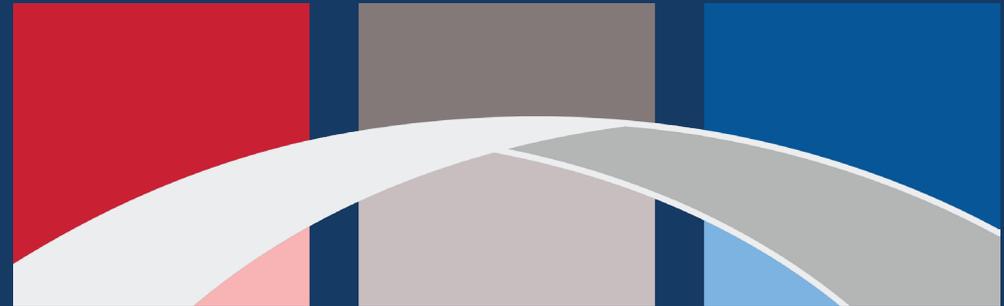




**U.S. Department
of Transportation**



BUILD AMERICA BUREAU

**Innovative Finance and Asset
Concession Grant Program
October 8, 2024**

Housekeeping

Session Details

Today's session is being recorded
All participants automatically join on mute, with cameras off

Questions for Presenters

Type questions in the Q&A box

Technical Support

Email: Webconferencing@dot.gov

More Information

The presentation and recording will be posted to the Bureau's Innovative Finance & Asset Concession Grant Program page:

<https://www.transportation.gov/buildamerica/innovativefinancegrants>



Submit questions for panelists using the Q&A tool. Questions will be answered in Q&A tool or during Q&A time after the presentation

Agenda

- Welcome and Introductions
- Bureau Overview
- Cooperative Agreement
- Invoicing
- Wrap Up

Congratulations and Welcome!



U.S. Department of Transportation Strategic Goals



<https://www.transportation.gov/dot-strategic-plan>

Build America Bureau

Advancing Investment in America's Transportation Infrastructure

Point of contact and coordination for federal credit programs, transportation expertise, and strategies to access private capital

Financial Assistance

Credit assistance for a wide range of eligible projects, \$100 billion available

Tax-exempt bonds for public-private partnerships, \$5 billion available

Technical Assistance

Grants for project planning and development, and community solutions

Education on innovative project planning, financing tools, and delivery models

U.S. Department of Transportation

Office of the Under Secretary of Transportation

Build America Bureau

- Outreach
- Technical Assistance
- Project Development
- Risk Management
- Underwriting
- Portfolio Management

Operating Administrations

- Federal Highway Administration
- Federal Transit Administration
- Federal Railroad Administration
- Federal Aviation Administration
- Maritime Administration

- Regional staff, liaisons
- Grant money
- Planning, environment, construction experts

Financing Programs

Low Interest Rates
4.29%

35-year loan, October 8, 2024

TIFIA and RRIF Key Features

- Loans, loan guarantees, and lines of credit
- Negotiable terms and conditions to meet borrower needs and preferences
- Tailored repayment period
 - Up to 35 years (some up to 75 years)
 - Optional 5-year deferral after completion
- No pre-payment penalty

TIFIA

Transportation Infrastructure Finance and Innovation Act of 1998

- Surface transportation and public infrastructure
- Finance up to 33-49% of eligible project costs

RRIF

Railroad Rehabilitation and Improvement Financing

- Passenger, freight, commuter rail and transit-oriented development
- Finance up to 75-100% of eligible project costs

Private Activity Bonds

State and local governments issue tax-exempt bonds

- Private entity responsible for debt service
- Can be used alone or in combination with TIFIA and RRIF

