

U.S. Department of Transportation

Office of the Secretary Of Transportation

November 12, 2020

Docket No. 20-0072

Larry D. Lashinsky Rea, Rea, & Lashinsky 4015 Wayne Street P.O. Box 87 Hollidaysburg, PA 16648

Dear Mr. Lahinsky:

This is in response to your appeal of the decision by the New Jersey Department of Transportation (NJDOT) to deny the application for DBE certification of your client, Keller Engineers of New Jersey, LLC (KENJ). NJDOT denied the application the basis of both ownership and control.

Departmental Office of Civil Rights

Washington, DC 20590

1200 New Jersey Avenue, S.E., W76-401

With respect to ownership, NJDOT pointed to a provision in KENJ's operating agreement reciting that the transfer to Samir Mody of a 51 percent ownership share in the company had been accomplished via a unsecured loan from Keller Engineers, Inc. (KEI), a non-DBE firm. At the time of the decision by NJDOT, Mr. Mody owed of the loan amount. KEI remains a 49 percent owner of KENJ. NJDOT found that since Mr. Mody relied on an unsecured note payable to the firm or an owner who is not a disadvantaged individual (i.e., KEI), he did not make a sufficient contribution of capital to meet regulatory requirements for ownership. 1

Concerning control, NJDOT pointed to several provisions in KENJ's operating agreement that limited Mr. Mody's discretion as a business owner, for example by requiring agreement by votes representing 75 percent of the firm's ownership, giving KEI an effective veto with respect to these actions.² Such arrangements, which "prevent the socially and economically disadvantaged owners, without the cooperation or vote of any non-disadvantaged individual, from making any business decision of the firm," preclude a disadvantaged owner from controlling a firm for DBE certification purposes.

² See denial letter, pp. 5-6.

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¹ 49 CFR 26.69(c)(2).

³ 49 CFR 26.71(c).

The Department has frequently ruled that provisions that prevent a disadvantaged owner from making unilateral business decisions run afoul of section 26.71(c).⁴ You enclosed with the appeal an amended operating agreement, dated May 1, 2020, that attempted to modify some of these provisions. The appeal also noted that there were pending changes to the financial arrangements between Mr. Mody and KEI.

However, section 26.89(f)(6) of the DBE regulation provides that our decisions are "based on the status and circumstances of the firm as of the date of the decision being appealed," in this case February 5, 2020. On that date, the provisions and arrangements cited in the denial letter were still in place. Should KENJ choose to reapply for certification in the future, the firm can include the changed provisions in its application materials for consideration by NJDOT.

We conclude that NJDOT had substantial evidence to find that KENJ did not meet ownership and control provisions of the Department's DBE regulation. Consequently, we affirm NJDOT's decision.

This decision is administratively final.

Sincerely,

Samuel F. Brooks
DBE Team Lead
Disadvantaged Business Enterprise Division

cc: Ivette Santiago-Green

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⁴ See, e.g., 14-0024 Smart Associates Environmental Consultants, Inc. (July1, 2015), 14-0035 Rear View Safety, Inc. (July 6, 2015), 14-0034 Vegas Heavy Haul, Inc. (July8, 2015), 15-0148 Gideon Toal Management Services (March 26, 2016), 16-0015 Tollie's Landscaping and Lawn (June 10, 2016), 16-0064 Ryan Biggs/Clark Davis Engineering and Surveying, P.C. (August 12, 2016), 17-0053 D.M. Conlon Inc. (November 21, 2017), 17-0131 Cable Trucking Inc. (March 26, 2018), 19-0010 VEC Services LLC (May 2019).