 19     | All         | Net Income to Stockholders Equity                    | $\frac{\text{Net Income (P012 Account 98990)}}{\text{Net Stockholders' Equity (B010 Account 29950)}}$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 20     | All         | Corporate Return on Investment                       | $\frac{(\text{Net Income minus Interest Expense})}{\text{Total Investment}}$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|        |             | Corporate Return on Investment (Calculation Details) | $\frac{\text{Net Income (P012 Account 98990)} - (\text{Interest On Long Term Debt And Capital Leases (P012 Account 81810)} + \text{Other Interest Expense (P012 Account 81820)})}{\text{Current Maturities Of Long-Term Debt (B010 Account 20000)} + \text{Current Obligations Under Capital Leases (B010 Account 20800)} + \text{Long Term Debt (B010 Account 22100)} + \text{Advances From Associated Companies (B010 Account 22400)} + \text{Nonrecurrent Obligations Under Capital Leases (B010 Account 22800)} + \text{Net Stockholders' Equity (B010 Account 29950)}}$                                                                                                                                                         |
| 21     | All         | Debt to Total Investment                             | $\frac{\text{Current Maturities Of Long-Term Debt (B010 Account 20000)} + \text{Current Obligations Under Capital Leases (B010 Account 20800)} + \text{Long Term Debt (B010 Account 22100)} + \text{Advances From Associated Companies (B010 Account 22400)} + \text{Nonrecurrent Obligations Under Capital Leases (B010 Account 22800)}}{\text{Current Maturities Of Long-Term Debt (B010 Account 20000)} + \text{Current Obligations Under Capital Leases (B010 Account 20800)} + \text{Advances From Associated Companies (B010 Account 22400)} + \text{Nonrecurrent Obligations Under Capital Leases (B010 Account 22800)} + \text{Net Stockholders' Equity (B010 Account 29950)} + \text{Long Term Debt (B010 Account 22100)}}$ |

### **Explanation of Line Items**

| Line # | Reported By | Description of Line Item                    | Line Item Derivation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|--------|-------------|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|        |             |                                             | <b>LOAD FACTOR: (%)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 22     | All         | Actual Passenger Load Factor (Sch. Svc.)    | $\frac{\text{Scheduled Revenue Passenger Miles (T100 K RPM 140)}}{\text{Scheduled Available Passenger Miles (T100 K_ASM_320)}}$                                                                                                                                                                                                                                                                                                                                                                                |
| 23     | Combi Only  | Breakeven Passenger Load Factor (Sch. Svc.) | $\frac{(\text{Total Operating Revenues (P012 Account 49990)} + \text{Transport Revenues Expenses (P012 Account 71000)} - (\text{Transport Revenues - Passenger (P012 Account 39010)} * .90) - \text{Total Operating Expenses (P012 Account 71990)} - \text{Transport Related Revenues (P012 Account 48980)}) * (\text{Scheduled Revenue Passenger Miles (T100 K RPM 140)} / \text{Scheduled Available Passenger Miles (T100 K_ASM_320)})}{(\text{Transport Revenues - Passenger (P012 Account 39010)} * .90)}$ |
|        | Cargo Only  | Ton Load Factor (All Svc.)                  | $\frac{\text{Overall RTMs (All Svc.) (T100 Z RTM 240)}}{\text{Overall ATMs (All Svc.) (T100 Z_ATM_280)}}$                                                                                                                                                                                                                                                                                                                                                                                                      |
|        |             |                                             | <b>Employment &amp; Productivity:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 24     | All         | Employment, Total Weighted Avg CY           | $\frac{((\text{P1a Account Z f99007}) + ((\text{P1a Account Z-f99008})/2))}{\text{Months in Period (3 Quarter; 12 Month Ended)}}$                                                                                                                                                                                                                                                                                                                                                                              |
| 25     | All         | Overall RTM's per Employee (000)            | $\frac{\text{Overall RTMs (All Svc.) (T100 Z RTM 240)}}{((\text{P1a Account Z f99007}) + ((\text{P1a Account Z-f99008})/2)) \text{ Months in Period (3 Quarter; 12 Month Ended)}}$                                                                                                                                                                                                                                                                                                                             |
|        |             |                                             | <b>Change Over Comparable Period 12 Month Earlier:</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 26     | All         | Operating Revenues (%)                      | Total Operating Revenues (P012 Account 49990) (CY/PY)                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 27     | All         | Operating Expenses (%)                      | Total Operating Expenses (P012 Account 71990) (CY/PY)                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 28     | All         | Operating Profit (Loss) (in Millions \$)    | Operating Profit Or Loss (P012 Account 79990) (CY/PY)                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 29     | All         | Net Income (Loss) (in Millions \$)          | Net Income (P012 Account 98990) (CY/PY)                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| 30     | All         | RPMS (Sch. Svc.) (%)                        | Scheduled Revenue Passenger Miles (T100_K_RPM_140) (CY/PY)                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| 31     | All         | ASMs (Sch. Svc.) (%)                        | Scheduled Available Passenger Miles (T100_K_ASM_320) (CY/PY)                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 32     | All         | Operating Revenues per RTM (%)              | $\frac{\text{Operating Revenues (P012 Account 49990)}}{\text{System Ton-Miles (T100_Z_RTm_240)}} (CY/PY)$                                                                                                                                                                                                                                                                                                                                                                                                      |
| 33     | All         | Operating Expense per RTM (%)               | $\frac{\text{Operating expenses (P012 Account 71990)}}{\text{System Available Ton-Miles (T100_Z_ATM_280)}} (CY/PY)$                                                                                                                                                                                                                                                                                                                                                                                            |
| 34     | All         | Passenger Revenue per RPM (Sch. Svc.) (%)   | $\frac{\text{Passenger Revenues (schd service) (P012 Account 39010)}}{\text{Scheduled Revenue Passenger Miles (T100_K_RPM_140)}} (CY/PY)$                                                                                                                                                                                                                                                                                                                                                                      |