Lending Capacity

TIFIA
\$70 billion



RRIF
\$30 billion



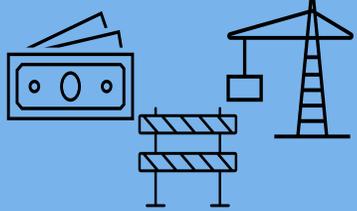
PABs
\$5 billion



Bureau Financing Programs

		TIFIA	RRIF	PABs
General Features	Program Type	<ul style="list-style-type: none"> Federal credit assistance 	<ul style="list-style-type: none"> Federal credit assistance 	<ul style="list-style-type: none"> Conduit-issued debt financing (<i>not</i> federal credit assistance)
	Credit Products	<ul style="list-style-type: none"> Direct loans; loan guarantees; lines of credit 	<ul style="list-style-type: none"> Direct loans; loan guarantees 	<ul style="list-style-type: none"> Allocation of tax-exempt municipal bonding authority
	Eligible Projects	<ul style="list-style-type: none"> Surface transportation and public infrastructure projects 	<ul style="list-style-type: none"> Railroad, seaport (with rail service), and economic development projects 	<ul style="list-style-type: none"> Highway or freight transfer projects that involve private activity
Program Requirements	Cost Parameters	<ul style="list-style-type: none"> Min. project cost: > \$50 M, > \$15 M for ITS, > \$10 M for TOD and local Max. project cost: n/a Max. loan to value: 33-49% Max. fed. grants + loans: 80% 	<ul style="list-style-type: none"> Min. project cost: n/a Max. project cost: n/a Max. loan to value: 75-100% 	<ul style="list-style-type: none"> Min. project cost: n/a Max. project cost: n/a Max. loan to value: n/a
	Credit Rating	<ul style="list-style-type: none"> Senior debt and TIFIA must be rated investment grade (BBB- or higher) 	<ul style="list-style-type: none"> No credit rating requirement 	<ul style="list-style-type: none"> n/a
	Credit Subsidy	<ul style="list-style-type: none"> Appropriated by Congress 	<ul style="list-style-type: none"> Limited appropriations; credit risk premium (CRP) paid by borrower, refunded after loan is repaid 	<ul style="list-style-type: none"> n/a

Financing Process Overview

<p>Stage</p>	 <p>Initial Engagement and Business Development</p>	 <p>Project Development</p>	 <p>Creditworthiness Review</p>	 <p>Approval and Financial Close</p>	 <p>Disbursement, Monitoring, and Repayment (Project Delivery)</p>
<p>Lead Team</p>	<p>Outreach</p>	<p>Project Development</p>	<p>Underwriting</p>		<p>Portfolio Management</p>

Federal Requirements

National Environmental Policy Act (NEPA)

- Federal environmental review and final determination (i.e., CE, FONSI, or ROD)

Uniform Relocation Assistance and Real Property Acquisition Act (URA)

- Just relocation assistance and compensation to persons displaced by Federally assisted projects

Planning & Programming

- Most TIFIA projects consistent with RTP and/or STP, and included in TIP and/or STIP
- RRIF rail projects consistent with state rail plans

Buy America

- Domestic sourcing of steel, iron, manufactured goods, and construction materials

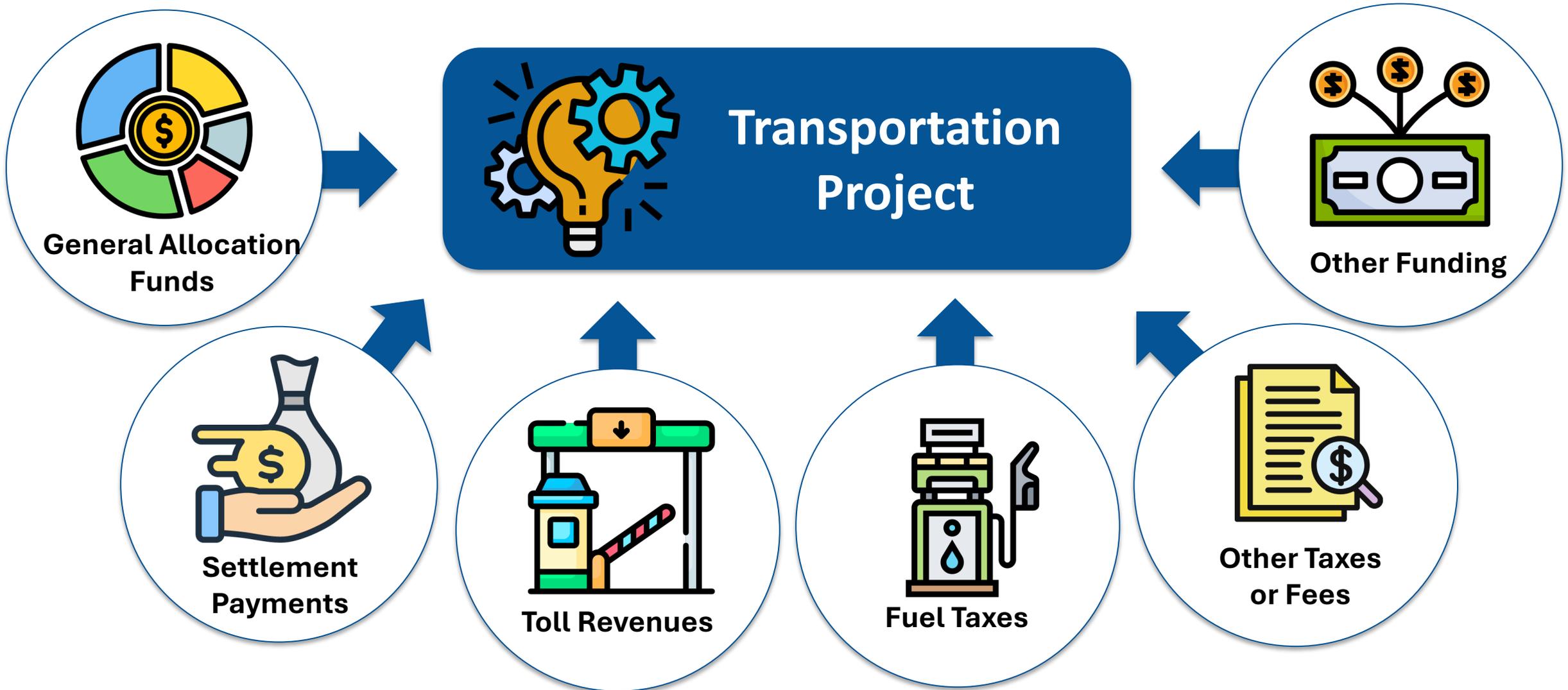
Davis-Bacon

- Prevailing wages and labor standards for contractors and subs on federally assisted contracts

Other Modal Requirements

- Project oversight regime of modal grant programs e.g., a transit project receiving a RRIF loan must comply with all FTA (Ch. 53) grant requirements

Non-Federal Loan Repayment Source Examples



Innovative Finance and Asset Concession Grant Program

Grant Activity Example



Existing Asset

Rail line with parking lot and minimal station facility



Grant Activity

Pre-development work, design, and/or financial analysis



Enhanced Asset

Transit Oriented Development and improved station

Types of Cooperative Agreements

Technical Assistance

Hire staff and/or **hire advisors** to expand capacity to advance a **program of Existing Assets** through activities that assess innovative financing or innovative project delivery methods, including Asset Concessions

Expert Services

Hire advisors to conduct studies/analysis for a **specific Existing Asset** for public-private delivery and innovative financing.

Grant Specifics

- Period of Performance
 - Maximum of 36 months from the official start date, which is provided after the cooperative agreement is executed
- Cost Sharing
 - \$1 million or less of Federal funds = No required match
 - Greater than \$1 million of Federal Funds = 50% match on costs above \$1 million
 - Example – A federal IFAC award of \$2 million would be matched by \$1 million of non-federal funds, supporting a \$3 million project
- Administrative Requirements
 - As a Federal grant, each project must follow various laws including 2 CFR 200. The cooperative agreement includes these requirements

Cooperative Agreement



This is a Partnership

We will provide you with the tools needed to successfully navigate the federal award process.

Our Goals



We will work together



Communicate at regular intervals



Provide you with federal technical assistance



Provide review and guidance on your deliverables

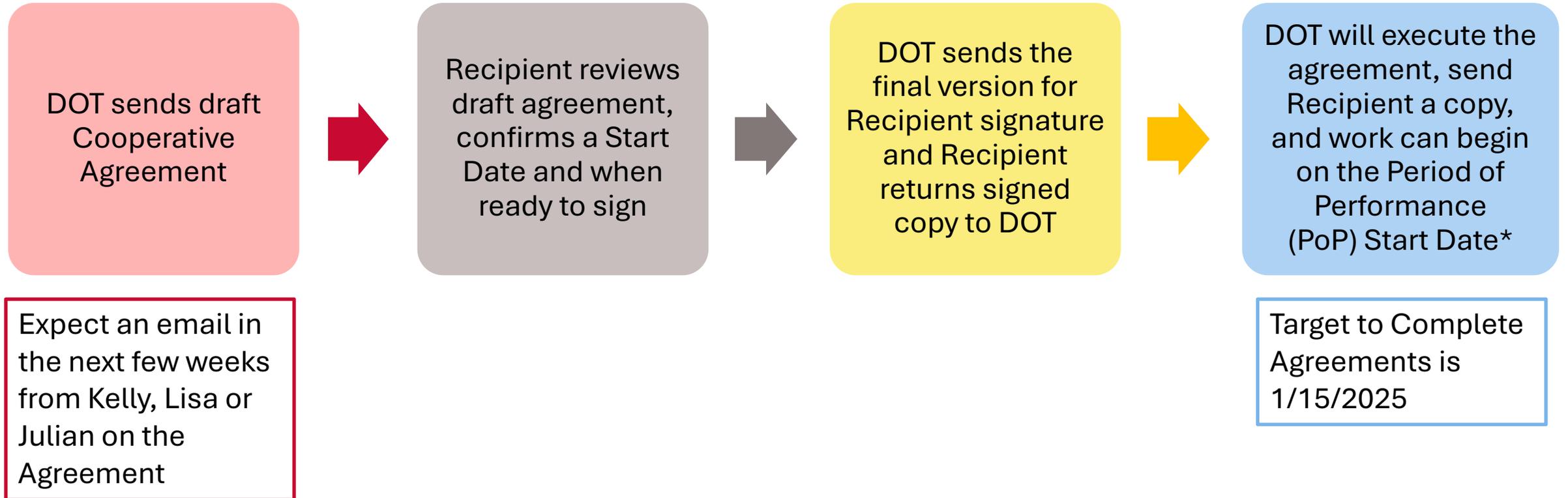


We will celebrate your successes!

What is a Cooperative Agreement?

A **cooperative agreement** is used in carrying out the activity covered under the Federal award (Notice of Funding Opportunity) and is distinguished by substantial involvement by the federal awarding agency.

Cooperative Agreement Process



**Work started before agreement execution is not eligible for federal reimbursement.*

Post Agreement Execution

Post Executed Agreement Activities

- First 90 days after the Period of Performance Start Date

Task	Timeframe	Responsible Party
– Kick-off meeting	within 4 weeks of PPSD	DOT
– Invoicing Webinar	within 4 weeks of PPSD	DOT
– Project Management Plan	within 45 days of PPSD	Recipient
– Quarterly Financial (SF-425) report	NLT 30-days after end of fiscal quarter	Recipient

- Recurring Deliverables after the Period of Performance Start Date

- Quarterly Project Meetings
- Quarterly Federal Financial (SF-425) report
- Semi-annual Program Performance Report
- Annual Report on the Program

- Closeout

- Final Performance Report
- Final Financial Report

Project Management Plan

- Plan includes:
 - Statement of work with a description of tasks and subtasks by which the project activities will be organized, executed, and monitored
 - Project schedule (Gantt Chart or equivalent)
 - Project budget
 - Major project milestones
 - Risk management plan

Additional details on each plan detail is provided in your cooperative agreement

Invoicing

Reimbursement Process

Recipient establishes scopes of work and contracts (with DOT approval)

Contractor invoices Recipient

Recipient pays Contractor

Recipient invoices DOT, with paid receipts

DOT Reimburses Recipient via **Delphi eInvoicing** (3-5 days)



Delphi eInvoicing

United States Department of Transportation

Delphi Home

ESC Home About ESC Contact

Availability & Notice of Change

Delphi

G-Invoicing

ESC PRISM

ESC Reporting

User Access Information

Operations Calendar

- Calendar Year 2022
- Calendar Year 2023

Notification of Changes

System Messages	
Date	Message
2023-10-20	Reminder of Month End Closing Click here for the Month End schedule.
2023-10-04	Performance Stats Update The Delphi Performance Statistics Home has been updated.
2023-10-01	Discoverer has been permanently shut down.
2023-09-22	Discoverer will be permanently shut down on 10/01/2023.

United States Department of Transportation

Delphi Home

ESC Home Abo

Availability & Notice of Change

Delphi

G-Invoicing

ESC PRISM

ESC Reporting

User Access Information

G-Invoicing

- G-Invoicing Champions/Leads
- G-Invoicing Login

G-Invoicing Delphi SOPs

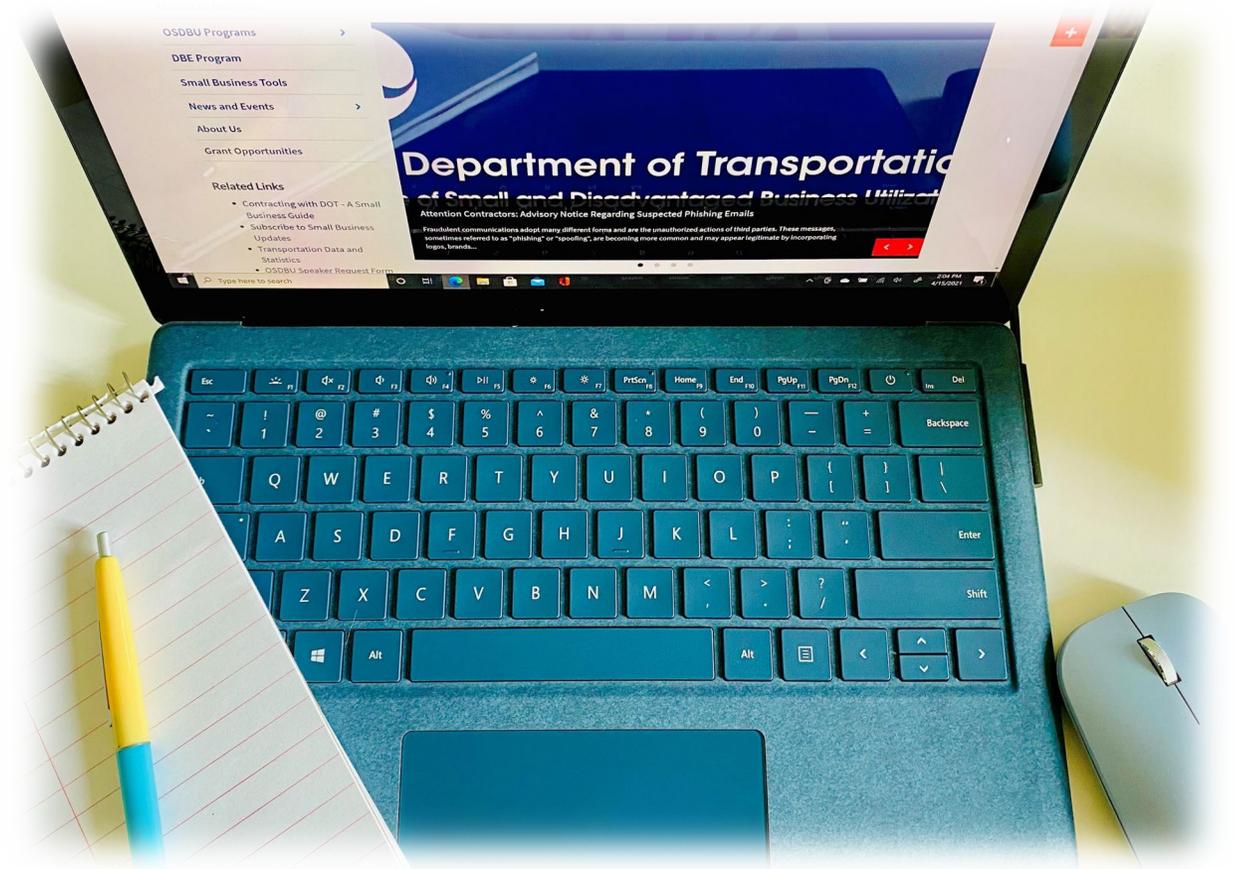
G-Invoicing Delphi SOPs: Requesting Agency

- Requisitions: Creating, Approving and Cancelling
- Requisitions: Creating using a Web ADI
- Requisitions: Delete an Incomplete GINV Requisition
- Order Creation from an AutoCreate Requisition
- Order Creation from a Manual Requisition
- Order Modification: Upward Adjustment

Delphi Home Page: <https://delphihome.esc.gov/HomePage/ginvoicing.html>

Communication is Key

- Reach out to us with any questions
- We are here to help you navigate the Federal Award process
- We all want to be successful in our shared mission



What to Expect Next

- Communication on the Cooperative Agreement
 - Bureau staff will reach out in the next two weeks with the draft cooperative agreement. We will also confirm your target start date point of contact for the project and estimated timeframe needed to execute the agreement
- Financial Reimbursement Webinar
 - After agreement is executed, Recipient must send contact details of 2 accounting POCs who will receive access to Delphi eInvoicing system
 - Recipient Program Manager and accounting POCs must attend
 - Confirm Delphi account status, review forms & invoice spreadsheet
 - Discuss your organization's accounting program and answer any questions

Contact us!



Kelly Waldrop

Innovative Finance Technical Assistance

Email: Kelly.Waldrop@dot.gov

Email: InnovativeFinanceTA@dot.gov

Build America Bureau

202.366.2300

BuildAmerica@dot.gov

<https://www.transportation.gov/BuildAmerica>



Guidance and Resources

- Learn Grants: <https://grants.gov/learn-grants>
- Delphi eInvoicing System Home Page:
<https://delphihome.esc.gov/HomePage/delphi.html>
- Delphi - Grantee Training: <https://einvoice.esc.gov/grantee.html>
- eCFR Part 200 - Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards:
<https://www.ecfr.gov/current/title-2/subtitle-A/chapter-II/part-200>